Ford Motor Company

**X12 Implementation
Guidelines
For**

**Outbound
Non-Production
(CPARS)**

**Purchase Order Change Request
(860)**

860 Purchase Order Change Request - Buyer Initiated

Functional Group ID=PC

Introduction:

This Draft Standard for Trial Use contains the format and establishes the data contents of the Purchase Order Change Request - Buyer Initiated Transaction Set (860) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide the information required for the customary and established business and industry practice relative to a purchase order change. This transaction can be used: (1) by a buyer to request a change to a previously submitted purchase order or (2) by a buyer to confirm acceptance of a purchase order change initiated by the seller or by mutual agreement of the two parties.

Heading:

	Pos. No.	Seg. ID	Name	Req. Des.	Max.Use	Loop Repeat	Notes and Comments
M	010	ST	Transaction Set Header	M	1		
M	020	BCH	Begin Seg for Purchase Order Change - 860H1	M	1		
	040	CUR	Currency - 860H2	O	1		
	060	PER	Administrative Communications Contact	O	3		
	070	TAX	Tax Reference	O	>1		
	080	FOB	F.O.B. Related Instructions	O	>1		
	090	CTP	Pricing Information	O	>1		
	130	ITD	Terms of Sale/Deferred Terms of Sale	O	5		
	150	DTM	Date/Time Reference	O	10		
	240	TD5	Carrier Details (Routing Sequence/Transit Time)	O	12		
			LOOP ID - N9			1000	
	285	N9	Reference Identification	C	1		
	290	MSG	Message Text	O	1000		
			LOOP ID - N1			200	
	300	N1	Name	O	1		
	310	N2	Additional Name Information	O	1		
	320	N3	Address Information	O	1		
	330	N4	Geographic Location	O	1		
	350	PER	Administrative Communications Contact	O	>1		

Detail:

	Pos. No.	Seg. ID	Name	Req. Des.	Max.Use	Loop Repeat	Notes and Comments
			LOOP ID - POC			>1	
	010	POC	Line Item Change	O	1		
			LOOP ID - PID			1000	
	050	PID	Product/Item Description	O	1		
	100	REF	Reference Identification	O	>1		
	150	ITD	Terms of Sale/Deferred Terms of Sale	O	2		
	200	DTM	Date/Time Reference	O	10		
			LOOP ID - SCH			200	
	295	SCH	Line Item Schedule	O	1		
			LOOP ID - N9			1000	
	320	N9	Reference Identification	O	1		
	330	MSG	Message Text	O	1000		

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Pos. No.	Seg. ID	Name	Req. Des.	Max.Use	Loop Repeat
		LOOP ID - N1			200
340	N1	Name	O	1	
350	N2	Additional Name Information	O	2	
360	N3	Address Information	O	2	
370	N4	Geographic Location	O	1	
405	SCH	Line Item Schedule	O	200	

Summary:

Pos. No.	Seg. ID	Name	Req. Des.	Max.Use	Loop Repeat	Notes and Comments
		LOOP ID - CTT			1	
010	CTT	Transaction Totals	O	1		
020	AMT	Monetary Amount	O	5		
M	030	SE	Transaction Set Trailer	M	1	

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	Segment:	**ST** Transaction Set Header
	Position:	010
	Loop:	
	Level:	Heading
	Usage:	Mandatory
	Max Use:	1
	Purpose:	To indicate the start of a transaction set and to assign a control number
	Syntax Notes:	
	Notes:	ST~860~6080001'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	ST01	143	**Transaction Set Identifier Code**	M ID 3/3
			Code uniquely identifying a Transaction Set	
			860 X12.15 Purchase Order Change Request - Buyer Initiated	
M	ST02	329	**Transaction Set Control Number**	M AN 4/9
			Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set	

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	Segment:	**BCH** Begin Seg for Purchase Order Change - 860H1
	Position:	020
	Loop:	
	Level:	Heading
	Usage:	Mandatory
	Max Use:	1
	Purpose:	To indicate the beginning of the Purchase Order Change Transaction Set and transmit identifying numbers and dates
	Syntax Notes:	
	Notes:	BCH~00~CR~107911~AA72556~001~020410~~~~020528~020528~~~~74'

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	BCH01	353	**Transaction Set Purpose Code**	M	ID 2/2

Code identifying purpose of transaction set

"00" will be sent when the transaction is an Amendment. The other values will only be used when the transaction is a response to a Price Advice.

00	Original
06	Confirmation
10	Not Found
12	Not Processed

M	BCH02	92	**Purchase Order Type Code**	M	ID 2/2

Code specifying the type of Purchase Order

BK	Blanket Order (Quantity Firm)
CF	Confirmation
CP	Change to Purchase Order
CR	Change to Release
DS	Dropship
NE	New Order
OS	Special Order
RL	Release or Delivery Order
	An order for goods and services placed against a pre-existing contract or blanket order
RO	Rush Order
SA	Stand-alone Order
SP	Sample
UE	Unit Exchange

M	BCH03	324	**Purchase Order Number**	M	AN 1/22

Identifying number for Purchase Order assigned by the orderer/purchaser

PO Number
Blanket Order Number

	BCH04	328	**Release Number**	O	AN 1/30

Number identifying a release against a Purchase Order previously placed by the parties involved in the transaction

Release Number
Blanket Order Release Number

	BCH05	327	**Change Order Sequence Number**	O	AN 1/8

Number assigned by the orderer identifying a specific change or revision to a previously transmitted transaction set

Amendment Number

M	BCH06	373	**Date**	M	DT 6/6

Date (YYMMDD)

Order Date
Original Order Date

	BCH10	373	**Date**	O	DT 6/6

Date (YYMMDD)

Acknowledgement Date

	BCH11	373	**Date**	O	DT 6/6

Date (YYMMDD)

Change Request Date

BCH12	**1166**	**Contract Type Code**	**O**	**ID 2/2**

Code identifying a contract type

Refer to 003060 Data Element Dictionary for acceptable code values.

