

# NORTHWEST ARKANSAS BUSINESS JOURNAL LIST: LARGEST PRIVATE COMPANIES

Ranked by 2006 revenue (dollar values in millions).

Rank	Company* Address, City, ZIP Code Business Description	Phone Fax	Web Address E-mail contact	Revenue 2006 2005	% Change	2007 Area Employees Year established	Chairman, CEO or President
1	<b>O.K. Industries Inc.**†</b> 4601 N. Sixth St., Fort Smith, 72901 Poultry, livestock feeds; slaughtered, dressed and processed poultry; raising broiler chickens. Subsidiaries include O.K. Farms Inc., O.K. Foods Inc., O.K. Transportation Inc. and Ecology Management Inc.	479-783-4186 479-784-1338	www.okfoods.com tfrethem@okfoods.com	\$928.3 \$900.0	3.1%	5,000 1933	Collier Wenderoth Jr.
2	<b>Simmons Foods Inc.</b> 601 N. Hico St., Siloam Springs, 72761 Frozen poultry, animal feed ingredients, pet foods; Simmons and Bolo brands	479-524-8151 479-524-6562	www.simmonsfoods.com comments@simfoods.com	\$575.0 \$600.0	-4.2%	2,300 1949	Mark C. Simmons
3	<b>George's Inc.**†</b> 402 W. Robinson Ave., Springdale, 72764 Poultry dressing and eggs. Includes George's Farm Inc. and George's Processing Inc.	479-927-7000 479-927-7200	none none	\$500.0 \$500.0	0.0%	2,500 1920	Gary George
4	<b>Allen Canning Co.</b> 305 E. Main St., Siloam Springs, 72761 Canned vegetable goods Brands: Popeye's, Allen's, Butterfield, Royal Prince	479-524-6431 479-524-3291	www.allencanning.com through Web site	\$443.0 \$409.0	8.3%	1,000 1926	Roderick "Rick" Allen
5	<b>Harps Food Stores Inc.</b> 918 S. Gutensohn Road, Springdale, 72762 Retail supermarket chain with 52 stores in Arkansas, Oklahoma and Missouri	479-751-7601 479-751-3625	www.harpsfood.com through Web site	\$380.0 \$360.0	5.6%	1,250 1930	Roger Collins
6	<b>The Lindsey Cos.**</b> 1200 E. Joyce Blvd., Fayetteville, 72703 Apartment developer, building contractor and Lindsey & Associates real estate agency	479-5216611 479-5213630	www.lindsey.com realty@lindsey.com	\$333.3 \$285.0	16.9%	1,312 1972	Jim Lindsey
7	<b>Sparks Health System Inc.</b> 1311 S. I St., Fort Smith, 72901 Third-largest hospital in Arkansas, licensed for 467 beds, serving a 10-county area in western Arkansas and eastern Oklahoma. Includes 95-physician clinic and a rural health clinic	479-441-4000 479-441-5420	www.sparks.org info@sparks.org	\$236.6 \$243.7	-2.9%	2,200 1887	Frederick D. Woodrell
8	<b>National Home Centers Inc.</b> 1106 N. Old Missouri Road, Springdale, 72765 Retailer of building materials, home improvement products and home décor. Twelve-store chain includes three stores acquired in November 2003 with the purchase of OneSource Home and Building Centers	479-756-1700 479-927-5798	www.nhci.com webmaster@nhci.com	\$235.5 \$273.1	-13.8%	800 1972	Dwain Newman
