

BILL TO: _____

CITY _____ STATE _____ ZIP _____

() _____

PHONE _____

SHIP TO: _____

CITY _____ STATE _____ ZIP _____

CONTACT
☐ Visa ☐ Mastercard

CUSTOMER ID #: _____

P.O. #: _____

WRITTEN BY: _____

DATE WRITTEN: _____

WHEN SHIP: _____

Email Address _____

CARD # _____ EXP: _____ CVV CODE: _____

Additional Classic Fragrances: White Lilac (WL), Oriental Spice (OS), English Lavender (EL),
* Fill in CB Codes in the Blanks: Glycerine Rosewater (GR), Gardenia Breeze (GB), Vitamin E Unscented (VE)

New Generation Fragrances (Flip Lids NO Pumps)
☐ Prepay ☐ Net 30 ☐ New Customer
☐ DA ☐ Credit Ap ☐ New Location

ORDER IN CASE QUANTITIES!				Camille	French Vanilla	Mango Beach	Tuscan Honey	Midnight Monarch	No. 25	Morelia Monarch	Secret Sea	*	*	Jade Dragonfly	Lime Leaves	CB#				
PRODUCT	SIZE	W'Sale Each	Sugg Retail	CM	FV	MB	TH	MI	TW	MO	SS			JD	LL	CB CODE	Case Pack	Case Price	Case Total	TOTAL
PK123 Card Insert Prepack with Acrylic Display \$123.68 ☐ (check here) Glycerine Hand Therapy™ Display Box for 1.35oz Tubes Ivory DSBX135OZ \$1.00 ☐ (check here) Metallic Gold DSBX135OZMG \$1.00 ☐ (check here)	Gift Envelope w/3 packets	1.15	2.49					N/A	N/A	N/A	N/A					GHS3D	24/BOX	27.60		
	Most Popular Card Insert see pg4 for more	0.39	.89	03	02	02	01	02	02	02	01			01	01	GHSC	24/BOX	9.36		
	1/4 oz jar	0.95	1.99													GHPD	24/BOX	22.80		
	1 oz jar	2.40	4.99											N/A	N/A	GH1	6	14.40		
	1.35 oz tube	2.45	4.99													GH2	12	29.40		
	4 oz jar	5.25	11.99													GH4	6	31.50		
	6 oz tube	5.40	12.49													GH6	6	32.40		
	6 oz tester	4.05	N/A													GH6T	1 EA	4.05		
	8 oz jar	7.40	15.99													GH8	6	44.40		
	8 oz tester	5.55	N/A													GH8T	1 EA	5.55		
Silky Body Cream/ Body Silk	4 oz bottle	3.75	7.99											N/A	N/A	SB4	6	22.50		
	8 oz pump/ 8 oz bottle	5.25	11.99											SB8	SB8	SB8P SB8	6	31.50		
	8 oz tester	3.94	N/A													SB8T	1 EA	3.94		
	16 oz pump	7.40	15.99											N/A	N/A	SB16	6	44.40		
	32 oz refill	14.00	29.99													SB32	1 EA	14.00		
Hand Shower Cleansing Gel	8 oz pump/ 8 oz bottle	5.25	11.99											HS8	HS8	HS8P HS8	6	31.50		
	16 oz jumbo	7.40	15.99											N/A	N/A	HS16	6	44.40		
	32 oz pump	14.00	29.99													HS32	1 EA	14.00		
Foot Treatment Extra	6 oz tube	6.00	12.99													FX6	6	36.00		
	6 oz tester	4.50	N/A													FX6T	1 EA	4.50		
Split Case Combos	Silky Body 4oz Body Powder 3oz	3.75 3.85	7.99 7.99											N/A	N/A	XSB4PO3	3 EA 3 EA	22.80		
	Silky Body 8oz Shower Gel 8oz	5.25	11.99											XSB8HS8	XSB8HS8	XSB8PHS8P	3 EA 3 EA	31.50		
	Silky Body 16oz Shower Gel 16oz	7.40	15.99											N/A	N/A	XSB16HS16	3 EA 3 EA	44.40		
	FM3 GS3 PO1	2.25 1.65 2.20	4.49 3.49 4.79											N/A	N/A	XFM3GS3PO1	3 EA 3 EA 3 EA	18.30		
	Bubble Bath 8oz Foaming Wash	4.75 5.00	9.50 10.99											N/A	N/A	XBU8FH8	3 EA 3 EA	29.25		
	Body Butter 5.25 Glyc Hand 8oz	6.00 7.40	12.99 15.99													XBT5GH8	3 EA 3 EA	40.20		

Camille Beckman Full Line Dealership Agreement (FLDA) and Credit Application

Parent Company: _____
DBA: _____
Bill To Address: _____
City/State/Zip: _____
Phone: (____) _____ Fax: (____) _____
Website: _____
E-mail Address: _____

Is the Bill To address:

A business office? ☐ Yes ☐ No
A residence? ☐ Yes ☐ No
A store location? ☐ Yes ☐ No
of locations _____
☐ Corporation ☐ Partnership
☐ Sole Proprietorship

Ship To Address (if different from above): _____
City/State/Zip: _____
Phone: (____) _____ Fax: (____) _____
Physical Store Address (for customer CB Website Referrals): _____
City/State/Zip: _____
Phone: (____) _____ Fax: (____) _____
Briefly describe your business: _____

American made Camille Beckman offers full line Dealers more than 2000 individual SKUs, and over 15 full line fragrances.

By signing this agreement I understand that I am applying for a Full Line Camille Beckman Dealership. I realize that Camille Beckman offers both Full Line Dealerships (FLD) and Limited Dealerships (LD) that are limited to specialty items, ie: Card Inserts, etc. Camille Beckman does not offer exclusive rights for territories. By signing this agreement I agree not to discount other than a slight discount for a fragrance or a product of the month. Accepting or denying a dealership is at the sole discretion of Camille Beckman. Under this agreement, any dispute shall be resolved under the laws of Idaho and in the district courts of the State of Idaho and Ada County.

Signature _____ Print Full Name & Title _____ Date _____

(Necessary for Net terms) ☐ Yes, I have attached trade references or have listed them below.

