ESTATE PLANNING DESIGN WORKSHEET

Charles Nance, Attorney Estate and Trust Planning

USING THIS ORGANIZER WILL ASSIST US IN DESIGNING AN ESTATE PLAN THAT MEETS YOUR GOALS. ALL INFORMATION PROVIDED IS STRICTLY CONFIDENTIAL.

IF POSSIBLE, PLEASE RETURN THE COMPLETED WORKSHEET TO OUR OFFICE PRIOR TO YOUR APPOINTMENT VIA MAIL OR FAX.

PERSONAL INFORMATION

Husband's Legal Name	(, , 0 , 1, ,	21 1			
Also Known As	(name most often used to t	itle property and acco	ounts)		
THISO IXIIO WII 7 IS	(other names used to title	e property and accou	nts)		
Prefer to be called	Birth date		SS#		US Citizen?
Home Address	City		State	:	Zip
Home Telephone	County of Residence		Business	Telephone _	
Employer		Posit	ion		
Business Address		City		State	Zip
E-mail Address		It is okay to	o communicate v	vith me via m	ny E-mail address.
☐ Married: Date of Marriage		☐ Divorced	☐ Widowed	☐ Single	
Wife's Legal Name					
	(name most often used to t				
Also Known As	(other names used to title	e property and accou	nts)		
	Birth date				US Citizen?
Home Telephone	County of Residence		Business	Telephone _	
	LDREN AND/OR OTI				parent, "S" if a single
parent.)	1	v	1	, , ,	, ,
Name			Birth date	Par	ent or Relationship
Comments:					
Comments:		_			
Comments:					

ADVISORS Page 2

Name	Telephone
Personal Attorney	
Accountant	
Financial Advisor	
Life Insurance Agent	
YOUR CONCERNS Please rate the following as to how important they are to you: (H high concern, S some concerned, L low concern, N/A no concern or not applicable)	
Description	Level of Concern
Desire to get affairs in order and create a comprehensive plan to manage affairs in case of death or disability.	
Providing for and protecting a spouse.	
Providing for and protecting children.	
Providing for and protecting grandchildren.	
Disinheriting a family member	
Providing for charities at the time of death.	
Plan for the transfer and survival of a family business.	
Avoiding or reducing your estate taxes.	
Avoiding probate.	
Reduce administration costs at time of your death	
Avoiding a conservatorship ("living probate") in case of a disability.	
Avoiding will contests or other disputes upon death.	
Protecting assets from lawsuits or creditors.	
Preserving the privacy of affairs in case of disability or at time of death from business competitors, predators, dishonest persons and curiosity seekers.	
Plan for a child with disabilities or special needs, such as medical or learning disabilities.	
Protecting children's inheritance from the possibility of failed marriages.	
Protect children's inheritance in the event of a surviving spouse's remarriage.	
Provide that your death shall not be unnecessarily prolonged by artificial means or measures.	
Other Concerns (Please list below):	

IMPORTANT FAMILY QUESTIONS

(Please check "Yes" or "No" for your answer)	Yes	No
Are you (or your spouse) receiving social security, disability, or other governmental benefits? <i>Describe</i>		
Are you (or your spouse) making payments pursuant to a divorce or property settlement order? <i>Please furnish a copy</i>		
If married have you and your spouse signed a pre- or post-marriage contract? <i>Please furnish a copy</i>		
Have you (or your spouse) been widowed? If a federal estate tax return or a state death tax return was filed, please furnish a copy		
Have you (or your spouse) ever filed federal or state gift tax returns? Please furnish copies of these returns		
Have (you or your spouse) completed previous will, trust, or estate planning? <i>Please furnish copies of these documents</i>		
Do you support any charitable organizations now that you wish to make provisions for at the time of your death? <i>If so, please explain below.</i>		
Are there any other charitable organizations you wish to make provisions for at the time of your death? <i>If so, please explain below.</i>		
If married, have you lived in any of the following states while married to each other? Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texas, Washington, or Wisconsin		
Are you (or your spouse) currently the beneficiary of anyone else's trust? <i>If so, please explain below.</i>		
Do any of your children have special educational, medical, or physical needs?		_
Do any of your children receive governmental support or benefits?		
Do you provide primary or other major financial support to adult children or others?		