9	<b>Washington Regional Medical Systems Inc.</b> 3215 North Hills Blvd., Fayetteville, 72703 Health care system that includes Washington Regional Medical Center, Fayetteville City Hospital and a network of clinics and services in Washington, Benton, Madison and Carroll counties	479-7131000 479-7131067	www.wregional.com webmail@wregional.com	\$226.0 \$216.0	4.6%	1,896 1950	Steven B. Lampkin
10	<b>Cooper Communities Inc.</b> 903 N. 47th St., Rogers, 72756 Develops master-planned communities, sells timeshare units, builds and sells homes, sells wholesale and retail building materials and operates commercial real estate	479-246-6500 479-246-6737	www.cooper-communities.com dbean@ccias.com	\$177.3 \$198.0	-10.5%	500 1954	John A. Cooper III
11	<b>Peterson Industries Inc.**</b> 250 S. Main St., Decatur, 72722 Breeding stock, dressed poultry, LP Gas. Brands: Crystal Lake Chicken, Peterson	479-752-5000 479-752-5630	www.petersonfarms.com none	\$160.0 \$160.0	0.0%	950 1939	Kerry Kinyon
12	<b>Central States Manufacturing Inc.</b> 302 Jane Place, Lowell, 72745 Manufactures and distributes metal building components at plants in Lowell, Michigan City, Ind., Cedar Hill, Texas and Jasper, Ala.	479-770-0188 479-770-6069	www.centralstatesmfg.com info@centralstatesmfg.com	\$139.0 \$122.0	13.9%	252 1988	Rick Carpenter
13	<b>Carco Transportation Systems Inc.</b> 2905 N. 32nd St., Fort Smith, 72917 Truck rental, leasing, sales of trucks, owns Hertz franchises throughout Arkansas	479-441-3200 479-441-3273	www.carcotrans.com through Web site	\$129.9 \$123.4	5.3%	200 1962	Carl D. Corley Sr.
14	<b>Latco Inc.</b> Highway 62 East, Lincoln, 72744 Truss company, poultry equipment supplier and chicken house construction	479-824-3282 479-824-4155	www.latcoinc.com info@latcoinc.com	\$127.0 \$130.0	-2.3%	320 1973	James R. "Dick" Latta

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15	<b>Carroll Electric Cooperative Corp.</b> 920 Ark. Highway 62 Spur, Berryville, 72616 Supplier of electricity to 71,000 customers	479-241-2161 870-423-2161 870-423-4815	www.carrollecc.com info@carrollecc.com	\$124.7 \$109.8	13.6%	227 1937	Rob Boaz
16	<b>Willis Shaw Express Inc.</b> 201 N. Elm St., Elm Springs, 72728 National frozen and refrigerated truckload carrier	479-248-7261 479-248-1967	www.willishshaw.com jroller@wse.comcar.com	\$119.6 \$115.0	4.0%	945 1931	Chris Kozak
17	<b>Northwest Oil Co.</b> 1666 Industrial Place, Fayetteville, 72701 Retail and wholesale oil and gas sales	479-521-1573 479-443-1992	none none	\$119.0 \$85.0	40.0%	19 1974	Butch Robertson, Jeff Gaddy
18	<b>Riverside Furniture Corp.</b> 1400 S. Sixth St., Fort Smith, 72901 Manufacturer of residential furniture	479-785-8100 479-785-8149	www.riverside-furniture.com info@riverside-furniture.com	\$116.0 \$110.0	5.5%	520 1946	Howard J. Spradlin
19	<b>ERC Properties Inc.**</b> 815 Fort St., Barling, 72923 Development, building and management of multi-family housing	479-452-9950 479-452-7252	www.erc.com through Web site	\$100.0 \$122.6	-18.4%	292 1979	Rod Coleman Jr.
