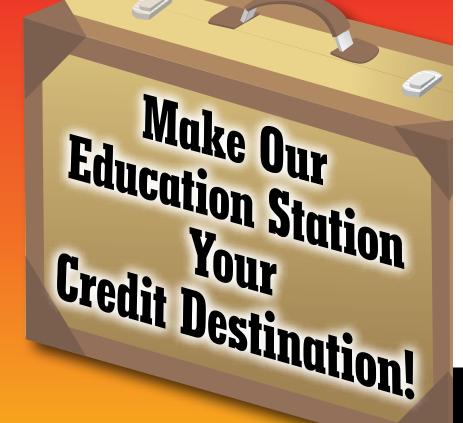
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# **Ticket Window**

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### PLEASE ""/" THE SEMINARS YOU WISH TO ATTEND:

How to Collect Debts in Minnesota (FULL DAY)
New Transfer on Death Deed Legislation(HALF DAY)(6/18)[185-09-03]
The Strategic Negotiator
Pressure on the Privilege(6/19)[156-09-04]
Negotiation & ADR: Ethics Issues & Answers (ETHICS)
Gender Issues in Negotiations & Mediations (ELIM. OF BIAS)(6/22)[306-09-02]
Insurance Law for the Non-Specialist(FULL DAY)
Keeping the Cabin in the Family(FULL DAY)
Mechanics' Liens in Minnesota(FULL DAY)
Minnesota Marital Dissolution Practice(FULL DAY)(6/24)[274-09-03]
ADR Institute Highlights(FULL DAY)
Business Law 101: Choice of Entity(FULL DAY)
Consumer Bankruptcy Basics
Uninsured, Underinsured & No-Fault Update (FULL DAY)
LLCs: Basics & Hot Topics(FULL DAY)
Minnesota Criminal Practice & Procedure(FULL DAY)
Minnesota Legal Ethics - 2009(ETHICS)
Understanding Poverty(4/30)
Drafting, Negotiating & Handling Contracts (FULL DAY)(6/30)[217-09-03]

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Minnesota Continuing Legal Education

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DATED MATERIAL - PLEASE EXPEDITE!
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<b>Timetable</b> JUNE 2009						
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY		
	t elimination of bias be xcursions begin at 1:00		18 How to Collect Debts in Minnesota New Transfer on Value Death Deed Legislation	19 The Strategic Negotiator Pressure on the Privilege		
22 Negotiation & ADR: Ethics Issues & Answers Elimination of Bias: Gender Issues in Negotiations & Mediations	23 Insurance Law for the Non-Specialist Keeping the Cabin in the Family	24 A Comprehensive Guide to Mechanics' Liens in Minnesota Minnesota Marital Dissolution Practice	25 ADR Institute Highlights Business Law 101: Choice of Entity & Beginning a Business	26 Consumer Bankruptcy Basics Uninsured, Underinsured & No-Fault Insurance Update		
29 Limited Liability Companies: Basics & Hot Topics Minnesota Criminal Practice & Procedure: A Basics Course	30 Minnesota Legal Ethics – 2009 Elimination of Bias: Understanding Poverty & Working with Low-Income People Drafting, Negotiating & Handling Contracts in Minnesota 2					



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# Thursday, June 18

### How to Collect Debts in Minnesota

### 9:00 a.m. - 3:30 p.m. 5.5 CLE credits applied for

Learn the basics of collecting debts in Minnesota. Seminar topics include: working with your client; lawfully collecting under the FDCPA; complying with ethical requirements: how to start a lawsuit: how to collect on a judgment; how to work with the sheriff: and much more!

Originally presented July 7, 2008

# The New Transfer 4 on Death Deed

Legislation

9:00 a.m. - 12:00 p.m. 3.0 CLE credits applied for 3.0 advanced real property specialist credits applied for

Legislation to authorize Transfer on Death Deeds (TODDs) became effective on August 1 2008 and this half-day course will provide you with the information you need to effectively use TODDs to avoid probate for real estate. Some of the seminar topics include: concept behind TODDs: definitions; rights of creditors; medical assistance claims; multiple grantees; recording requirements; and much more.

Originally presented October 14, 2008

# Friday, June 19

# The Strategic Negotiator

9:00 a.m. – 3:45 p.m. 6.0 CLE credits applied for 6.0 continuing education in ADR credits applied for

Highly-rated speaker and negotiation expert Nina Meierding will show you how to use competitive and collaborative techniques to achieve better results with your clients; recognize and respond to negotiation tactics; break negotiation deadlocks; create durable agreements; and reduce conflict and stress.