ADDITIONAL RELEVANT INFORMATION

◆3900 Westerre Parkway, Suite 300, P.O. Box 5405, Richmond, Va. 23220◆ Phone: 804-213-3007 ◆ Fax: 888-267-0873

PROPERTY INFORMATION

INSTRUCTIONS FOR COMPLETING THE PROPERTY INFORMATION CHECKLIST

General Headings

This *Property Information* checklist is designed to help you list all the property you own and what it is worth. If you do not own property under a particular heading, just leave that section blank. Under certain headings you may own more property than can be listed on this checklist. If so, use **extra sheets** of paper to list your additional property.

Type

Immediately after the heading for each kind of property is a brief explanation of what property you should list under that heading.

"Owner" of Property

How you own your property is **extremely important** for purposes of properly designing and implementing your estate plan. For each property please indicate how the property is titled. When doing so, please use the following abbreviations:

Owner of Property	Use
If married, Husband's name alone, with no other person	Н
If married, Wife's name alone, with no other person	W
If married, Joint Tenancy with spouse	JTS
Joint Tenancy with someone other than a spouse, i.e. a child, parent, etc.	JTO
If you cannot determine how the property is owned	?

REAL PROPERTY

General Description and/or Address	Owner	Market Value	Loan Balance
FURNITURE AND	PERSONAL EFFE	CTS	
TYPE: List separately only major personal effects such as, jew			able non-business
personal property (indicate type below and give a lump sum val	lue for miscellaneous , less val		
Type or Description		Owner	Market Valu
Miscellaneous Furniture and Household Effects (Total)			
		_	
		Total	
AUTOMOBILE	S, BOATS AND RVS		
		S	l encumbrance:
TYPE: For each motor vehicle, boat, RV, etc. please list the fo	llowing: description, how title	S	l encumbrance:
TYPE: For each motor vehicle, boat, RV, etc. please list the fo		S	l encumbrance:
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert	llowing: description, how title	S d, market value and	
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	llowing: description, how title	S d, market value and ney Market "MM" (
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	llowing: description, how title	S d, market value and	
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov
TYPE: For each motor vehicle, boat, RV, etc. please list the fo BANK & SAV TYPE: Checking Account "CA", Savings Account "SA", Cert Do not include IRA's or 401(k)'s here	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov
TYPE: For each motor vehicle, boat, RV, etc. please list the fo	INGS ACCOUNTS ificates of Deposit "CD", Mon	S d, market value and ney Market "MM" (indicate type belov

Note: If Account is in your name (or your spouse's name) for the benefit of a minor, please specify and give minor's name.

STOCKS AND BONDS

TYPE: List any and all stocks and bonds you own. If held in a brokerage account, lump them together under each account. (indicate type below) **Stocks, Bonds or Investment Accounts** Acct. Number **Type** Owner **Amount** Total LIFE INSURANCE POLICES AND ANNUITIES TYPE: Term, whole life, split dollar, group life, annuity. ADDITIONAL INFORMATION: Insurance company, type, face amount (death benefit), whose life is insured, who owns the policy, the current beneficiaries, who pays the premium, and who is the life insurance agent. Total RETIREMENT PLANS TYPE: Pension (P), Profit Sharing (PS), H.R. 10, IRA, SEP, 401(K). ADDITIONAL INFORMATION: Describe the type of plan, the plan name, the current value of the plan, and any other pertinent information. **Total**

BUSINESS INTERESTS

nterests, farm and ranch interests. ADD wnership in the interests, and the estimate		: Give a description of	of the interests, who h	nas the interest,	you
			Total		
	MONEY OWE	D TO YOU	10iui <u> </u>		
YPE: Mortgages or promissory notes p	payable to you, or other mone	ys owed to you.			
Name of Debtor	Date of Note	Maturity Date	Owed to	Current Balance	
					
			 Total		
			Totat		
ANTICIPATED I	NHERITANCE, GI	FT, OR LAWS	SUIT JUDGM	ENT	
YPE: Gifts or inheritances that you exjudgment in a lawsuit. Describe in appr		n the future; or money	s that you anticipate	receiving throu	gh a
Description					
			nated value		
	OTHER AS				
YPE: Other property is any property the	nat you have that does not fit i	nto any listed categor		3 7. 1	
ype			Owi	ner Val	ue
-		•			
			Total		

SUMMARY OF VALUES

		Amount*	
ASSETS	Husband	Wife	Total Value
Real Property			
Furniture and Personal Effects			
Automobiles, Boats and RV's			
Bank and Savings Accounts			
Stocks and Bonds			
Life Insurance and Annuities			
Retirement Plans			
Business Interests			
Money owed to you			
Anticipated Inheritance, Etc.			
Other Assets			
Total Assets:			

^{*} Joint Property values enter 1/2 in husband's column and 1/2 in wife's column.