19	<b>Lewis Automotive Group</b> 3373 N. College Ave., Fayetteville, 72701 Sales and service of Chrysler and Ford vehicles at Lewis Ford, Lewis Chrysler and Springdale Ford	479-442-5301 479-443-2461	www.lewissuperstore.com through Web site	\$100.0 \$102.3	-2.2%	210 1946	Tim Lewis, Andy Lewis, Tommy Lewis
21	<b>Ozarks Electric Co-op Corp.</b> 3641 Wedington Dr., Fayetteville, 72701 Electric cooperative serving more than 52,400 customers	479-521-2900 479-444-0943	www.ozarksecc.com pdougan@ozarksecc.com	\$97.0 \$86.0	12.8%	152 1938	Mitchell Johnson
22	<b>Packaging Specialties Inc.</b> 1663 Armstrong Road, Fayetteville, 72701 Flexographic printing	479-521-2580 479-521-2748	www.packagingspecialties.com dgrulkey@psi-ark.com	\$86.0 \$84.9	1.3%	250 1975	Kaaren Biggs
23	<b>Montana Tractors Inc.</b> 4635 N. Thompson St., Springdale, 72764 Nationwide distributor of farm tractors and equipment with more than 200 dealers nationwide	479-872-2020 479-872-0707	www.montanatractors.com through Web site	\$77.3 \$64.0	20.8%	80 2004	Ted Wade
24	<b>Twin Rivers Group</b> 1 Colt Square, Fayetteville, 72703 Poultry further processing and trading	479-444-8898 479-443-5888	none none	\$65.0 \$68.8	-5.5%	1,600 1997	Matt Duffy
25	<b>Multi-Craft Contractors Inc.</b> 2300 Lowell Road, Springdale, 72765 Diversified subcontracting and construction company	479-751-4330 479-751-4399	www.multi-craft.net info@multi-craft.net	\$54.0 \$52.0	3.8%	390 1972	Rick Barrows
26	<b>Dixie Development Inc.</b> 2049 E. Joyce Blvd., Fayetteville, 72703 Integrated development, construction and property management firm with subsidiaries involved in electrical engineering, steel erection, convenience stores, landscaping and technology	479-251-0707 479-251-0714	www.dixiemgmt.com pjones@dixiemgmt.com	\$45.7 \$39.0	17.27%	90 1998	Ben B. Israel
27	<b>Zero Mountain Inc.</b> 8425 Arkansas Highway 45 South, Fort Smith, 72916 Cold storage warehousing	800-691-1010 479-648-1265	www.zeromtn.com webmaster@zeromtn.com	\$34.9 \$34.8	0.3%	278 1955	Mark Rumsey
28	<b>Bob Maloney Ford-Mercury Inc.</b> 1900 S. Eighth St., Rogers, 72756 Sales and servicing of Ford, Lincoln, Mercury vehicles	479-636-4321 479-636-5326	www.bobmaloney.com info@bobmaloney.com	\$34.7 \$42.4	-18.2%	77 1981	Robert S. Maloney III

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29	<b>BMW of Northwest Arkansas/Jim Jard VW</b> 2104 S. Eighth St., Rogers, 72758 Sales and servicing of BMW and Volkswagen vehicles.	479-636-4155 479-631-7803	www.bmwofnwa.com sales@bmw_vwofnwa.com	\$33.5 \$32.0	4.7%	35 2002	Wayne Hayes
30	<b>Kent Dobbs Hyundai</b> 3558 S. Thompson St., Springdale, 72764 Sales and servicing of Hyundai and used vehicles	479-750-4997 479-872-7573	www.kentdobbs.com through Web site	\$30.6 \$30.6	0.0%	45 1999	Kent Dobbs
31	<b>Baldwin &amp; Shell Construction Co.-Rogers Office</b> 593 Horsebarn Rd., Suite 100, Rogers, 72758 Commercial general contractor	479-845-1111 479-845-1115	www.baldwinshell.com ptenney@baldwinshell.com	\$30.3 \$28.6	5.9%	60 1946	Patrick Tenney
32	<b>Steve Smith Country</b> 6372 W. Sunset St., Springdale, 72762 Sales and servicing of Pontiac, Buick, GMC, Jeep vehicles	479-361-4654 479-361-4656	www.stevesmithcountry.com gmandjeep@msn.com	\$30.0 \$50.0	-40.0%	42 1985	Steven Smith
