### APPLICABLE PRICING SUPPLEMENT



# FIRSTRAND BANK LIMITED

(Registration Number 1929/001225/06) (incorporated with limited liability in South Africa)

## Issue of ZAR25,000,000.00 FRS73 Under its ZAR30,000,000,000 Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of the Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 29 November 2011 (the "**Programme Memorandum**"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meaning ascribed to them in the Terms and Conditions. To the extent that certain provisions of the *pro forma* Pricing Supplement do not apply to the Notes described herein, they may be deleted in this Applicable Pricing Supplement or indicated to be not applicable.

#### **Description of the Notes**

1.	Issuer:	FirstRand Bank Limited
2.	Status of Notes:	Unsecured
3.	Form of Notes:	Listed Registered Notes
4.	Series Number:	73
5.	Tranche Number:	1
6.	Specified Currency of the Notes:	ZAR
7.	Aggregate Nominal Amount:	
	(a) Series:	ZAR25,000,000
	(b) Tranche:	ZAR25,000,000
8.	Nominal Amount per Note:	ZAR1,000,000
9.	Specified Denomination and number of Notes:	ZAR1,000,000 and 25
10.	Issue Date of the Notes:	12 June 2012
11.	Issue Price of the Notes:	100% (one hundred percent) of par

12.	Relevant Stock	Exchange:	N/A
13.	Integral multipl transfer:	les of Notes required for	N/A
14.	Type of Notes:		Structured Notes
15.	If Structured No	otes:	
	(a) Type of	Structured Notes:	Non-Standard Structured Notes
	(b) Cap	ital guarantee	Yes (subject to paragraph 22(c) below)
16.	Deposit Notes		No
17.	Redemption/Pa	yment Basis:	Redemption at par
18.	-	onal Conversion from ion/Payment Basis to	N/A
19.	Partly Paid Not	e Provisions:	N/A
Prov	isions relating to	interest (if any) payable on	the Note
20.	General Intere	st Provisions	
	(a) Interest	payable on the Note:	Yes
	(b) Interest	Basis:	Floating Rate Note
		cic/Optional Conversion one Interest Basis to	N/A
	(d) Interest	Commencement Date:	12 June 2012
	(e) Default	Rate:	N/A
21.	Fixed Rate Not	te Provisions:	N/A
22.	Floating Rate	Note Provisions:	Applicable
	. ,	in which the Interest s/are to be determined:	Screen Rate Determination
	(b) If Screen	n Rate Determination:	
	- R	eference Rate:	3 Month JIBAR
		terest Determination vate[s]:	The first day of each Interest Period
		elevant Screen Page and eference Code:	SAFEY Page and ZAR-JIBAR-SAFEX
	- R	elevant Time:	11:00am
	- R	elevant Financial Centre:	Johannesburg
	(c) Margin[	s]:	The Interest Rate (including the Margin) is 3 Month JIBAR + (93 basis points + Spread) * 7
			Where:
			"Spread" = 3 Month ZAR Rate – 3 Month JIBAR
			In the event that the Interest Rate calculated in terms of the above formula is pagative, the pagative amount will

In the event that the Interest Rate calculated in terms of the above formula is negative, the negative amount will be deferred to the next Interest Payment Date, bear interest from the Interest Payment Date on which it would have been paid until the next Interest Payment Date at a rate of ZAR-PRIME-AVERAGE (averaged daily and compounded monthly) and be deducted from the amount payable on that next Interest Payment Date, and if the Interest payable on the next Interest Payment Date is not sufficient to cover the negative amount, or is itself negative, the principle set out above will again apply, provided that on the Maturity Date any shortfall will be deducted from the amount payable by the Issuer on the Maturity Date, subject to a maximum deduction equal to the Aggregate Nominal Amount.

"ZAR-PRIME-AVERAGE" means the rate that will be the South African Average Prime Rate, which appears on the Reuters Screen SAFEY Page under the caption "Average Prime Rate" as of 1:00pm, Johannesburg time, on the relevant date.

