

Credit Application

HAWTHORNE



YOUR COMPANY CONTACT INFORMATION

Equipment Buyer Contact: _____

Parts Buyer Contact: _____

Service Contact: _____

Rental Contact: _____

Primary Hawthorne Division:

- Machinery Co. Power Systems Rent-It Service Pacific Corp. CARQUEST Ness Turf Equipment

*Approved credit will apply to all divisions.

Hawthorne Sales Professional:

Name

Industry Codes – Required (check all that apply):

AGRICULTURE

- AG05...NURSERIES
 AG15...CROP PRODUCERS
 AG30...LIVESTOCK PRODUCERS
 AG35...MIXED FARMING
 AG50...AQUACULTURE AND FISHERIES
 AG90...AGRICULTURE SERVICES
 AG95...AGRICULTURE EQUIPMENT OEM

COMMERCIAL SERVICES

- CS47...RADIO & TELEVISION BROADCASTING
 CS48...COMMUNICATIONS
 CS50...WATER DISTRIBUTION & SANITARY SRVCS
 CS57...BUSINESS AND PERSONAL SERVICES
 CS60...FINANCE, INSURANCE AND LEGAL SRVCS
 CS61...COMMERCIAL FACILITY MANAGERS
 CS62...CEMETERY AND GROUND CARE SERVICES
 CS70...HOTELS AND OTHER LODGING PLACES
 CS79...AMUSEMENT AND RECREATION SERVICES
 CS80...HEALTH AND SOCIAL SERVICES
 CS81...RESCUE AND SAFETY SERVICES
 CS82...EDUCATIONAL SERVICES
 CS86...MEMBERSHIP ORGANIZATIONS
 CS87...ENGINEERING SERVICES
 CS88...PRIVATE HOUSEHOLDS
 CS89...MISCELLANEOUS SERVICES

EQUIPMENT SERVICES

- EQ10...CAT DLRS - MACH, EQUIP & SUPPLIES
 EQ15...CAT SUB-DLRS - MACH, EQUIP, SUPPLIES
 EQ20...OEM DLRS - MACH, EQUIP & SUPPLIES
 EQ30...BROKERS, AUCTIONS, RESELLERS, IND DLRS
 EQ40...EQUIP AND ENGINE SALVAGE COMPANIES
 EQ50...CAT RENTAL COMPANIES
 EQ51...OEM RENTAL COMPANIES
 EQ52...RENTAL COMPANY - INDEPENDENT / LOCAL
 EQ53...RENTAL COMPANY - NATL / REGIONAL
 EQ54...RENTAL COMPANY - WITH OPERATORS
 EQ99...EQUIPMENT REPAIR PARTS SERVICES

FORESTRY

- FY10...LOGGING / TIMBER HARVESTING CNTRCTRS
 FY20...FOREST ROAD CONSTRUCTION
 FY30...PAPER PULP MILLS
 FY40...LUMBER MILLS
 FY50...TIMBER LOADING & PROCESSING CNTRCTRS
 FY70...FOREST BIOMASS
 FY80...FOREST SERVICES
 FY90...FOREST MANAGERS

GOVERNMENT

- GV86...NOT-FOR-PROFIT/CHARITY ORGANIZATION
 GV87...EDUCATION AND TRAINING
 GV88...SPECIAL AUTHORITIES
 GV90...NATIONAL GOVERNMENT
 GV91...STATE GOVERNMENT
 GV92...COUNTY GOVERNMENT
 GV93...LOCAL GOVERNMENT
 GV94...DEPARTMENT OF DEFENSE/MILITARY
 GV95...WATERWAY MANAGEMENT

INDUSTRIAL PROCESSING AND MFG.