Originally presented May 27, 2009

# Pressure on the Privilege

# 9:00 a.m. – 4:10 p.m. 6.0 CLE credits applied for, including 1.5 ethics credits

In this seminar you will learn what all lawyers must know to protect the confidentiality of attorney-client communications – or to challenge inappropriate assertions of privilege. Topics include: 5 common assumptions that lead to overbroad assertions of privilege; privilege and the former employee; internal investigations and disclosures of protected information to the government; the lawyer as witness; joint privilege issues;

Originally presented October 21, 2008

# Monday, June 22

# Negotiation Value and ADR: Ethics Issues and Answers

9:00 a.m. – 12:15 p.m. 3.0 ethics credits applied for

Satisfy your ethics credit require ment with this half-day course. You'll learn about the boundaries of negotiation ethics; the keys to ethical mediation and arbitration; and lessons from the ADR Ethics Board, with discussions of the complaint process, trends that they see, and practice tips to avoid

Originally presented April 1, 2009

# Friday, June 26

# Consumer Bankruptcy Basics

# 9:00 a.m. – 4:00 p.m. 6.0 CLE credits applied for

Bankruptcies continue – as do your clients' special needs. Get practical, up-to-date information that will help you be the best resource you can be for your client. Topics include: initial client interview and pre-petition advice; the choice between Chapter 7 and Chapter 13 – Selected Means Test issues; completing the bankruptcy petition; assets and exemptions; litigation in bankruptcy court; and statement of affairs - discharge and dischargeability.

Originally presented February 26, 2009

Update

# Wednesday, June 24

# A Comprehensive Guide to Mechanics' Liens in Minnesota

9:00 a.m. – 4:15 p.m. 6.5 CLE credits applied for 6.5 advanced real property specialist credits applied for

The rules governing mechanics' liens are unique, and the failure to strictly comply with them could be a fatal error. This seminar and manual, prepared by our expert faculty, is your blueprint to successful representation of mechanics' lien claimants, owners and lenders. Topics include: prelien notice; payment and lien waivers; foreclosure action; mediation and arbitration; bankruptcy; and much

Originally presented October 15, 2008 more.

# Minnesota Marital **Dissolution** Practice

# 9:00 a.m. – 4:40 p.m. 6.25 CLE credits applied for

Whether you are just beginning to handle dissolution or you are a veteran, this seminar will provide you with step-by-step practice pointers, forms, checklists and tips. You'll learn how to structure the attorney/client relationship; how and where to file; how to conduct effective discovery; the tax implications of dissolution; and much more.

Originally presented February 12, 2009

Thursday, June 25

# ADR Institute Highlights

### 9:00 a.m. – 4:05 p.m. 6.0 CLE credits applied for, including 1.5 ethics credits

This course consists of highlights from our 11th Annual ADR Institute held October 31, 2008. Topics include: The Unified Field Theory of ADR; Mediation Case Law Update; Arbitration Case Law Update; Real People Talk About Their Mediation Experiences; How to Resolve 10 Difficult Arbitration Scenarios; Ethics for Parenting Time Expeditors; and more.

Originally presented December 1, 2008

# Business Law 101: Choice of Entity and Beginning a Business

9:00 a.m. – 4:05 p.m. 6.25 CLE credits applied for

Learn what they didn't teach you in law school but you need to know! Join us for a fast-paced survey of business law topics as we examine tax structure; entity selection; corporate capitalization and buy/sell agreements; employee benefit basics; and much more. Materials include text, forms, flowcharts, checklists, and information relevant to your practice.

Originally presented February 25, 2009



### Elimination of 1/2 day Bias: Gender Issues in Negotiations and Mediations

1:00 p.m. – 3:15 p.m. 2.0 elimination of bias credits applied for

In this seminar, Nina Meierding examines how gender affects the way information is processed, communication and negotiation are experienced, power is exercised and understood, risks are evaluated, and how agreements are reached. She will also discuss how to move beyond traditional gender biases and offers practical techniques for professionals to address these dynamics. This half-day course will complete your elimination of bias requirement.

Originally presented April 1, 2009

# Tuesday, June 23

# Insurance Law for the Non-Specialist

# 9:00 a.m. – 3:05 p.m. 5.0 CLE credits applied for

This seminar is specifically designed for the attorney who needs a basic working knowledge of insurance law as it relates to commercial policies, both third-party and first-party. Topics include: basic insurance law practices; advising your client on how to obtain proper coverage; responding to coverage denials; contractual provisions; and much more.