- (d) Minimum Rate[s] of Interest:
- (e) Maximum Rate[s] of Interest:
- (f) Interest Payment Dates:

12 September, 12 December, 12 March and 12 June in each year until the Maturity Date, adjusted in accordance with Modified Following Business Day Convention, and for purposes thereof London, New York and Johannesburg Business Days will be applied

(g) Interest Period[s]: As stated in Condition 2 (Interpretation)

N/A

N/A

(h) Specified Period:

(i) Day Count Fraction:

(j) Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on the Floating Rate Notes, if different from those set out in the Terms and Conditions

23.	Zero Coupon Note Provisions:	N/A
24.	Index Linked Interest Note Provisions:	N/A
25.	<b>Dual Currency Note Provisions:</b>	N/A
26.	Mixed Rate Note Provisions:	N/A
Provi	isions relating to redemption	
27.	Exchange Rate Time:	N/A
28.	Maturity Date:	12 June 2
29.	Early Redemption following the occurrence of:	
	(a) Tax Event:	Applicat
	(b) Change in Law:	Applicat
	(c) Hedging Disruption:	Applicat

(d)

- N/A Actual/365
- N/A

- 2017

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- Increased Cost of Hedging: Applicable

30.	D. Early Redemption at the Option of the Issuer:		Applicable
	(a)	Optional Redemption Date[s]:	The date specified as such in the Issuer Redemption Notice.
	(b)	Optional Redemption Amount[s] and method, if any, of calculation of such amount[s]:	The Early Redemption Amount as set out in paragraph 37.
	(c)	Optional Redemption Payment Date:	Optional Redemption Date
	(d)	Notice period:	As stated in Condition 10.3 (Early Redemption at the Option of the Issuer)
	(e)	If redeemable in part:	N/A
31.	•	Redemption at the Option of the nolders:	N/A
32.	Valua	ation Date:	N/A
33.	Valuation Time:		N/A
34.	Mark	et Disruption Event:	N/A
35.	(a)	Averaging Dates:	N/A
	(b)	Consequences of an Averaging Date being a Disrupted Day:	N/A
36.	Final	Redemption Amount:	100% (one hundred percent) of par
37	Early Dedemation Amounts		In relation to an Early Dedemption in accordance with

37. Early Redemption Amount:

#### 38. Settlement Currency:

- 39. The maximum and minimum number of Business Days prior to the Early Redemption Date on which Issuer Redemption Notices and Special Redemption Notices must be given by the Issuer:
- 40. Time for receipt of Early Redemption Notice and/or Noteholder's Notice:
- 41. Redemption Notice Time:
- 42. Procedures for giving Issuer Redemption Notice if other than as specified in Condition 10.3 (*Redemption Notices*):
- 43. Procedure for giving Special Redemption Notice if other than as specified in Condition 10.3 (*Redemption Notices*):
- 44. Basis for selecting Notes where Daily Maximum Amount is exceeded if other than on a pro rata basis:

In relation to an Early Redemption in accordance with Condition 10.5 (*Early Redemption Amounts*), an amount in ZAR as determined by the Determination Agent pursuant to Condition 10.5.4 in its sole discretion, who will act in good faith and in a commercially reasonable manner.

## ZAR

2 (two), as stated in the Terms and Conditions

10:00 am Johannesburg time, as stated in the Terms and Conditions

10:00 am Johannesburg time, as stated in the Terms and Conditions

N/A

N/A

N/A

45.	Additional provisions relating to the redemption of the Notes:	N/A
46.	Instalment Note Provisions:	N/A
47.	Exchangeable Notes Provisions:	N/A
48.	Equity Linked Notes, Equity Basket Notes Provisions:	N/A
49.	Single Index Notes, Basket of Indices Notes Provisions:	N/A
50.	Currency Linked Notes Provisions:	N/A
51.	Credit Linked Notes Provisions:	N/A
52.	Commodity Linked Notes Provisions:	N/A
Provisions relating to settlement		
53.	Settlement type:	Cash Settlement
54.	Board Lot:	N/A
55.	Currency in which cash settlement will be made:	ZAR
56.	Early Redemption Payment Date:	As defined in Condition 2 (Interpretation
57.	Clearing System:	Strate
58.	Physical Delivery Date:	As defined in Condition 2 (Interpretation)
Defir	nitions	
59.	Definition of Business Day:	As defined in Condition 2 (Interpretation)
60.	Definition of Exchange Business Day:	As defined in Condition 2 (Interpretation)
61.	Definition of Maturity Notice Time:	As defined in Condition 2 (Interpretation)
62.	Definition of Issuer Tax Event:	As defined in Condition 2 (Interpretation)
63.	Variable Definitions	<b>"3 Month ZAR Rate</b> " = 365/dc * [ X/Y * (1 + dc/365 *

Z) - 1 ]