Year Established: _____ Years under present ownership: _____
Social Security #: _____ or 9 Digit Federal Tax ID #: _____
(1) Principal's Name: _____ (2) Buyer's Name: _____
Credit Reference:
Vendor: _____ Vendor: _____
Phone #: _____ Acct #: _____ Phone #: _____ Acct #: _____
Vendor: _____ Vendor: _____
Phone #: _____ Acct #: _____ Phone #: _____ Acct #: _____

- 1) The first 3 orders are prepay and once an account is approved for credit terms, terms are "Net 30" days from the invoice date, unless otherwise stated in writing. If an account is given to an attorney for collection, or if suit is brought for collection, or if the amount due is collected through probate, bankruptcy, or other judicial proceeding, then the applicant shall pay to Camille Beckman Corporation all costs of collection, including attorney fees and court costs, in addition to any other amounts due. Applicant further agrees to pay all reasonable collection costs, attorney and court costs incurred by Camille Beckman Corporation to collect on the account. An account is considered past due ten (10) business days after the due date on the invoice.
- 2) We feel most customers do not knowingly write bad checks. All checks returned due to Non-Sufficient Funds (NSF) are subject to a \$25 charge. We reserve the right to immediately terminate the account or change credit terms upon receipt of an NSF check.
- 3) If a customer leaves an account in the "60 days past due status", the account will be put on "hold" and other necessary procedures may be used to collect the balance due and associated cost(s). Any future orders and deliveries will be strictly at Camille Beckman's discretion and may require advanced payment.
- 4) By my signature, I authorize the release of information by the above named businesses for credit evaluation and I acknowledge I am bound by the terms and conditions of this agreement.
- 5) A copy of the Dealer Terms and Conditions may be found on the back of order forms.

Signature _____ Print Full Name & Title _____ Date _____
Corporate Officer, Owner or Authorized Representative

04/12

ORDER IN CASE QUANTITIES!				Camille	French Vanilla	Mango Beach	Tuscan Honey	Midnight Monarch	No. 25	Morelia Monarch	Secret Sea	*	*	Jade Dragonfly	Lime Leaves	CB#				
PRODUCT	SIZE	W/Sale Each	Sugg Retail	CM	FV	MB	TH	MI	TW	MO	SS			JD	LL	CB CODE	Case Pack	Case Price	Case Total	TOTAL
Perfumed Body Powder	1.5 oz travel shaker	2.20	4.79											N/A	N/A	PO1	6	13.20		
	3 oz	3.85	7.99											N/A	N/A	PO3	6	23.10		
	3 oz tester	2.88	N/A											N/A	N/A	PO3T	1 EA	2.88		
Glycerine Soap	3.5 oz bar	1.65	3.49													GS3	6	9.90		
French Milled Cleansing Soap	3.75 oz bar boxed	2.25	4.49											N/A	N/A	FM3	6	13.50		
Shower Lather	7 oz	6.00	12.99					AVAILABLE OCTOBER 1, 2012								SL7	6	36.00		
Body Butter	1/4 oz jar	0.95	1.99													BTPD	24	22.80		
	5.25 oz jar	6.00	12.99													BT5	6	36.00		
	5.25 oz tester	4.50	N/A					DON'T FORGET TO ORDER TESTERS WITH YOUR ORDER								BT5T	1 EA	4.50		
Asst. - 1 oz Bottles SB1, HS1, SH1 & CO1		1.10	2.49													SAM10Z	24/BOX	26.40		
Foaming Hand Wash	1.6 oz pump	2.40	4.99					N/A	N/A	N/A				N/A	N/A	FH 2	6	14.40		
	7.75 oz pump	5.00	10.99													FH8	6	30.00		
Bubble Bath	4 oz bottle	3.75	7.99				N/A	N/A	N/A	N/A	N/A			N/A	N/A	BU4	6	22.50		
	8 oz bottle	4.75	9.50											N/A	N/A	BU8	6	28.50		
	32 oz bottle	13.50	27.99					N/A	N/A	N/A				N/A	N/A	BU32	1	13.50		
Professional Revitalizing Shampoo	1 oz bottle	1.10	2.49													SH1	24	26.40		
	8 oz bottle	6.00	13.99					N/A	N/A	N/A						SH8	6	36.00		
Professional Revitalizing Conditioner	1 oz bottle	1.10	2.49													CO1	24	26.40		
	8 oz bottle	6.00	13.99					N/A	N/A	N/A						CO8	6	36.00		
Body Net	large mesh net	1.60	3.49													BNL	6	9.60		
Sugar Cane Body Polish	16 oz jar	7.75	16.99					N/A	N/A	N/A						SS16	4	31.00		
Fragrant Drawer Sachets	Envelopes 18 count	1.35	2.79											N/A	N/A	FD1	18	24.30		
Perfume Oil Roll-On	.3 oz	5.25	11.99													PE	6	31.50		
	.3 oz tester	3.94	N/A					DON'T FORGET TO ORDER TESTERS WITH YOUR ORDER								PET	1 EA	3.94		
Restore	6 oz tube	6.50	14.99		N/A	N/A								N/A	N/A	RX6	6	39.00		
	6 oz tester	4.85	N/A		N/A	N/A		DON'T FORGET TO ORDER TESTERS WITH YOUR ORDER						N/A	N/A	RX6T	1 EA	4.85		
Gift Sets	Hand & Body Duet	11.00	24.49													GIHB	4	44.00		
	Gift Set Split Case Hand & Body Travel Pack Romantic Mani	11.00 5.50 9.95	24.49 11.95 22.50													XGIA	2 EA 3 EA 2 EA	58.40		
	Camille Samplers 2013 Collection	4.95	9.95	Love: GICSLOVE13 6pk QTY: _____				Best Friend: GICSFRIEND13 6pk QTY: _____				Birthday: GICSBDAY13 6pk QTY: _____				CB CODES TO LEFT	AVAILABLE 10/1/2012	29.70		
	The Four Tops	9.95	19.95	The Floral Collection: GI4TFC 4pk QTY: _____				The Butterfly Collection: GI4TBC 4pk QTY: _____				The Romance Collection: GI4TRC 4pk QTY: _____				CB CODES TO LEFT	AVAILABLE 10/1/2012	39.80		