Originally presented August 15, 2008

# Keeping the Cabin in the Family

# 9:00 a.m. – 3:40 p.m. 6.0 CLE credits applied for

A practical guide to the issues that arise from the shared ownership of recreational property and the planning techniques you have available to address them. Featured topics include: lifetime transfers of the cabin; the cabin trust; business entity ownership such as the use of an LLC; sharing rights and responsibilities between children; issues unique to Wisconsin property; and more.

Originally presented February 11, 2009

# **Travel Information**

# **Station Location**

Minnesota CLE Conference Center Seventh Street & Nicollet Mall Third Floor City Center, Minneapolis

### **Check-In and Continental Breakfast**

Check-in begins 30 minutes prior to the start of each course. A continental breakfast will be provided each morning.

# Credits

Minnesota CLE will apply to the State Board of CLE for the number of credits shown. In every case, the number of credits applied for is the maximum number of credits attendees may claim for attending each seminar.

# Accommodation

If you have a disability and need an accommodation in order to attend these seminars, please contact Minnesota CLE as soon as possible at 2550 University Avenue West, Suite 160-S, Saint Paul, MN 55114. Or call us at 651-227-8266 or 800-759-8840.

# Tuesday, June 30

Minnesota 1/2 day Legal Ethics -2009

# 9:00 a.m. – 12:15 p.m. 3.0 ethics credits applied for

This half-day course satisfies your ethics requirement and will include a review of 2008-2009 malpractice cases, real-world conflicts of interest and how to deal with them, and interactive ethics – an opportunity to put yourself in the

Originally presented June 1, 2009

# Elimination of Bias: Understanding Poverty and Working with Low-Income People

1/2 day

1:00 p.m. – 3:15 p.m. 2.0 elimination of bias credits applied for

Dr. Beegle explores the prevalence of poverty, myths and realities about poverty, and how we have come to our current views about poverty in America. The discussion also includes how educational opportunities and life experiences shape our world views and communication styles. The presenter shares advice for understanding, communicating, building better relationships and working more effectively with people in poverty.

# Originally presented June 1, 2009

# **Cancellation Policy**

Paid registrants who cancel at least 72 hours before the program will receive a full credit on their account: if fewer than 72 hours a \$25 administrative fee will be deducted.

# **Ouestions?**

If you have any questions, call Minnesota CLE at 651-227-8266 or 800-759-8840. Or, visit our website at www.minncle.org.

# **4 Ways to Book Your Excursions!**

- $\square$ MAIL TO: Minnesota CLE 2550 University Avenue West Suite 160-S St. Paul, MN 55114
- FAX TO: 651-227-6262
- A) GO ONLINE: www.minncle.org
- GR CALL: 651-227-8266 or 800-759-8840

# Uninsured, Underinsured and No-Fault Insurance

### 9:00 a.m. – 3:30 p.m. 6.0 CLE credits applied for 6.0 civil trial specialist credits applied for

A comprehensive update addressing the critical issues in UM/UIM and No-Fault Insurance. Topics include: what the new bad faith law means to practitioners in the automobile arena, and how rule 68 will affect plaintiffs and defendants; collateral source issues with the government; unique issues that arise from facet neurotomy and similar medical procedures; successful techniques for handling claims dealing with causation; and much more.

Originally presented January 29, 2009

# Monday, June 29 Limited Liability Companies: Basics and Hot Topics

## 9:00 a.m. – 4:05 p.m. 6.0 CLE credits applied for

This seminar is designed as an integrated program on LLC law, directed to general practitioners, corporate, estate planning, and real estate lawyers. You'll learn about tax issues regarding choice of entity; LLC documents and drafting issues; key ingredients for using an LLC effectively; professional firms and LLCs; using LLCs as estate planning tools; and nonprofit LLCs and Minne-

Originally presented November 18, 2008

# Minnesota **Criminal Practice** and Procedure: A Basics Course

9:00 a.m. – 3:00 p.m. 5.5 CLE credits applied for

Join two top criminal law practitioners with experience from both sides of the aisle as they present a day-long course. Topics include: search and seizure law; Miranda; probable cause; navigating the criminal process; plea negotiations; discovery; an overview of juvenile law; and much more.

sota's business purpose requirement.

Originally presented October 9, 2008

Drafting, Negotiating and Handling Contracts in Minnesota 2

# 9:00 a.m. – 3:45 p.m. 6.5 CLE credits applied for

Contracts form the basis for many legal agreements and this course will cover the salient points of how to create them most effectively. Topics include: planning and handling the effects of bankruptcy on contracts; finding and dealing with hidden traps; shifting future losses and indemnity agreements; enforcing and drafting waivers; working with warranties and disclaimers; modifications to contracts; and much more.

Originally presented March 23, 2009