- IM10...INDUSTRIAL PROCESSING
 IM15...GAS AND ELECTRIC UTILITY SERVICE

- IM20...FOOD PRODUCTS PROCESSORS
 IM25...WHOLESALE AND RETAIL TRADE
 IM30...WATERWAY AND TRANSPORTATION MGMT
 IM35...SCRAP
 IM36...ELECTRONIC & ELECTRICAL EQUIP MFRS
 IM37...DEMOLITION
 IM95...INDUSTRIAL EQUIPMENT OEM

LARGE CONTRACTOR

- LG10...LARGE SITE DEVELOPMENT
 LG15...LARGE LANDSCAPING
 LG20...LARGE ROAD CONSTRUCTION
 LG24...LARGE RESIDENTIAL CONSTRUCTION
 LG25...LARGE CIVIL
 LG26...LARGE WATERWAY, MARINE & DREDGING
 LG30...LARGE EXCAVATION AND EARTHMOVING
 LG35...LARGE COMMERCIAL BUILDING
 LG40...LARGE ASPHALT PRODUCTION
 LG45...LARGE PAVING CONTRACTORS
 LG50...LARGE EXPLORATION AND DRILLING
 LG70...LARGE UTILITIES
 LG75...LARGE SPECIALTY TRADES
 LG90...LARGE SERVICES
 LG95...LARGE CONTRACTOR OEM

LOCAL CONTRACTOR

- LL10...LOCAL SITE DEVELOPMENT
 LL11...LOCAL LAND IMPROVEMENT CONTRACTORS
 LL15...LOCAL LANDSCAPING
 LL20...LOCAL ROAD CONSTRUCTION
 LL24...LOCAL RESIDENTIAL CONSTRUCTION
 LL25...LOCAL CIVIL
 LL30...LOCAL EXCAVATION & EARTHMOVING
 LL35...LOCAL COMMERCIAL BUILDING
 LL40...LOCAL ASPHALT PRODUCTION
 LL45...LOCAL PAVING CONTRACTOR
 LL70...LOCAL UTILITIES
 LL71...LOCAL ELECTRICAL CONTRACTORS
 LL72...LOCAL PLUMBING, HEATING & A/C
 LL73...LOCAL CONCRETE, MASONRY & TILE
 LL74...LOCAL CARPENTRY & FINISH TRADE
 LL75...LOCAL MISC SPECIALTY TRADES
 LL90...LOCAL SERVICES
 LL95...LOCAL CONTRACTOR OEM

MARINE

- MA09...COMMERCIAL FISHING
 MA40...WORKBOAT OPERATORS
 MA44...FERRIES, WATERWAY PASSENGER CARRIERS
 MA45...MARINE INLAND CARGO
 MA46...MARINE OCENA CARGO
 MA47...PORTS, STEVEDORES, MARINE BULK TERMS
 MA48...CRUISE LINES
 MA49...MARINE LEISURE SERVICES
 MA90...MARINE CONSULTING ENGINEERS
 MA95...SHIPBUILDING OEM
 MA96...PLEASURE CRAFT OEM

MINING

- MN10...COAL MINING - SURFACE
 MN11...COAL MINING - UNDERGROUND
 MN20...OIL SANDS & SHALE - SURFACE
 MN21...OIL SHALE - UNDERGROUND

- MN30...BUAXITE, LEAD, TIN, ZN, NI - SURFACE
 MN31...BUAXITE, LEAD, TIN, ZN, NI - UNDRGRD
 MN32...IRON ORE MINING - SURFACE
 MN33...IRON ORE MINING - UNDERGROUND
 MN34...FERROUS ALLOY MINING - SURFACE
 MN35...FERROUS ALLOY MINING - UNDERGROUND
 MN40...COPPER MINING - SURFACE
 MN41...COPPER MINING - UNDERGROUND
 MN50...PRECIOUS METALS MINING - SURFACE
 MN51...PRECIOUS METALS MINING - UNDERGROUND
 MN52...DIAMOND MINING - SURFACE
 MN53...DIAMOND MINING - UNDERGROUND
 MN60...OTHER MINERALS - SURFACE
 MN61...OTHER MINERALS - UNDERGROUND
 MN80...CONTRACT MINERS - SURFACE
 MN81...CONTRACT MINERS - UNDERGROUND
 MN95...MINING EQUIPMENT OEM

OIL AND GAS

- PE11...DRILLING CONTRACTORS - OFFSHORE
 PE12...DRILLING CONTRACTORS - ON-SHORE
 PE30...OIL & GAS PRODUCERS
 PE31...OIL FLD SRVC, SUPPLY & MAINT OFFSHORE
 PE40...PIPELINE OPERATION & COMPRESSION CO
 PE90...OIL & GAS ENGINEERING / CONSTRUCTION
 PE95...OIL & GAS EQUIPMENT OEM

