



TEXPROCIL

Enewsletter

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TEXPROCIL E-NEWSLETTER

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COVER STORY



TEXPROCIL

Welcomes

Smt. Zohra Chatterji

Secretary, Textiles

Ministry of Textiles,

Govt. of India

on 12th May 2013

(On Page 3)

TEXPROCIL Deputy Chairman, Shri R K Dalmia, (2nd from left) welcomed Smt. Zohra Chatterji, Secretary, Textiles, MOT, Govt. of India (centre) at an interactive meet with exporters hosted by the Council in Mumbai. Shri A B Joshi, Textiles Commissioner, (2nd from right) presided over the meeting. Also seen Smt. Sunaina Tomar, Joint Secretary, MOT, Govt. of India (extreme left) and Shri Rakesh Mehra, Chairman, SRTEPC (extreme right)

CHAIRMAN'S MESSAGE

Dear Friends

At the commencement of the second fortnight of May 2013, the Council was invited to make a presentation before the Committee of Secretaries headed by Finance Secretary Shri R. S Gujaral. The Committee also included Secretary (Commerce), DGFT and the Joint Secretary (Exports), Ministry of Textiles Shri V.Srinivas. The meeting had been convened to discuss the export prospects for the cotton textile sector in the fiscal year 2013-14.

In our presentation, we pointed out that the cotton textile sector was the only sector which had recorded a growth of 8.7% over the previous year reaching a level of US \$ 9.6 bn. For the fiscal year 2013-14 we are projecting an export target of US \$ 10.5bn.

In order to achieve this target we suggested that the 2% Interest Rate Subvention should be extended to the entire cotton textile sector. We also stated that as the world trade in

cotton fabrics

was distinctly
shifting
towards
elastomeric
based (Lycra/
Spandex)

products and products with special finishes, there is a need to recognize the potential for these products and fix separate duty drawback rates for them. The value caps also need to be increased.

It was also stated that if the modular drawback system advocated by Texprocil gets carried forward up to the Garment stage and gets laterally deployed for other fibers, including 100% synthetic fibers, a very large market for textile exports from India can be opened.

Other points raised were - inclusion of fabrics under the Focus Market/ Focus Product Scheme, (as far as possible) at the four digit level to avoid unintended exclusions



COVER STORY

Report on the Council organised meeting on

EXPORTS TO IRAN

(23rd April 2013, Mumbai)

Smt. Zohra Chatterji, Secretary, Ministry of Textiles visited Mumbai on 12th May 2013. On behalf of the entire textile fraternity in the Western Region, the Council organised an interactive meeting with leading exporters / manufacturers, representatives of various textile EPCs.

Shri R K Dalmia welcomed the Secretary, Textiles to Western Region and stated that the textile sector represented a complex chain with each segment contributing to the process of value addition in its own inimitable manner. Recent Government policies like the inclusion of more textile items in Focus Product / Market Schemes augurs well for the textile exports in the coming months.

In her special address, Secretary, Textiles assured all those present that the Ministry of Textiles will extend all possible support for enhancement of exports.

In the Q&A session that followed, the audience members raised various issues including early announcement of TUFs Scheme, extension of Interest Subvention to the entire sector, need for Skill Development, New Fibre / Textile Policy, etc. and discussed them with the

ministerial team present on the occasion.

Textile Commissioner, Shri A B Joshi, summing up the discussions said that each of the point made will be looked into by the Government and some issues requiring urgent attention will be taken up on priority.

Adding further Ms. Sunaina Tomar, Joint Secretary, Ministry of Textiles stated that Government will make necessary announcements on the TUFs Scheme at the earliest.

The meeting ended with the Vote of Thanks proposed by Shri Rakesh Mehra, Chairman, SRTEPC.

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**CHAIRMAN'S MESSAGE**

contd. from pg.1

and more items of made-ups by including them at the 2 digit level. Announcement of the TUF Scheme at the earliest so that investments can commence and also coverage of investments during the blackout period (June 2010-April 2011) was also emphasized.

An earlier suggestion to suspend the Cabotage rule to transport cotton from West Coast to the East Coast for a period of six months at the commencement of the cotton season (i.e. October 2013 – March 2014) so that foreign vessels can carry coastal cargo and the logistics cost can be reduced was also reiterated.