33	<b>CEI Engineering Associates Inc.</b> 3317 S.W. I St., Bentonville, 72712 Multi-disciplinary civil engineering, surveying, landscape architecture, planning and construction phase service firm, completing projects nationally through 10 offices	479-273-9472 479-273-0844	www.ceieng.com corporate@ceieng.com	\$26.8 \$26.8	0.0%	135 1973	Mike Shupe, Jeff Geurian
33	<b>Ozark Guidance</b> 2400 S. 48th St., Springdale, 72764 A non-profit [501(c)(3)] community mental health center. Provides counseling, therapy and medical services for children, adults and families.	479-7502020 479-7512964	www.ozarkguidance.org tim.hudson@ozarkguidance.org	\$26.8 \$24.9	7.6%	500 1970	David L. Williams
35	<b>Harris McHaney Realtors</b> 809 S. 52nd St., Rogers, 72758 Full-service real estate company	479-636-6000 479-986-3030	www.harrismchaney.com through Web site	\$23.0 \$23.5	-2.1%	250 1976	Pat Harris
36	<b>Stribling Packaging Inc.</b> 1603 N. 35th St., Rogers, 72756 Manufactures corrugated packaging, point-of-purchase displays, contract packaging and fulfillment	479-636-0715 479-631-2324	www.striblingpackaging.com info@striblingpackaging.com	\$18.5 \$18.5	0.0%	95 1984	Bill Stribling
36	<b>Athletic World Advertising</b> 3340 N. College Ave., Fayetteville, 72703 Sports marketing; nation's top producer of full-color sports schedule posters for high schools and colleges	888-516-7776 479-444-6360	www.awasports.com sales@athleticworld.com	\$18.5 \$18.5	0.0%	322 1995	Gregg Ogden
38	<b>Managed Subcontractors International Inc.#</b> 14961 Muldoon Drive, Rogers, 72756 Commercial drywall contracting and commercial drywall labor supply, nationwide	888-822-2018 479-925-7831	www.msiwork.com btumey@msiwork.com	\$14.7 \$14.7	0.0%	24 1994	Robbyn Tumey
39	<b>Adventure Subaru</b> 2781 N. College Ave., Fayetteville, 72703 Sales and servicing of Subaru and used vehicles	479-251-2175 479-251-2275	www.adventuresubaru.com through Web site	\$12.3 \$12.3	0.0%	16 2001	Dennis Nelms
40	<b>Springdale Chrysler-Dodge</b> 3709 S. Thompson St., Springdale, 72764 Sales and servicing of Chrysler and Dodge vehicles	479-751-4563 479-751-0794	www.springdaledodge.com sales@springdaledodge.com	\$8.0 \$8.0	0.0%	43 1949	Buddy Schwartz
41	<b>Saturn of Northwest Arkansas</b> 3244 N. College Ave., Fayetteville, 72703 Sales and servicing of Saturn vehicles	479-582-9300 479-582-5475	www.saturnar.com saturnofnwa@hotmail.com	\$7.3 \$7.3	0.0%	15 1994	Tony Gunter
NR	<b>BudgeText Corp.**†</b> 1936 N. Shiloh Drive, Fayetteville, 72704 Wholesale new and used textbook supplier, educational software provider	479-443-9205 800-642-2665	www.budgetext.com sales@budgetext.com	WND \$81.9	NA	275 1968	Sterling P. Anders

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NR	<b>Cooper Clinic PA</b> 6801 Rogers Ave., Fort Smith, 72903 Physician group practice	479-452-2077 479-478-4802	www.cooperclinic.com through Web site	WND WND	NA	650 1920	Rebecca Fleck, MD (interim CEO)
NR	<b>Crafton Tull Sparks &amp; Associates</b> 901 N. 47th St., Suite 200, Rogers, 72756 Full-service architectural, engineering survey firm	479-636-4838 479-631-6224	www.craftontull.com info@crafontull.com	WND WND	NA	220 1963	Tom Hopper