BCH15	**640**	**Transaction Type Code**	**O**	**ID 2/2**

Code specifying the type of transaction

Refer to 003060 Data Element Dictionary for acceptable code values.

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<table>
<tr><td>**Segment:**</td><td>**CUR** Currency - 860H2</td></tr>
<tr><td>**Position:**</td><td>040</td></tr>
<tr><td>**Loop:**</td><td></td></tr>
<tr><td>**Level:**</td><td>Heading</td></tr>
<tr><td>**Usage:**</td><td>Optional</td></tr>
<tr><td>**Max Use:**</td><td>1</td></tr>
<tr><td>**Purpose:**</td><td>To specify the currency (dollars, pounds, francs, etc.) used in a transaction</td></tr>
<tr><td>**Syntax Notes:**</td><td></td></tr>
<tr><td>**Notes:**</td><td>CUR~BY~USD'</td></tr>
</table>

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	CUR01	98	**Entity Identifier Code**	M ID 2/2
			Code identifying an organizational entity, a physical location, or an individual Refer to 003060 Data Element Dictionary for acceptable code values.	
M	CUR02	100	**Currency Code**	M ID 3/3
			Code (Standard ISO) for country in whose currency the charges are specified	

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Segment:	**PER** Administrative Communications Contact			

Segment: **PER** Administrative Communications Contact
Position: 060
Loop:
Level: Heading
Usage: Optional
Max Use: 3
Purpose: To identify a person or office to whom administrative communications should be directed
Syntax Notes: 1   If either PER03 or PER04 is present, then the other is required.
          2   If either PER05 or PER06 is present, then the other is required.
          3   If either PER07 or PER08 is present, then the other is required.
Notes: PER~BD~TOM ~TE~(313)-111-4211~FX~(313)-111-4592~~~4749'

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	PER01	366	**Contact Function Code**	M	ID 2/2
			Code identifying the major duty or responsibility of the person or group named Refer to 003060 Data Element Dictionary for acceptable code values.		
	PER02	93	**Name**	O	AN 1/35
			Free-form name		
	PER03	365	**Communication Number Qualifier**	C	ID 2/2
			Code identifying the type of communication number		
			EM Electronic Mail		
			FX Facsimile		
			TE Telephone		
	PER04	364	**Communication Number**	C	AN 1/80
			Complete communications number including country or area code when applicable		
	PER05	365	**Communication Number Qualifier**	C	ID 2/2
			Code identifying the type of communication number		
			EM Electronic Mail		
			FX Facsimile		
			TE Telephone		
	PER06	364	**Communication Number**	C	AN 1/80
			Complete communications number including country or area code when applicable		
	PER07	365	**Communication Number Qualifier**	C	ID 2/2
			Code identifying the type of communication number		
			EM Electronic Mail		
			FX Facsimile		
			TE Telephone		
	PER08	364	**Communication Number**	C	AN 1/80
			Complete communications number including country or area code when applicable		
	PER09	443	**Contact Inquiry Reference**	O	AN 1/20
			Additional reference number or description to clarify a contact number		

Segment:	**TAX** Tax Reference
Position:	070
Loop:	
Level:	Heading
Usage:	Optional
Max Use:	>1
Purpose:	To provide data required for proper notification/determination of applicable taxes applying to the transaction or business described in the transaction
Syntax Notes:	1 If either TAX02 or TAX03 is present, then the other is required.
	2 At least one of TAX01 or TAX03 is required.
Notes:	TAX~380549190~SP~MI'

Data Element Summary

Ref. Des.	Data Element	Name		Attributes
TAX01	325	**Tax Identification Number**	C	AN 1/20
		Number assigned to a purchaser (buyer, orderer) by a taxing jurisdiction (state, county, etc.); often called a tax exemption number or certificate number		
TAX02	309	**Location Qualifier**	C	ID 1/2
		Code identifying type of location		
		Refer to 003060 Data Element Dictionary for acceptable code values.		
TAX03	310	**Location Identifier**	C	AN 1/30
		Code which identifies a specific location		

Segment:	**FOB** F.O.B. Related Instructions		
Position:	080		
Loop:			
Level:	Heading		
Usage:	Optional		
Max Use:	>1		
Purpose:	To specify transportation instructions relating to shipment		
Syntax Notes:	1 If FOB03 is present, then FOB02 is required.		
Notes:	FOB~PO~DE~PASSING TITLE'		

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	FOB01	146	**Shipment Method of Payment**	M ID 2/2
			Code identifying payment terms for transportation charges	
			Refer to 003060 Data Element Dictionary for acceptable code values.	
	FOB02	309	**Location Qualifier**	C ID 1/2
			Code identifying type of location	
			Refer to 003060 Data Element Dictionary for acceptable code values.	
	FOB03	352	**Description**	O AN 1/80
			A free-form description to clarify the related data elements and their content	

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Segment:	**CTP** Pricing Information	
Position:	090	
Loop:		
Level:	Heading	
Usage:	Optional	
Max Use:	>1	
Purpose:	To specify pricing information	
Syntax Notes:		
Notes:	CTP~~OAP'	

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	CTP02	236	**Price Identifier Code**	M ID 3/3

Code identifying pricing specification
Refer to 003060 Data Element Dictionary for acceptable code values.

