

ST E U B E N

Fall 1994





The Art of Collecting

There are many types of collectors. Some choose to gather together like objects, while others accumulate complementary items. And there are others still who are simply drawn to a certain material or theme.

At Steuben we understand these differences and have developed many types of collectible objects throughout the years, including animals, abstract sculptures and functional vessels. In these two catalogues, we seek to motivate new collectors as well as spark ideas for long-time Steuben enthusiasts.

For those who respond to the play between forms, we are excited to introduce our new collection by master designer Marco Zanini, a protégé of Ettore Sottsass and one of the founding members of the Memphis design association. Each vessel in the collection is a modern work of glass art that showcases magnificently the clarity and brilliance of Steuben. Displayed together, they create an ever-changing dialogue of shapes and reflections and would make worthy objects with which to begin a collection. They are



equally at ease when displayed with classic Steuben designs from throughout our 90 year history.

Similarly, our new 1994 sculptural works would make welcome additions to any Steuben collection. Experiment pairing an intricate, engraved design with a more architecturally-inspired piece. You will delight in how the clean lines of one serve to enhance the surface decoration of the other.

At a time when value is increasingly important, Steuben continues to abide by the very same principles which have guided us since our inception over 90 years ago: innovative design, brilliant material and unsurpassed craftsmanship. Then as now, there are no assembly lines at Steuben.

Whether you are beginning a collection of Steuben, adding to an established one, or presenting a gift, our knowledgeable Sales Associates would be happy to assist you in your selection. To place an order or for more information, please call 800 424-4240.

New The Marco Zanini Collection

Marco Zanini 1994

Inspired by the natural fluidity of glass in its molten state, this collection of vessels is all soft outlines and undulating curves. "Glass is magical, and so is the world that surrounds it," says Italian master Zanini. "You never know exactly how it will come out. You design it, but ultimately it depends on another man's skill." Due to the forming process, each of these vessels is unique.

2 A founding member of Milan's acclaimed Memphis design association—which has become the symbol of design without dogma—Marco Zanini is one of the world's leading young designers.







(opposite)
New **Large Calypso Vase**
Height 13" \$995 8757F



(above)
New **Calypso Bowl**
Diameter 11" \$895 8759F

(above)
New **Calypso Vase**
Height 12½" \$795 8758F

Four Vessels

Simple, pure, clean, spare. All of these words could be used to describe the four vessels shown opposite. Each uses the clarity and brilliance of Steuben crystal as a design element, and each captures the elegance that is only Steuben. Hand-crafted and blown with precision, they are as glorious standing perfectly empty in the midmorning light as they are overflowing with seasonal fruit or autumnal flowers.

- 6 From its inception in the mind of the designer to the moment it first takes shape on the glass blowing floor, a Steuben vessel is an ever-evolving work of art.





New **Sculptural Vase**
David Dowler 1994
Height 17½" \$950 8744F



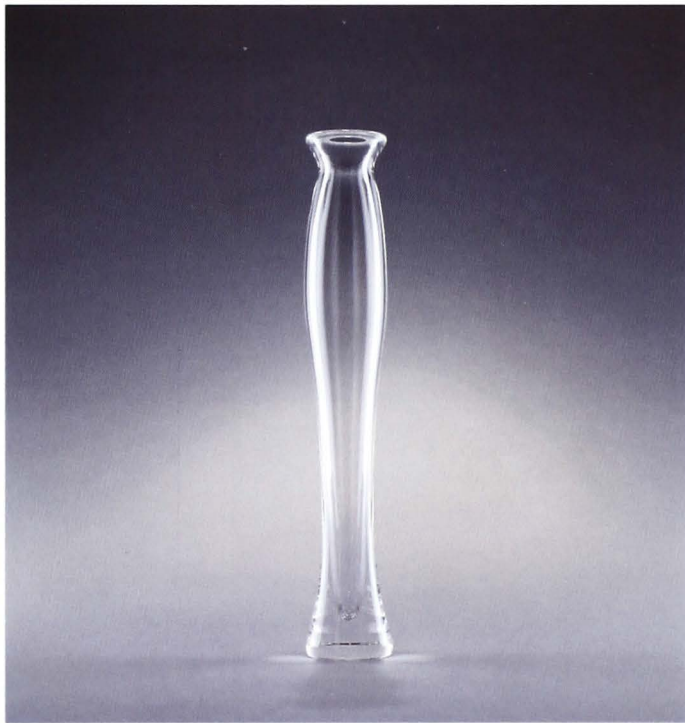
New **Magnolia Bowl**
Joel Smith 1994
Diameter 11¾" \$485 8741F



