

	<h2>Pricelist Template Form</h2>	<h2>Effective March 6, 2012</h2>
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Official Vendor Line-Item Price Submission Form						
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Product Line:	IP Telephony					
Awarded Vendor:	ShoreTel Inc		Please refer to the Vendor's Ordering Instructions for details on Awarded Vendor and any Authorized Resellers			
Product Description:	Voice Over IP Telephony					

Prices are listed for a quantity of 1. For volume discounts contact vendor for a quote or use Epylon's Spot Price Checker feature						
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Fax Purchase Orders to 800-636-3779 or by using Epylon eCommerce at www.epylon.com. PEPPM bid protected orders can NOT be placed directly with a vendor.						
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Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10134	ShoreGear 120	ShoreGear 120 - 1U full width - Max Capacities, 120 IP phones, 16 Analog exts, 0 LS trunks, 8 Universal ports. Not all maximum capacities can be reached at the same time.	\$ 3,896.10	EA	ShoreTel Inc	10134
10215	ShoreGear SIP	ShoreGear SIP-BRI 8	\$ 1,166.10	EA	ShoreTel Inc	10215
10223	Kit Rack Mounting Tray	Kit, rack mounting tray, for ShoreGear Switch 1U half width, holds two 1U half width switches	\$ 74.10	EA	ShoreTel Inc	10223
10228	ShoreGear 90	ShoreGear 90BRI - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 2,726.10	EA	ShoreTel Inc	10228
10229	ShoreGear 220	ShoreGear 220T1A - 1U half width, Max Capacities - 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$ 5,066.10	EA	ShoreTel Inc	10229
10259	ShoreGear 50	ShoreGear 50 - 1U half width, Max Capacities - 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 1,556.10	EA	ShoreTel Inc	10259

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10260	ShoreGear 60	ShoreGear 90 - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$ 2,336.10	EA	ShoreTel Inc	10260
10261	ShoreGear 220T1	ShoreGear 220T1 - 1U half width, Max Capacities - 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 100. Requires one Tray (SKU 10223) for every two units.	\$ 4,676.10	EA	ShoreTel Inc	10261
10262	ShoreGear 220E1	ShoreGear 220E1 - 1U half width, Max Capacities - 1 E1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$ 4,676.10	EA	ShoreTel Inc	10262
10319	ShoreGear BRI	ShoreGear 30BRI - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 1 BRI trunk (2 channels). Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 1,244.10	EA	ShoreTel Inc	10319
10320	ShoreGear 30	ShoreGear 30 - 1U half width, Max Capacities - 30 IP phones, 2 Analog exts, 2 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$ 1,244.10	EA	ShoreTel Inc	10320
10321	ShoreGear 24	ShoreGear 24A - 1U full width, Max Capacities - 24 Analog extensions. No IP Phone or trunk support. (requires ShoreTel 8 or later)	\$ 2,336.10	EA	ShoreTel Inc	10321
10322	ShoreGear T1	ShoreGear T1k - 1U half width, Max Capacities - 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$ 2,726.10	EA	ShoreTel Inc	10322
10323	ShoreGear E1	ShoreGear E1k (International only) - 1U half width, Max Capacities - 1 E1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 2,726.10	EA	ShoreTel Inc	10323
10324	ShoreGear 50V	ShoreGear 50V - 1U half width. 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 1,946.10	EA	ShoreTel Inc	10324

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10325	ShoreGear90V	ShoreGear 90V - 1U half width. 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$ 2,882.10	EA	ShoreTel Inc	10325
10326	ShoreGear 90	ShoreGear 90BRIV - 1U half width. 90 IP phones, 4 Analog exts, 4 BRI trunks (8 channels), 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (8.1 or later)	\$ 3,116.10	EA	ShoreTel Inc	10326
10148	ShorePhone	ShorePhone IP560 - Silver	\$ 272.22	EA	ShoreTel Inc	10148
10156	ShorePhone	ShorePhone IP560 - Black	\$ 272.22	EA	ShoreTel Inc	10156
10174	ShorePhone	ShorePhone BB24 - Silver (requires ShoreTel 6 or later)	\$ 233.22	EA	ShoreTel Inc	10174
10175	ShorePhone	ShorePhone BB24 - Black (requires ShoreTel 6)	\$ 233.22	EA	ShoreTel Inc	10175
10177	ShorePhone	ShorePhone IP110 - Black (requires ShoreTel 6 or later)	\$ 116.22	EA	ShoreTel Inc	10177
10196	ShorePhone	ShorePhone IP230 - Black (6.1 or later)	\$ 202.02	EA	ShoreTel Inc	10196
10197	ShorePhone	ShorePhone IP230 - Silver (6.1 or later)	\$ 202.02	EA	ShoreTel Inc	10197
10198	ShorePhone	ShorePhone IP212k - Black (6.1 or later)	\$ 233.22	EA	ShoreTel Inc	10198
10199	ShorePhone	ShorePhone IP212k - Silver (6.1 or later)	\$ 233.22	EA	ShoreTel Inc	10199
10203	ShorePhone	ShorePhone IP560g - Silver (6.1 or later)	\$ 334.62	EA	ShoreTel Inc	10203
10204	ShorePhone	ShorePhone IP560g - Black (6.1 or later)	\$ 334.62	EA	ShoreTel Inc	10204
10216	ShorePhone	ShorePhone IP115 - Silver (7.5 or later)	\$ 124.02	EA	ShoreTel Inc	10216
10217	ShorePhone	ShorePhone IP115 - Black (7.5 or later)	\$ 124.02	EA	ShoreTel Inc	10217
10218	ShorePhone	ShorePhone IP265 - Silver (7.5 or later)	\$ 287.82	EA	ShoreTel Inc	10218
10219	ShorePhone	ShorePhone IP265 - Black (7.5 or later)	\$ 287.82	EA	ShoreTel Inc	10219
10220	ShorePhone	ShorePhone IP565g - Silver (Version 7.5 build 12.13.1328 or later)	\$ 467.22	EA	ShoreTel Inc	10220
10221	ShorePhone	ShorePhone IP565g - Black (Version 7.5 build 12.13.1328 or later)	\$ 467.22	EA	ShoreTel Inc	10221
10267	ShorePhone	ShorePhone IP230g - Silver (8.1 or later)	\$ 256.62	EA	ShoreTel Inc	10267
10268	ShorePhone	ShorePhone IP230g - Black (8.1 or later)	\$ 256.62	EA	ShoreTel Inc	10268
10269	ShorePhone	ShorePhone Power Adapter for Ethernet Speed of 10/100/1000 (min 10 w/o phone order)	\$ 27.30	EA	ShoreTel Inc	10269
10272	Phone Kit	Kit, ShorePhone UK Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc	10272
10273	Phone Kit	Kit, ShorePhone EU Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc	10273
10274	Bundle	ShorePhone IP8000 - Conference Phone, Bundle (Includes 2 SIP Trunk Licenses). For use with ST 7.5 and earlier only.	\$ 857.22	EA	ShoreTel Inc	10274
10277	Bundle	ShorePhone IP8000 - Conference Phone, Bundle (Includes 1 SIP Device License). For use with ST 8 or later.	\$ 857.22	EA	ShoreTel Inc	10277
10279	Phone	ShorePhone ST230GSA - Black, TAA	\$ 326.82	EA	ShoreTel Inc	10279

