

Demopolis Mill 28270 U.S. Highway 80 West Demopolis, AL 36732

Customer Service P 800.239.1358 F 334.289.5890

www.rocktenn.com

Doing business with RockTenn Demopolis Mill

Contents

2-4 Placing Your Order5-6 Terms & Conditions7 Mill Testing Procedures

8-9 Complaint Resolution



Placing Your Order

Orders may be placed by calling, faxing or emailing Customer Service. To ensure accuracy, please include the following information when ordering:

- **♦** Caliper
- ◆ Grade
- ◆ Size
- **♦** Diameter
- ◆ Ship To Location
- ◆ PO Number
- ◆ Delivery Date (when you need it)
- ◆ Sold To (if applicable)
- ◆ Quantity (tons, lineal feet or square feet)
- ◆ Special Specifications (ex. non-standard wind direction or core size)
- ◆ End Use Application (optional)

You will receive an Order Confirmation via fax within 48 hours, confirming products ordered, price, manufacturing date and shipping date. Please review it for accuracy and completeness. Notify Customer Service immediately if corrections or changes are required.

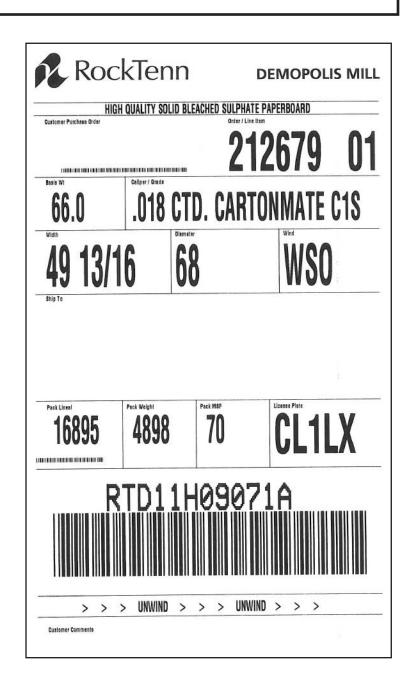
2



Order Information

All orders are shipped in accordance with the ship date printed on your Order Confirmation. The following information will be provided on all shipping labels. If you require additional information on the label, please request it at time of order.

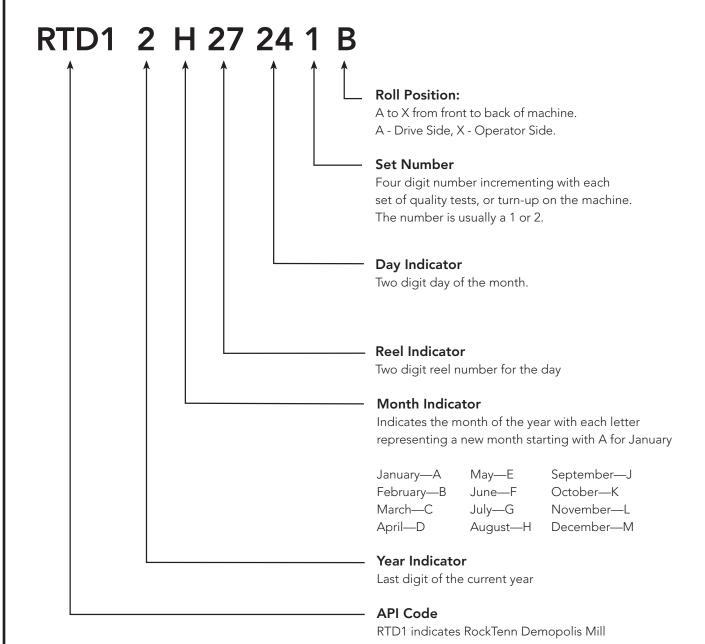
- ◆ Mill Order Number
- ◆ Customer Name / Destination
- ◆ Roll Number
- ◆ Caliper
- ◆ Grade
- Width
- Wind Direction (coated side in or out)
- ◆ Reel Number
- ◆ Set & Position
- ◆ Diameter
- Customer Job Identification
- ◆ Weight
- ◆ Lineal Feet (prior to an audit)
- ◆ Customer Order Number
- ◆ Bar Codes
- ◆ Arrow Indicating Unwind Direction



3 Phone 800.239.1358 Fax 334.289.5890



Roll/Skid Identification System





Terms & Conditions

All orders are subject to RockTenn Terms & Conditions, and acceptance by our sales office in Demopolis, Alabama. All prices are F.O.B. mill and are subject to change without notice. RockTenn Terms & Conditions available upon request.

Standard Terms

1%-10 days, net 30 days from date of shipment. Freight is not included in discount.

Freight

The lowest applicable rate of freight up to a maximum of \$35 per ton will be allowed.

Manufacturing Policy

A minimum order is 20 tons in one or more calipers, for shipment at one time. All orders are subject to a 100-ton-minimum run of weight and caliper, and subject to a minimum acceptable machine trim.

Differentials

Small-size rolls are those less than 20'' but greater than 14'' in width, or less than 50'' but greater than 40'' in diameter.

Overrun / Underrun

We adhere to the following standards; set by the Folding Paper Box Association for overruns and underruns.