New Tall Centerpiece Bowl

David Dowler 1994

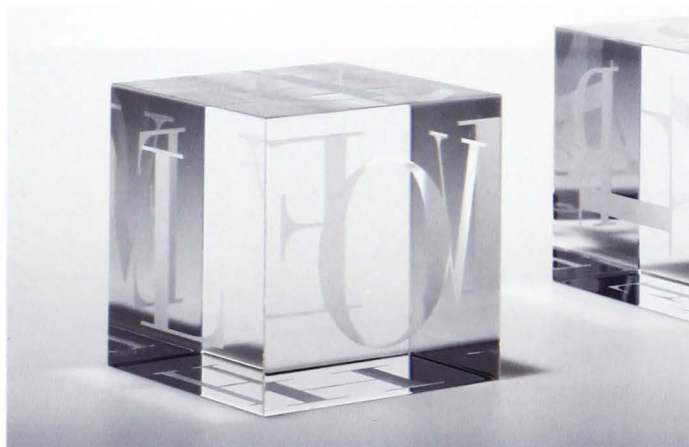
Height 10" \$775 8753F



New Silhouette Vase

Robert Cassetti 1994

Height 12½" \$350 8740F



1994 Ornaments

Often the perfect object can say more than a thousand words. Such could be said of Steuben ornamental objects. What better way to profess your undying love than with a shimmering crystal heart? Or to wish the college freshman success than with a Steuben *Good Luck Token*, a collection to be added to for each new challenge life presents?

New **Love/Hope Cube**

Frank Nichols

Height 2" \$300 8713F

True Love

Dan Mehlman

Width 3 1/4" \$185 8737F

New **Good Luck Tokens**

Lloyd Atkins



Fleur De Lis

Diameter 2 1/4" Depth 5/8" \$80 8746F

The ancient Egyptians believed that the fleur de lis would bring power to those who wore it.



Star

Diameter 2 1/4" Depth 5/8" \$80 8745F

Wishing upon a star brings lifelong luck.



Four-Leaf Clover

Diameter 2 1/4" Depth 5/8" \$80 8754F

A classic symbol of luck, the rare four-leaf clover brings good fortune to those who find it.



Sculptural Designs

Throughout our history, Steuben has worked with numerous artists, architects and designers to craft works of abstract art in crystal. In keeping with this long tradition, we have introduced a variety of sculptural designs in 1994, each combining the finest crystal with the creativity of the designer and Steuben's master craftsmen. It is objects such as these for which Steuben has become renowned.

New **Partnership**

Robert Cassetti 1994

Width 12" \$650 8760F

Like a bridge that spans time and distance, a supportive partnership is a bond to be celebrated.

(right)

New **Blue Whale, Calf**

Joel Smith 1994

Length 9" \$475 8742F

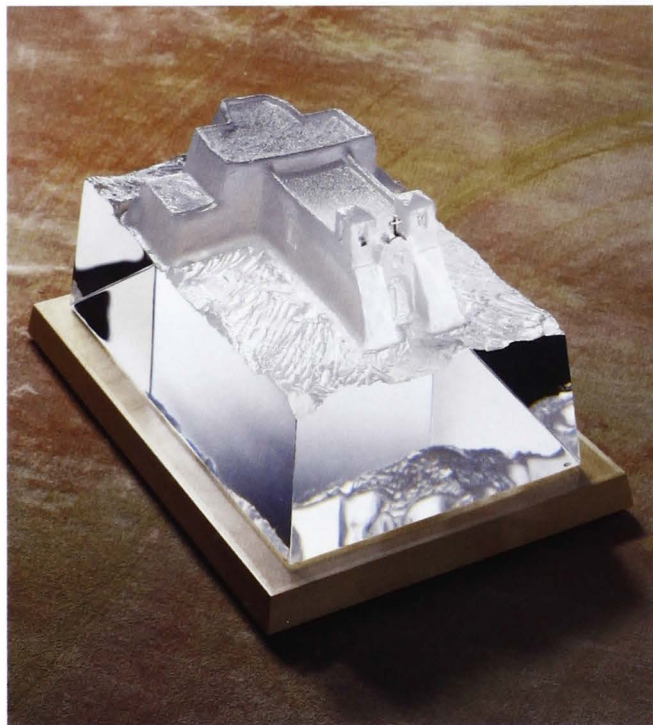
New **Blue Whale, Mother**

Joel Smith 1994

Length 10 $\frac{3}{4}$ " \$585 8743F

Collect the mother and calf to form your own family "pod."