DESIGN INFORMATION

PERSONS TO ACT FOR YOU:

GUARDIAN FOR MINOR CHILDREN: If you have any cl	hildren under the age of 18, list in order of preference who you
wish to be <u>guardiar</u>	<u>ı.</u>
Name and Address	Relationship

	<u> </u>
INITIAL TRUSTEE(S): Usually the Maker will be the Trustee of his or he you to continue to jointly control your assets as b Name and Address	
DISABILITY TRUSTEE: If you were unable to make decisions for your you with regard to your property and assets? FOR HUSBAND Name and Address	rself, who would you want to make decisions for Relationship
FOR WIFE Name and Address	Relationship
DEATH TRUSTEE: After your death, who do you want carrying out y desired, management of property for your benefit FOR HUSBAND	
Name and Address	Relationship
FOR WIFE Name and Address	Relationship

POWER OF ATTORNEY: If you were unable to make financial decisions for yourself, who would you want to make those decisions for you? **HUSBAND'S AGENT** Name Relationship **Instructions or Guidelines** WIFE'S AGENT Name Relationship **Instructions or Guidelines** Do you want to authorize your Financial Agent to make gifts on your behalf during any period of time you are incapaciated? **Husband:** □ Yes □ No Wife: Yes □ No □ Gifting Power Details: LIVING WILL: Do you want to provide that the moment of your death not be unnecessarily prolonged by artificial means or measures? Do you want to provide that your organs and tissues should be made available for transplant purposes? _____ If you were unable to make decisions for yourself, who would you want to make decisions for you **HEALTH CARE:** with regard to your medical treatment? **HUSBAND'S AGENT** Name Relationship **Instructions or Guidelines** WIFE'S AGENT Name Relationship **Instructions or Guidelines** Do you want to authorize your Medical Agent to take whatever steps are necessary to keep you in a personal residence rather than nursing home? **Husband:** □ Yes □ No Wife: Yes □ No □ Do you want to provide that upon certification by 2 physicians of need for psychological or substance treatment, Agent may **Husband:** □ Yes □ No Wife: Yes □ No □ arrange for voluntary admission? In making distributions during any period of time the client is incapacitated, the successor Trustee shall give primary consideration to: ☐ Disabled spouse, the needs of others. ☐ Disabled spouse and other spouse, and then needs of others ☐ Disabled spouse needs and the needs of others equally.

	AL PROPERTY MEMORANDUM: Do to a written list you may prepare later?	you want to provide that your personal property will be ☐ Yes ☐ No
Any property not lis	sted on the memorandum should be distribute	red to:
FOR HUSBAND:	☐ Spouse, then children equally.	□ Children
	☐ Spouse, then to balance of trust.	☐ To the balance of the trust.
	☐ Spouse, then other named individuals.	☐ Other named individuals. List on next line.
FOR WIFE:	☐ Spouse, then children equally.	☐ Children
	☐ Spouse, then to balance of trust.	☐ To the balance of the trust.
	☐ Spouse, then other named individuals.	☐ Other named individuals. List on next line.
	List any specific gifts of real estate or cas these gifts are to be made even if the other	h gifts you wish to make to either individuals or charities. spouse is alive.
Individual or Cha	arity Amount or P	roperty Contingent on Wife predeceasing?
EOD WIEE		
FOR WIFE: Individual or Cha	arity Amount or P	roperty Contingent on Husband predeceasing