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10280	Phone	ShorePhone ST265GSA - Black, TAA	\$ 443.82	EA	ShoreTel Inc	10280
10282	Bundle	ShorePhone IP265 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 443.82	EA	ShoreTel Inc	10282
10283	Bundle	ShorePhone IP265 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 443.82	EA	ShoreTel Inc	10283
10284	Bundle	ShorePhone IP115 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 280.02	EA	ShoreTel Inc	10284
10285	Bundle	ShorePhone IP115 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 280.02	EA	ShoreTel Inc	10285
10286	Bundle	ShorePhone IP212K Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 389.22	EA	ShoreTel Inc	10286
10287	Bundle	ShorePhone IP212K Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 389.22	EA	ShoreTel Inc	10287
10288	Bundle	ShorePhone IP230 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 358.02	EA	ShoreTel Inc	10288
10289	Bundle	ShorePhone IP230 Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 358.02	EA	ShoreTel Inc	10289
10290	Bundle	ShorePhone IP230g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 412.62	EA	ShoreTel Inc	10290
10291	Bundle	ShorePhone IP230g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 412.62	EA	ShoreTel Inc	10291
10294	Bundle	ShorePhone IP560g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 490.62	EA	ShoreTel Inc	10294
10295	Bundle	ShorePhone IP560g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 490.62	EA	ShoreTel Inc	10295
10296	Bundle	ShorePhone IP565g Black, Bundled with Extension and Mailbox License - GSA Bundle	\$ 623.22	EA	ShoreTel Inc	10296
10297	Bundle	ShorePhone IP565g Silver, Bundled with Extension and Mailbox License - GSA Bundle	\$ 623.22	EA	ShoreTel Inc	10297
10318	Kit Rack Mounting Tray	Kit, ShorePhone AUS/NZ Power Adapter for Ethernet Speed of 10/100/1000 (min 10)	\$ 31.98	EA	ShoreTel Inc	10318
10368	Phone	ShoreTel IP Phone 655 - (Requires ShoreTel 11.1 build 16.23.5621.0 or later)	\$ 542.10	EA	ShoreTel Inc	10368
10401	Microphone	Satellite microphones for ShoreTel IP Phone 655, Qty 2 License - GSA Bundle	\$ 152.10	EA	ShoreTel Inc	10401
30105	License	ShoreTel RoamAnywhere Client Access License for one end user; includes one ShoreTel SIP Device License, one ShoreTel Extension-only License and one ShoreTel Mobile Access License (minimum order quantity is 10).	\$ 117.00	EA	ShoreTel Inc	30105
30106	License	Upgrade ShoreTel RoamAnywhere Client Access License from Mobile Access License for one end user; includes 1 ShoreTel Extension-Only License, 1 ShoreTel SIP User License and 1 ShoreTel RoamAnywhere Client Access License. Requires ShoreTel Mobility Router	\$ 42.90	EA	ShoreTel Inc	30106

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
80120	Router	ShoreTel Mobility Router 2000 Appliance; supports up to 100 users when the appropriate number of client access licenses are purchased. Does not support redundant operation.	\$ 3,896.10	EA	ShoreTel Inc	80120
80121	Router	ShoreTel Mobility Router 4000 Appliance; supports up to 1000 users when the appropriate number of client access licenses are purchased.	\$ 5,456.10	EA	ShoreTel Inc	80121
80122	Router	ShoreTel Mobility Router 6000 Appliance; supports up to 5000 users when the appropriate number of client access licenses are purchased.	\$ 11,696.10	EA	ShoreTel Inc	80122
91185	License	ShoreTel Mobility Usage Right for one Apple iOS device (iPhone, iPad, iPod touch) - NO CHARGE; requires separate purchase of 30105 or 30106 license bundle.	\$ -	EA	ShoreTel Inc	91185
93018	Implementation	ShoreTel Mobility Pilot Implementation, Two Days Onsite - Travel and Expenses Included	\$ 5,779.02	EA	ShoreTel Inc	93018
10304	Reference Pack	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10304
10305	Reference Pack	ShoreTel 110 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10305
10306	User guide	ShoreTel 110 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10306
10307	User guide	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10307
10308	User guide	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10308
10311	User guide	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10311
10312	User guide	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10312
10313	User guide	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10313
10314	User guide	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10314
10315	User guide	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10315
10316	User guide	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10316
10327	User guide	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10327
10328	User guide	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10328
10331	User guide	ShoreTel 230/230G IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10331
10332	User guide	ShoreTel 230/230G IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10332

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10382	User guide	ShoreTel 655 IP Phone Quick Reference, Doc. Pack, Qty 25	\$ 7.80	EA	ShoreTel Inc	10382
10383	User guide	ShoreTel 655 IP Phone User Guide, Doc. Pack, Qty 25	\$ 97.50	EA	ShoreTel Inc	10383
55017	Extensions	50 Extension + Mailbox (EMEA and APAC only) License Bundle -15% Discount for New Customers in July - September	\$ 7,800.00	EA	ShoreTel Inc	55017
55018	Mailbox	100 Extension + Mailbox (EMEA and APAC only) License Bundle -20% Discount for New Customers in July - September	\$ 15,600.00	EA	ShoreTel Inc	55018
55019	Europe only	150 Extension + Mailbox (EMEA and APAC only) License Bundle -25% Discount for New Customers in July - September	\$ 23,400.00	EA	ShoreTel Inc	55019
55026	Promotion	100 Extension + Mailbox License Bundle -10% Discount for New Customers in September	\$ 15,600.00	EA	ShoreTel Inc	55026
55027	Promotion	250 Extension + Mailbox License Bundle - 15% Discount for New Customers in September	\$ 39,000.00	EA	ShoreTel Inc	55027
55028	Promotion	500 Extension + Mailbox License Bundle - 20% Discount for New Customers in September	\$ 78,000.00	EA	ShoreTel Inc	55028
55029	Promotion	250 Extension+Mailbox License Bundle - 27% Discount for New Customers in September with free 20 audio and 20 web conf licenses and additional discount towards a SA100 (must be purchased separately)	\$ 42,120.00	EA	ShoreTel Inc	55029
55030	Promotion	500 Extension+Mailbox License Bundle - 32% Discount for New Customers in September with 40 free audio and 40 free web conf licenses and additional discount towards TWO SA100 Appliances (must be purchased separately)	\$ 84,240.00	EA	ShoreTel Inc	55030
18016	Promotion	ShoreTel Outbound Campaign IVR Application - Base package (5 simultaneous calls) - Create automated calling campaigns for Simple Notifications and Scripted Interactions with transfer to agents.	\$ 4,286.10	EA	ShoreTel Inc	18016
18017	Promotion	ShoreTel Outbound Campaign IVR Application - Add-on bundle (5 simultaneous calls) - Combine with Base Package incrementally for increased simultaneous call volume	\$ 854.10	EA	ShoreTel Inc	18017
21020		Distributed Voice Services License	\$ 776.10	EA	ShoreTel Inc	21020
29133	Software release	ShoreTel 10.2 Software (General Release)	\$ -	EA	ShoreTel Inc	29133
29134	Software release	ShoreTel 11 Software (Controlled Release)	\$ -	EA	ShoreTel Inc	29134
29136	Software release	ShoreTel 12 Software (Controlled Release). Now available for shipment with new customer orders and after July 15 for existing customers upon special request. No upgrades possible for existing installations on ShoreTel 11.1 or 11.2	\$ -	EA	ShoreTel Inc	29136
29141	Software release	ShoreTel 11.2 Software (General Release)	\$ -	EA	ShoreTel Inc	29141