It was also pointed out that in a cotton surplus country like India the prices of cotton should normally be lower than international prices in the domestic market. A mechanism should be worked out so that whenever support price operators are forced to hold inventories their actions should not result in making Indian cotton prices higher than International prices, as it has been well demonstrated that during periods when our cotton prices are higher than international prices, exports tend to get compromised.

A meeting was also convened on the same day by the Secretary (Economic Relations) Mr. Pinak Ranjan Chakravarty, Ministry of External Affairs (MEA) to discuss the ways and means of ensuring greater coordination with our missions abroad and also the Ministry of External Affairs. The Ministry was keen to understand the thrust countries and thrust products which

could be promoted by our missions abroad. We identified areas of opportunities in China, South America, Russia, Turkey, Middle east countries. In some of these countries, we pointed out that the Indian products are kept out due to high tariff levels which need to be taken up with the Governments in the importing countries. With other countries we need to identify the marketing opportunities, right type of fairs/exhibitions and actively participate in them. We have also taken up with the MEA, the need to negotiate reduction in Customs Duties for Woven and Knitted Fabrics which are currently at 10% for India and "zero" for Pakistan, in order to exploit the huge potential that we have identified through our specific study.

Friends, in the coming fortnight the Council will be participating in INTExPO, Iran and also meeting the representatives of textile companies accompanying the Chinese Premier in India. At the end of the month the Council will participate in the 10th International Istanbul Yarn Fair in Istanbul, Turkey where we hope to find good opportunities for exports of cotton yarns as the safeguard duty on exports has been removed. Simultaneously we will also be taking up the issue of High tariff on import of fabrics from India in to Turkey with our Ambassador and also leading importers.

We will keep you posted on all these developments in the next issue.

Manikam Ramaswami
Chairman

SPECIAL FEATURE

Study Report on market in China for Cotton Woven Grey Fabrics

Preamble

During the visit of Texprocil delegation to Beijing from 27 to 31 March 2013, in a meeting with Chinese Home Textiles companies, some of the participants shown keen interest to source woven cotton grey fabrics from India and suggested that Indian companies should understand the specifications required by the Chinese companies and explore possibility of supplying right quality at right prices. Also, it was mentioned that a few Chinese companies are importing fabrics from Pakistan mainly due to tariff advantage. Some of the visitors to India Pavilion at Yarn Expo, Beijing also shown interest to source grey fabrics from India, provided it is available at right price levels.

With a view to understand quality specifications required in the market, indicative prices, advantages for other major suppliers and formulate a suitable strategy in promoting Indian cotton fabrics in Chinese market, the Council sought help from China Home Textile Association (CHTA) to organize meetings with fabric consumers so as to undertake a market study.

CHTA with the assistance of Home Textile Chamber of Commerce in Nantong has arranged meetings with some of the fabric consuming companies (Printing and Home Textile companies). Nantong is one of the important production and trading centres for Home Textiles, in particular for Bed Linen, located close to Shanghai. There are about 100 printing companies and more than 500 Home Textile manufacturers in Nantong, in addition to a large number of weaving factories.

Printing companies here buy grey fabrics mostly from Shandong and Zhejiang Provinces, print and sell finished fabrics to Home Textile companies in this area.

Meetings were held with the following companies in Shanghai and Nantong:

1. Luolai Home Textile Co Ltd
2. Olym Group Co Ltd
3. Nantong Dadong Co Ltd
4. Jiangsu Alsh Freya Technology Co Ltd
5. Meiluo Home Textile Co Ltd
6. Le Gao Te Bu Yi Printing Co
7. Gao Sheng Bu Yi Printing Co
8. FLD Home Textile Co Ltd
9. Nantong Formosa Textile Co. Ltd.
10. Nantong Wisdom Textile Co. Ltd.
11. DAVA Cloth Art

Telephonic discussion with:

- A. Zhejiang Baofang Printing & Dyeing Co Ltd
- B. Zhejiang Salsa Home Textiles Co Ltd

Reasons for exploring possibility of importing Grey Fabrics for domestic consumption

During discussion with Chinese companies, it is observed that main reasons for exploring possibility of importing grey fabrics are:

- As the prices of Cotton Yarn were increasing over the past two years, prices of fabrics also increased considerably, thereby declining profitability of the home textile companies.
- As the prices of imported yarn is cheaper than domestic yarn, it is assumed by the fabric consumers that grey fabric prices in India and Pakistan should be cheaper than China.
- If the landed prices of imported grey fabrics is slightly lower than domestic prices, large scale Home Textiles enterprises are willing to use imported fabrics, mainly due to large volumes consumed by them and there by total savings in raw material cost.

