



# Hotel Beds

# Hotel Comfort

A very famous hotelier once said ... "There are only three important things in this business – location, location, location"

Today's traveller expects service, safety and comfort at all levels of the market - but above all is well informed and discerning about quality and will exercise the right to make value choices.

Of course location is important – however professional research has shown that the three key elements mostly affecting guest satisfaction in the hotel bedroom are...

- Cleanliness and hygiene
- The shower and bathroom
- The comfort of the Bed

Having a true focus into the Hotel and Leisure market, Hypnos has many years experience in providing that all important comfort which ensures a perfect night's sleep. From the smallest guesthouse to the international branded hotel, Hypnos specialises in that key item that makes it a comfortable Bed room.

What guarantees a good night's sleep?

#### What is comfort ?

The fact is that comfort can be different things to different people.

Hotel guests vary tremendously in their preferences and lifestyles – the fast moving business traveller, the leisurely weekender, the family - all have to be considered and we are all individuals. In our experience a good hotel bed should be supportive enough to eliminate the feeling of sleeping in a hollow – which could contribute to back pain – yet soft enough to invite that snuggle factor which makes guests resist getting up! The following pages offer solutions and options from the most luxurious pocket sprung mattresses to the finest Bonnell open-coil interior spring models. Comfort, safety and quality of construction are paramount throughout. We are constantly listening and learning at Hypnos – we are not quite perfect! However the letters and enquiries we receive each week from hotel guests who have enjoyed an excellent night's sleep in our beds do seem to indicate that we are getting it right.

From the hotel operator's point of view we have endeavoured to offer all the styles, sizes and bed configurations to suit the flexible needs of your business. We talk to the housekeepers and listen to their day to day room servicing needs - cleaning, rotating mattresses, moving and generally maintaining beds – we provide solutions.

Please read on, consider Hypnos comfort – sleep on it – let me know what you think!

**Peter G. Keen** Chairman





# Contract Collections

Offering the hotel operator a wide range of commercially competitive beds providing first class comfort, excellent body support during sleep coupled with lasting durability.

Made from the finest raw materials and manufactured to exacting specifications this Hypnos Contract Collection has been designed specifically to meet all hotel industry legislative standards in terms of safety and fire retardancy.

Combining a wealth of experience with the latest technology in mattress and divan building, Hypnos Hotel Beds are made to withstand the rigours of today's market while offering a comprehensive range of design solutions to cope with the flexible needs of modern hotel operation.

#### And the overriding watchword is Comfort.

Enjoying a well established reputation both in the UK and overseas Hypnos has come to be the preferred and often exclusive bed supplier to many international Branded and Independent hotel operators.

From the simplest guesthouse to the most luxurious 5 star penthouse Hypnos has a sleeping solution that will delight your guests.....either our standard ranges illustrated in this catalogue or a bespoke specification manufactured to your precise requirements.....Hypnos has a design to make you and your guests comfortable.

#### And it doesn't end there....

Hypnos Contract Service extends to field sales and service management, bed stock surveys, project management and room installation..... We will liaise with your designers and consultants from concept to completion.

#### And Housekeeping.....

We have a section dedicated to all those practical issues such as bed legs, castors, glides, zipping and linking, mattress protectors and pillows.

This guide is designed to give you a detailed view of Hypnos Contract products and services developed over many years working with the Hotel industry.

Please give it your consideration and feel free to contact our Contract Sales Team – we will be glad to come and discuss a business solution for you. Relax...

In order to make wise decisions it is necessary to have sound information and credible options. Your guests' comfort is as important to us as it is to you. This easy to follow guide presents Hypnos Contract Beds in two concise collections - Premiere and Executive - complemented by Furniture and Bedsteads and a range of flexible options reflecting your hotel operational needs.

We want you to make the right choices for you and your guests.

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Richmond

Luxurious Pocket Sprung Beds - World Class Comfort

Kingston

Luxurious Pocket Sprung Beds - Contemporary Divan Styling

Chalfont

Hi-Count Interior Sprung Beds - Superb comfort, added luxury

# Westbourne Supreme

Flexible

Bonnell Interior Sprung Beds - Comfort without compromise

Sleep solutions for all occasions

Housekeeping

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# Richmond

## Luxurious Pocket Sprung Beds - World Class Comfort



**The Richmond** offers the ultimate in comfort and relaxation. Combining the best in high density Pocket Sprung luxury with sumptuous upholstery fillings **The Richmond** assures an unparalleled level of sleep comfort. Each



individually pocketed spring enables the mattress to adapt itself to the body's contours ensuring proper support with a luxurious level of comfort.

Every bed is finished in fire retardant Sahara

Diamond ticking with interwoven Hypnos branding – the sign of excellence in hotel bedding.

Should you have a special design requirement involving the application of your own fabric to the divan we will be pleased to quote accordingly, subject to the relevant FR standards and testing criteria.



Essentially aimed at the upscale hotel market **The Richmond** boasts perfect ingredients – the finest materials combined with traditional craftsmanship made to the highest specification for a perfect night's sleep.

Many of the world's leading hotels insist upon Hypnos pocket sprung luxury confident in the sound knowledge that their discerning guests will not be disappointed.

**The Richmond** is available in a full range of sizes on deep sided or shallow divans, with sprung or firm edge.







# Kingston

## Luxurious Pocket Sprung Beds - Contemporary Divan Styling



**Kingston** adds a further dimension to the Premiere Collection.

Reflecting a more contemporary style, the **Kingston** pocket sprung mattress is teamed with a sprung edge, semi-deep low line divan, supported by cylindrical chrome legs.