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30006	Software release	Softphone License (7.5 and earlier versions)	\$ 117.00	EA	ShoreTel Inc	30006
30035	Software release	Extension & Mailbox License	\$ 156.00	EA	ShoreTel Inc	30035
30039	Software release	Extension-only License (requires ShoreTel 5.2 or higher)	\$ 109.20	EA	ShoreTel Inc	30039
30040		Mailbox-only License (requires ShoreTel 5.2 or higher)	\$ 70.20	EA	ShoreTel Inc	30040
30041	Software release	Add'l Language License (requires ShoreTel 5.2 or higher)	\$ 776.10	EA	ShoreTel Inc	30041
30043	SIP	SIP Trunk Software License (requires ShoreTel 6. If you have a Conf Bridge you must upgrade it to Release 5.6)	\$ 39.00	EA	ShoreTel Inc	30043
30044	License	Additional Site License	\$ 386.10	EA	ShoreTel Inc	30044
30048	Web Reporting	ShoreWare Remote Web Reporting License (License to enable generation of CDR reports via the web at remote locations) - not required for ShoreTel 11 or later	\$ 2,102.10	EA	ShoreTel Inc	30048
30049	App server	ShoreTel TAPI Application Server License (License to allow control of use of TAPI applications with ShoreTel system)	\$ 386.10	EA	ShoreTel Inc	30049
30066	Srver SW	ShoreWare CSTA Server Software	\$ -	EA	ShoreTel Inc	30066
30080	SIP license	License, SIP-based third party messaging integration - Allow a customer to use a third party voicemail with the ShoreTel system using SIP	\$ 3,506.10	EA	ShoreTel Inc	30080
60020	DVS	Branch Office Solution (DVS License + Site License + Server) - Server supports up to 100 users	\$ 1,556.10	EA	ShoreTel Inc	60020
30001	Call Manager SW	Personal Call Manager (ShoreTel 7.5)	\$ -	EA	ShoreTel Inc	30001
30051	Mobile Access License	Mobile Access License	\$ 74.10	EA	ShoreTel Inc	30051
30052	License	Professional Access License	\$ 62.40	EA	ShoreTel Inc	30052
30053	SIP	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$ 23.40	EA	ShoreTel Inc	30053
30057	License	SIP Trunk to SIP Device Conversion License (Converts a self-audited SIP Trunk License acquired with ST7.5 or earlier to a single keyed SIP Device License for use with ST8. Requires proof of ownership of SIP Trunk License.)	\$ -	EA	ShoreTel Inc	30057
30064	CSTA	ShoreWare CSTA User License - For activating a CSTA monitor extension, per user. Microsoft Office Communicator Remote Call Control. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS (SKU 93187 / 93188).	\$ 62.40	EA	ShoreTel Inc	30064

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30067	EVAL license	Evaluation Licence, Microsoft Integration - Valid 60 days - CSTA monitor extension, per user. Microsoft Office Communicator Remote Call. Requires CSTA Server Software (SKU 30066) & implementation service SKU RCC integration for OCS (SKU 93187 / 93188).	\$ -	EA	ShoreTel Inc	30067
40002	Call Manager SW	Operator Call Manager (ShoreTel 7.5)	\$ 464.10	EA	ShoreTel Inc	40002
40003	SW	Agent Call Manager (ShoreTel 7.5)	\$ 230.10	EA	ShoreTel Inc	40003
40004	SW	Supervisor Call Manager (ShoreTel 7.5)	\$ 464.10	EA	ShoreTel Inc	40004
40005	PAL	Personal Access License	\$ -	EA	ShoreTel Inc	40005
40006	SW	Operator Access License	\$ 464.10	EA	ShoreTel Inc	40006
40007	Workgroup SW	Workgroup Agent Access License	\$ 230.10	EA	ShoreTel Inc	40007
40008	Workgroup SW	Workgroup Supervisor Access License	\$ 464.10	EA	ShoreTel Inc	40008
40009	Video SW	High Resolution Video License, 1024x768 (requires ShoreTel 8.1)	\$ 542.10	EA	ShoreTel Inc	40009
50040	Demo sw	Professional Access Demo License	\$ 15.60	EA	ShoreTel Inc	50040
18007	Bundle sw	Bundled Report, Includes Abandoned Call, Target SLA, and Agent Daily Login/Logout Reports	\$ 2,896.14	EA	ShoreTel Inc	18007
18011	Desktop sw	ShoreTel EasyPop (Universal CRM Connector) - Licensed per desktop seat	\$ 156.00	EA	ShoreTel Inc	18011
18012	Dialer sw	ShoreTel Application Dialer - Desktop client application which allows highlight and click-to-call from any Microsoft Windows Application	\$ 56.16	EA	ShoreTel Inc	18012
18038	Auto set up phone sw	Automatically sets a group of phones into busy or available states based on a configurable schedule. Used to prevent inbound calls during certain times of day. Pairs nicely with CHM Override if desired.	\$ 2,681.64	EA	ShoreTel Inc	18038
18003	Workgroup SW	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	\$ 2,896.14	EA	ShoreTel Inc	18003
18004	Workgroup SW	Workgroup Exceptional/Abandoned Call Report	\$ 1,158.30	EA	ShoreTel Inc	18004
18005	Agreement reporting	Workgroup Target Service Level Agreement Report	\$ 1,158.30	EA	ShoreTel Inc	18005
18006	Agreement reporting	Workgroup Agent Daily Login/Logout Report	\$ 1,158.30	EA	ShoreTel Inc	18006
18008	Workgroup SW	ShoreWare Emergency Notification, 5 or fewer	\$ 1,716.00	EA	ShoreTel Inc	18008
18009	ShoreWare Emergency	ShoreWare Emergency Notification, 6 or more	\$ 4,290.00	EA	ShoreTel Inc	18009
18010	Call router app	ShoreTel Call Router Application - System-wide Caller ID and DNIS based routing with web-based Administration	\$ 2,681.64	EA	ShoreTel Inc	18010
18018	Contact Center Agent	ShoreTel Contact Center Agent Dashboard - Base package (5 concurrent users) - Web-based agent dashboard providing real-time agent & queue statistics. Must be run on separate server from CC server.	\$ 975.00	EA	ShoreTel Inc	18018

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
18019	ECC Agent Dashboard	ShoreTel Contact Center Agent Dashboard - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$ 117.00	EA	ShoreTel Inc	18019
18020	ECC Agent Dashboard	ShoreTel Contact Center Interaction Viewer - Base package (1 concurrent user) - Web based viewer for end to end call interaction details with link to ShoreTel CDR. Includes pre-requisite CCIR Transform Service. Runs on separate server from CC server.	\$ 2,145.00	EA	ShoreTel Inc	18020
18021	ECC Agent Dashboard	ShoreTel Contact Center Interaction Viewer - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$ 0.78	EA	ShoreTel Inc	18021
18022	ECC Agent Dashboard	ShoreTel CCIR Transform Service (No CC Interaction Viewer Web Application) Re-factors CCIR database data into a database that is call oriented. Included in the CCIV Base license. Requires separate server from CC server.	\$ 1,521.00	EA	ShoreTel Inc	18022
18023	ECC realtime	ShoreTel Contact Center Real-time Monitoring Bundle (includes 1 CC Interaction Viewer user & 5 CC Agent Dashboard user licenses). Must be installed on separate server from CC server.	\$ 2,340.00	EA	ShoreTel Inc	18023
18024	ECC Recorder	ShoreTel Call Recorder - Base package (5 simultaneous sessions) - Automated recording of external calls. Features rich, flexible recording profiles & web-based player for accessing recordings.	\$ 3,900.00	EA	ShoreTel Inc	18024
18025	Recorder add on	ShoreTel Call Recorder - Add-on (5 simultaneous sessions). Combine with Base Package incrementally for increased concurrent call recording capacity.	\$ 156.00	EA	ShoreTel Inc	18025
18026	Nuisance call handler	ShoreTel Nuisance Call Handler - System-wide monitoring and configurable re-direction of incoming calls based on calling party number	\$ 1,950.00	EA	ShoreTel Inc	18026
18027	Cost Recovery	Cost Recovery Integration Application - Base package -- Includes server only, no desktop clients)	\$ 3,120.00	EA	ShoreTel Inc	18027
18028	Cost Recovery Integration	Cost Recovery Integration Application - Call accounting system with built-in integrations to Equitrac and Copitrak cost recovery systems. Combine with base server if desktop client for assigning codes is desired.)	\$ 31.20	EA	ShoreTel Inc	18028
18029	Enhanced Paging App	ShoreTel Enhanced Paging Application - Base package - Enhanced Paging including Audio & Text Alerts	\$ 4,290.00	EA	ShoreTel Inc	18029
18030	Paging App w/Base Instance	ShoreTel Enhanced Paging Application - Combine with Base Instance incrementally for distributed operation	\$ 390.00	EA	ShoreTel Inc	18030