2013 Deluxe Classic - PKCL382-874						
Product Category	Item Description	Item Code	Case Pack Qty	Whsl EA	MSRP EA	Case Price
Glycerine Hand Therapy™	Card Inserts	GHSC	24	0.39	0.89	9.36
"	1.35oz Tubes	GH2	12	2.45	4.99	29.40
"	4 oz Jar	GH4	6	5.25	11.99	31.50
"	6 oz Tube	GH6	6	5.40	12.49	32.40
"	8 oz Tester	GH8T	1	5.55	N/A	5.55
Reversible Bag	Bag	BGRS	3	4.00	7.95	FREE
Color Pop Display	Display	DSBXCP	3	3.00	N/A	FREE
Rosettes	Display	ROL	6	1.25	2.50	FREE
Fragrant Drawer Sachets	Envelope	FD1	18	1.35	2.79	24.30
Silky Body Cream	8oz Tester	SB8T	1	3.94	N/A	3.94
Frosted Euro Totes	Packaging	BGFETS	20/48	7.92	N/A	FREE
Items Below are found in a Split Case combination together		XSB4PO3				22.80
Silky Body Cream	4 oz Bottle	SB4	3	3.75	7.99	
Perfumed Powder	3 oz Shaker	PO3	3	3.85	7.99	
Items Below are found in a Split Case combination together		XSB8PHS8P				31.50
Silky Body Cream	8oz Pump	SB8P	3	5.25	11.99	
Hand & Shower Gel	8oz Pump	HS8P	3	5.25	11.99	
Items Below are found in a Split Case combination together		XSB16HS16				44.40
Silky Body Cream	16 oz Pump	SB16	3	7.40	15.99	
Hand & Shower Gel	16 oz Pump	HS16	3	7.40	15.99	
Items Below are found in a Split Case combination together		XBT5GH8				40.20
Body Butter	5.25 oz Tub	BT5	3	6.00	12.99	
Glycerine Hand Therapy™	8 oz Jar	GH8	3	7.40	15.99	
Items Below are found in a Split Case combination together		XFM3GS3PO1				18.30
French Milled Soap	3.75 oz Bar boxed	FM3	3	2.25	4.49	
Glycerine Soap	3.5 oz	GS3	3	1.65	3.49	
Perfumed Powder	1.5 oz Travel	PO1	3	2.20	4.79	
Items Below are found in a Split Case combination together		XBU8FH8				29.25
Bubble Bath	8 oz Bottle	BU8	3	4.75	9.50	
Foaming Hand Wash	7.75 oz Foam Pump	FH8	3	5.00	10.99	
Items Below are found in a Split Case combination together		XGIA				58.40
Hand & Body Duet	Gift Set	GIHB	2	11.00	24.49	
Overnight Travel Pack	Gift Set	GITP	3	5.50	11.95	
Romantic Manicure	Gift Set	GIGH6CFM	2	9.95	22.50	

Actual wholesale Value per fragrance: \$414.72

Actual Wholesale Cost: \$381.30

Total Retail Value including \$63.45 free:\$874.16

2013 Deluxe New Gen - PKNG353-822						
Product Category	Item Description	Item Code	Case Pack Qty	Whsl EA	MSRP EA	Case Price
Glycerine Hand Therapy™	Card Inserts	GHSC	24	0.39	0.89	9.36
"	1/4 oz Jars	GHPD	24	0.95	1.99	22.80
"	1.35oz Tubes	GH2	12	2.45	4.99	29.40
"	4 oz Jar	GH4	6	5.25	11.99	31.50
"	6 oz Tube	GH6	6	5.40	12.49	32.40
"	8 oz Tester	GH8T	1	5.55	N/A	5.55
Foaming Hand Wash	7.75 oz Foam Pump	FH8	6	5.00	10.99	30.00
Assorted 1oz Bottles	Silky Body, Hand & Shower Gel, Shampoo, Conditioner	SAM1OZ	24	1.10	2.49	26.40
Body Butter	1/4 oz Jars	BTPD	24	0.95	1.99	22.80
Body Nets	Large Mesh Net	BNL	6	1.60	3.49	9.60
Reversible Bag	Bag	BGRS	3	4.00	7.95	FREE
Color Pop Display	Display	DSBXCP	2	3.00	N/A	FREE
Rosettes	Display	ROL	6	1.25	2.50	FREE
Silky Body Cream	8oz Tester	SB8T	1	3.94	N/A	3.94
Frosted Euro Totes & Tissues	Packaging	BGFETS	20/48	7.92	N/A	FREE
Items Below are found in a Split Case combination together		XSB8HS8				31.50
Silky Body Cream	8oz Flip Top Lid	SB8	3	5.25	11.99	
Hand & Shower Gel	8oz Flip Top Lid	HS8	3	5.25	11.99	
Items Below are found in a Split Case combination together		XBT5GH8				40.20
Body Butter	5.25 oz Tub	BT5	3	6.00	12.99	
Glycerine Hand Therapy™	8 oz Jar	GH8	3	7.40	15.99	
Items Below are found in a Split Case combination together		XGIA				58.40
Hand & Body Duet	Gift Set	GIHB	2	11.00	24.49	
Overnight Travel Pack	Gift Set	GITP	3	5.50	11.95	
Romantic Manicure	Gift Set	GIGH6CFM	2	9.95	22.50	