Meeting with Deputy Consul General of India in Shanghai

During the meeting with Mr Mahavir Bharadwaj, Deputy Consul General, Consulate of India in Shanghai (on 8th May 2013 late afternoon) to appraise him of the study being undertaken, he mentioned that if China is allowing duty free import of cotton fabrics from Pakistan that clearly indicates domestic industry is not affected. Also, he mentioned, India may seek similar benefit and seeking any such benefit is always bilateral, therefore, we need to be clear about what are the benefits in return will be granted to Pakistan.

Mr. Bharadwaj was keen to extend all possible guidance to take up the matter with appropriate authorities. As the Consul General was traveling out of Shanghai, hence could not be met by the TEXPROCIL Representative.

...continued on Page 4

**SPECIAL
FEATURE****Study Report on market in China for
Cotton Woven Grey Fabrics** *continued....***Conclusion**

- ❖ There is an increasing demand for 24s/24s 72/60 54" cotton grey woven fabrics for printing and re-export.
 - ❖ At present Pakistan is the major supplier with more than 82 % market share, mainly because of zero tariff benefit.
 - ❖ Almost 1000 HS lines, including most of the Fabric varieties, qualify for '0' tariff for import from Pakistan to China under Early Harvest Program. In return, Pakistan allows more than 700 HS Lines duty free, mainly Machinery etc.
 - ❖ Tariff on import of fabrics from India is 10%. If landed price of Indian fabrics is at par with prices of Pakistani origin, there is a vast scope to increase export of grey fabrics to China.
 - ❖ There is a keen interest amongst Printing companies and Bed linen manufacturers to source Indian grey fabrics of 98", 105" and 108" made of Carded cotton yarn 40s/40s 200 to 250 thread counts. However, Import tariff of 10 % is the major barrier.
 - ❖ Considering the huge demand in China, increasing cost of production of fabrics of less than 40s/40s count, if import tariff of Indian origin fabrics is brought down to zero, there will be a substantial increase in export of cotton grey fabrics.
 - ❖ Increase in demand would also motivate increase in investments in fabric manufacturing in India.
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TRADE DATAStatistics on market in China for
Cotton Woven Grey Fabrics**MAJOR VARIETIES OF FABRIC IN DEMAND AND INDICATIVE PRICES****A. Wider width fabrics for printing and conversion into Bed linen (for domestic consumption)**

- Demand is more for 40sx40s carded grey twill fabrics air jet weave, 105 inches, approx 200 thread count, for printing. Domestic supply of grey fabrics comes predominantly from Shandong and Zhejiang Provinces.
- Indicative prices of local supply (1st week of May 2013) as well as target price sought by two of the companies, viz Luolai Home Textile Co Ltd and Salsa Home Textile Co are given at Table 1. Both these Companies are large enterprises with a requirement of more than 1 million meters per month. At present they use domestic fabrics.

**Table 1: Major varieties of grey fabrics in demand
(for printing and conversion into bedlinen) and indicative prices**

No.	Weaving	Weaving type	Carded / Combed	Yarn count	Greige Construction	Greige Width	Target Price for Import CIF	Local Prices RMB
1	2/1 Twill	Air Jet	Carded	40s*40s	128*70	98 inch	USD1.40	10.72
2	2/1 Twill	Air Jet	Carded	40s*40s	133*72	105 inch	USD1.50	11.93
3	Brushed 2/1 twill	Air Jet	Carded	32s*21s	133*60	105 inch	USD1.85	14.71
4	Sateen	Air Jet	Carded	40s*40s	133*75	105 inch	USD1.50	11.93
5	Sateen	Air Jet	Combed	40s*40s	144*96	105 inch	USD2.05	16.30

- ❖ Target prices during first week of May 2013 (for domestic consumption) are given by the Chinese Companies based on the following calculation:

Local prices minus 10% import tariff; minus 17% VAT; minus 3% freight.