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	Segment:	**ITD** Terms of Sale/Deferred Terms of Sale
	Position:	130
	Loop:	
	Level:	Heading
	Usage:	Optional
	Max Use:	5
	Purpose:	To specify terms of sale
	Syntax Notes:	1 If ITD03 is present, then at least one of ITD04 ITD05 or ITD13 is required.
		2 If ITD08 is present, then at least one of ITD04 ITD05 or ITD13 is required.
		3 If ITD09 is present, then at least one of ITD10 or ITD11 is required.
	Notes:	ITD~09~1~0~~15~~30~~~~~NET 15TH AND 30TH PROX~30'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	ITD01	336	**Terms Type Code**	M	ID 2/2
			Code identifying type of payment terms		
			08 Basic Discount Offered		
			09 Proximo		
			14 Previously agreed upon		
M	ITD02	333	**Terms Basis Date Code**	M	ID 1/2
			Code identifying the beginning of the terms period		
			1 Ship Date		
			3 Invoice Date		
	ITD03	338	**Terms Discount Percent**	C	R 1/6
			Terms discount percentage, expressed as a percent, available to the purchaser if an invoice is paid on or before the Terms Discount Due Date		
	ITD05	351	**Terms Discount Days Due**	C	N0 1/3
			Number of days in the terms discount period by which payment is due if terms discount is earned		
	ITD07	386	**Terms Net Days**	O	N0 1/3
			Number of days until total invoice amount is due (discount not applicable)		
M	ITD12	352	**Description**	M	AN 1/80
			A free-form description to clarify the related data elements and their content		
	ITD13	765	**Day of Month**	C	N0 1/2
			The numeric value of the day of the month between 1 and the maximum day of the month being referenced		

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Segment:	**DTM** Date/Time Reference				

Position: 150
Loop:
Level: Heading
Usage: Optional
Max Use: 10
Purpose: To specify pertinent dates and times
Syntax Notes: 1   At least one of DTM02 DTM03 or DTM06 is required.
             2   If either DTM06 or DTM07 is present, then the other is required.
Notes: DTM~092~020401~~~20'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	DTM01	374	**Date/Time Qualifier**	M	ID 3/3
			Code specifying type of date or time, or both date and time		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
M	DTM02	373	**Date**	M	DT 6/6
			Date (YYMMDD)		
	DTM05	624	**Century**	O	N0 2/2
			The first two characters in the designation of the year (CCYY)		

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<table>
<tr><td>Segment:</td><td>TD5 Carrier Details (Routing Sequence/Transit Time)</td></tr>
<tr><td>Position:</td><td>240</td></tr>
<tr><td>Loop:</td><td></td></tr>
<tr><td>Level:</td><td>Heading</td></tr>
<tr><td>Usage:</td><td>Optional</td></tr>
<tr><td>Max Use:</td><td>12</td></tr>
<tr><td>Purpose:</td><td>To specify the carrier and sequence of routing and provide transit time information</td></tr>
<tr><td>Syntax Notes:</td><td></td></tr>
<tr><td>Notes:</td><td>TD5~Z~~~~SELLER'S DELIVERY'</td></tr>
</table>

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	TD501	133	**Routing Sequence Code**	M	ID 1/2
			Code describing the relationship of a carrier to a specific shipment movement		
			Z Mutually Defined		
M	TD505	387	**Routing**	M	AN 1/35
			Free-form description of the routing or requested routing for shipment, or the originating carrier's identity		

	Segment:	**N9** **Reference Identification**
	Position:	285
	Loop:	N9 Conditional
	Level:	Heading
	Usage:	Conditional
	Max Use:	1
	Purpose:	To transmit identifying information as specified by the Reference Identification Qualifier
	Syntax Notes:	1 At least one of N902 or N903 is required.
		2 If either C04003 or C04004 is present, then the other is required.
		3 If either C04005 or C04006 is present, then the other is required.
	Notes:	N9~CU~~CLAUSE TEXT - SEE MSG SEGMENT'

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	N901	128	**Reference Identification Qualifier**	M	ID 2/3
			Code qualifying the Reference Identification		
			CU Clear Text Clause		
			H5 Special Clause		
			KZ Master Solicitation Procedures, Terms, and Conditions		
			A set of standard procedures, terms, and conditions, applicable to a category of procurement, which will be incorporated into all procurement actions in that category by referencing its unique number rather than by incorporating the lengthy details it represents		
			R9 Rejection Number		
	N902	127	**Reference Identification**	C	AN 1/30
			Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier		
	N903	369	**Free-form Description**	C	AN 1/45
			Free-form descriptive text		