PIPELINE

- PL10...PIPELINE

QUARRY AND AGGREGATES

- QA10...CEMENT, CONCRETE & LIME PRODUCERS
 QA30...CUT/DIMENSIONAL OR DECORATIVE STONE
 QA40...CRUSHED ROCK PRODUCERS - SURFACE
 QA41...CRUSHED ROCK PRODUCERS - UNDERGROUND
 QA50...SAND & GRAVEL PRODUCERS
 QA60...AGGREGATE RECYCLING
 QA80...SPECIALTY AGGREGATES
 QA95...QUARRY & AGGREGATE EQUIPMENT OEM

SURFACE TRANSPORTATION

- ST10...TRUCKING & COURIER SRVCS, EXCP LOCAL
 ST12...TRUCKING LONG-HAUL INDEP OPERATORS
 ST13...TRUCKING MOTOR FREIGHT CARRIERS
 ST15...TRANSPORT OF HAZARDOUS MTRLS, WASTE
 ST20...MASS TRANSIT OPERATORS
 ST21...SCHOOL BUS SERVICE
 ST22...BUS SHUTTLE SERVICE
 ST40...RAILROAD TRANSPORTATION
 ST41...RAILROAD SERVICES & TERMINALS
 ST42...WAREHOUSING & STORAGE
 ST43...POSTAL SERVICES
 ST45...AIRPORT GROUND SUPPORT OPERATORS
 ST95...TRUCK MANUFACTURERS OEM
 ST96...BUS MANUFACTURERS OEM
 ST97...RAILROAD MANUFACTURERS OEM
 ST98...RAILROAD MAINT, REPAIR & SUPPLIES

WASTE

- WA20...LANDFILL OPERATIONS
 WA30...SPECIAL & HAZARDOUS WASTE CONTRACTRS
 WA40...WASTE HANDLING
 WA49...RECYCLED MATERIAL PROCESSING OPS
 WA95...WASTE OEM

Hawthorne (San Diego) Operations

16945 Camino San Bernardo, San Diego, CA 92127

(858) 674-7000 • Fax (858) 244-5106

credit@hawthornecat.com

Hawthorne Pacific Corp.

94-025 Farrington Hwy, Waipahu, HI 96797

(808) 677-9111 • Fax (808) 676-0261

credit@hawthornecat.com

CREDIT APPLICATION AND AGREEMENT
 Machinery Co.
 Power Systems
 Rent-It Service
 Pacific Corp.
 CARQUEST
 Ness Turf Equipment

DATE _____ Amount of Credit Requested \$ _____ Existing Customer

BUSINESS NAME _____ ("CUSTOMER")

DBA _____

STREET ADDRESS _____ PHONE _____
(Street) (City) (State) (Zip)

BILLING ADDRESS _____ PHONE _____
(Street) (City) (State) (Zip)

MOBILE / PAGER PHONE _____ FACSIMILE _____ E-MAIL _____

INDIVIDUAL PARTNERSHIP DESCRIPTION OF BUSINESS _____ DATE STARTED _____

CORPORATION L.L.C. OTHER _____

CORPORATE FILE NO. _____ CONTRACTORS LICENSE NO. _____ TAX RESALE NO. _____

FEDERAL TAX # (For Corp.) _____ STATE TAX # _____ NO. OF EMPLOYEES _____ PURCHASE ORDERS REQUIRED? YES NO

FULL NAME OF OWNER(S) / OFFICERS OF CORPORATION _____

HAS BUSINESS OR ANY PRINCIPAL EVER DECLARED BANKRUPTCY? YES NO IF YES, DATE FILED: _____

BONDING COMPANY _____ CONTACT NAME _____ PHONE _____

INSURANCE COMPANY _____ CONTACT NAME _____ PHONE _____

DOES THE BUSINESS OR ANY PRINCIPAL HAVE ANY OUTSTANDING LIENS OR JUDGMENTS AGAINST IT / THEM? YES NO

IF YES, LIST IN DETAIL _____

PLEASE ATTACH A CURRENT FINANCIAL STATEMENT TO THIS APPLICATION. ALL FINANCIAL INFORMATION WILL BE KEPT CONFIDENTIAL, SUBJECT TO THE TERM STATED IN THIS AGREEMENT. (continued on next page)