NR	<b>Gary Combs LLC</b> 1695 Electric Ave., Springdale, 72764 Diversified construction, equipment leasing, land development and trucking firm	479-751-8868 479-751-7650	none none	WND \$70.0	NA	450 1985	Gary Combs
NR	<b>Hanna's Candle Co.**†</b> 2700 S. Armstrong Ave., Fayetteville, 72701 Manufacturer of candles and gift products	479-443-5467 479-575-2863	www.hccbrands.com sales@hannascandles.com	WND \$22.1	NA	250 1987	Burt Hanna
NR	<b>Kent Rylee Chevrolet</b> 2100 S. Eighth St., Rogers, 72757 Sales and servicing of Chevrolet vehicles	479-636-3333 479-636-4515	www.kentrylee.com kent@kentrylee.com	WND WND	NA	64 1976	Kent Rylee
NR	<b>Landers McLarty Ford &amp; Jeep</b> 2609 S. Walton Blvd., Bentonville, 72712 Sales and servicing of Ford/Jeep	479-273-9022 479-273-1429	www.landermclarty.com through Web site	WND WND	NA	90 1975	Steve Landers, Mack McLarty
NR	<b>Pinnacle Health Care LLC</b> 7 Holsted Circle, Rogers, 72756 Long-term care, skilled nursing facilities	479-636-5716 479-636-2080	none pmiller@pinnacle-hc.com	WND \$50.0	NA	1,100 2003	Patricia Miller
NR	<b>QualServ Inc.</b> 7400 S. 28th St., Fort Smith, 72908 Manufacturer of cabinets and furnishings, commercial furnishings, auto bodies	479-646-8386 479-646-5517	www.asifoodservice.com webmaster@asifc.com	WND WND	NA	350 1973	Jerry Fredrickson
NR	<b>R &amp; R Packaging Inc.</b> 601 First Ave. N.W., Gravette, 72736 Packaging, refurbishing, distribution, logistics and copacking company	479-787-7005 479-787-7032	www.randr-inc.com sales@randr-inc.com	WND WND	NA	125 1997	John Rambadt
NR	<b>Schmieding Enterprises Inc.**</b> 2330 N. Thompson St., Springdale, 72764 Sale of fresh fruits and vegetables	479-751-4517 479-751-6831	none none	WND \$78.8	NA	80 1972	L.H. Schmieding
NR	<b>Superior Automotive Group</b> 4264 N. College Ave., Fayetteville, 72703 Sales and service of Pontiac, Cadillac, Isuzu, Daewoo, Nissan, Mitsubishi, Mazda, Ford, Chevrolet, Geo, Oldsmobile, Mercury, Kia vehicles	479-442-2303 479-442-0881	none superior.cadillac@sbcglobal.net	WND \$310.0	NA	250 1987	David Sloan
NR	<b>Tim Hurd Lincoln Mercury</b> 2395 N. College Ave., Fayetteville, 72703 Sales and servicing of Lincoln and Mercury new and used vehicles	479-442-5321 479-695-1092	www.timhurd.com tim@timhurd.com	WND WND	NA	25 2001	Tim Hurd
<b>Totals</b>				<b>\$6,045.1</b> <b>\$6,545.3</b>	<b>-7.6%</b>	<b>31,121</b>	

Notes: NA — not available or not applicable. NR — not ranked. WND — would not disclose. \*National chains based out of the market, nonprofits, financial institutions and subsidiaries of publicly traded companies (such as Northwest Health System Inc. in Springdale and Cobb-Vantress Inc. in Siloam Springs) are intentionally excluded unless the firm voluntarily supplied its local financial information. Other locally based firms that would likely make the list if information were available include PB2 Architecture and Engineering, Haynes Ltd., The Pinnacle Group and Pel-Freeze Biologicals in Rogers; Mathews Management Co., Razorback Farms and DMD Industries Inc. of Springdale. \*\*Revenue is estimated and unconfirmed by company. †Estimated by Thomson Gale Corp. #Includes Arkansas revenue only.

Research by Robert Bell and Gwen Moritz