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<table>
<tr><td align="right">**Segment:**</td><td>**MSG** Message Text</td></tr>
<tr><td align="right">**Position:**</td><td>290</td></tr>
<tr><td align="right">**Loop:**</td><td>N9   Conditional</td></tr>
<tr><td align="right">**Level:**</td><td>Heading</td></tr>
<tr><td align="right">**Usage:**</td><td>Optional</td></tr>
<tr><td align="right">**Max Use:**</td><td>1000</td></tr>
<tr><td align="right">**Purpose:**</td><td>To provide a free-form format that allows the transmission of text information</td></tr>
<tr><td align="right">**Syntax Notes:**</td><td></td></tr>
<tr><td align="right">**Notes:**</td><td>MSG~***** ATTENTION: ALL FM&SP SUPPLIERS ******'</td></tr>
</table>

Data Element Summary

Ref. Des.	Data Element	Name	Attributes
M	**MSG01**	**933**	**Free-Form Message Text**	**M** **AN 1/264**

Free-form message text

Segment:	**N1** Name			
Position:	300			
Loop:	N1 Optional			
Level:	Heading			
Usage:	Optional			
Max Use:	1			
Purpose:	To identify a party by type of organization, name, and code			
Syntax Notes:	1	At least one of N102 or N103 is required.		
	2	If either N103 or N104 is present, then the other is required.		
Notes:	N1~BY~FORD MOTOR COMPANY, A DELAWARE CORP'			

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	N101	98	**Entity Identifier Code**	M	ID 2/2
			Code identifying an organizational entity, a physical location, or an individual		
			BT	Bill-to-Party	
			BY	Buying Party (Purchaser)	
			PD	Purchaser's Department Buyer	
			PF	Party to Receive Freight Bill	
			ST	Ship To	
			SU	Supplier/Manufacturer	
	N102	93	**Name**	C	AN 1/35
			Free-form name		
	N103	66	**Identification Code Qualifier**	C	ID 1/2
			Code designating the system/method of code structure used for Identification Code (67)		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	N104	67	**Identification Code**	C	AN 2/20
			Code identifying a party or other code		

Segment:	**N2** Additional Name Information		
Position:	310		
Loop:	N1 Optional		
Level:	Heading		
Usage:	Optional		
Max Use:	1		
Purpose:	To specify additional names or those longer than 35 characters in length		
Syntax Notes:			
Notes:	N2~ATTN: CHRIS '		

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	N201	93	**Name** Free-form name	M AN 1/35
	N202	93	**Name** Free-form name	O AN 1/35

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<table>
<tr><td align="right">**Segment:**</td><td>**N3** **Address Information**</td></tr>
<tr><td align="right">**Position:**</td><td>320</td></tr>
<tr><td align="right">**Loop:**</td><td>N1   Optional</td></tr>
<tr><td align="right">**Level:**</td><td>Heading</td></tr>
<tr><td align="right">**Usage:**</td><td>Optional</td></tr>
<tr><td align="right">**Max Use:**</td><td>1</td></tr>
<tr><td align="right">**Purpose:**</td><td>To specify the location of the named party</td></tr>
<tr><td align="right">**Syntax Notes:**</td><td></td></tr>
<tr><td align="right">**Notes:**</td><td>N3~P.O. BOX   6094'</td></tr>
</table>

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	N301	166	**Address Information**	M	**AN 1/35**
			Address information		
	N302	166	**Address Information**	O	**AN 1/35**
			Address information		

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<table>
<tr><td>Segment:</td><td>N4   Geographic Location</td></tr>
<tr><td>Position:</td><td>330</td></tr>
<tr><td>Loop:</td><td>N1   Optional</td></tr>
<tr><td>Level:</td><td>Heading</td></tr>
<tr><td>Usage:</td><td>Optional</td></tr>
<tr><td>Max Use:</td><td>1</td></tr>
<tr><td>Purpose:</td><td>To specify the geographic place of the named party</td></tr>
<tr><td>Syntax Notes:</td><td>1   If N406 is present, then N405 is required.</td></tr>
<tr><td>Notes:</td><td>N4~DEARBORN~MI~48121~US'</td></tr>
</table>

<div align="center">Data Element Summary</div>

Ref. Des.	Data Element	Name	Attributes
N401	**19**	**City Name**	**O** **AN 2/30**
		Free-form text for city name	
N402	**156**	**State or Province Code**	**O** **ID 2/2**
		Code (Standard State/Province) as defined by appropriate government agency	
N403	**116**	**Postal Code**	**O** **ID 3/15**
		Code defining international postal zone code excluding punctuation and blanks (zip code for United States)	
N404	**26**	**Country Code**	**O** **ID 2/3**
		Code identifying the country	