(far left)

New **Adobe Landmark**

David Dowler 1994

Width 7" \$2,450 1163F

Antiqued sterling silver cross

Maple base

(left)

New **Hypothesis**

Robert Cassetti 1994

Rotating base

Height 6" \$2,950 1162F

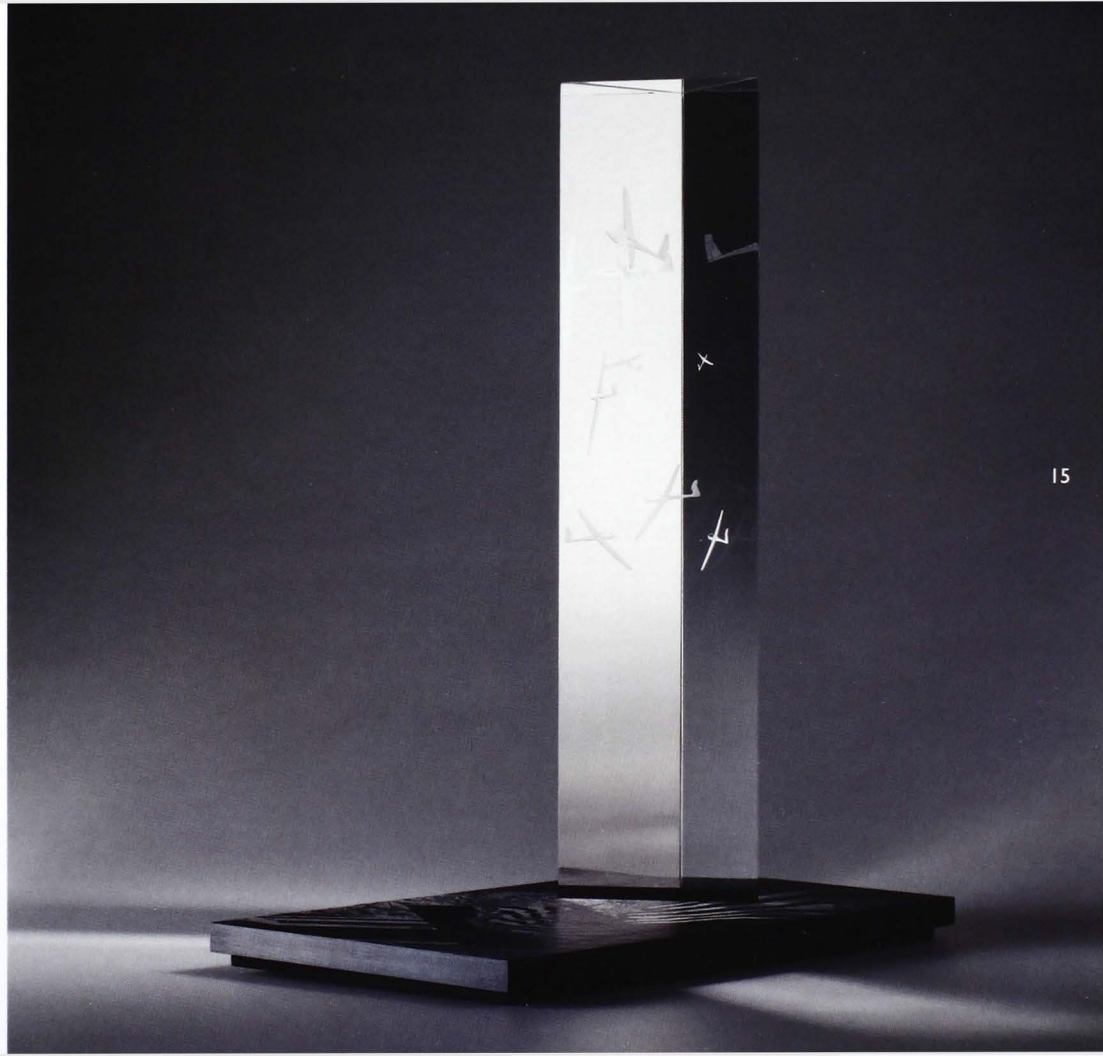
(right)

New **Silent Flight**

David Dowler 1994

Height 15 3/4" \$4,500 0510F

Anodized aluminum base



Customer Service

Dedicated to the highest level of excellence, Steuben applies its extraordinary standards of quality to customer service as well as to design. When you select a gift of Steuben, or make an addition to your own collection, you may be assured of knowledgeable assistance in making your selection, followed by prompt shipping.

To further simplify your shopping, Steuben offers these additional conveniences:

- Gift certificates
- Steuben charge accounts
- Gift registry
- Rush shipments and overseas delivery,
at additional cost

For the personalization of Steuben designs, engraved presentation bases are available at additional charge. Please inquire.

To place an order or to inquire about Steuben services, please call our Sales Associates at 800 424-4240.

Customer Service hours:

- Weekdays: 9:00 a.m. to 6:00 p.m. ET
- Saturdays: 9:00 a.m. to 5:00 p.m. ET



STORE LOCATIONS:

Fifth Avenue at 56th Street
New York City

Stamford Town Center
Stamford, CT

The Americana at Manhasset
Manhasset, NY

Corning Glass Center
Corning, NY

107 South Mill Street
Aspen, CO
*(Owned and operated by
Houston & Mook)*

The Greenbrier
White Sulphur Springs, WV

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**Opening Fall 1994*

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