CONTINUING PERSONAL GUARANTY

In consideration of the extension of credit to the Customer by Dealer, and as an inducement to Dealer to continue to extend credit to Customer, the undersigned, jointly and severally, unconditionally guarantee(s) the prompt payment of any and all sums of money now due or at any time hereafter due and owing to Dealer by Customer. The undersigned personally guarantee(s) payment for all goods, equipment and/or services purchased and/or leased by Customer, and, should Customer's account become past due, for all costs, including but not limited to attorney's fees and costs of collection resulting therefrom. Any undersigned guarantor who is married expressly represents that he/she has been duly authorized by the nonsigning spouse to act in a representative capacity and execute this Guarantee on behalf of the nonsigning spouse, for the purposes described herein, so as to bind their marital community property.

Dealer may proceed against the undersigned without being required to first proceed against the Customer and may proceed against any one of the undersigned without waiving its right to proceed against any of the remaining Guarantors. The undersigned waives notice of extension of time or modification of terms, settlements, or resolutions of disputes, modification of credit line, or default of Customer.

This Guaranty is intended to be and is a Continuing and Cumulative Guaranty. This Guaranty may only be revoked by written notice to Dealer at the above address. Such notice shall be sent by certified mail, return receipt requested and shall be effective only with respect to orders for sale or lease transactions which are accepted by Dealer after the expiration of 15 days following Dealer's receipt of such notice. Any revocation of this Guaranty shall not affect any liability incurred by Customer prior to the expiration of said 15-day period.

If the Authorization to Release Information and Election to Participate in CAT Credit Exchange Program ("Authorization") on the last page of this Agreement is signed by Customer, the term "Dealer" as used in foregoing Continuing Personal Guaranty shall include and apply to any Caterpillar dealer who extends credit to Customer based upon this Application, or information obtained pursuant thereto. If the Authorization is not signed by Customer, the term "Dealer" shall be deemed to refer to and apply to Hawthorne Machinery Co. and its affiliated and subsidiaries ("Hawthorne").

The undersigned, and each of them, agree(s) to be bound by all terms and conditions contained in this Credit Agreement.

SIGNATURES — Physical Signatures Required

Signature _____ Name _____ S.S.# _____

Signature _____ Name _____ S.S.# _____

Witness _____
Signature Required _____ Print Name _____

(continued from previous page)

Trade References (Complete in Full):

1. _____ (Name) _____ (Address) _____ (Phone)

2. _____ (Name) _____ (Address) _____ (Phone)

3. _____ (Name) _____ (Address) _____ (Phone)

Bank(s):

1. _____ (Name) _____ (Address) _____ (Phone)

2. _____ (Name) _____ (Address) _____ (Phone)

CHECKING ACCOUNT NO. _____ LOAN ACCOUNT NO. _____ SAVINGS ACCOUNT NO. _____

BALANCE _____ BALANCE _____ BALANCE _____

PERSONAL INFORMATION ON OWNER / PRINCIPALS / GUARANTORS: *(attach additional sheets, if necessary)*