PROVIDING FOR THE SURVIVING SPOUSE UPON DEATH OF FIRST SPOUSE TO DIE

☐ TO SURVIVING SPOUSE WITHOUT TAX PLANNINg may result in our beneficiaries paying significant optional estate	IG: We recognize this does not provide any tax planning which e taxes.
☐ All to surviving spouse.	□ % to surviving spouse.
☐ Minimum allowed by law to surviving	-
amount up to the unified credit (currently "up in the air" due t and the balance, if any, to the Marital Trust. This is sometimes sometimes referred to as the "A Trust" or "QTIP Trust". The Trust" or "Credit Shelter Trust". Also provides protection for	Designed to maximize estate tax savings. To accomplish this an to Congressional inaction) will be transferred to the Family Trust mes referred to as "A/B Trust Planning". The Marital Trust is Family Trust is sometimes referred to as the "B Trust", "By-Pass surviving spouse from creditors and predators. You decide how event of remarriage protects property for your heirs from a new
MARITAL DEDUCATION FORMULA (OFFICE USE	ONLY):
☐ Disclaimer Provision.	☐ Clayton Election.
☐ Marital Pecuniary.	☐ Marital Fractional.
☐ Credit Shelter Pecuniary	
DESIGN OF MARITAL SHARE:	
	ght to the surviving spouse. We recognize that this offers no ing spouse to leave property to whomever he or she wants. Also y in case of death or divorce
	some and principal are available to the surviving spouse upon the pleases. This would include the ability to remove all property
☐ ALL INCOME – PRINCIPAL FOR NEEDS: All for his or her needs (health, education and maintenance)	Il income is distributed to surviving spouse; principal is available).
☐ ONLY INCOME: Only income is distributed to sur	rviving spouse. Principal is not available to the surviving spouse.
DESIGN OF FAMILY SHARE:	
for needs (health, education and maintenance).	Il income is distributed to surviving spouse; principal is available
Are descendants permissible beneficiaries of princi	pal?
☐ INCOME AND PRINCIPAL FOR NEEDS: All accumulated and not distributed.	ll income and principal is available for needs. Income may be
Are descendants permissible beneficiaries of incom	ne and/or principal?
☐ ONLY INCOME: Only income is distributed to su	rviving spouse. Principal is not available to the surviving spouse.
with a right to appoint cotrustee (surviving spouse then de	ETIME DISTRIBUTIONS: Is surviving spouse the sole trustee termines the management and distributions for his or her needs)? surviving spouse?

	property is to be distributed upon his or her death?
I	f so to who may the surviving spouse distribute your property:
	☐ Your descendants
	☐ Your descendants and their spouses
	☐ Your descendants and charities
	☐ Your descendants, their spouses and charities
	☐ Anyone, no limitations
DIVISIO	N OF PROPERTY UPON DEATH OF SECOND SPOUSE TO DIE
□ DI	VIDE EQUALLY BETWEEN OUR CHILDREN AND THE DESCENDANTS OF ANY DECEASED CHILDREN:
□ DI	VIDE AMONT NAMED INDIVIDUALS and/or CHARITIES:
	WAND WHEN TO DICTRIBUTE MY DROBERTY.
	V AND WHEN TO DISTRIBUTE MY PROPERTY:
tl	□ DISTRIBUTE OUTRIGHT TO OUR BENEFICIARIES: Provides no protection from creditors, predators and from hemselves. However, beneficiary is given the right to maintain the property in trust, which may give some protection from creditors and predators.
p w p n	STRUCTURED TRUST: You determine how long the property is to remain in trust. During the period of time the property is held in trust it is available to the beneficiary for needs (health, education and maintenance). You may give written instructions to the trustee outlining guidelines to be followed in determining the beneficiary's needs. You may provide for a staggered distribution of principal; i.e. 1/3 at age 30 and balance at age 40. You decide who is the one to manage the property and to carry out your distribution instructions. Does the beneficiary have a right to be a cotrustee and/or whoose his or her own cotrustee? You decide how the trust is designed. List your desires:
_	
_	
_	
_	
_	
_	
_	
_	
_	
_	
_	

listed above is alive to receive your property. Determining the remote contingent beneficiary is not so important that it should cause you to delay completion of your entire estate plan. It can always be changed at a later date.
In the remote event no one listed above is alive to receive my property I want my property distributed as follows:
☐ To each spouse's heirs-at-law.
☐ One-half to Husband's heirs-at-law and one-half to Wife's heirs at law.
☐ To the following named individuals and/or charities:
OTHER ITEMS TO INCLUDE OR DISCUSS: Obviously your estate plan should address all your hopes, fears and wishes please list any other items you want included or want to discuss:

REMOTE CONTINGENT BENEFICIARY: Who do you want to receive your property in the remote event that no onePage 14