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	Segment:	**PER** Administrative Communications Contact
	Position:	350
	Loop:	N1 Optional
	Level:	Heading
	Usage:	Optional
	Max Use:	>1
	Purpose:	To identify a person or office to whom administrative communications should be directed
	Syntax Notes:	1 If either PER03 or PER04 is present, then the other is required.
		2 If either PER05 or PER06 is present, then the other is required.
		3 If either PER07 or PER08 is present, then the other is required.
	Notes:	PER~BD~TOM~TE~(313)-111-4211~FX~(313)-111-4592~~~4000'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	PER01	366	**Contact Function Code**	**M ID 2/2**
			Code identifying the major duty or responsibility of the person or group named Refer to 003060 Data Element Dictionary for acceptable code values.	
	PER02	93	**Name**	**O AN 1/35**
			Free-form name	
	PER03	365	**Communication Number Qualifier**	**C ID 2/2**
			Code identifying the type of communication number Refer to 003060 Data Element Dictionary for acceptable code values.	
	PER04	364	**Communication Number**	**C AN 1/80**
			Complete communications number including country or area code when applicable	
	PER05	365	**Communication Number Qualifier**	**C ID 2/2**
			Code identifying the type of communication number Refer to 003060 Data Element Dictionary for acceptable code values.	
	PER06	364	**Communication Number**	**C AN 1/80**
			Complete communications number including country or area code when applicable	
	PER07	365	**Communication Number Qualifier**	**C ID 2/2**
			Code identifying the type of communication number Refer to 003060 Data Element Dictionary for acceptable code values.	
	PER08	364	**Communication Number**	**C AN 1/80**
			Complete communications number including country or area code when applicable	
	PER09	443	**Contact Inquiry Reference**	**O AN 1/20**
			Additional reference number or description to clarify a contact number	

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		POC Line Item Change		
Segment:				

Segment: **POC** Line Item Change

Position: 010
Loop: POC   Optional
Level: Detail
Usage: Optional
Max Use: 1
Purpose: To specify changes to a line item
Syntax Notes:
   1   If POC03 is present, then both POC04 and POC05 are required.
   2   If POC07 is present, then POC06 is required.
   3   If either POC08 or POC09 is present, then the other is required.
   4   If either POC10 or POC11 is present, then the other is required.
   5   If either POC12 or POC13 is present, then the other is required.
Notes: POC~001~CA~1~72312~SV~72312~CP~BP~MISC 201218'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	POC01	350	**Assigned Identification**	M	AN 1/20
			Alphanumeric characters assigned for differentiation within a transaction set		
M	POC02	670	**Change or Response Type Code**	M	ID 2/2
			Code specifying the type of change to the line item		
			PQ and NC used for Price Advice Response.		
			AI, CA, and RA used for Amendments.		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	POC03	330	**Quantity Ordered**	C	R 1/9
			Quantity ordered		
	POC04	671	**Quantity Left to Receive**	C	R 1/9
			Quantity left to receive as qualified by the unit of measure		
	POC05	C001	**Composite Unit of Measure**	C	
			To identify a composite unit of measure (See Figures Appendix for examples of use)		
M	C00101	355	**Unit or Basis for Measurement Code**	M	ID 2/2
			Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	POC06	212	**Unit Price**	C	R 1/17
			Price per unit of product, service, commodity, etc.		
	POC07	639	**Basis of Unit Price Code**	C	ID 2/2
			Code identifying the type of unit price for an item		
			CP Current Price (Subject to Change)		
	POC08	235	**Product/Service ID Qualifier**	C	ID 2/2
			Code identifying the type/source of the descriptive number used in Product/Service ID (234)		
			BP Buyer's Part Number		
	POC09	234	**Product/Service ID**	C	AN 1/40
			Identifying number for a product or service		
	POC10	235	**Product/Service ID Qualifier**	C	ID 2/2
			Code identifying the type/source of the descriptive number used in Product/Service ID (234)		
			MF Manufacturer		
	POC11	234	**Product/Service ID**	C	AN 1/40
			Identifying number for a product or service		
	POC12	235	**Product/Service ID Qualifier**	C	ID 2/2
			Code identifying the type/source of the descriptive number used in Product/Service ID (234)		
			MG Manufacturer's Part Number		
	POC13	234	**Product/Service ID**	C	AN 1/40
			Identifying number for a product or service		

	Segment:	**PID** Product/Item Description
	Position:	050
	Loop:	PID Optional
	Level:	Detail
	Usage:	Optional
	Max Use:	1
	Purpose:	To describe a product or process in coded or free-form format
	Syntax Notes:	
	Notes:	PID~F~~~~MARK FOR RON LUNGARO'

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	PID01	349	**Item Description Type**	M	ID 1/1
			Code indicating the format of a description		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
M	PID05	352	**Description**	M	AN 1/80
			A free-form description to clarify the related data elements and their content		

	Segment:	**REF** Reference Identification
	Position:	100
	Loop:	POC Optional
	Level:	Detail
	Usage:	Optional
	Max Use:	>1
	Purpose:	To specify identifying information
	Syntax Notes:	1 At least one of REF02 or REF03 is required.
		2 If either C04003 or C04004 is present, then the other is required.
		3 If either C04005 or C04006 is present, then the other is required.
	Notes:	REF~RQ~RQ02142R02~REQUISITION NUMBER'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	REF01	128	**Reference Identification Qualifier**	M	ID 2/3
			Code qualifying the Reference Identification		
			RQ Purchase Requisition No.		
			XT Toxicology ID		
	REF02	127	**Reference Identification**	C	AN 1/30
			Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier		
	REF03	352	**Description**	C	AN 1/80
			A free-form description to clarify the related data elements and their content		

Ford Motor Company

	Segment:	**ITD** Terms of Sale/Deferred Terms of Sale

Position: 150
Loop: POC   Optional
Level: Detail
Usage: Optional
Max Use: 2
Purpose: To specify terms of sale
Syntax Notes: 1   If ITD03 is present, then at least one of ITD04 ITD05 or ITD13 is required.
                2   If ITD08 is present, then at least one of ITD04 ITD05 or ITD13 is required.
                3   If ITD09 is present, then at least one of ITD10 or ITD11 is required.
Notes: ITD~09'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	ITD01	336	**Terms Type Code**	M ID 2/2

                           Code identifying type of payment terms
                           Refer to 003060 Data Element Dictionary for acceptable code values.