NAME / TITLE _____ BIRTH DATE _____ S.S.# _____

HOME ADDRESS _____ PHONE _____ % OWNERSHIP _____

NET WORTH \$ _____ ANNUAL INCOME \$ _____ MONTHLY HOUSING PAYMENT \$ _____

NAME / TITLE _____ BIRTH DATE _____ S.S.# _____

HOME ADDRESS _____ PHONE _____ % OWNERSHIP _____

NET WORTH \$ _____ ANNUAL INCOME \$ _____ MONTHLY HOUSING PAYMENT \$ _____

SPOUSE'S NAME (Individuals Only) _____

AGREEMENT FOR EXTENSION OF CREDIT AND RELEASE OF INFORMATION TO CAT FINANCIAL

By signing below, Customer agrees to all of the following terms: (1) Payment is due Net 10th prox. of the month following invoice date; (2) All sums not paid within 30 days shall be considered past due and shall bear a service charge of 1½ % per month; (3) Customer agrees to pay actual attorney's fee and costs as well as the cost of investigators and collection agencies, if any part of this account is past due, whether or not court action is taken or a judgment is rendered; (4) This agreement shall be construed under the laws of the State of Hawaii for transactions occurring in Hawaii, or the State of California for all other transactions; (5) If legal action is brought to enforce this agreement, Hawaii shall be the exclusive jurisdiction and legal venue for said action for transactions occurring in Hawaii; San Diego, California shall be the exclusive jurisdiction and legal venue for said action for all other transactions; (6) Customer agrees to pay Dealer a \$25.00 service charge on each dishonored check; (7) To the extent the right and/ or requirement a Preliminary Notice is provided by law, Dealer has the right to file a Preliminary Notice on any project to which equipment has been supplied, and Customer agrees to and shall provide complete Preliminary Notice information when requested by Dealer; (8) Dealer's acceptance of this credit application constitutes acceptance by the Customer of the terms and conditions of this agreement; and (9) All transactions made hereunder shall be governed by the foregoing terms and conditions as well as any terms or conditions on Dealer's quotation, agreements, rental agreements and/or invoices.

Any and all written notices required to be provided by Customer pursuant to this agreement or any requirement of law shall be delivered to the "Correspondence Mailing Address" listed at the top of this Credit Application and Agreement, including but not limited to, any notifications of disputes and any notices of notice of completion. **No notices or correspondence shall be sent to the "Payment Only Mailing Address" listed at the top of this Credit Application and Agreement.** Dealer hereby designates the Correspondence Mailing Address listed at the top of this Credit application and Agreement as the address for delivery of all correspondence to Dealer.

Customer further agrees that Dealer may, at Dealer's sole discretion, accept, utilize and rely upon a facsimile copy or photocopy of this agreement and the foregoing Continuing Personal Guaranty, in lieu of an original document. Customer acknowledges that, by transmitting a facsimile copy, electronic copy or photocopy of this document to Dealer, Customer, and the Guarantor (if applicable) agree to be bound by the terms and conditions contained in this document to the same extent as if an original were transmitted to Dealer, Customer, and Guarantor (if applicable), consent to Dealer's use of this document and waive any right to object to the use of a copy in place of the original and any right to require Dealer to subsequently produce an original document. This Credit Application and Agreement cannot be altered, amended, revised or otherwise modified unless an officer or the Corporate Credit Department of Dealer provides prior written consent thereto.

The above information is furnished for the purpose of obtaining credit. I/We hereby authorize Hawthorne to verify information from whatever source it deems appropriate to determine my/our credit and financial responsibility. Customer and each person signing below, and on the Continuing Personal Guaranty if applicable, warrants that the information provided herein or in connection with this application is true and correct and authorizes the release of such information to CAT Financial®, Caterpillar® Dealers and/or any party which may provide credit to Customer. Customer further authorizes said entities to request and obtain information pertaining to Customer's creditworthiness, as Dealer may deem appropriate, from, including but not limited to, banks, credit bureaus, credit reporting agencies, and other creditors of Customer.

FIRM / CUSTOMER NAME _____

BY _____ TITLE _____

(Signature of Owner or Authorized Agent — Physical Signare Required)

NOTICE: If your application for business credit is denied, you have the right to a written statement of specific reasons for the denial. To obtain the statement, please contact the CAT Corporate Credit Manager, 2120 West End Avenue, Nashville, TN 37203 or the Credit Department at the above address within 60 days from the date you are notified of our decision. We will send you a written statement of the reasons for the denial within 30 days from receiving your request. The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this Lender in the FTC Regional Office for the region in which the Lender operates or the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.