B. Cotton Woven Grey Fabrics for African prints and export finished fabrics

Major variety in demand in this sector is 24x24 72x60 54" Cotton woven Grey Fabric. In addition to domestic fabrics, Chinese manufacturers in Zhejiang and Shandong Provinces import this type of fabrics from Pakistan, mainly due to advantage of '0' tariff.

C. Terry Fabrics

China imports a small volume of cotton woven terry fabrics, and the demand is set to increase due to increasing cost of production, in particular, fabrics made of 21s carded.

Top 10 Suppliers of Cotton Woven Grey Fabrics to China

In the year 2012-13 China imported US\$ 392 million worth of cotton woven grey fabrics, recording a growth of 28.72 % over the previous year, as shown in Table 2.

- ❖ Top 10 sources account for 89.93 % of total import of grey fabrics into China.
- ❖ Pakistan is the largest supplier with 81% share (US\$ 317.84 million) in the year 2012-13, grew by 45.40 % over the previous year.
- ❖ Share of India was only 0.61 % (US\$ 2.40 mn) in the year 2012-13 and recorded a negative growth of – 71.60 % over the previous year.
- ❖ Import from Vietnam is increasing substantially over the past three years, mainly due to Chinese investment in Vietnam.

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For assistance on our **SPECIAL FEATURE** on market in China for **Cotton Woven Grey Fabrics**, or to avail of Coordinates and Brief Profile of Chinese Companies met, **Please write to:**

Mr. N Ravindranathan, Joint Director, TEXPROCIL on email: ravi@texprocil.org

TRADE FACILITATION

Statistics on market in China for Cotton Woven Grey Fabrics continued....

HS line wise import of grey fabrics from All sources in comparison with import from Pakistan and India

Woven cotton grey fabric is classified under 8 HS lines at 6 digit level, depending on weight and weave. Value of Import under each of the 8 HS lines from all sources in comparison with import from Pakistan and India under respective HS lines is given at Table 3.

- ❖ Of the total import of US\$ 392 million worth of cotton woven grey fabrics, 44.64 % (US\$ 175 million) was Cotton Twill fabric over 200 gsm.
- ❖ Pakistan is the major supplier of cotton twill fabrics over 200 gsm, with a share of 87.82 %. Import from India was only 0.61%.
- ❖ Major Item imported from India in the year 2012-13 was cotton woven grey fabrics of less than 100 gsm. However, demand for such fabrics in China is comparatively small, total import valued at US\$ 5.71 million in the year 2012-13.

Table 3: HS Code wise import of Cotton woven grey fabrics in to China from all sources for the year 2012-13

HS Code	Description	Total Import US\$	Import from Pakistan		Import from India	
			Value US\$	% share	Value US\$	% share
TOTAL	Total grey fabrics	392,195,983	317,844,518	81.04	2,401,796	0.61
520912	Wov Cot Fab, ...Over 200G/M2	174,911,370	153,620,437	87.82	659,881	0.38
520812	Wov Cot Fab, ...Not over 200G/M2	107,317,419	90,888,543	84.69	304,646	0.28
520919	Wov Cot Fab, ...Over 200 G/M2	52,916,940	36,049,343	68.12	8,460	0.02
520813	Wov Fab Cot Con >85% Wgt	21,458,329	20,542,309	95.73	-	0
520911	Wov Cot Fab, ...Over 200 G/M2	20,330,233	13,286,812	65.35	87,493	0.43
520819	Wov Cot Fab, ...Not over 200G/M2	9,381,049	3,356,841	35.78	134,043	1.42
520811	Wov Cot Fab, ...Not over 100 G/M2	5,716,308	100,233	1.75	1,201,861	21.02
580211	Terry Towel & ...Cot Unblch	164,335	-	0	5,412	3.29

Source of Data: China Customs

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TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The annual renewal subscription amount for the financial year 2013-2014 is as follows: -

- 1) **MEMBER EXPORTER** - RS. 11,236/- (MEM FEES 10,000 + S. TAX 1,236)
- 2) **REGISTERED TEXTILE EXPORTERS (RTE)** - RS. 5,618/- (MEM FEES 5,000 + S. TAX 618)

Multicity cheques/demand draft/pay order should be in favour of 'THE COTTON TEXTILES EXPORT PROMOTION COUNCIL' payable at Mumbai. Outstation Cheques will not be accepted.

Kindly ignore if already paid.

Only member exporters are requested to submit the following documents with membership renewal payment.