"dc" = actual number of days in the Interest Period

"X" = the forward price for the sale of USD at the 3 month forward date, expressed as the number of ZAR per 1 USD, as determined by the Calculation Agent in its sole discretion

"Y" = the Spot price of 1 USD, expressed as number of ZAR per USD, as determined by the Calculation Agent in its sole discretion

"Z" = USD-LIBOR-BBA ("3 Month LIBOR") referenced to a 3 month tenor multiplied by 365 and divided by 360

For purposes of the above:

- Lag on 3 Month LIBOR resets = 2 Business • Days (based on London, New York and Johannesburg Business Days)
- Lag on determination of X and Y = 2 Business ٠ Days (Based on Johannesburg, London and New York Business Days)
- Lag on 3 Month JIBAR resets = 0 Business • Days

### **General Provisions**

- 64. Business Day Convention:
- 65. Relevant Clearing System:
- 66. Reuters page(s) other (a) (or reference source) from which the exchange rate for currency conversion will be taken when calculating the Redemption Amount and/or the Early Redemption Amount, or
  - (b) the Reference Bank or Central Bank quoting the exchange rate for conversion pursuant to Condition 11.9.1 (*Exchange Date*)
- 67. Last Day to Register:
- 68. Books Closed Period[s]:
- 69. Determination Agent:
- 70. Specified Office of the Determination Agent:
- 71. Specified Office of the Issuer:
- 72. Calculation Agent:
- 73. Specified Office of the Calculation Agent:
- 74. Paying Agent:
- 75. Specified Office of the Paying Agent:
- 76. Transfer Agent:
- 77. Specified Office of the Transfer Agent:
- 78. Provisions relating to stabilisation:
- 79. Stabilising manager:
- 80. Additional Selling Restrictions:
- 81. ISIN No.:

84.

- 82. Stock Code:
- 83. Method of distribution:

If syndicated, names of Managers:

- Modified Following Business Day Convention
- Strate N/A
- N/A

By 5:00pm on 6 September, 6 December, 6 March and 6 June in each year until the Maturity Date.

The Register will be closed from 7 September to 12 September, from 7 December to 12 December, from 7 March to 12 March and from 7 June to 12 June (all dates inclusive) in each year until the Maturity Date

FirstRand Bank Limited, acting through its Rand Merchant Bank division

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

FirstRand Bank Limited, acting through its Rand Merchant Bank division

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

FirstRand Bank Limited, acting through its Rand Merchant Bank division

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

FirstRand Bank Limited, acting through its Rand Merchant Bank division

1 Merchant Place, cnr Rivonia Road and Fredman Drive, Sandton, 2196

N/A

N/A

N/A

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N/A

Non-syndicated

- 85. If non-syndicated, name of Dealer: N/A

86.	Governing law (if the laws of South Africa are not applicable):	N/A
87.	Other Banking Jurisdiction:	N/A
88.	Surrendering of Notes in the case of Notes represented by a Certificate:	N/A
89.	Use of proceeds:	General Corporate Purposes
90.	Pricing Methodology:	N/A
91.	Ratings:	zaAA National Scale Long Term rated by Standard & Poor's Financial Services LLC as at 29 March 2012, which may be reviewed from time to time.
		For the avoidance of doubt, the Notes have not been individually rated.
92.	Receipts attached?	No
93.	Coupons attached?	No
94.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 18.4 ( <i>Prohibition on Stripping</i> ):	No
95.	Any Conditions additional to, or modified from, those set forth in the Terms and Conditions:	The Noteholder is required to mark the Note off as a utilization of its foreign asset allocation
96.	The following Relevant Annex(es) and further provisions shall apply to the Notes	N/A
97.	Total Notes in Issue:	ZAR2,576,245.000.00

## **Responsibility:**

The Applicant Issuer certifies that to the best of their knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Placing Document contains all information required by law and the JSE Listings Requirements. The Applicant Issuer shall accept full responsibility for the accuracy of the information contained in the Placing Document, Pricing Supplements, and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated herein.

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement.

Application is hereby made to list this issue of Notes on 12 June 2012.

SIGNED at \_\_\_\_\_ Sandton\_\_\_\_\_ on this \_\_11\_\_\_ day of \_\_\_\_\_ June\_\_\_\_\_ 2012

For and on behalf of **FIRSTRAND BANK** 

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Name: A Olding Capacity: Manager Who warrants his authority hereto

Name: P Kahn Capacity: Manager Who warrants his authority hereto