ADDENDUM (SUBMIT WITH EACH DEALER APPLICATION)

Caterpillar Financial Services Corporation
Caterpillar Financial Commercial
Account Corporation
Phone: 800.651.0567 • Fax: 615.341.5925
Email: CreditDepartment@cat.com

CHECK ALL THAT APPLY, I am Financing:

- Equipment from a Cat Dealer
- Equipment from another party or refinance
- Parts, service, attachments or renting equipment from a Cat Dealer with Commerical Account

I have previously applied with cat financial for:

- Equipment Financing
- Commerical Account to pay for parts, service attachments or to rent equipment from a Cat Dealer
- N/A

COMPLETE if you are financing PARTS, SERVICE, ATTACHMENTS or RENTING equipment from a Cat Dealer with Commercial Account

Requesting a revolving credit limit range of (select ONE): \$ _____ \$25,000 or less \$25,000-\$75,000 \$75,000 or more (see FINANCIAL section below)

Billing preference (select ONE or statement billing will apply):

STATEMENT BILLING: Receive one statement monthly that covers all transactions made during that period. A minimum payment of 10% (revolving) of the account balance plus interest is due each payment cycle, or pay in full without interest charges. Rental charges are due in full by the due date. As with all statement billing methods payments are applied to the oldest outstanding balance.

INVOICE BILLING: Immediately receive a separate Invoice Bill that mirrors the dealer invoice for each transaction you make, plus receive a monthly summary of all paid and open invoices. The full payment of the invoice is due on the stated terms.

Name(s) of individual(s) authorized to charge on account: 1) Name _____ 2) Name _____

Contact Credit.Department@cat.com to request additional authorized users.

FINANCIAL: Attach the following if financing exceeds \$350,000 for equipment purchases or is over \$75,000 for a Commercial Account

Financial statements for the last 2 fiscal year-ends, latest interim statements and comparable interims from prior year (if fiscal year-end is over 120 days), and a detailed list of work on hand. Additional financial information may be required.

INDUSTRY SPECIFICS

FORESTRY - Attach a list of equipment owned with make, model, year, s/n, lender and balance owing.

1. Number of crews _____ 2. Avg. monthly revenues \$ _____ 3. Avg. monthly expenses \$ _____
4. Do you own the timber you normally harvest? Yes No
5. Primary Customer Names _____ Length of Relationship _____ Is there a contract? Yes No
- a. _____ Yes No
- b. _____ Yes No

ENGINE / GENERATOR SET (select ONE):

- Mobile and mounted on vehicle or trailer. Assignment of title to Cat Financial will be required. (Attach copy of title if you own trailer.)
- Fixed and fastened to land/building. (- Attach a completed engine utilization form.)
- Pallet/skid/pad mounted (not fixed to the property)

VOCATIONAL TRUCKS

1. Products Hauled _____ 2. Fleet size? _____
3. Years Operating _____ Years Owning _____
4. Primary Customer Names _____ Length of Relationship _____ Is there a contract? Yes No
- a. _____ Yes No
- b. _____ Yes No

HAZMAT

COMPLETE this section and sign below for EVERY truck transaction.

Do you haul HAZMAT? Yes* No

*If hauling HAZMAT, attach a completed HAZMAT questionnaire and proof of insurance. Minimum environmental liability coverage required from an acceptable insurer.

NOTICES

Definitions: The terms "you" and "your" will refer to the person applying for financing, each Guarantor and each Signatory signing this credit application. The terms "we", "us" or "our" will refer to Caterpillar Financial Services Corporation ("CFSC") and/or Caterpillar Financial Commercial Account Corporation ("CFCAC" and, together with CFSC, the "Cat Financial Companies"), either individually or collectively, as applicable. Collectively, the Cat Financial Companies, Caterpillar Inc. and their affiliates and subsidiaries are referred to herein as the "Caterpillar Companies". You agree that the completed credit application you most recently delivered to _____ ("Dealer") is hereby incorporated herein and all the information set forth therein and all the agreements made by you therein are deemed to have been provided to or made with us. We may use such information and rely upon such agreements in evaluating this credit application.

Representations and warranties: You represent that the information provided by you in this credit application (i) is true, correct and complete and (ii) is provided for the purpose of you obtaining credit from us.

Privacy Notice: You authorize us, or our designee, to investigate or obtain from other Caterpillar Companies, sellers of Caterpillar products (each a "Dealer"), banks, consumer reporting agencies, financial institutions, merchants, customers or any other person or entity any personal or business information related to you that we may deem appropriate, including but not limited to consumer reports and credit histories, for the use described herein. You authorize and instruct each such person or entity to furnish, share or otherwise make accessible to us any such information in their possession. We may use and rely upon such information, and any information provided in this credit application, (a) to make a credit decision to extend credit now or in the future pursuant to a subsequent application or request, (b) to continue any previously provided credit, (c) to review your account, (d) to assist in any collection activity, (e) to otherwise investigate your credit, (f) to improve or market Caterpillar products and services, and (g) to share such information with any other person or entity, including but not limited to the Caterpillar Companies, Dealers, consumer reporting agencies, financial institutions, and merchants.