Segment:	**DTM** Date/Time Reference			
Position:	200			
Loop:	POC Optional			
Level:	Detail			
Usage:	Optional			
Max Use:	10			
Purpose:	To specify pertinent dates and times			
Syntax Notes:	1 At least one of DTM02 DTM03 or DTM06 is required.			
	2 If either DTM06 or DTM07 is present, then the other is required.			
Notes:	DTM~007~020522~~~20'			

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	DTM01	374	**Date/Time Qualifier**	M	ID 3/3
			Code specifying type of date or time, or both date and time		
			007 Effective		
			062 Blueprint		
M	DTM02	373	**Date**	M	DT 6/6
			Date (YYMMDD)		
	DTM05	624	**Century**	O	N0 2/2
			The first two characters in the designation of the year (CCYY)		

Ford Motor Company

<table>
<tr><td>Segment:</td><td colspan="2">SCH Line Item Schedule</td></tr>
<tr><td>Position:</td><td colspan="2">295</td></tr>
<tr><td>Loop:</td><td>SCH</td><td>Optional</td></tr>
<tr><td>Level:</td><td colspan="2">Detail</td></tr>
<tr><td>Usage:</td><td colspan="2">Optional</td></tr>
<tr><td>Max Use:</td><td colspan="2">1</td></tr>
<tr><td>Purpose:</td><td colspan="2">To specify the data for scheduling a specific line-item</td></tr>
<tr><td>Syntax Notes:</td><td colspan="2">1   If SCH03 is present, then SCH04 is required.</td></tr>
<tr><td>Notes:</td><td colspan="2">SCH~1~SV~MA~ATTN: CHRIS ~069~020522~~~~~~FM1BP'</td></tr>
</table>

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	**SCH01**	**380**	**Quantity**	**M**	**R 1/15**
			Numeric value of quantity		
M	**SCH02**	**355**	**Unit or Basis for Measurement Code**	**M**	**ID 2/2**
			Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	SCH03	**98**	**Entity Identifier Code**	**O**	**ID 2/2**
			Code identifying an organizational entity, a physical location, or an individual		
			MA Party for whom Item is Ultimately Intended		
	SCH04	**93**	**Name**	**O**	**AN 1/35**
			Free-form name		
M	**SCH05**	**374**	**Date/Time Qualifier**	**M**	**ID 3/3**
			Code specifying type of date or time, or both date and time		
			002 Delivery Requested		
			069 Promised for Delivery		
M	**SCH06**	**373**	**Date**	**M**	**DT 6/6**
			Date (YYMMDD)		
	SCH12	**350**	**Assigned Identification**	**O**	**AN 1/20**
			Alphanumeric characters assigned for differentiation within a transaction set		

Segment:	**N9** Reference Identification		
Position:	320		
Loop:	N9 Optional		
Level:	Detail		
Usage:	Optional		
Max Use:	1		
Purpose:	To transmit identifying information as specified by the Reference Identification Qualifier		
Syntax Notes:	1 At least one of N902 or N903 is required.		
	2 If either C04003 or C04004 is present, then the other is required.		
	3 If either C04005 or C04006 is present, then the other is required.		
Notes:	N9~BV~001~LINE ITEM DESCRIPTION'		

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	N901	128	**Reference Identification Qualifier** Code qualifying the Reference Identification Refer to 003060 Data Element Dictionary for acceptable code values.	M ID 2/3
	N902	127	**Reference Identification** Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier	C AN 1/30
	N903	369	**Free-form Description** Free-form descriptive text	C AN 1/45

Ford Motor Company

Segment:	**MSG** Message Text		
Position:	330		
Loop:	N9	Optional	
Level:	Detail		
Usage:	Optional		
Max Use:	1000		
Purpose:	To provide a free-form format that allows the transmission of text information		
Syntax Notes:			
Notes:	MSG~ QUANTITY CHANGED FROM 1 TO 1'		

Data Element Summary

Ref. Des.	Data Element	Name	Attributes
M	**MSG01** **933**	**Free-Form Message Text** Free-form message text	**M AN 1/264**

Ford Motor Company

	Segment:	**N1** Name
	Position:	340
	Loop:	N1 Optional
	Level:	Detail
	Usage:	Optional
	Max Use:	1
	Purpose:	To identify a party by type of organization, name, and code
	Syntax Notes:	1 At least one of N102 or N103 is required.
		2 If either N103 or N104 is present, then the other is required.
	Notes:	N1~ST~FORD MOTOR CO~92~FM1BP'