Actual wholesale Value per fragrance: \$387.27

Actual Wholesale Cost: \$353.85

Total Retail Value including \$63.45 free:\$822.44

2013 Grand Classic - PKCL552-1307						
Product Category	Item Description	Item Code	Case Pack Qty	Whsl EA	MSRP EA	Case Price
Glycerine Hand Therapy™	Card Inserts	GHSC	24	0.39	0.89	9.36
"	1/4 oz Jars	GHPD	24	0.95	1.99	22.80
"	1.35oz Tubes	GH2	12	2.45	4.99	29.40
"	4 oz Jar	GH4	6	5.25	11.99	31.50
"	6 oz Tube	GH6	6	5.40	12.49	32.40
"	8 oz Tester	GH8T	1	5.55	N/A	5.55
Silky Body Cream	32 oz	SB32	1	14.00	29.99	14.00
Hand & Shower Gel	32 oz	HS32	1	14.00	29.99	14.00
Assorted 1oz Bottles	Silky Body, Hand & Shower Gel, Shampoo, Conditioner	SAM1OZ	24	1.10	2.49	26.40
Body Butter	1/4 oz Jars	BTPD	24	0.95	1.99	22.80
Princess Pack	Gift Set	GIPP	2	12.90	26.50	25.80
Body Nets	Large Mesh Net	BNL	6	1.60	3.49	9.60
Roll-On Perfume	.3 oz	PE	6	5.25	11.99	31.50
"	.3 oz Tester	PET	1	3.94	N/A	3.94
Reversible Bag	Bag	BGRS	3	4.00	7.95	FREE
Frosted Large Basket Totes	Frosted Totes	BGFB	48	0.60	1.50	FREE
Color Pop Display	Display	DSBXCP	3	3.00	N/A	FREE
Rosettes	Display	ROL	6	1.25	2.50	FREE
Fragrant Drawer Sachets	Envelope	FD1	18	1.35	2.79	24.30
Silky Body Cream	8oz Tester	SB8T	1	3.94	N/A	3.94
Frosted Euro Totes	Packaging	BGFETS	20/48	7.92	N/A	FREE
Items Below are found in a Split Case combination together		XSB4PO3				22.80
Silky Body Cream	4 oz Bottle	SB4	3	3.75	7.99	
Perfumed Powder	3 oz Shaker	PO3	3	3.85	7.99	
Items Below are found in a Split Case combination together		XSB8PHS8P				31.50
Silky Body Cream	8oz Pump	SB8P	3	5.25	11.99	
Hand & Shower Gel	8oz Pump	HS8P	3	5.25	11.99	
Items Below are found in a Split Case combination together		XSB16HS16				44.40
Silky Body Cream	16 oz Pump	SB16	3	7.40	15.99	
Hand & Shower Gel	16 oz Pump	HS16	3	7.40	15.99	
Items Below are found in a Split Case combination together		XBT5GH8				40.20
Body Butter	5.25 oz Tub	BT5	3	6.00	12.99	
Glycerine Hand Therapy™	8 oz Jar	GH8	3	7.40	15.99	
Items Below are found in a Split Case combination together		XFM3GS3PO1				18.30
French Milled Soap	3.75 oz Bar boxed	FM3	3	2.25	4.49	
Glycerine Soap	3.5 oz	GS3	3	1.65	3.49	
Perfumed Powder	1.5 oz Travel	PO1	3	2.20	4.79	
Items Below are found in a Split Case combination together		XBU8FH8				29.25
Bubble Bath	8 oz Bottle	BU8	3	4.75	9.50	
Foaming Hand Wash	7.75 oz Foam Pump	FH8	3	5.00	10.99	
Items Below are found in a Split Case combination together		XGIA				58.40
Hand & Body Duet	Gift Set	GIHB	2	11.00	24.49	
Overnight Travel Pack	Gift Set	GITP	3	5.50	11.95	
Romantic Manicure	Gift Set	GIGH6CFM	2	9.95	22.50	

Actual wholesale Value per fragrance: \$617.36

Actual Wholesale Cost: \$552.14

Total Retail Value including \$135.45 free:\$1,307.30

2013 Small Classic & New Gen - PKCLNG280-627						
Product Category	Item Description	Item Code	Case Pack Qty	Whsl EA	MSRP EA	Case Price
Glycerine Hand Therapy™	Card Inserts	GHSC	24	0.39	0.89	9.36
"	1/4 oz Jars	GHPD	24	0.95	1.99	22.80
"	1.35oz Tubes	GH2	12	2.45	4.99	29.40
"	4 oz Jar	GH4	6	5.25	11.99	31.50
"	6 oz Tube	GH6	6	5.40	12.49	32.40
"	6 oz Tester	GH6T	1	4.05	N/A	4.05
Foaming Hand Wash	7.75 oz Foam Pump	FH8	6	5.00	10.99	30.00
Assorted 1oz Bottles	Silky Body, Hand & Shower Gel, Shampoo, Conditioner	SAM1OZ	24	1.10	2.49	26.40
Color Pop Display	Display	DSBXCP	1	3.00	N/A	FREE
Silky Body Cream	8oz Tester	SB8T	1	3.94	N/A	3.94
Frosted Euro Totes & Tissue	Packaging	BGFETS	20/48	7.92	N/A	FREE
Items Below are found in a Split Case combination together		XSB8PHS8P (Pumps) XSB8HS8 (Flip Tops)				31.50
Silky Body Cream	8oz	SB8P SB8	3	5.25	11.99	
Hand & Shower Gel	8oz	HS8P HS8	3	5.25	11.99	
Items Below are found in a Split Case combination together		XGIA				58.40
Hand & Body Duet	Gift Set	GIHB	2	11.00	24.49	
Overnight Travel Pack	Gift Set	GITP	3	5.50	11.95	
Romantic Manicure	Gift Set	GIGH6CFM	2	9.95	22.50	