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
18031	Super Group App	Super Group Application - Enhanced hunt group-like feature allowing more than 16 phones (up to 100) to ring simultaneously in response to an inbound call	\$ 1,950.00	EA	ShoreTel Inc	18031
18032	AMS 360 Integration App	AMS 360 Integration Application - Desktop integration to Vertafore AMS 360 for Independent Insurance Agencies. Licensed on a per user basis.	\$ 156.00	EA	ShoreTel Inc	18032
18033	Voice Forms	Voice Forms IVR Application - Configurable automated voice response application that allows callers to fill out "forms" over the phone. Consolidated responses can be retrieved later from ShoreTel VoiceMail.	\$ 4,368.00	EA	ShoreTel Inc	18033
18034	Routes Incoming calls	Routes incoming calls based on caller input (e.g. account or zip code.) Includes web based administration of associated IVR and routing rules.	\$ 2,681.64	EA	ShoreTel Inc	18034
18035	Enhanced Paging App	Enhanced ShoreTel CDR based historical report that presents lifecycle 'cradle to grave' information on a call by call basis.	\$ 1,158.30	EA	ShoreTel Inc	18035
18036	Systems Directory Sync	System Directory Synchronization - Provides a global dial-by-name directory for IP phones & Communicator across systems. Must order quantity 2 licenses to synchronize a pair of systems.	\$ 1,887.60	EA	ShoreTel Inc	18036
18037	Customer defined schedule	Automatically routes inbound calls based on a customer-defined schedule.	\$ 2,681.64	EA	ShoreTel Inc	18037
18039	DND forwarded modes	Allows phones in DND or forwarded modes to be called via special dialing technique. Pairs nicely with CHM Schedule Application.	\$ 975.00	EA	ShoreTel Inc	18039
18040	Configured schedules	Automatically sets phones into standard or restricted states based on a configurable schedule. Used to prevent unauthorized telephone use (except calls to 911) during certain times of day.	\$ 2,681.64	EA	ShoreTel Inc	18040
41002	Salesforce.com call center	SALESFORCE.COM Call Center Adaptor Software	\$ 156.00	EA	ShoreTel Inc	41002
41004	Netsuite	ShoreTel Netsuite CRM Integration Software	\$ 156.00	EA	ShoreTel Inc	41004
41005	Microdynamic	ShoreTel Microsoft Dynamics CRM Integration	\$ 156.00	EA	ShoreTel Inc	41005
50043	Bundled sw	Bundle of three Enhanced ShoreWare Workgroup Reports (Abandoned Call, Target SLA, and Agent Daily Login/Logout) and ShoreWare Workgroup Monitor Application (Realtime performance monitor for ShoreTel Workgroups)	\$ 5,791.50	EA	ShoreTel Inc	50043
93111	Web Dialer	ShoreTel Web Dialer	\$ 56.16	EA	ShoreTel Inc	93111
30091	Audioconferencing ports	10 Concurrent Audio Conferencing Ports. Requires ShoreTel 12 or later.	\$ 780.00	EA	ShoreTel Inc	30091
30092	Concurrent audio ports	10 Concurrent Audio Conferencing Ports. Demo only. Requires ShoreTel 12 or later.	\$ 234.00	EA	ShoreTel Inc	30092

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30093	Concurrent audio ports	10 Concurrent Web Conferencing Ports. Requires ShoreTel 12 or later.	\$ 780.00	EA	ShoreTel Inc	30093
30094	Concurrent audio ports	10 Concurrent Web Conferencing Ports. Demo only. Requires ShoreTel 12 or later.	\$ 234.00	EA	ShoreTel Inc	30094
60125	SA-100 Appliance to host conferencing and IM	SA-100 appliance required to host Conferencing and Instant Messaging. Requires ShoreTel 12 or later.	\$ 2,336.10	EA	ShoreTel Inc	60125
60126	SA-100 Appliance to host conferencing and IM	SA-100 appliance required to host Conferencing and Instant Messaging. Demo only. Requires ShoreTel 12 or later.	\$ 1,166.10	EA	ShoreTel Inc	60126
60127	SA-100 Appliance to host conferencing and IM	SA-100 appliance (non-TPM, China) required to host Conferencing and Instant Messaging. Requires ShoreTel 12 or later.	\$ 2,336.10	EA	ShoreTel Inc	60127
60128	SA-100 Appliance to host conferencing and IM	SA-100 appliance (non-TPM, China) required to host Conferencing and Instant Messaging. Demo only. Requires ShoreTel 12 or later.	\$ 1,166.10	EA	ShoreTel Inc	60128
91144	Shared support	Shared Support for Applications (Mobility and Contact Center) - 1 Year	\$ 0.89	EA	ShoreTel Inc	91144
91145	Shared support	Shared Support for Applications (Mobility and Contact Center) - 3 Years	\$ 0.89	EA	ShoreTel Inc	91145
91146	Shared support	Shared Support for Applications (Mobility and Contact Center) - 5 Years	\$ 0.89	EA	ShoreTel Inc	91146
91147	Shared support for Mobility 1 yr	Shared Support for Mobility - 1 Year	\$ 0.89	EA	ShoreTel Inc	91147
91148	Shared support 3 yrs	Shared Support for Mobility - 3 Years	\$ 0.89	EA	ShoreTel Inc	91148
91149	Shared support for Mobility 5 yrs	Shared Support for Mobility - 5 Years	\$ 0.89	EA	ShoreTel Inc	91149
91213	Shared support for Mobility and Contact Center for 5 yrs	ShoreCare Partner Support (1 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	91213
91233	Shared support for Mobility and Contact Center for 5 yrs, SW only	ShoreCare Partner Support (3 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	91233
91253	Shared support for Mobility and Contact Center for 5 yrs	ShoreCare Partner Support (5 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	91253
93189	Shared Support for Contact Center - 1 Year. A 1 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	Shared Support for Contact Center - 1 Year. A 1 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$ 0.89	EA	ShoreTel Inc	93189
93190	Shared Support for Contact Center - 3 year. A 3 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	Shared Support for Contact Center - 3 year. A 3 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$ 0.89	EA	ShoreTel Inc	93190
93191	Shared Support for Contact Center - 5 year. A 5 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	Shared Support for Contact Center - 5 year. A 5 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$ 0.89	EA	ShoreTel Inc	93191
94111	ShoreCare Partner Support (1 Year, No Phones)	ShoreCare Partner Support (1 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	94111
94112	ShoreCare Partner Support (1 Year, Full Coverage)	ShoreCare Partner Support (1 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	94112
94131	ShoreCare Partner Support (1 Year, Full Coverage)	ShoreCare Partner Support (3 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	94131

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
94132	ShoreCare Partner Support (3 Year, Full Coverage)	ShoreCare Partner Support (3 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	94132
94151	ShoreCare Partner Support (5 Year, No Phones)	ShoreCare Partner Support (5 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	94151
94152	ShoreCare Partner Support (5 Year, Full Coverage)	ShoreCare Partner Support (5 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	94152
91092	ShoreCare Partner Support	Technical Assistance Center (TAC) Remote hourly labor rate (Business Hours) - (Two hours minimum, 8:00AM-5:00PM Monday - Friday customer site)	\$ 249.20	EA	ShoreTel Inc	91092
91093	Technical Assistance Center customer site)	Technical Assistance Center (TAC) Remote hourly labor rate (Evening Hours and Saturday) - (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday customer site)	\$ 364.90	EA	ShoreTel Inc	91093
91094	Technical Assistance Center	Technical Assistance Center (TAC) Remote hourly labor rate (Holiday and Sunday) - (Two hours minimum, Holidays and Sunday customer site)	\$ 498.40	EA	ShoreTel Inc	91094
91095	Technical Assistance Center	Technical Assistance Center (TAC) Onsite daily labor rate (Monday - Friday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$ 1,993.60	EA	ShoreTel Inc	91095
91096	Technical Assistance Center	Technical Assistance Center (TAC) Onsite daily labor rate (Saturday and Sunday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$ 2,919.20	EA	ShoreTel Inc	91096
91097	Technical Assistance Center	Technical Assistance Center (TAC) Onsite daily labor rate (ShoreTel Holiday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$ 3,987.20	EA	ShoreTel Inc	91097
91101	Standard License Lockout Recovery Service	Standard License Lockout Recovery Service (Work completed within 1 business day)	\$ 356.00	EA	ShoreTel Inc	91101
91102	Standard License Lockout Recovery Service	Expedited License Lockout Recovery Service (Work completed within 2 hours)	\$ 534.00	EA	ShoreTel Inc	91102
92213	ShoreCare Enterprise Support	ShoreCare Enterprise Support (1 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	92213
92233	ShoreCare Enterprise Support	ShoreCare Enterprise Support (3 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	92233
92253	ShoreCare Enterprise Support	ShoreCare Enterprise Support (5 Year, SW Only)	\$ 0.89	EA	ShoreTel Inc	92253
95111	ShoreCare Enterprise Support	ShoreCare Enterprise Support (1 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	95111