Data Element Summary

	Ref. Des.	Data Element	Name		Attributes
M	**N101**	**98**	**Entity Identifier Code**	**M**	**ID 2/2**
			Code identifying an organizational entity, a physical location, or an individual		
			ST Ship To		
	N102	**93**	**Name**	**O**	**AN 1/35**
			Free-form name		
	N103	**66**	**Identification Code Qualifier**	**C**	**ID 1/2**
			Code designating the system/method of code structure used for Identification Code (67)		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	N104	**67**	**Identification Code**	**C**	**AN 2/20**
			Code identifying a party or other code		

Segment:	**N2** **Additional Name Information**			
Position:	350			
Loop:	N1	Optional		
Level:	Detail			
Usage:	Optional			
Max Use:	2			
Purpose:	To specify additional names or those longer than 35 characters in length			
Syntax Notes:				
Notes:	N2~ATTN: CHRIS '			

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	N201	93	**Name**	M AN 1/35
			Free-form name	
	N202	93	**Name**	O AN 1/35
			Free-form name	

Ford Motor Company

<table>
<tr><td>**Segment:**</td><td colspan="3">**N3** Address Information</td></tr>
<tr><td>**Position:**</td><td colspan="3">360</td></tr>
<tr><td>**Loop:**</td><td colspan="3">N1   Optional</td></tr>
<tr><td>**Level:**</td><td colspan="3">Detail</td></tr>
<tr><td>**Usage:**</td><td colspan="3">Optional</td></tr>
<tr><td>**Max Use:**</td><td colspan="3">2</td></tr>
<tr><td>**Purpose:**</td><td colspan="3">To specify the location of the named party</td></tr>
<tr><td>**Syntax Notes:**</td><td colspan="3"></td></tr>
<tr><td>**Notes:**</td><td colspan="3">N3~20000 ROTUNDA DRIVE/AEC'</td></tr>
</table>

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	N301	166	**Address Information**	M	AN 1/35
			Address information		
	N302	166	**Address Information**	O	AN 1/35
			Address information		

Ford Motor Company

Segment:	**N4** Geographic Location	
Position:	370	
Loop:	N1 Optional	
Level:	Detail	
Usage:	Optional	
Max Use:	1	
Purpose:	To specify the geographic place of the named party	
Syntax Notes:	**1** If N406 is present, then N405 is required.	
Notes:	N4~DEARBORN~MI~48121~US'	

Data Element Summary

Ref. Des.	Data Element	Name	Attributes
N401	**19**	**City Name**	**O** **AN 2/30**
		Free-form text for city name	
N402	**156**	**State or Province Code**	**O** **ID 2/2**
		Code (Standard State/Province) as defined by appropriate government agency	
N403	**116**	**Postal Code**	**O** **ID 3/15**
		Code defining international postal zone code excluding punctuation and blanks (zip code for United States)	
N404	**26**	**Country Code**	**O** **ID 2/3**
		Code identifying the country	

Segment:	**SCH** Line Item Schedule		
Position:	405		
Loop:	N1	Optional	
Level:	Detail		
Usage:	Optional		
Max Use:	200		
Purpose:	To specify the data for scheduling a specific line-item		
Syntax Notes:	**1** If SCH03 is present, then SCH04 is required.		
Notes:	SCH~1~SV~MA~ATTN: CHRIS MURRAY~069~020522~~~~~~FM1BP'		

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	**SCH01**	**380**	**Quantity**	**M**	**R 1/15**
			Numeric value of quantity		
M	**SCH02**	**355**	**Unit or Basis for Measurement Code**	**M**	**ID 2/2**
			Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken		
			Refer to 003060 Data Element Dictionary for acceptable code values.		
	SCH03	**98**	**Entity Identifier Code**	**O**	**ID 2/2**
			Code identifying an organizational entity, a physical location, or an individual		
			MA Party for whom Item is Ultimately Intended		
	SCH04	**93**	**Name**	**C**	**AN 1/35**
			Free-form name		
M	**SCH05**	**374**	**Date/Time Qualifier**	**M**	**ID 3/3**
			Code specifying type of date or time, or both date and time		
			002 Delivery Requested		
M	**SCH06**	**373**	**Date**	**M**	**DT 6/6**
			Date (YYMMDD)		
	SCH12	**350**	**Assigned Identification**	**O**	**AN 1/20**
			Alphanumeric characters assigned for differentiation within a transaction set		

Segment:	**CTT** Transaction Totals	
Position:	010	
Loop:	CTT Optional	
Level:	Summary	
Usage:	Optional	
Max Use:	1	
Purpose:	To transmit a hash total for a specific element in the transaction set	
Syntax Notes:		
Notes:	CTT~1~1~~~~~ ORDER PRICE CHANGED : 51,000.00 TO 72,312.00'	

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	CTT01	354	**Number of Line Items**	M	N0 1/6
			Total number of line items in the transaction set		
	CTT02	347	**Hash Total**	O	R 1/10

Sum of values of the specified data element. All values in the data element will be summed without regard to decimal points (explicit or implicit) or signs. Truncation will occur on the left most digits if the sum is greater than the maximum size of the hash total of the data element.

 Example:

 -.0018 First occurrence of value being hashed. .18 Second occurrence of value being hashed. 1.8 Third occurrence of value being hashed. 18.01 Fourth occurrence of value being hashed. ------- 1855 Hash total prior to truncation. 855 Hash total after truncation to three-digit field.