Actual wholesale Value per fragrance: \$290.67

Actual Wholesale Cost: \$279.75

Total Retail Value including \$24.60 free:\$627.95

2013 Grand New Gen - PKNG454-1095						
Product Category	Item Description	Item Code	Case Pack Qty	Whsl EA	MSRP EA	Case Price
Glycerine Hand Therapy™	Card Inserts	GHSC	24	0.39	0.89	9.36
"	1/4 oz Jars	GHPD	24	0.95	1.99	22.80
"	1.35oz Tubes	GH2	12	2.45	4.99	29.40
"	4 oz Jar	GH4	6	5.25	11.99	31.50
"	6 oz Tube	GH6	6	5.40	12.49	32.40
"	8 oz Tester	GH8T	1	5.55	N/A	5.55
Silky Body Cream	32 oz	SB32	1	14.00	29.99	14.00
Hand & Shower Gel	32 oz	HS32	1	14.00	29.99	14.00
Assorted 1oz Bottles	Silky Body, Hand & Shower Gel, Shampoo, Conditioner	SAM1OZ	24	1.10	2.49	26.40
Body Butter	1/4 oz Jars	BTPD	24	0.95	1.99	22.80
Body Nets	Large Mesh Net	BNL	6	1.60	3.49	9.60
Roll-On Perfume	.3 oz	PE	6	5.25	11.99	31.50
"	.3 oz Tester	PET	1	3.94	N/A	3.94
Reversible Bag	Bag	BGRS	3	4.00	7.95	FREE
Frosted Large Basket Totes	Frosted Totes	BGFB	48	0.60	1.50	FREE
Color Pop Display	Display	DSBXCP	3	3.00	N/A	FREE
Silky Body Cream	8oz Tester	SB8T	1	3.94	N/A	3.94
Frosted Euro Totes & Tissues	Packaging	BGFETS	20/48	7.92	N/A	FREE
Body Butter Hand Therapy Gift Set	Gift Set	GIBTGH	6	11.25	24.99	67.50
Items Below are found in a Split Case combination together		XSB8HS8				31.50
Silky Body Cream	8oz Flip Top Lid	SB8	3	5.25	11.99	
Hand & Shower Gel	8oz Flip Top Lid	HS8	3	5.25	11.99	
Items Below are found in a Split Case combination together		XBT5GH8				40.20
Body Butter	5.25 oz Tub	BT5	3	6.00	12.99	
Glycerine Hand Therapy™	8 oz Jar	GH8	3	7.40	15.99	
Items Below are found in a Split Case combination together		XGIA				58.40
Hand & Body Duet	Gift Set	GIHB	2	11.00	24.49	
Overnight Travel Pack	Gift Set	GITP	3	5.50	11.95	
Romantic Manicure	Gift Set	GIGH6CFM	2	9.95	22.50	

Actual wholesale Value per fragrance: \$512.51

Actual Wholesale Cost: \$454.79

Total Retail Value including \$120.45 free:\$1,095.36

ORDER IN CASE QUANTITIES!				Camille	French Vanilla	Mango Beach	Tuscan Honey	Midnight Monarch	No. 25	Morelia Monarch	Secret Sea	*	*	Jade Dragonfly	Lime Leaves	CB#				
PRODUCT	SIZE	W'Sale Each	Sugg Retail	CM	FV	MB	TH	MI	TW	MO	SS			JD	LL	CB CODE	Case Pack	Case Price	Case Total	TOTAL
Gift Sets	Overnight Travel Pack	5.50	11.95													GITP	6	33.00		
	Romantic Manicure	9.95	22.50													GIGH6CFM	4	39.80		
	Body Butter Gift Set	11.25	24.99													GIBTGH	6	67.50		
	Princess Pack	12.90	26.50											N/A	N/A	GIPP	2	25.80		
	The Essentials Gift Basket	26.50	54.95													GIBE	1 EA	26.50		
	Rough Heel Spa Trio	10.00	22.49		AVAILABLE OCTOBER 1, 2012				AVAILABLE OCTOBER 1, 2012					N/A	N/A	GIRH2	4	40.00		
	Wrapped 1/4 oz Party Favors	1.85	3.69													RWGHP	20	37.00		
	Wrapped GH4 Asst.	6.25	12.99													RWGH4AS	6	37.50		
Prepack Programs for 2013	2013 Deluxe Classic	381.30	874.16											N/A	N/A	PKCL382-874		381.30		
	2013 Grand Classic	552.14	1307.30											N/A	N/A	PKCL552-1307		552.14		
	2013 Small Classic & New Gen	279.75	627.95													PKCLNG280-627		279.75		
	2013 Deluxe New Gen	353.85	822.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			PKNG353-822		353.85		
	2013 Grand New Gen	454.79	1095.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			PKNG454-1095		454.79		
Advertising and In Store Training	Name Droppers ND50 50c Sheet Qty_____	.15 oz single use packet	0.27	Promo												GHS	72	19.44		
	4-up Postcards	16.00 PER 200	N/A													PC	200	16.00		
	Open House Event Pack	69.95	N/A													PKEP11	1 EA	69.95		
	Promo - GH 1/4 oz jar	0.85	Promo		ONCE A YEAR PROMOTION FOR OPEN HOUSES OR GIVE AWAYS										PRGHPD	24/BOX	20.40			
	Promo - BT 1/4 oz jar	0.85	Promo		BODY BUTTER ONCE A YEAR PROMOTION FOR OPEN HOUSES OR GIVE AWAYS										PRBTPD	24/BOX	20.40			
	Tools of the Trade	17.50	N/A		NOT A RETAIL ITEM- SALES STAFF TRAINING TOOL										GITT13	1 EA	17.50			
	Bounce Backs	0.06	N/A		PRICED WITH CB SUGGESTED RETAIL								N/A	N/A	MKBB	96	5.76			
Bags Bows Tissues and Packaging	Solid Pastel Tissue	0.04	0.20													TSP	120	4.80		
	Euro Totes &Tissues	.30 .04	.75 .20													BGFETS	20 48	7.92		
	Rosettes Large	1.25	2.50					6 SETS	6 SETS	6 SETS						ROL	6	7.50		
Acrylic Tester Tray	20"Wx 3"H x14"D	36.00	59.88 FREE OFFSET													DSATT	1 EA	36.00		
Small Free Offset	w/Purchase of Tester Tray	FREE	59.88		1 SM FREE OFFSET WITH PURCHASE OF ACRYLIC TESTER TRAY										DSSFO	1 - 12PK	FREE			
Large Free Offset	w/Purchase of Fixture	FREE	242.82		2 LG FREE OFFSETS WITH PURCHASE OF SINGLE FRAGRANCE SHOWCASE 3 LG FREE OFFSETS WITH PURCHASE OF 42" FRANCHETTE										DSLFO	3 - 6PK	FREE			
Fixtures	1.35oz Tube Display Box	1.00	N/A		Ivory: DSBX135OZ ☐				Metalic Gold:DSBX135OZMG ☐						CB CODES TO LEFT		1 EA	1.00		
	Color Pop Display Box	3.00	N/A													DSBXCP	1 EA	3.00		
	Single Fragrance Showcase	385.00	485.64 FREE OFFSET													FRSHDS	1 EA	385.00		
	42" Franchette	650.00	728.46 FREE OFFSET		Green: FRDS42X12GR ☐				White: FRDS42X12WH ☐						CB CODES TO LEFT		1 EA	650.00		

Displays & Dimensions



42" Wx12" D Franchette

Dimensions: 42"Wx70"Hx12"D

Green:

Item Code: FRDS42X12GR

White:

Item Code: FRDS42X12WH

Price: \$650.00

Receives: 3 Lg. FREE Offsets
(offsets valued at \$728.46)

Single Fragrance Showcase

Dimensions: 29^{1/2}"_{base}x20" _{sides}x70" _{Height}

Item Code: FRSHDS + Frag Code

Available in 8 Colors

Price: \$385.00

Receives: 2 Lg. FREE Offsets
(offsets valued at \$485.64)

Colors & coordinating Fragrances

Pale Pink: Camille, Rosewater, Passion Pear

Pale Green: goes with anything except
Mango Beach, Silver Butterfly

Butter Yellow: French Vanilla

Peach: Mango Beach, Morelia Monarch,
Passion Pear

White (Silver Logo): No. 25, Jade Dragonfly,
Silver Butterfly

White (Gold Logo): Midnight Monarch, Lime
Leaves

Warm Cream: Tuscan Honey, Oriental Spice

Pale Turquoise: Secret Sea, Gardenia
Breeze, White Lilac

Fuschia Pink: Glycerine Rosewater, Passion
Pear

Cool Pink: Silver Butterfly

Lavender: English Lavender



Color Pop Display - Pearlized

Dimensions: 20"Wx10"Hx10^{1/4}"D

Item Code: DSBXCP + Frag Code

Price: \$3.00

Colors & coordinating Fragrances

Pink: Camille, Silver Butterfly, Glycerine
Rosewater

Peach: Moriella Monarch, Mango
Beach, Passion Pear

White: English Lavender, Lime Leaves

Teal: Secret Sea, White Lilac, Gardenia
Breeze

Green: Jade Dragonfly

Yellow: French Vanilla

Metalic Gold: Tuscan Honey, Oriental
Spice

Silver: Midnight Monarch, No. 25

Modular Rectangular Header

Dimensions: 29^{1/2}"Wx16"H

Item Code: SNSRMF

Price: ~~\$35.00~~ **on Sale \$24.00**

Receives: 1 Sm. FREE Offset
(offset valued at \$59.88)

Modular Curved Header

Dimensions: 29^{1/2}"Wx19"H

Item Code: SNSCMF

Price: ~~\$50.00~~ **on Sale \$36.00**

Receives: 1 Sm. FREE Offset
(offset valued at \$59.88)

Modular Shelf

Dimensions: 29^{1/2}"Wx48^{5/8}"Hx11^{7/8}"D

Item Code: FRMSDS

Price: ~~\$300.00~~ **on Sale \$180.00**

Receives: 1 Lg. FREE Offsets
(offsets valued at \$242.82)

Modular Base w/o Doors

Dimensions: 29^{1/2}"Wx16"Hx24" D

Item Code: FRMB9DSOP

Price: ~~\$240.00~~ **on Sale \$160.00**

Receives: 1 Lg. FREE Offsets
(offsets valued at \$242.82)

Modular Base with Doors

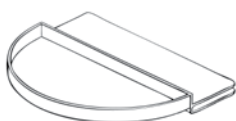
Dimensions: 29^{1/2}"Wx16"Hx24"D

Item Code: FRMB9DSWD

Price: ~~\$260.00~~ **on Sale \$180.00**

Receives: 1 Lg. FREE Offsets
(offsets valued at \$242.82)

Be Sure to Order an
Acrylic Tester Tray!



Tester Tray

Item Code: DSATT

Price: \$36.00

Receives: 1 Sm. FREE Offset
(offset valued at \$59.88)

Short End Cap

Dimensions: 24^{5/16}"Wx54^{5/8}"Hx12"D

Item Code: FRSECDS

Price: ~~\$350.00~~ **on Sale \$280.00**

Receives: 2 Lg. FREE Offsets
(offsets valued at \$485.64)

Ivory 1.35oz Tube Display

Dimensions: 11^{1/2}"Wx7^{1/4}"Hx10^{1/4}"D

Item Code: DSBX135OZ

Price: \$1.00

Metalic Gold 1.35oz Tube Display

Item Code: DSBX135OZMG

Price: \$1.00

ORDER IN CASE QUANTITIES!

ORDER IN CASE QUANTITIES!				Camille	French Vanilla	Mango Beach	Tuscan Honey	Midnight Monarch	No. 25	Morelia Monarch	Secret Sea	White Lilac	Oriental Spice	English Lavender	Glycerine Rosewater	Gardenia Breeze	Cruz Azul	Jade Dragonfly	Lime Leaves	CB#										
PRODUCT	STYLE	W'Sale Each	Sugg Retail	CM	FV	MB	TH	MI	TW	MO	SS	WL	OS	EL	GR	GB	CR	JD	LL	CB CODE	Case Pack	Case Price	Case Total	TOTAL						
Card Inserts See Photos on back for more details	01	0.39	0.89														N/A			GHSC01	24/BOX	9.36								
	02	0.39	0.89										N/A					N/A	N/A	GHSC02	24/BOX	9.36								
	03	0.39	0.89			N/A		N/A	N/A	N/A			N/A	N/A		N/A	N/A	N/A	N/A	GHSC03	24/BOX	9.36								
	04	0.39	0.89			N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	GHSC04	24/BOX	9.36								
	Display	20.00	N/A	EMPTY ACRYLIC DISPLAY ONLY																DSGHSC	1 EA	20.00								
	PK123	123.68	277.68	PREPACK COMES WITH 312 PRESELECTED CARD INSERTS PLUS DISPLAY																PK123	Prepack	123.68								
PRODUCT	SIZE	W'Sale Each	Sugg Retail	CIRCLE YOUR SELECTION:																CB CODE	Case Pack	Case Price	Case Total	TOTAL						
Crystal Glass Nail Files	Small	3.00	8.95	A	B	C	D	E	F	G	H	I/J	K	L	M	N	P	R	S	T	U/V	W	ROSE	MI (PURPLE)	MO (ORANGE)	CFS	3 EA	9.00		
	Medium	4.00	11.95	A	B	C	D	E	F	G	H	I/J	K	L	M	N	P	R	S	T	U/V	W	ROSE	MI (PURPLE)	MO (ORANGE)	CFM	3 EA	12.00		
	Large	5.00	14.95	A	B	C	D	E	F	G	H	I/J	K	L	M	N	P	R	S	T	U/V	W	ROSE	MI (PURPLE)	MO (ORANGE)	CFL	3 EA	15.00		
	Monogram Mani	460.00	1254.00	(\$794 PROFIT)				MONOGRAM				3 OF EACH FILE (1CS) IN SMALL AND MEDIUM PLUS 10" ACRYLIC DISPLAY										PKCF460-1254		460.00						
	Monogram Mani & Pedi x2	540.00	1490.70	(\$950 PROFIT)				MONOGRAM				2 OF EACH FILE IN SMALL, MEDIUM AND LARGE PLUS 15" ACRYLIC DISPLAY										PKCF540-1490		540.00						
	Monogram Mani & Pedi x3	780.00	2321.55	(\$1,541 PROFIT)				MONOGRAM				3 OF EACH FILE (1CS) IN SMALL, MEDIUM AND LARGE PLUS 15" ACRYLIC DISPLAY										PKCF780-2321		780.00						
	Monogram & Butterfly Mani & Pedi	684.00	1920.90	(\$1,236 PROFIT)				MONOGRAM & BUTTERFLY				MONOGRAM MANI & PEDI X2 KIT PLUS 2CS EA SIZE IN MI & MO PLUS LG DISPLAY										PKCF684-1920		684.00	Available 10/1/12					