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
95112	ShoreCare Enterprise Support	ShoreCare Enterprise Support (1 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	95112
95131	ShoreCare Enterprise Support	ShoreCare Enterprise Support (3 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	95131
95132	ShoreCare Enterprise Support	ShoreCare Enterprise Support (3 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	95132
95151	ShoreCare Enterprise Support	ShoreCare Enterprise Support (5 Year, No Phones)	\$ 0.89	EA	ShoreTel Inc	95151
95152	ShoreCare Enterprise Support	ShoreCare Enterprise Support (5 Year, Full Coverage)	\$ 0.89	EA	ShoreTel Inc	95152
95211	ShoreCare Enterprise Support	ShoreCare Enterprise Support (1 Year, No Phones, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95211
95212	ShoreCare Enterprise Support	ShoreCare Enterprise Support (1 Year, Full Coverage, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95212
95231	ShoreCare Enterprise Support	ShoreCare Enterprise Support (3 Year, No Phones, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95231
95232	ShoreCare Enterprise Support	ShoreCare Enterprise Support (3 Year, Full Coverage, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95232
95251	ShoreCare Enterprise Support	ShoreCare Enterprise Support (5 Year, No Phones, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95251
95252	ShoreCare Enterprise Support	ShoreCare Enterprise Support (5 Year, Full Coverage, Next Business Day Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95252
95331		ShoreCare Enterprise Support (3 Year, No Phones, 4hr Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95331
95332		ShoreCare Enterprise Support (3 Year, Full Coverage, 4hr Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95332

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
95351		ShoreCare Enterprise Support (5 Year, No Phones, 4hr Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95351
95352		ShoreCare Enterprise Support (5 Year, Full Coverage, 4hr Onsite Switch Replacement). Allow 30 days from purchase for contract activation in the U.S. 60 days for other countries. Min. \$1800 (\$US or equivalent)	\$ 0.89	EA	ShoreTel Inc	95352
97133	ShoreCare Enterprise Support	ShoreCare Enterprise Support - E-Rate (1 Year, No Phones, No RMA). Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97133
97134	ShoreCare Enterprise Support	ShoreCare Enterprise Support - E-Rate (3 Year, No Phones, No RMA). Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97134
97135	ShoreCare Enterprise Support	ShoreCare Enterprise Support - E-Rate (5 Year, No Phones, No RMA). Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97135
10000	ShoreGear Switch Re-certification Fee	ShoreGear Switch Re-certification Fee	\$ 667.50	EA	ShoreTel Inc	10000
91073	ShoreGear Switch Re-certification Fee	ShoreGear Switch Repair	\$ 667.50	EA	ShoreTel Inc	91073
91057	Analysis	Analysis - 3-10 sites (per test agent)	\$ 133.50	EA	ShoreTel Inc	91057
91058	Analysis	Analysis - 11-20 sites (per test agent)	\$ 89.00	EA	ShoreTel Inc	91058
91063	Network Design Service	Network Design Service (per hour)	\$ 222.50	EA	ShoreTel Inc	91063
91072	Analysis	Analysis - 1st 2 sites & Project Report	\$ 1,335.00	EA	ShoreTel Inc	91072
10143	Travel Expense	ShoreTel On-site Travel Expense (T&E estim. for the first day)	\$ 890.00	EA	ShoreTel Inc	10143
91076	Queue Access	Enterprise Advanced Queue Access 1 year - First Engineer	\$ 16,020.00	EA	ShoreTel Inc	91076
91077	Queue Access	Enterprise Advanced Queue Access 1 year - Additional Engineer	\$ 5,340.00	EA	ShoreTel Inc	91077
91078	Onsite Service	Post Install Onsite Service for up to 4 hours during M-F 8am to 5pm	\$ 890.00	EA	ShoreTel Inc	91078
91079	Onsite Service	Post Install Onsite Service for up to 8 hours during M-F 8am to 5pm	\$ 1,602.00	EA	ShoreTel Inc	91079
91080	Onsite Service	Post Install Onsite Service for up to 4 hours after hours except Sundays and Holidays	\$ 1,335.00	EA	ShoreTel Inc	91080
91081	Onsite Service	Post Install Onsite Service for up to 8 hours after hours except Sundays and Holidays	\$ 2,403.00	EA	ShoreTel Inc	91081
91082	Onsite Service	Post Install Onsite Service for up to 4 hours during Sundays and Holidays	\$ 1,780.00	EA	ShoreTel Inc	91082
91083	Onsite Service	Post Install Onsite Service for up to 8 hours during Sundays and Holidays	\$ 3,204.00	EA	ShoreTel Inc	91083
91098	Implementatio	Contact Center Implementation includes Remote Discovery, Project Management and Onsite Programming during business hours	\$ 0.89	EA	ShoreTel Inc	91098
91136	Reports Consulting	Contact Center Reports Consulting - Remote	\$ 1,068.00	EA	ShoreTel Inc	91136

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
91137	Reports Consulting	Contact Center Reports Consulting - Onsite	\$ 2,136.00	EA	ShoreTel Inc	91137
91138	Reports Consulting	Contact Center Reports Consulting + 4 Reports - Remote	\$ 2,136.00	EA	ShoreTel Inc	91138
91139	Reports Consulting	Contact Center Reports Consulting + 4 Reports - Onsite	\$ 3,204.00	EA	ShoreTel Inc	91139
91140	Reports Consulting	Contact Center Reports Consulting + 6 Reports - Remote	\$ 2,581.00	EA	ShoreTel Inc	91140
91141	Reports Consulting	Contact Center Reports Consulting + 6 Reports - Onsite	\$ 3,649.00	EA	ShoreTel Inc	91141
91142	Reports Consulting	Contact Center Reports Consulting + 8 Reports - Remote	\$ 2,937.00	EA	ShoreTel Inc	91142
91143	Reports Consulting	Contact Center Reports Consulting + 8 Reports - Onsite	\$ 4,005.00	EA	ShoreTel Inc	91143
91150	Mobility Implementation	ShoreTel Mobility Implementation, Full Day Travel and Expenses not included	\$ 1,602.00	EA	ShoreTel Inc	91150
92010	Implementation	IPBX Implementation Full Day - Travel and Expenses are not included	\$ 1,602.00	EA	ShoreTel Inc	92010
92011	Implementation	IPBX Implementation One Half Day - Half Day Rate - Travel and Expenses are not included	\$ 890.00	EA	ShoreTel Inc	92011
92012	Implementation	Contact Center Implementation Full Day - Travel and Expenses are not included	\$ 1,602.00	EA	ShoreTel Inc	92012
92013	Implementation	Implementation Service Hourly (addition to Half day) - Travel and Expenses are not included	\$ 222.50	EA	ShoreTel Inc	92013
92017	Implementation	Contact Center Implementation Half Day - Travel and Expenses are not included	\$ 890.00	EA	ShoreTel Inc	92017
92018	Implementation	ECC Implementation SOW	\$ 0.89	EA	ShoreTel Inc	92018
93148	Travel Expense	ShoreTel On-site Travel Expense (T&E estim. for additional day, requires First Day or SKU 10143 to be ordered)	\$ 222.50	EA	ShoreTel Inc	93148
93157	Partner Assist Service	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	\$ 200.25	EA	ShoreTel Inc	93157
93158	Partner Assist Service	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	\$ 300.38	EA	ShoreTel Inc	93158
93159	Partner Assist Service	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	\$ 400.50	EA	ShoreTel Inc	93159
93160	Technical Account Manager - Time and Materials	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	\$ 1,602.00	EA	ShoreTel Inc	93160
93187	Full day implementation services	Remote Call Control Integration with OCS Full Day - Full day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	\$ 1,958.00	EA	ShoreTel Inc	93187