	CTT07	352	**Description**	O	AN 1/80

A free-form description to clarify the related data elements and their content

Ford Motor Company

	Segment:	**AMT** Monetary Amount
	Position:	020
	Loop:	CTT Optional
	Level:	Summary
	Usage:	Optional
	Max Use:	5
	Purpose:	To indicate the total monetary amount
	Syntax Notes:	
	Notes:	AMT~1~72312'

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes
M	AMT01	522	**Amount Qualifier Code**	M ID 1/2
			Code to qualify amount	
			1 Line Item Total	
M	AMT02	782	**Monetary Amount**	M R 1/15
			Monetary amount	

Ford Motor Company

Segment:	## SE Transaction Set Trailer	
Position:	030	
Loop:		
Level:	Summary	
Usage:	Mandatory	
Max Use:	1	
Purpose:	To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments)	
Syntax Notes:		
Notes:	SE~79~6080001'	

Data Element Summary

	Ref. Des.	Data Element	Name	Attributes	
M	SE01	96	**Number of Included Segments**	M	N0 1/10
			Total number of segments included in a transaction set including ST and SE segments		
M	SE02	329	**Transaction Set Control Number**	M	AN 4/9
			Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set		

Example

```
ST~860~990001
BCH~00~CR~107911~AXXXX02572556~001~020410~~~~020528~020528~~~~74
CUR~BY~USD
PER~BD~TOM 4111~TE~(313)-594-1111~FX~(313)-390-1111~~~4111
PER~OC~CHRIS~TE~(313)-845-4111~~~~~PDS4111
FOB~PO~DE~PASSING TITLE
CTP~~OAP
ITD~09~1~0~~15~~30~~~~~NET 15TH AND 30TH PROX~30
DTM~092~020401~~~20
DTM~093~021130~~~20
TD5~Z~~~~SELLER'S DELIVERY
N9~CU~~CLAUSE TEXT - SEE MSG SEGMENT
MSG~********************** ATTENTION: ALL FM&SP SUPPLIERS
**********************
MSG~OVER THE PAST FEW MONTHS, WE HAVE COMMUNICATED TO YOUR COMPANY THE
MSG~IMPORTANCE OF REGISTERING IN EVEREST, FORD MOTOR COMPANY'S GLOBAL
PURCHASING
MSG~E-BUSINESS SYSTEM/PROCESS. THE EVEREST REGISTRATION DUE DATE WAS DECEMBER
MSG~31, 2001.
MSG~      .
MSG~IF YOUR COMPANY HAS NOT COMPLETED THE ENTIRE REGISTRATION PROCESS, THEN
IT
MSG~IS PAST DUE ON THIS ACTION. THEREFORE, YOUR COMPANY MUST REGISTER FOR
MSG~EVEREST IMMEDIATELY. FAILURE TO REGISTER IN EVEREST MAY RESULT IN FORD
NOT
MSG~CONDUCTING PURCHASING TRANSACTIONS WITH YOUR COMPANY.
MSG~      .
N9~CU~~CLAUSE TEXT - SEE MSG SEGMENT
MSG~IF FORD MOTOR COMPANY (U.S.) OR VISTEON CORPORATION (U.S.) IS THE BUYER,
MSG~AND SELLER IS A U.S. ENTITY, IN ADDITION TO THE FEDERAL LAWS RULES AND
MSG~REGULATIONS IDENTIFIED IN CLAUSE 25 OF BUYER'S STANDARD PURCHASE ORDER
MSG~TERMS AND CONDITIONS, SELLER SHALL ALSO COMPLY WITH EXECUTIVE ORDER 13201
N1~BY~FORD MOTOR COMPANY, A DELAWARE CORP
N1~PD~FORD FACILITIES MATERIALS & SE~92~FM0FD
N3~P.O. BOX      6094
N4~DEARBORN~MI~48121~US
PER~BD~TOM -4111~TE~(313)-594-4111~FX~(313)-390-1111~~~4111
N1~ST~FORD MOTOR CO~92~FM1BP
N2~ATTN: CHRIS
N3~20000 ROTUNDA DRIVE/AEC
N4~DEARBORN~MI~48121~US
N1~SU~ENGINEERING INC~92~C111B
N3~16455 ROAD
N4~TAYLOR~MI~48180~US
POC~001~CA~1~71111~SV~72111~CP~BP~MISC 201218
REF~RQ~RQ01111R02~REQUISITION NUMBER
DTM~007~020522~~~20
SCH~1~SV~MA~ATTN: CHRIS ~069~020522~~~~~~FM1BP
N9~BV~001~LINE ITEM DESCRIPTION
MSG~         QUANTITY CHANGED FROM         1          TO          1
MSG~ UNIT OF MEASURE CHANGED FROM      SV        TO        SV
MSG~24 EA - 4C24-5F250-D1 PROTOTYPE PRECONDITIONER CAT & PIPE ASSY BUILD-UPS
MSG~24 EA - 4C24-5E212-M1 PROTOTYPE UNDERBODY CAT & PIPE ASSY BUILD-UPS
CTT~1~1~~~~~TOTAL ORDER PRICE CHANGED FROM:   51,000.00 TO       72,312.00
AMT~1~72312
SE~79~990001
```