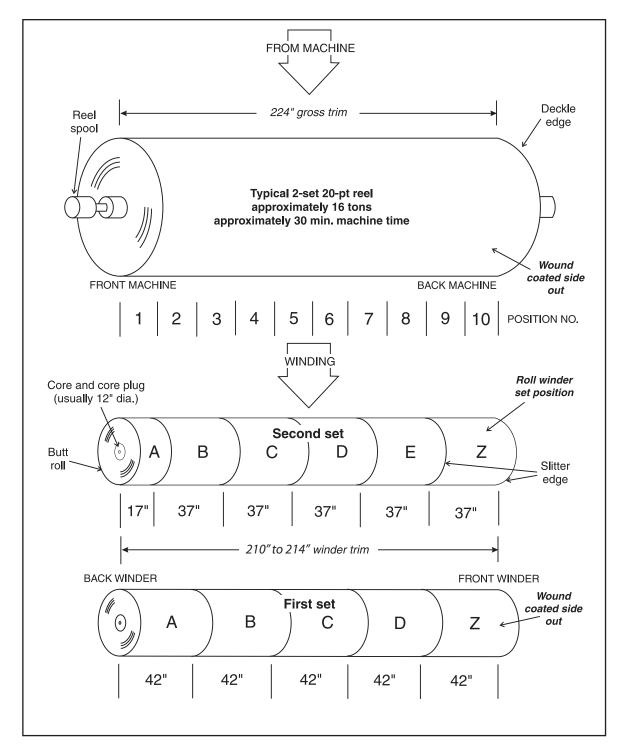
A. 10 tons or less: ± 20%B. 10 tons to 15 tons: ± 15%C. 15 tons to 30 tons: ± 10%

D. Over 30 tons: ± 5%

5 Phone 800.239.1358 Fax 334.289.5890



Roll Winding





Mill Testing Procedures

We operate a fully equipped, 24/7 testing facility to ensure our paperboard both adheres to our exacting standards for quality, and exceeds your expectations.

Board test frequency

NAME OF TEST	FREQUENCY	TEST POSITION	
Specification Testing: CM1S			
Caliper	Every reel	1-10	
Moisture	Continuous	1-10	
GE Brightness	Every other reel	Any	
On-line Color	Continuous	9	
Color (Hunter "b")	Twice per shift	9	
Taber Stiffness	Every other reel	F,M,B	
Smoothness	Every other reel	1-10	
ZDT	Every other reel	F,M,B	
Manufacturing Control Testing: CN	115		
Basis Weight	Continuous	1-10	
Visual Curl	Every reel	F,M,B	
Sizing (HST)	Every other reel	M	
Glueability	Every 4th reel	F,M,B	
IGT Pick & Blister	Every third reel	1,5,10	
On-line Coat Weight	Continuous	1-10	
Ash Coat Weight	Once per shift	F,M,B	
Base Gloss	Every other reel	1,5,10	
Tear	Twice per shift	F,M,B	
Croda Ink	Once per shift	1,5,10	
Parker Print	Every other reel	1-10	
Fuzz	Once per shift	1-10	
Visual Inspections performed by operations at TOM:			
Appearance	Every reel	1-10	
Scratches	Every reel	1-10	
Streaks	Every reel	1-10	
Scabs	Every reel	1-10	

Note: F,M,B = Front position, Middle position, Back position



Complaint Resolution

Damaged Product

Should a paperboard-related problem arise, please provide the following information to Customer Service, or complete the Demopolis Mill Complaint form on page 8.

- **♦** Customer Name
- ◆ Purchase Order Number
- ◆ Mill Order Number
- ◆ Grade and Caliper
- ◆ Roll Number or Roll Label
- ◆ Roll Width or Sheet Size
- ◆ Description of Problem
- ◆ Samples / Photographs showing defects reported
- ◆ Cost Information where applicable

Once entered into our system, you will receive an Acknowledgement Letter providing the next steps and estimated resolution response time. We request that you retain all defective product until we have responded with a resolution.

Delayed Shipments

Should you experience any delay in delivery, contact Customer Service. Your Customer Service representative will initiate shipment tracking and follow up with information regarding the status of your shipment.

8 Phone 800.239.1358 Fax 334.289.5890



RockTenn Demopolis Quality Complaint Form				
PO #:	Mill Order #:	Com	nplaint #:	
DESCRIPTION OF	PROBLEM:			
SAMPLES: (please	check all that apply)			
Raw Stock 🔲	Printed Tape I	Pulls Photo	s 🔲 Other 🔲	
PRODUCT INFORM	MATION: (fill in applicable info	rmation)		
Roll ID #	Lineal Footage / Weight	Roll ID #	Lineal Footage / Weight	
Use back of this form if	necessary for additional entries.			
COST INFORMATION	ON: (fill in applicable informati	on)		
	@ \$		= \$	
	Crtn. @ \$		= \$	
Printing Cost:	Crtn. @ \$	_ Per 1000 Crtn.	= \$	
Misc. Printing:			= \$	
Other			= \$	
If scrap sold by plant:	tons @ \$	Per ton	= \$	
	Please indicate weight of each ruct Information section above.		weight	
			AL = \$	
Submitted by:		Date:		

 $Notice: No \ claim \ can \ be \ processed \ without \ the \ above \ information \ being \ filled \ in \ completely \ and \ corresponding \ evidence \ attached.$