- **CA CERTIFICATE** as per format given below certifying the fulfillment of the eligibility criteria.

ELIGIBILITY CRITERIA for **MEMBER EXPORTER**, is as under: -

MINIMUM ANNUAL EXPORT TURNOVER OF RS. 2 CRORES.

The minimum eligibility criteria as mentioned above should be relevant to the financial year 2012-2013.

The fulfillment of the above conditions should include actual FOB value of exports of Cotton Textiles excluding Ready Made Garments and Handloom textiles and send the same along with the **RENEWAL SUBSCRIPTION** of **Rs.11,236/-**.

Those not fulfilling the criteria are automatically to be renewed as **REGISTERED TEXTILE EXPORTERS (RTE)**.

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

(To be submitted by **MEMBER EXPORTER** only and not by **REGISTERED TEXTILE EXPORTERS-RTE**)

THIS IS TO CERTIFY THAT M/S. _____ **(NAME AND FULL ADDRESS OF THE MEMBER) HAVING IE CODE NO.** _____ **HAVE EXPORTED COTTON / COTTON YARN / COTTON FABRICS / COTTON MADE-UPS (EXCLUDING HANDLOOM ITEMS / READY MADE GARMENTS AND SILK ETC.) OF RS.** _____ **FOB DURING THE FINANCIAL YEAR 2012 - 2013.**

SIGNATURE & STAMP OF C.A.

ALONG WITH REGN NO.

PLACE:

DATE:

In case of **REGISTERED TEXTILE EXPORTERS (RTE)**, submission of **C.A. CERTIFICATE** is not applicable and only the **RENEWAL SUBSCRIPTION** of **Rs. 5,618/-** is to be sent.

Kind Attention: Members whose RCMC has been expired on **31.03.2013** and due for renewal

Please apply for renewal of RCMC alongwith a copy of IE code and Manufacturing licence (in case of manufacturer exporter) to enable us to issue fresh RCMC valid for next five years.

(For any further queries please write to Mrs. Smita Dalvi on email : smita@texprocil.org.)

TRADE NOTIFICATION

Government Notifications & Circulars Eserved to TEXPROCIL Members

Dear Members,

Please find below a gist of notifications issued by Government of India, Department of Commerce, Director General Foreign Trade and Department of Revenue, Customs. The same has been eserved to our members in the interim period. To obtain detailed notifications please write to us on **email: ravikumar@texprocil.org**

DGFT

(To be published in The Gazette of India Extraordinary
Part-I-Section-1)

Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
Udyog Bhawan, New Delhi.

**Public Notice No. 13 /2009-2014 (RE- 2013)
The 17th May, 2013**

Subject: Format of ANF 3F (for Incremental Export
Incentivisation Scheme).

In exercise of the powers conferred under
Paragraph 2.4 of the Foreign Trade Policy, 2009-14,
the Director General of Foreign Trade hereby makes
an amendment in the Handbook of Procedures, Vol.I,
(Appendices and Aayat Niryat Forms).

2. Paragraph 3.8.3 (b) of Public Notice ...

3. This Aayat Niryat form (ANF 3F) ...**Effect of
Public Notice:** ANF3F for claiming benefit of
Incremental Export Incentivisation Scheme is being
notified.

(Anup K. Pujari)
Director General of Foreign Trade
E-mail: dgft@nic.in

(Issued from F. No. 01/61/180/188/AM13/PC-3)

CUSTOMS

Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise and Customs
North Block, Room No. 253-A, New Delhi

**Circular No. 18 /2013-Customs
The 29th April 2013.**

To,

All Chief Commissioners of Customs/Customs
(Prev.), All Chief Commissioners of Customs &
Central Excise, All Commissioners of Customs/
Customs (Prev.), All Commissioners of Customs &
Central Excise.

**Subject:- Refund of 4% CVD (SAD)-Extension of
time upto 30th September 2013, for using re-credited
4% CVD (SAD) amount in DEPB-Regarding.**

Sir / Madam,

Your kind attention is invited to the Circular
No.27/2010-Customs, dated 13.08.2010, regarding
procedure on refund of 4% Special Additional Duty
(SAD). The above Circular provides ...

Yours faithfully,

(S.C.Ganger)
Under Secretary (Customs-III/VI)
(Issued from F.No.401/16/2012-Cus.III)

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