				Strawberry	Sheer Burgundy	Honey Dew Melon	Spicy Cantaloupe	Original Assorted	Cherry Almond	Luv U Vanilla	Spearmint Leaf	Kiss Me Koko	Brazilian Pineapple	Mango-steen Mandarin	Natural Lip Assorted				
PRODUCT	FLAVORS	UNIT PRICE	Sugg Retail	ST	SB	HM	SC	AS	CH	LU	SL	KM	BP	MM	NL	CODE	CASE PACK	CASE PRICE	TOTAL
	Size																		
Lip Balm Twist Tubes and Pots	Lip Balm Combo	1.75	3.49					N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	LBCOMBO	36	63.00	
	1/4 oz Pot	1.75	3.49						N/A	N/A	N/A	N/A	N/A	N/A	N/A	LBP	12	21.00	
	Boxed 1/4 oz Pot	1.75	3.49					N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	LBDP	24	42.00	
	1/8 oz Twist Tubes	1.75	3.49						N/A	N/A	N/A	N/A	N/A	N/A	N/A	LBT	12	21.00	
	Boxed 1/8 oz Twist Tubes	1.75	3.49					N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	LBDT	24	42.00	
	Boxed 1/4 oz Jumbo Twist Tubes	2.00	4.49	N/A	N/A	N/A	N/A	N/A				Available October 1, 2012				LBJD	24	48.00	
	Empty Pot Display	12.00	N/A	HOLDS 4 FLAVORS OF 1/4 OZ POTS (DOES NOT HOLD TWIST TUBES)												LBPDS	1	12.00	

PRODUCT	SIZE	W'Sale Each	Sugg Retail	Citrus Mint CT	CODE	CASE PACK	CASE PRICE	TOTAL	PRODUCT	SIZE	W'Sale Each	Sugg Retail	Citrus Mint CT	CODE	CASE PACK	CASE PRICE	TOTAL
Foot Powder	1.5 oz shaker	2.20	4.79		FP1	6	13.20		Foot Therapy	1/4 oz jar	0.95	1.99		FTPD	24/box	22.80	
	3 oz	3.85	7.99		FP3	6	23.10			4 oz	5.25	11.99		FT4	6	31.50	
	3 oz tester	2.88	N/A		FP3T	1 EA	2.88			6 oz tube	5.40	12.49		FT6	6	32.40	
	Gift Set	13.35	27.50		FTGB	2	26.70			6 oz tester	4.05	N/A		FT6T	1 EA	4.05	

PRODUCT	SIZE	W'Sale Each	Sugg Retail	Peaceful Olive (PA)	Pomegranate Almond (PA)	Lemon Mint (LM)	Tuscan Honey (TH)	Nightingale (NG)	Secret Sea (SS)	CB CODE	Case Pack	Case Price	Case Total	TOTAL
Shield	1.35 oz	2.75	5.99							SX2	12	33.00		
	6 oz	6.50	14.99							SX6	6	39.00		
	6 oz tester	4.85	N/A	DON'T FORGET TO ORDER TESTERS WITH YOUR ORDER						SX6T	1 EA	4.85		
Clean	1.6 oz	2.40	4.99							FH2	6	14.40		
	7.75 oz	5.00	10.99							FH8	6	30.00		
Restore	Card Insert	0.39	0.89		N/A		N/A	N/A	N/A	RXSC	24BOX	9.36		
	1.35 oz	2.75	5.99							RX2	12	33.00		
	6 oz	6.50	14.99							RX6	6	39.00		
	6 oz tester	4.85	N/A	DON'T FORGET TO ORDER TESTERS WITH YOUR ORDER						RX6T	1 EA	4.85		
Gift Set	Gift Set	8.00	16.99							GIX2	6	48.00		
PK150	Pre-pack	150.70	317.70	Order 2 PK155 Programs and choose your choice of Display Box below						PK150-317		150.70		
Display	20"Wx 10.25"Dx10"H	2.00	N/A	DSBXGARDEN ☐			DSBXGHSYSTEM ☐			CB CODES TO LEFT	1 EA	2.00		

CUSTOMER _____

ID _____

NAME _____

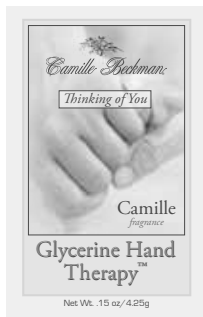
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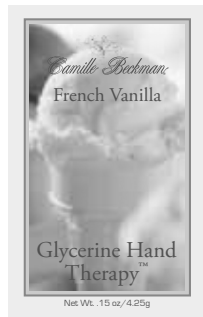
Camille - GHSCCM02



