

The Sustainable Packaging and Wal-Mart Scorecard Workshop

Facilitated by Packaging & Technology Integrated Solutions

Help Your Customers with their Wal-Mart Scorecard Data Development

Tuesday, June 19, 2007 7:30 AM - 4:00 PM

Early registration encouraged. Attendance is limited to 30 participants.

Hyatt Regency O'Hare 9300 W. Bryn Mawr Avenue Chicago, Illinois



FPA's Sustainability & Wal-Mart Packaging Scorecard Workshop

The Flexible Packaging Association's Sustainability and Wal-Mart Packaging Scorecard Workshop is designed to increase understanding of the evolving sustainability landscape and scorecard tools from Wal-Mart.

The FPA workshop, facilitated by PTIS, will combine presentations, group interaction and hands-on demonstrations of the Wal-Mart Packaging Scorecard, Scorecard Modeling and Virtual Packaging Trade Show tools to help participants develop system competency and future packaging programs.

AGENDA IN BRIEF

Tuesday, June 19, 2007 • Hyatt Regency O'Hare • Chicago, Illinois

| 7:30 a.m - 8:00 a.m. | Registration & Breakfast |
|----------------------|--|
| 8:00 a.m 8:15 a.m. | Welcome & Anti-trust Reminder |
| 8:15 a.m 9:00 a.m. | Packaging Value Chain and Sustainable Packaging Review |
| 9:00 a.m 9:45 a.m. | Wal-Mart Scorecard Process Overview |
| 9:45 a.m 10:00 a.m. | Workshop Break |
| 10:00 a.m 11:00 a.m. | Wal-Mart Packaging Scorecard Primer |
| 11:00 a.m 12:15 p.m. | Scorecard Improvement Modeling |
| 12:15 p.m 1:30 p.m. | Workshop Luncheon |
| 1:30 p.m 2:30 p.m. | Virtual Packaging Trade Show Primer |
| 2:30 p.m 2:45 p.m. | Workshop Break |
| 2:45 p.m 3:30 p.m. | Train the Trainer |
| 3:30 p.m 4:00 p.m. | Workshop Wrap-Up |

** THE WORKSHOP IS LIMITED TO 30 PARTICIPANTS TO ALLOW MAXIMUM INTERACTION**

Register Today!

Online at www.flexpack.org or return the attached registration form to FPA.

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WORKSHOP SCHEDULE

June 19, 2007 • Hyatt Regency O'Hare • Chicago, Illinois

7:30 a.m. - 8:00 a.m. Registration & Breakfast

8:00 a.m. - 8:15 a.m. Welcome & Anti-trust Reminder

The workshop opens with the FPA anti-trust reminder, clarifies and establishes expectations for the workshop.

8:15 a.m. - 9:00 a.m. Packaging Value Chain & Sustainable Packaging Review

Gain a greater understanding of sustainable packaging and the packaging value chain including cradle-to-cradle, consumer implications, and identify how and where Wal-Mart is applying sustainable development practices.

9:00 a.m. - 9:45 a.m.

Wal-Mart Scorecard Process Overview

Define relationships, differences and outputs of scorecard and modeling tools. Identify access points, license fees, and administrator and user rights.

9:45 a.m. - 10:00 a.m. *Workshop Break*

10:00 a.m. - 11:00 a.m.

Wal-Mart Packaging Scorecard Primer

Leveraging a scorecard roadmap; participants are provided an in-depth review of scorecard inputs, material ratings, segment formulas and scorecard output.

11:00 a.m. - 12:15 p.m.

Scorecard Improvement Modeling

Hands on modeling will be used to assess potential areas of improvement for each of the ten sub-sections in the Wal-Mart scorecard. Where possible, SKU data from consumer product goods companies will be used to populate a "base case" example for improvement option comparison.

12:15 p.m. - 1:30 p.m. Workshop Luncheon

1:30 p.m. - 2:30 p.m.

Virtual Packaging Trade Show Primer

Explore in real time the Web based software tool that provides visibility to providers of raw materials, structures and services to the packaging industry. Identify the critical inputs that drive scorecard results.

2:30 p.m. - 2:45 p.m. *Workshop Break*

2:45 p.m. - 3:30 p.m. *Train the Trainer*

Review train the trainer materials and supporting documentation from Phase I of the FPA Sustainable Packaging Initiative.

3:30 p.m. - 4:00 p.m. *Workshop Wrap-up*

FPA's Sustainability & Wal-Mart Packaging Scorecard Workshop

REGISTRATION FORM

Tuesday, June 19, 2007 • Hyatt Regency O'Hare • Chicago, Illinois

YOU MAY REGISTER BY MAILING THIS REGISTRATION FORM TO THE FPA OR FAXING IT TO 410-694-0900. ONLINE REGISTRATION IS ALSO AVAILABLE AT WWW.FLEXPACK.ORG.

PLEASE REGISTER EARLY AS SPACE IS LIMITED.

REGISTRATION INFORMATION

| last name | first name | m.i. |
|----------------|------------|-------|
| | | |
| title | | |
| | | |
| name for badge | | |
| | | |
| company name | | |
| | | |
| address | | |
| city | state | zip |
| J | | r |
| phone | fax | email |

REGISTRATION FEES (please check)

☐ FPA Member \$695.00 ☐ Non Member \$995.00

The registration fee includes all course materials and luncheon. The fee must be paid in advance.

CANCELLATION POLICY

To obtain a full refund of your workshop registration fee, you must notify FPA, in writing, by **June 12, 2007**. After that date refunds will be granted only for health or family reasons, or in the event of personal emergency. Refunds will not be made for business conflicts. FPA does not allow partial registrations or refunds.

PAYMENT OPTIONS

| Option One - Credit Card | d | |
|--|----------------------|------------------|
| Please Check One: | | |
| American Express | ■ MasterCard | ■Visa |
| - | | |
| cardholder's name (as it appears on | the credit card) | |
| credit card number | | expiration date |
| billing address zip code on credit ca | rd statement | |
| My signature authorizes FPA to chacard. | rge the registration | fee to my credit |
| Signature | | |
| | | |
| Option Two - Check | | |
| ☐ Enclosed is my check the Flexible Packaging | | |
| Flexible Packaging Ass 971 Corporate Bouleva Linthicum, MD 21090 | | |

HOTEL RESRVATION INFORMATION

You must make your own hotel reservation.

Hyatt Regency O'Hare 9300 W. Bryn Mawr Avenue Rosemont, IL 60018 (847) 696-1234

PLEASE MAKE YOUR OWN HOTEL RESERVATION

by calling the Hyatt Regency O'Hare at **(847) 696-1234**. To guarantee availability, please make your reservation no later than **May 31, 2007**. Be sure to mention that you are attending the **FPA Sustainability & Wal-Mart Packaging Scorecard Workshop** in order to receive the special FPA room rate of **\$169**.

