



890 Technology Way  
 Chippewa Falls, WI 54729  
 Phone: 715-726-7385  
 Fax: 715-726-7292  
 vcooke@sgi.com

For SGI Internal Use Only [FOS/Sales/OM/SOP/Inside Sales]:

Submitted By: \_\_\_\_\_ Date: \_\_\_\_\_

U.S.  Fed  Canada

PURCHASE ORDER AMOUNT US\$ \_\_\_\_\_ [INCLUDE PO COPY]

[For Credit Analyst use only] Credit Limit \_\_\_\_\_ Next Rev. Date \_\_\_\_\_

## CREDIT APPLICATION

**REQUIRED: Audited balance sheets and income statement for the previous two fiscal year ends and most recent quarter end.**

Company Name			
Bill To Address	City	State/Province	Zip Code
Telephone #	Fax #	Accounts Payable Contact	
<b>Are your purchases exempt from sales tax?</b>			
<input type="checkbox"/> Yes - You must attach a tax exemption certificate for each ship to state/province			
<input type="checkbox"/> No - You will be responsible for appropriate sales tax			
<input type="checkbox"/> Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership* <input type="checkbox"/> Sole Proprietor* <input type="checkbox"/> Other [Explain]			
Please check appropriate Encryption type: [This information is needed for Export Compliance]			
<input type="checkbox"/> Distributor/Reseller <input type="checkbox"/> Government Agency <input type="checkbox"/> Individual <input type="checkbox"/> Financial <input type="checkbox"/> Telecom/ISP			
<input type="checkbox"/> Foreign Subsidiary <input type="checkbox"/> U.S. Company <input type="checkbox"/> Other _____ Encryption Country: <input type="checkbox"/> Yes <input type="checkbox"/> No			
Officer/ Executive Name	Title	Telephone	
Date Business Started	State/Province	Duns #	
<b>Trade and Bank References</b>			
Company Name	Address	City, State/Province, Zip	
Telephone #	Fax #	Contact	
Company Name	Address	City, State/Province, Zip	
Telephone #	Fax #	Contact	
Company Name	Address	City, State/Province, Zip	
Telephone #	Fax #	Contact	
Bank Name	Address	City, State/Province, Zip	
Checking Acct #	Savings Acct #		
Telephone #	Fax #	Contact	

Subject to approval by Silicon Graphics [SGI], by signing this Credit Application, Customer agrees to be bound to SGI standard terms and conditions of sale or those terms and conditions agreed upon between the parties under contract # \_\_\_\_\_. SGI's standard terms and conditions include N30 payment terms, FOB Origin, and freight terms of Prepaid & Add. Customer further agrees that should SGI proceed to collection on any debt incurred as a result of this extension of credit, the prevailing party shall be entitled to recover its reasonable attorney fees and costs. In addition, the outstanding debt will accrue interest at the maximum rate allowed by law.

I authorize Silicon Graphics, Inc. to seek credit information and references, as required, to establish a credit line. This is an application for credit and in no way binds or otherwise encumbers the applicant or Silicon Graphics, Inc. I affirm as a duly authorized employee, that the above information is true and correct.

Name [Print] \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_