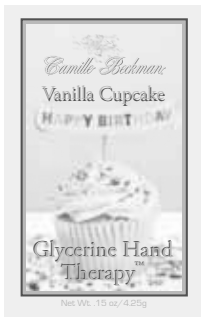
Camille - GHSCCM03



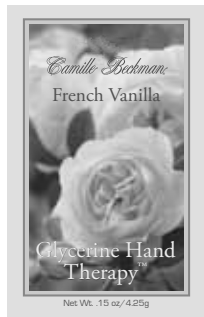
Camille - GHSCCM04



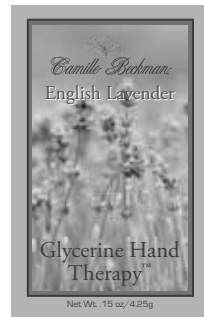
French Vanilla - GHSCFV02



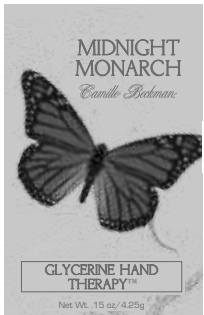
French Vanilla - GHSCFV03



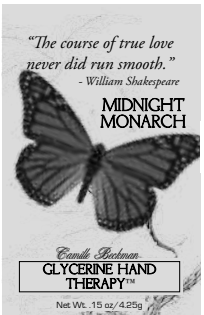
French Vanilla - GHSCFV04



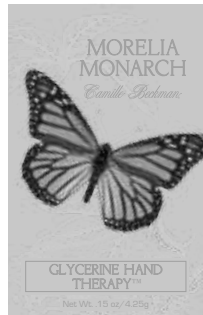
English Lavender-GHSCEL02



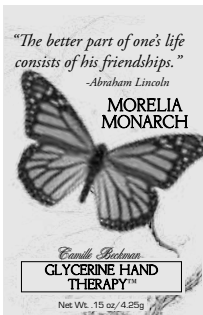
Midnight Monarch-GHSCMI01



Midnight Monarch-GHSCMI02



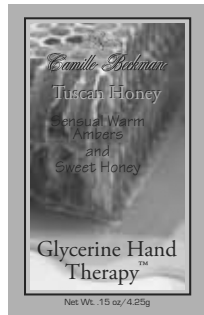
Morelia Monarch-GHSCMO01



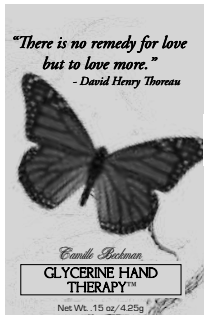
Morelia Monarch-GHSCMO02



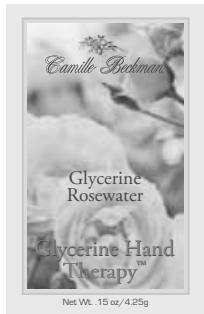
Tuscan Honey - GHSCTH01



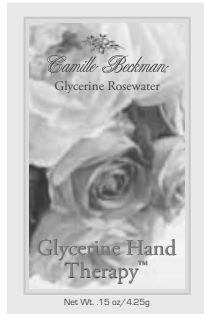
Tuscan Honey - GHSCTH03



Tuscan Honey - GHSCTH04



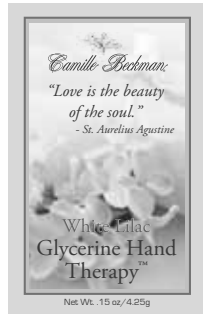
Glycerine Rosewater-GHSCGR02



Glycerine Rosewater-GHSCGR03



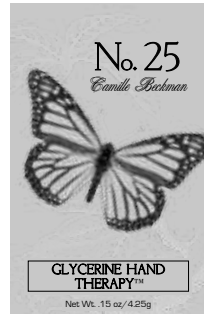
White Lilac - GHSCWL01



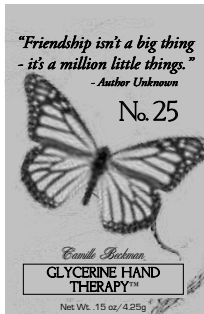
White Lilac - GHSCWL02



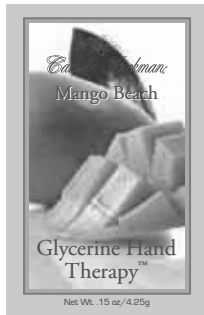
White Lilac - GHSCWL03



No. 25 - GHSCTW01



No. 25 - GHSCTW02



Mango Beach - GHSCMB02



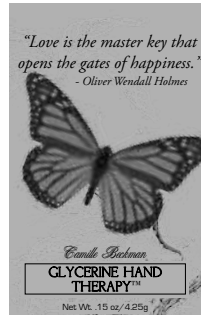
Gardenia Breeze-GHSCGB02



Secret Sea - GHSCSS01



Secret Sea - GHSCSS02



Secret Sea - GHSCSS03



Oriental Spice - GHSCOS01



Men's 2 w/Cruz Azul-GHSCCR02



Display Unit Only Card Insert Acrylic Display

Item Code: DSGHSC

Price: \$20.00

PKCF460-1254: Monogram Mani

Wholesale: \$ 460.00 (\$794 profit!)

Retail Value: \$1254.00

Includes **3 OF EACH FILE** (1cs) in
small and medium sizes, plus our 10"
acrylic counter top display

PKCF540-1490: Monogram Mani & Pedi X2

Wholesale: \$ 540.00 (\$950 profit!)

Retail Value: \$1490.70

Includes **2 OF EACH FILE** in all 3 sizes
plus our 15" acrylic counter top display

PKCF780-2321: Monogram Mani & Pedi X3

Wholesale: \$ 780.00 (\$1,541 profit!)

Retail Value: \$2321.55

Includes **3 OF EACH FILE** (1cs) in all
3 sizes plus our 15" acrylic counter top
display

The Hand Therapy System - PK150-317

Product Category	Code	Units	Total
Shield	SX6	6	\$39.00
	SX6T	1	\$ 4.85
Clean Restore	FH8	6	\$30.00
	RX2	12	\$33.00
	RX6	6	\$39.00
	RX6T	1	\$ 4.85

Total Wholesale cost per fragrance: \$150.70
Retail Value: \$317.70

Available 10-1-12:

PKCF684-1920: Monogram & Butterfly Mani & Pedi

Wholesale: \$ 684.00 (\$1,236 profit!)

Retail Value: \$1,920.90

Includes **2 OF EACH FILE** in all 3 sizes, Plus
2CS Ea Size in MI & MOplus our 15" acrylic
counter top display