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
93188	Remote Call Control Integratio	Remote Call Control Integration with OCS Half Day - Half day implementation services for integrating ShoreTel with OCS using ShoreWare CSTA server	\$ 979.00	EA	ShoreTel Inc	93188
93080	Professional Services Custom Software	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	\$ 0.89	EA	ShoreTel Inc	93080
93051	Online End-user Training	Online End-user Training - Per student	\$ 173.55	EA	ShoreTel Inc	93051
93052	Online End-user Training	Online End-user Group Training (up to 8 students)	\$ 707.55	EA	ShoreTel Inc	93052
93053	Online System	Online System Admin - per student	\$ 529.55	EA	ShoreTel Inc	93053
93054	Online System	Online System Admin Group Training (up to 6 students)	\$ 1,424.00	EA	ShoreTel Inc	93054
93055	Onsite Training	Personal Call Manager-Onsite Training/Day plus T&E (up to 80 students)	\$ 2,225.00	EA	ShoreTel Inc	93055
93056	Onsite Training	Onsite Sys Admin Training (2 sessions of 8 students)	\$ 2,225.00	EA	ShoreTel Inc	93056
93060	Implementation	Implementing the ShoreTel IP System (5 days at ShoreTel, per student)	\$ 2,225.00	EA	ShoreTel Inc	93060
93061	Implementation	Implementing the ShoreTel IP System class (5 days onsite, per student)	\$ 2,492.00	EA	ShoreTel Inc	93061
93062	Train the Trainer	Online System Admin Train-the-Trainer Training	\$ 1,335.00	EA	ShoreTel Inc	93062
93065	Train the Trainer	Onsite Train-the-Trainer Training (End-user or System Admin, per student)	\$ 2,225.00	EA	ShoreTel Inc	93065
93066	Custom Training	Custom Training (per Statement of Work)	\$ 0.89	EA	ShoreTel Inc	93066
93069	Online Training	CC Sys Admin Online Training / Student	\$ 351.55	EA	ShoreTel Inc	93069
93071	Online Training	CC Supervisor Online Training / Student	\$ 173.55	EA	ShoreTel Inc	93071
93072	Online Training	CC Agent Online Training / Student	\$ 88.11	EA	ShoreTel Inc	93072
93073	Implementing training	Implementing the ShoreTel CC Training	\$ 2,225.00	EA	ShoreTel Inc	93073
93074	Supervisor onine training	CC Supervisor Onsite Training (12 students)	\$ 3,560.00	EA	ShoreTel Inc	93074
93078	Online Training	Implementing the ShoreTel CC Onsite Training	\$ 2,492.00	EA	ShoreTel Inc	93078
93079	Maintenance	Advanced System and Maintenance (4 days onsite, per student)	\$ 2,492.00	EA	ShoreTel Inc	93079
93082	Certification	Certification, ShoreTel Sales Training	\$ 1,330.55	EA	ShoreTel Inc	93082
93010	Training	Training, WEB CC Advance Report	\$ 2,225.00	EA	ShoreTel Inc	93010
93075	Training	CC Agent-Onsite (per Day plus T&E, up to 120 students)	\$ 2,225.00	EA	ShoreTel Inc	93075
93076	Training	CC Sys Admin Onsite Training (12 students)	\$ 2,225.00	EA	ShoreTel Inc	93076
93077	Services	Advanced System and Maintenance (4 days at ShoreTel, per student)	\$ 2,225.00	EA	ShoreTel Inc	93077
93081	Services	Implementing the ShoreTel IP System Course Final Exam	\$ 440.55	EA	ShoreTel Inc	93081
93193	Services	Installing the ShoreTel Mobility Solution; Course# TC-3500; Instructor-led; 2 days; per student; on-site requires T&E	\$ 1,335.00	EA	ShoreTel Inc	93193
10206	CD	Sm. Business Edition Recovery CD, Dell SC430 Ver 01 (not for resale)	\$ 19.50	EA	ShoreTel Inc	10206

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10210	CD	Sm. Business Edition Recovery CD, Optiplex 170L Ver 01 (not for resale)	\$ 19.50	EA	ShoreTel Inc	10210
10212	DVD	Kit, SBE Recovery DVD OPT210L VER01	\$ 19.50	EA	ShoreTel Inc	10212
10222	Kit	Kit, SBE Recovery DVD OPT320 VER01	\$ 19.50	EA	ShoreTel Inc	10222
10330	Kit	Kit, SBE Recovery DVD OPT330 VER01	\$ 19.50	EA	ShoreTel Inc	10330
10350	Kit	Kit, SBE Recovery DVD OPT360N VER01	\$ 19.50	EA	ShoreTel Inc	10350
10369	DVD	Kit, SBE Recovery DVD OPT380N VER01	\$ 19.50	EA	ShoreTel Inc	10369
60010	SBE Server Bundle	Sm. Business Edition Server (Dell OptiPlex 380 Minitower, CPU: Celeron E3400/2.6GHz, Mem: 2GB, HD: 250GB). Ships with Microsoft Windows Server 2003 for Telecom Systems OS.	\$ 1,170.00	EA	ShoreTel Inc	60010
60107	SBE Server Bundle	SSmall Business Edition 15 Users, Analog Trunking, ShoreTel 50 & Server, 15 ext. & mailbox lic, 1 ext. only lic, 1 Communicator-Operator access lic, 15 Communicator-Personal access lic. Rack mount tray not included. ShoreTel s/w must be ordered separately	\$ 1,946.10	EA	ShoreTel Inc	60107
60109	SBE Server Bundle	Small Business Edition 20 Users, Analog Trunking, ShoreTel 90 & Server, 20 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 20 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 2,336.10	EA	ShoreTel Inc	60109
60110	SBE Server Bundle	Small Business Edition 20 Users, Analog Trunking, ShoreTel 90, No Server, 20 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 20 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 1,946.10	EA	ShoreTel Inc	60110
60110	SBE Server Bundle	Small Business Edition 20 Users, Analog Trunking, ShoreTel 90, No Server, 20 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 20 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 1,946.10	EA	ShoreTel Inc	60110
60113	SBE Server Bundle	Small Business Edition 25 Users, T1 Trunking, ShoreTel 220T1A & Server , 25 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 25 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 3,896.10	EA	ShoreTel Inc	60113
60114		Small Business Edition 25 Users, T1 Trunking, ShoreTel 220T1A, No Server , 25 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 25 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 3,506.10	EA	ShoreTel Inc	60114

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
60115	SBE Server Bundle	Small Business Edition 30 Users, E1 Trunking, ShoreTel 90, ShoreTel E1K & Server, 30 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 30 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 3,506.10	EA	ShoreTel Inc	60115
60116	SBE Server Bundle	Small Business Edition 30 Users, E1 Trunking, ShoreTel 90, ShoreTel E1K, No Server, 30 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 30 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 3,116.10	EA	ShoreTel Inc	60116
60116	SBE Server Bundle	Small Business Edition 30 Users, E1 Trunking, ShoreTel 90, ShoreTel E1K, No Server, 30 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 30 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 3,116.10	EA	ShoreTel Inc	60116
60121	SBE Upgrade	Sm. Business Edition Upgrade to Enterprise Edition (Available 120 days after SBE software license activation)	\$ 3,506.10	EA	ShoreTel Inc	60121
60131	SBE Server Bundle	Small Business Edition 10 Users, Analog Trunking, ShoreTel 50 & Server, 10 ext. & mailbox lic, 1 ext. only lic, 1 Communicator-Operator access lic, 10 Communicator-Personal access lic. Rack mount tray not included. ShoreTel s/w must be ordered separately	\$ 1,556.10	EA	ShoreTel Inc	60131
60132	SBE Server Bundle	Small Business Edition 30 Users, BRI Trunking, ShoreTel 90BRI & Server, 30 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 30 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 2,726.10	EA	ShoreTel Inc	60132
60133	SBE Server Bundle	Small Business Edition 30 Users, BRI Trunking, ShoreTel 90BRI, No Server, 30 extension & mailbox lic, 1 extension only lic, 1 Communicator - Operator access lic, 30 Communicator - Personal access lic. ShoreTel s/w must be ordered separately	\$ 2,336.10	EA	ShoreTel Inc	60133
60135	SBE Replacement	SBE Server Replacement. Allows existing SBE customers to replace outdated SBE server with currently shipping SBE server: Dell OptiPlex 380 Minitower, CPU: Celeron E3400/2.6GHz, Mem: 2GB, HD: 250GB, Embedded Microsoft Server OS	\$ 877.50	EA	ShoreTel Inc	60135

