SAMPLE LETTER OF INSTRUCTION TO YOUR BROKER

| | of Donor(s) ss of Donor(s) |
|---|--|
| Date | |
| Name Street | of Broker of Brokerage Firm Address state ZIP Code |
| Name of Donor's Brokerage Account: | |
| Dear _ | ; |
| Upon receipt of this letter, I (We - if a joint account) instruct <u>Name of Brokerage Firm</u> to transfer from my (our) above referenced account shares of common stock I (We) own. Specifically, please transfer: <u>Name of Company</u> to Point Loma Nazarene University. | |
| Please transfer these shares electronically to the Point Loma Nazarene University's brokerage account at Wells Fargo Securities using the DTC Account # 0025, Agent Bank #12204, and Institution #09577. | |
| The transfer should be credited to the account maintained by Wells Fargo Securities for Point Loma Nazarene University – A/C #28849982 . | |
| Thank you for your assistance in making this transfer. | |
| Sincerely, | |
| | |
| Donor(s) | |
| cc: | Kathy Meza Office of University Advancement Point Loma Nazarene University San Diego, CA 92106 |