# MOTOR TRADE SMALL BUSINESS E-ENQUIRY FORM – OPTIONAL COVERS



Please note there is a comments page at the end of the form for any additional information

## **COVER REQUIRED**

Please specify covers required	
Asset Protection	Computer
	Electronic Equipment
	Employee Dishonesty
Legal Liabilities	Commercial Legal Protection
	Professional Indemnity
Employee Benefits	Personal Accident
	Business Travel

## **ASSET PROTECTION**

# COMPUTER

Please ensure you have completed the security precautions questions under the All Risks section.

Computer Equipment	
	Sum Insured
Computer equipment including ancillary equipment Software and programs including cost of replacement licences or dongles Portable equipment (e.g. laptops)	f f f
If your equipment is not subject to a maintenance agreement, do you require cover for breakdown?	2
ls your equipment of standard design and manufacture? If 'no', please supply details.	
Increased Cost of Working	
Do you require cover for increased cost of working?	
If 'yes', please confirm the sum insured you require	
Please confirm your required indemnity period if less than 12 months	
Reinstatement of Data	
Do you require cover for reinstatement of data? If 'yes', please confirm the sum insured you require Please give specific details of additional security measures in place to protect as entrapment devices or security cabling	your computer equipment such
Electronic Equipment	

Owned equipment	Sum Insured
Recording, production and broadcasting equipment	f
Medical equipment	f
Office equipment	f
Manufacturing control or monitoring equipment	f
Software and programs including cost of replacement licences or dongles	f
Data storage materials	f

Any other equipment – please supply details:	£
Equipment used away from the premises – please supply details:	f
Territorial limit required for equipment used away from the premises: UK	
Is your equipment of standard design and manufacture?	
If 'no', please supply details.	
Do you require cover for breakdown?	
If 'yes', is the equipment subject to a full maintenance agreement? (that is a contract providing on call remedial or corrective maintenance, which includes the cost of parts and labour)	
Ulard In a militari en 4	
Hired In equipment	
Limit of indemnity required	£
	f Estimated Annual Hiring Charges f f f f f f f f f f
Limit of indemnity required Recording, production and broadcasting equipment Medical equipment Office equipment Manufacturing control or monitoring equipment Software and programs including cost of replacement licences or dongles Data storage materials	Estimated Annual Hiring Charges f f f f f f f f
Limit of indemnity required Recording, production and broadcasting equipment Medical equipment Office equipment Manufacturing control or monitoring equipment Software and programs including cost of replacement licences or dongles Data storage materials Any other equipment – please supply details:	Estimated Annual Hiring Charges f f f f f f f f f

Is your equipment of standard design and manufacture?

If 'no', please supply details.

Do you require cover for equipment hired out?

If 'yes', please advise estimated hiring out charges and detail types of equipment

If 'yes', will hires be under written conditions which make the hirer responsible?

If 'no', please provide details including a copy of any conditions used

Please give specific details of additional security measures in place to protect your electronic equipment a) at the premises:

£

b) for any equipment used away from the premises:

#### **Increased Cost of Working**

Do you require cover for increased cost of working?	
If 'yes', please confirm the sum insured you require	f
Please confirm your required indemnity period if less than 12 months	

£

## Reinstatement of Data

Do you require cover for reinstatement of data?

If 'yes', please confirm the sum insured you require

## **EMPLOYEE DISHONESTY**

Wage-roll and Turnov Wage-roll	<b>/er</b> Actual for past 12 months		£
Turnover / income	Estimated for next 12 months		f
Limit of Indemnity What limit of indemnity	do you require? (Maximum £5,	000,000)	f
<b>Excess</b> What excess do you rec (we suggest an excess in	juire? n the region of 1% of limit of in	demnity)	f
	nbers of your staff, trainees and tired from you and now work e. leaving.		
Are any of your emplo	yees based overseas?		
If 'yes', are any of the	overseas employees to be includ	led in this cover?	
If 'yes', please give det	tails including the locations, wag	ge-roll and turnover for each	operation.
Are any of your emplo	yees unpaid voluntary workers?		
If 'yes', please give det	tails including numbers and the	duties undertaken.	
	<b>Jes</b> imit of £5,000 in respect of the s vho are not also employees, ma		imilar instruments by
Do you need an increas	ed limit in respect of sole signing	g of cheques?	
lf 'yes', please give deta	ils including the limit required.		

#### Stock Checks

Do you have any "target" stocks?

If 'yes', please give details including the proportion to overall stock levels. (If you are in any doubt as to whether a line of stock is target please give details)

#### **Cover Extension – Computer and Funds Transfer Frauds by Third Parties**

Do you require cover for computer and funds transfer frauds by third parties? (Minimum excess  $\pm 5,000$ )

**Cover Extension – Cheque Fraud by Third Parties** 

Do you require cover for cheque fraud by third parties? (Minimum excess £5,000)

#### **Cover Extension – Interlocking Clause**

We cover claims that occur (as opposed to claims discovered) during the entire period of cover.