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30015	ECC License	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	\$ 3,217.50	EA	ShoreTel Inc	30015
30016	ECC License	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	\$ 1,560.00	EA	ShoreTel Inc	30016
30017	ECC License	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	\$ 1,560.00	EA	ShoreTel Inc	30017
30018	ECC License	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	\$ 1,560.00	EA	ShoreTel Inc	30018
30020	ECC License	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	\$ 1,950.00	EA	ShoreTel Inc	30020
30023	ECC License	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc	30023
30024	SW License	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc	30024
30025	SW License	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc	30025
30026	SW License	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	\$ 390.00	EA	ShoreTel Inc	30026
30038	SW License	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	\$ 780.00	EA	ShoreTel Inc	30038

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30045	SW License	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	\$ 8,940.36	EA	ShoreTel Inc	30045
30047	SW License	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	\$ -	EA	ShoreTel Inc	30047
30056	SW License	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary server.	\$ 386.10	EA	ShoreTel Inc	30056
30063	SW License	CC-ECC Redundant Server License - (Not for use with CC-ECC 4.66) - License for the redundant or warm standby CC/ECC server. Will be configured with the same licenses as the primary server. Includes a server dongle and the TAPI App Server Lic.	\$ 5,070.00	EA	ShoreTel Inc	30063
30069	SW License	LICENSE,CC/ECC SUPERVISOR - (Not for use with CC-ECC 4.66) - Access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards.	\$ 643.50	EA	ShoreTel Inc	30069
30070	SW License	LIC, CC/ECC SPVSR (MONITOR ONLY) - (Not for use with CC-ECC 4.66) - Access real time information, control agent activities.	\$ 1,433.64	EA	ShoreTel Inc	30070
30075	SW License	CC-ECC 4.X SUPERVISOR UPGRADE TO 5.0 SUPERVISOR LICENSE - Upgrade dongle based SPVSR licenses to concurrent s/w license on version 5.0. Only one license required for all supervisors. Existing dongles must be returned upon receiving s/w key.	\$ -	EA	ShoreTel Inc	30075
30076	SW License	CC-ECC 4.X REDUNDANT SERVER UPGRADE TO 5.0 REDUNDANT SERVER LICENSE - Upgrades the 4.X redundant license to 5.0 redundant license. Must be on version 5.0.	\$ -	EA	ShoreTel Inc	30076
30088	SW License	LICENSE, WORKGROUP AGENT TO ECC AGENT UPGRADE - Upgrades a workgroup agent to an ECC agent with inbound voice capability.	\$ 643.50	EA	ShoreTel Inc	30088
30089	SW License	LICENSE, WORKGROUP SUPERVISOR TO ECC SUPERVISOR UPGRADE - Upgrades a workgroup supervisor to an ECC admin supervisor. Access real time, historical reports, and wallboards.	\$ 643.50	EA	ShoreTel Inc	30089

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30090	SW License	LICENSE, WORKGROUP TO ECC BASE SYSTEM UPGRADE - Required only for upgrading from workgroup to new ECC system. Includes 1 ECC agent voice license and a server dongle.	\$ 643.50	EA	ShoreTel Inc	30090
30095	SW License	ECC Base 10 Package for release 7 and above - Includes server based software for contact center. Includes 10 Agent licenses (inbound voice / callbacks), 30 IVR Port, 1 Supervisor, 2 group/agent feed licenses. Only one Base Package needed per server.	\$ 6,633.12	EA	ShoreTel Inc	30095
30096	SW License	Enterprise Contact Center Inbound Voice License for release 7 and above - Add-on 1 agent and 1 IVR Port (concurrent) license. These are incremental licenses over the ECC base 10 bundle.	\$ 643.50	EA	ShoreTel Inc	30096
30097	SW License	ECC Outbound Campaign License for release 7 and above - 1 concurrent agent license for outbound campaign. This is an add on to inbound voice licenses. License consumed every time an agent logs into a group with dial list feature enabled.	\$ 312.00	EA	ShoreTel Inc	30097
30098	SW License	ECC Email License for release 7 and above - 1 concurrent agent license for handling emails. Add on to inbound voice licenses. License is consumed every time an agent logs into a group that has email feature enabled.	\$ 312.00	EA	ShoreTel Inc	30098
30099	SW License	ECC Web License for release 7 and above - 1 concurrent agent licenses for handling web chat. Add on to inbound voice licenses. License is consumed every time an agent logs into a group that has chat feature enabled.	\$ 312.00	EA	ShoreTel Inc	30099
30100	SW License	Enterprise Contact Center IVR License for release 7 and above - One concurrent IVR port license. These are incremental licenses over either the ECC Base 10 Package or the ECC Base 10 IVR Package.	\$ 156.00	EA	ShoreTel Inc	30100
30101	SW License	Enterprise Contact Center Supervisor License for release 7 and above - One concurrent supervisor license. Includes capability to access Agent manager, Director, Reports, GCCS and Wallboard Editor.	\$ 643.50	EA	ShoreTel Inc	30101
30102	SW License	Enterprise Contact Center Redundant Server License - License for the redundant or warm standby ECC server. Will be configured with the same licenses as the primary server.	\$ 5,070.00	EA	ShoreTel Inc	30102

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
30103	SW License	ECC 7 Upgrade License - Upgrades server licenses from ECC 5.1 or 6 releases to ECC 7. Converts the dongle licenses to software keys. Includes 2 group activity, 2 agent activity Licenses. Dongle must be returned within 30 days.	\$ -	EA	ShoreTel Inc	30103
30104	SW License	Enterprise Contact Center Lab System - limit one per customer (Includes 5 inbound, outbound, web and email and 1 Sup license. Also includes 1 event feed license). Cannot be used for production systems and licenses cannot be added to this system.	\$ 3,120.00	EA	ShoreTel Inc	30104
30107	SW License	Enterprise Contact Center Verint Interface License - One license to activate the ECC event interface with the Verint Impact 360 Real Time Adherence Logger. License does not include Verint Impact 360 application.	\$ 1,170.00	EA	ShoreTel Inc	30107
30108	SW License	Enterprise Contact Center Agent Activity Event Feed License - One license to activate one agent activity event feed. Two event feed licenses are included in the base 10 package.	\$ 273.00	EA	ShoreTel Inc	30108
30109	SW License	Enterprise Contact Center Group Activity Event Feed License - One license to activate one group activity event feed. Two event feed licenses are included in the base 10 package.	\$ 273.00	EA	ShoreTel Inc	30109
30110	SW License	ECC 7 Upgrade License for Partner Production Systems - Upgrades server licenses from CC 5.1 or 6 to CC 7. Converts dongle licenses to software keys. Includes 2 group activity, 2 agent activity Licenses. Dongle must be returned within 30 days.	\$ -	EA	ShoreTel Inc	30110
30111	SW License	ECC 7 Upgrade License For Rolling Demo Kit - Upgrades server licenses from CC5.1 or 6 releases to CC7. Converts the dongle licenses to software keys. Includes 2 group activity, 2 agent activity Licenses. Dongle must be returned within 30 days.	\$ -	EA	ShoreTel Inc	30111
30112	SW License	ShoreTel Enterprise Contact Center Partner Production System - ECC Partner Production System - (Includes 6 licenses for inbound, outbound campaigns, web chat and email and 2 Supervisor license). Limit one per reseller, production system only.	\$ 1,560.00	EA	ShoreTel Inc	30112
93016	Demo Kit	ST Reseller CC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Only for partners, not for customers.	\$ 2,340.00	EA	ShoreTel Inc	93016
10151	Kit	Harmonica for ShoreGear 40/8	\$ 33.54	EA	ShoreTel Inc	10151
10160	Power Cord	EU ShoreGear Power Cord	\$ -	EA	ShoreTel Inc	10160