This application for credit is solely from us. A decision to grant or deny business credit by CFSC will be made by CFSC, and a decision to grant or deny credit by CFCAC will be made by CFCAC. We may, in our sole discretion, refuse to extend business credit, goods, or services to you and may terminate any such credit extended at any time. Any references to a requested amount of credit in this credit application will not be deemed a limitation of liability by you. You understand and agree that any credit granted by us to you will be governed by the provisions and conditions set forth in CFCAC's Customer Agreement (or similarly titled) between us where granted by CFCAC or the applicable agreements between us where granted by CFSC.

You acknowledge that this credit application is for business customers only (including sole proprietorships) and credit provided by us in connection with this credit application may not be used to acquire equipment or services for personal, household or family purposes. You acknowledge that you have read and fully understand the terms and conditions contained in this credit application.

The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning these creditors is the FTC Regional Office for the region in which the Cat Financial Companies operate or the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.

If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, contact us at the applicable address below within 60 days from the date you are notified of our decision. We will send you a written statement of the reasons for the denial within 30 days from receiving your request for the statement.

Caterpillar Financial Services Corporation, Attn: Credit Manager, 2120 West End Ave., P.O. Box 340001, Nashville, TN 37203

SIGNATURES — Physical Signatures Required

Required signatures: If you are a legal entity (e.g., corporation, limited liability company or limited liability partnership), an authorized person must sign below on your behalf in addition to each owner listed in this credit application. If you are a partnership or a sole proprietorship, each owner must sign below.

Authorized Signature _____ Date _____
Printed Name _____ Title _____

Ownership (To be completed by every owner identified in the OWNERSHIP Section of this Application; ID required)

1) Signature _____ Printed Name _____ Date _____
2) Signature _____ Printed Name _____ Date _____

TO BE COMPLETED BY A CATERPILLAR REPRESENTATIVE OR CAT DEALER

Identity verified for all signatories listed above Yes No Identification attached, if applying with Cat Financial Commercial Account Yes No

VOCATIONAL TRUCK / ENGINE / GEN SET: application number required for every transaction _____ Attach truck and body build sheets for vocational trucks.

PARTNER WITH HAWTHORNE...One Team-One Goal

Exceptional people committed to providing exceptional customer service.



Hawthorne Divisions

Hawthorne serves various industries including general building construction, quarry and aggregate, landscaping, marine, paving, waste management, engine power, power generation.

Machinery Division

Located in Rancho Bernardo, this is the corporate headquarters for all the Hawthorne divisions. In addition, it is home for sales, product support, parts, service, marketing, and finance personnel, who are the hub of Hawthorne's staff close to 500 employees worldwide.

Power Systems Division

Provides sales, rentals and services the power generation, marine, on-highway trucking, and other engine-related markets. It has outstanding skills in building, rebuilding and packaging engines and power systems of all sizes from standby power to turnkey generators and cogeneration plants. Located in Kearny Mesa, this division has branches in Hawaii and Guam.

Rental Service Division

Offers rental equipment to the construction and industrial market including the rental of heavy and compact equipment, generators, lighting, welders, compressors, dump trucks and more from Caterpillar and other allied brands. This division has branches in San Diego, Hawaii and Guam.

Hawaii Division

Located in Waipahu, this division provides sales, rentals, parts and service of Caterpillar equipment, power generation and engines. It also represents other allied brands to complement its product line. Eight branch facilities are located throughout the region on Oahu (Waipahu), Hawaii (Hilo and Kona), Maui, Kauai, Guam and Saipan.

American Samoa Division

Located in Pago Pago, this division fills the marine and construction needs in American Samoa. This facility provides complete sales, parts, and service staff to the worldwide tuna fleet, the construction industry, power plants, and all aspects of the industrial markets.