We can extend cover under your new policy to include claims that occurred during the previous insurance once its discovery period has expired, provided that

- cover has remained in force without any break
- you have complied with the terms and conditions of the cover applicable, including any reference requirements and any checks and controls.

If the discovery period under your previous cover is 24 months, we do not normally charge for this extension.

Do you require the interlocking clause to apply?

If 'yes', please complete details of previous insurers below.

Insurer	Policy Number	Start Date	End Date	Discovery Period

## COMMERCIAL LEGAL PROTECTION

Standard cover includes employment disputes, compensation awards, service occupancy, legal defence, property protection, bodily injury, full or aspect enquiries, employer's compliance and VAT disputes.
Standard cover only
Optional extensions (please tick) Contract disputes cover Statutory licence protection Debt recovery
Limit of indemnity
Total estimate wages and payments made to employees £
Is work undertaken away from the premises?
Total estimated annual turnover £
Has there been any legal dispute, action, prosecution, Customs and Excise or Inland Revenue (now known as HM Revenue & Customs) investigations during the last five years?
Are any redundancies envisaged in your business in the next 12 months?
Have you been taken over, merged with or taken over any other company, or plan to do so with another company within the next 12 months?
Additional Information

#### **PROFESSIONAL INDEMNITY**

#### **Claims Experience**

During the last three years, have any claims (successful or otherwise) of the type that would be covered under the proposed insurance been made against you or any other firm to be covered by this insurance or any predecessor firm(s)?

If 'yes', please provide the following details of each incident:

Date of intimation	Brief description of claim	Total payments including costs	Total outstanding reserves	Open/ Closed

Are you or any partner, director or employee, after having made full enquiries, aware of any circumstances which may give rise to a claim against predecessor firm(s)?

How many complaints have you received in the last year relating to your insurance activities?

If 'yes', please provide details:

Have any complaints, circumstances or claims arisen as a result of any fraud or dishonesty of any principal, partner, director or employee of the firm?

If 'yes', provide details below, including actions taken to prevent recurrence:

#### Your Income

Provide details of your annual and retained income relating to all types of insurance received in the last completed financial year:

	Annual income
Credit protection insurance	f
GAP	f
Vehicle asset protection	f
Insurance warranties and extended warranties	f
Tyre and exhaust insurance	f
MOT insurance	f
Key fob insurance	f
Breakdown recovery insurance	f
Motor insurance (including "free insurance" supplied with car	f
sales and insurance purchased by customer with rental cars)	
Other (please specify)	f
Total income	f

# **Risk Management**

Do all staff who deal with insurance related matters meet the FSA's Training and Competence requirements?	
Are staff who do not participate in the FSA Training and Competence regime specifically instructed not to discuss insurance related matters with customers?	
Do you comply with the FSA's Complaints Handling requirements?	
Do you retain a written record of telephone conversations and attendance at meetings?	
Do you always obtain satisfactory written references immediately preceding the engagement of any partner, director, or employee?	
Is cash in hand and petty cash checked independently of any employee responsible at least monthly and additionally without warning, at least every six months?	
Are bank statements, receipts, counterfoils and supporting documents checked at least monthly against the cash book entries independently of any employees making cash book entries or paying into the bank?	

## ADDITIONAL INFORMATION

If you answer 'no' to any question, please supply further details in the box below.

## **EMPLOYEE BENEFITS**

## PERSONAL ACCIDENT

Available only to persons between the ages of 16 and 75 years, in good health bodily and mentally, and free from physical defect or infirmity.

Complete (1) or (2) or both to suit your requirements.

#### (1) Proprietors, partners or named employees

Full names of persons to be insured	Date of birth	(i.e. a	dministrative, sup	pervisory or working)
If you require an increased scale of compensati percentage required (maximum 500%)	on please state			%
(2) Unnamed employees Is cover to be restricted to accidents of occupat	tion only?			
Description of employees			Maximum Number	Estimated Annual Wages, Salaries and Other Earnings
Clerical staff, vehicle salesmen and managerial	employees who			
do not engage in manual labour				f
Woodworking machinists Supervisory and occasional manual work				f f
Manual work				f
Contingencies	£		_	
1. Death	f			
2. Loss of hearing	f			
3. Loss of limb	f			
<ol> <li>Permanent total disablement</li> <li>Temporary total disablement</li> </ol>	f f			
6. Temporary partial disablement	f		_	
	-			
ANNUAL BUSINESS TRAVEL				
Please note that this section will not provide co practitioner.	over if a person is tr	ravellin	g against the adv	vice of a medical

Please confirm the number of days travel to each of the following areas for the period of insurance

United Kingdom Europe United States of America and Canada Rest of the World

Do you have any business trips planned to a disturbed area? (A disturbed area is that defined by the Home Office deemed unsafe to travel to)

If 'yes', please specify destination

Will any of your business trips involve manual work?

If 'yes', please specify details

## ADDITIONAL INFORMATION

Please use this page for any additional information



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