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
10161	Power Cord	UK ShoreGear Power Cord	\$ -	EA	ShoreTel Inc	10161
10162	Handset	Handset, IP Phone	\$ 21.06	EA	ShoreTel Inc	10162
10169	Wall Mount	IP560 (S2/S6) Wall Mount Kit	\$ 9.56	EA	ShoreTel Inc	10169
10189	Demo Kit	ShoreTel Reseller Rolling Demo System	\$ 4,286.10	EA	ShoreTel Inc	10189
10195	Wall Mount	IP110 / IP115 / BB24 Wall Mount Kit	\$ 10.14	EA	ShoreTel Inc	10195
10211	Wall Mount	IP212K/230/265 Wall Mount Kit	\$ 10.14	EA	ShoreTel Inc	10211
10224	Wall Mount Kit	Kit, brackets for wall mounting dual rack tray. For ShoreGear Switch 1U half width. Contains two brackets, hardware and wall mount procedure.	\$ 15.60	EA	ShoreTel Inc	10224
10317	Power Cord	AUS/NZ ShoreGear Power Cord	\$ -	EA	ShoreTel Inc	10317
10370	Phone Base	Phone Base for IP110, IP115	\$ 5.46	EA	ShoreTel Inc	10370
10371	Phone Base	Phone Base for IP210, IP230, IP230G, IP265	\$ 5.46	EA	ShoreTel Inc	10371
10372	Phone Base	Phone Base for IP530, IP560, IP560G, IP565G	\$ 5.46	EA	ShoreTel Inc	10372
10373	Power Cord	Handset Cord	\$ 2.34	EA	ShoreTel Inc	10373
10381	Handset	Handset, 655 IP Phone	\$ 21.06	EA	ShoreTel Inc	10381
10400	Rack Mount	Rack Mount Ears (10 pairs, 8 screws per pair)	\$ 117.00	EA	ShoreTel Inc	10400
30058	VPN concentrator	VPN Concentrator Add-on licenses : Qty 5. For Model 4500 / 5300 Concentrators	\$ 468.00	EA	ShoreTel Inc	30058
30059	Add on VPN licenses	VPN Concentrator Add-on licenses : Qty 10. For Model 5300 Concentrator only	\$ 780.00	EA	ShoreTel Inc	30059
30060	Add on VPN licenses	VPN Concentrator Add-on licenses : Qty 25. For Model 5300 Concentrator only	\$ 1,794.00	EA	ShoreTel Inc	30060
60029	Concentrator	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 5 connections). For use with ST 8.1 or later only	\$ 1,946.10	EA	ShoreTel Inc	60029
60030	Concentrator	VPN Concentrator Model 4500 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	\$ 2,336.10	EA	ShoreTel Inc	60030
60031	Concentrator	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 10 connections). For use with ST 8.1 or later only	\$ 3,896.10	EA	ShoreTel Inc	60031
60032	Concentrator	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 25 connections). For use with ST 8.1 or later only	\$ 4,676.10	EA	ShoreTel Inc	60032
60033	Concentrator	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 50 connections). For use with ST 8.1 or later only	\$ 6,236.10	EA	ShoreTel Inc	60033
60034	Concentrator	VPN Concentrator Model 5300 , Bundle (Includes Licenses for 100 connections). For use with ST 8.1 or later only	\$ 7,796.10	EA	ShoreTel Inc	60034
60038	PBX link	DMI-4 PBX Link	\$ 1,113.84	EA	ShoreTel Inc	60038
60039	PBX link	DMI-4+ PBX Link	\$ 1,113.84	EA	ShoreTel Inc	60039
60047	Harmonica link	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 30, 50, 90 and 220T1A Switches	\$ 77.22	EA	ShoreTel Inc	60047
60068	USB Flash Drive	USB Flash Drive, recovery images for Dell Latitude 13 and Aopen Server MP-45D on Demo System. All Regions Covered	\$ 66.30	EA	ShoreTel Inc	60068

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
60083	Demo upgrade kit	Demo System Software Upgrade Bundle, ST11.x. (All Regions) Includes USB Flash Drives for the following hardware platforms (i.e.. Clients Dell D630, ASUS M51A & Server AOPEN MP965), ECC Dongle - 3AGT/1SUP, and MS Office Std. 2007.	\$ 386.10	EA	ShoreTel Inc	60083
60117	Base telephone system	Base Telephone System - 25 users (GSA)	\$ 9,023.82	EA	ShoreTel Inc	60117
60120	Demo kit open server	Demo Kit AOpen Server MP45 with WIN2K8 Server License. Requires the following SKU# 60068	\$ 1,166.10	EA	ShoreTel Inc	60120
80015	Overlay	Overlay, IP212 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80015
80016	Overlay	Overlay, IP212 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80016
80017	Overlay	Overlay, IP230/560 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80017
80018	Overlay	Overlay, IP230/560 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80018
80019	Overlay	Overlay, IP110 Slv, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80019
80020	Overlay	Overlay, IP110 Blk, Fch-Can (25PK)	\$ 17.16	EA	ShoreTel Inc	80020
80021	Overlay	Overlay, IP212 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80021
80022	Overlay	Overlay, IP212 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80022
80023	Overlay	Overlay, IP110/115 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80023
80024	Overlay	Overlay, IP110/115 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80024
80025	Overlay	Overlay, IP230 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80025
80026	Overlay	Overlay, IP230 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80026
80065	Overlay	Overlay, IP560 Slv, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80065
80066	Overlay	Overlay, IP560 Blk, German (25PK)	\$ 27.30	EA	ShoreTel Inc	80066
80090	SIPARATOR	SIPARATOR 19, Bundle (Includes SIP trunking module & 5 traversal licences for up to 5 simultaneous SIP trunk calls)	\$ 1,248.00	EA	ShoreTel Inc	80090
80091	SIPARATOR	SIPARATOR 19, Bundle (Includes SIP trunking module & 25 traversal licences for up to 25 simultaneous SIP trunk calls- T1 equivalent bundle)	\$ 2,059.20	EA	ShoreTel Inc	80091
80092	SIPARATOR	SIPARATOR 19, Bundle (Includes SIP trunking module & 30 traversal licences for up to 30 simultaneous SIP trunk calls - E1 equivalent bundle)	\$ 2,254.20	EA	ShoreTel Inc	80092
80095	SIPARATOR	License, additional 5 supplementary traversal (or SIP trunk call) to an existing SIPARATOR	\$ 273.00	EA	ShoreTel Inc	80095
80096	SIPARATOR	SIPARATOR 51, Bundle (Includes SIP trunking module & 50 traversal licences for up to 50 simultaneous SIP trunk calls - 2 x T1 equivalent bundle)	\$ 5,779.80	EA	ShoreTel Inc	80096
80097	SIPARATOR	SIPARATOR 51, Bundle (Includes SIP trunking module & 60 traversal licences for up to 60 simultaneous SIP trunk calls - 2 x E1 equivalent bundle)	\$ 6,052.80	EA	ShoreTel Inc	80097

Vendor SKU	Product Name	Product Description	Current Price	Unit of Measure	Manufacturer Name	Manufacturer SKU
93015	ECC Demo training Kit	ST Reseller ECC Demo & Training Kit (not for resale). Full ECC In-house Demo System - limit one per reseller (5-inbound/outbound/chat/email, 1 SupAdmin lic). Include 1 seat in the TC-201 class. Only for partners, not for customers.	\$ 3,510.00	EA	ShoreTel Inc	93015
93154	Processing fee	SAME DAY PROCESSING RUSH FEE	\$ 58.50	EA	ShoreTel Inc	93154
97136	ShoreCare Partner Support	ShoreCare Partner Support - E-Rate, 1-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97136
97137	ShoreCare Partner Support	ShoreCare Partner Support - E-Rate, 3-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97137
97138	ShoreCare Partner Support	ShoreCare Partner Support - E-Rate, 5-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$ 0.89	EA	ShoreTel Inc	97138