Comfort is superb and the low line divan is stylishy tailored



to complement today's interior design trends.

**Kingston** offers all the comfort and sleep benefits traditionally associated with the Hypnos name.

The luxuries of a pocket

sprung, hand tufted mattress are combined with a new image focussed to the style trend of the boutique hotel market - comfort and style without compromise.

The **Kingston** mattress is finished in a subtle white band striped ticking and the low line divan is finished in close woven tweed.



Alternatively the divan and headboard can be upholstered in a fabric of your own selection to co-ordinate with the bedroom interior scheme and linens - subject of course to the relevant FR standards and testing criteria.



Hotel Felix - Cambridge Divan and headboard in customers own fabric







The luxurious **Richmond and Kingston** pocket sprung mattresses are hand tufted and finished in Hypnos logo Sahara Diamond and White Band Stripe respectively.



Sahara Diamond

White Band Stripe

They are available with the following specifications...

Mattress Specification	Richmond	Kingston	
Spring System	6 gauge pocket spring unit  024 springs in  50x200 size	14.5 gauge pocket spring unit 1008 springs in 150x200 size	
Edge Support	3/8" Flat steel strip	3/8" Flat steel strip	
Insulator	Duo-s 1200gm/m2	Duo-s 1200gm/m2	
Interior Fillings	l 250gm/m2 Rebound bonded cotton/polyester per side	1000gm/m2 Rebound bonded cotton/polyester per side	
Ticking	73% viscose 27% polyester	64% viscose 36% cotton	
Traditional Hand Tufting	yes	yes	
Handles	Horizontal flag stitched	Horizontal flag stitched	
Vents	Crystal	Crystal	
Border Depth	l 65mm	I 90mm	
Divan headboard fixings	optional extra	optional extra	

#### Sizes:

90cm x 190cm (3'0" x 6'3") 90cm x 200cm (3'0" x 6'6") 100cm x 200cm (3'3" x 6'6") 135cm x 190cm (4'6" x 6'3") 140cm x 200cm (4'7" x 6'6")

Deluxe

- Firm edge sprung top deep divan on castors or glides



D 36.0cm

castors or glides



C 39.5cm

D 38.5cm

Super Deluxe - Sprung edge sprung top deep divan on



Kingston Low line - Sprung edge sprung top semi deep divan on chrome legs

Bespoke sizes available on request

150cm x 200cm (5'0" x 6'6")

160cm x 200cm (5'6" x 6'6")

180cm x 200cm (6'0" x 6'6")

200cm x 200cm (6'6" x 6'6")



#### Zip and Link facility

available on all double sizes, see page 20 for other flexible options





Subject to wear test suitability and FR standards, customers own fabric can be applied to divans at an additional cost. Hypnos consistently pursues a policy of product development and improvement - technical specifications may therefore be varied from time to time without notification

D 37.5cm



# Chalfont

## Hi-Count Interior Sprung Beds - Superb comfort, added luxury



Generously upholstered with finely blended cotton and polyester **The Chalfont** provides that touch of extra comfort and luxurious feel which has put this high spring count range on the list of discerning hoteliers, specifiers and designers wishing to create something special in guest comfort still within the realms of open-coil bed budgeting.



Bespoke models can be manufactured to customers on specification, subject to volume and lead time.

The **Chalfont** bed set is finished in fire retardant Sahara Diamond ticking with interwoven Hypnos branding.

**The Chalfont** takes Bonnell spring interior mattresses to a higher plane. The construction features the superior '312' hi-count spring system which is also double heat treated during manufacture for enduring resilience, support and comfort.

**The Chalfont** is available in a full range of sizes on deep sided or shallow divans, sprung or firm edge also padded top.









### Bonnell Interior Sprung Beds - Comfort without compromise



Such has been its success world wide that it is now used extensively from the smallest guesthouse right through the spectrum of business and resort hotels – its proven performance has generated a fine reputation which keeps this bed range in high demand.

**The Westbourne Supreme** is available in a full range of sizes on deep sided or shallow divans, with sprung or padded top.

**The Westbourne Supreme** - the mattress is constructed using the '288' regular count Bonnell interior steel spring system which is double heat treated during manufacture to ensure lasting resilience and comfort throughout its working life. Finely blended cotton and polyester provide further comfort and this traditionally tufted mattress is finished in crisp black and white cotton / viscose striped ticking.

Representing outstanding commercial value **The Westbourne Supreme** was originally introduced as a high quality product to meet the economic criteria of the budget hotel sector.











The **Chalfont and Westbourne Supreme** mattresses are hand tufted and finished in Hypnos logo Sahara Diamond and Stamford Black and White Stripe respectively.



Sahara Diamond

Stamford Stripe

They are available with the following specifications...

Mattress Spe	ecification	Chalfont	We	estbourne		
Spring System		13 gauge Bonnel spring unit 350 springs in 150x200 size		13 gauge Bonell spring unit 325 springs in 150 x 200 size		
Edge Support		6 gauge frame wire	6 gaug	ge frame wire		
Insulator		Duo-s 1200gm/m2	Duo-s	Duo-s 1200gm/m2		
Interior Fillings		l 250gm/m2 Rebound bonded cotton/polyester per side	l 000gn bonded cotto	l 000gm/m2 Rebound bonded cotton/polyester per side		
Ticking		73% viscose 27% polyester	100% cottor	n FR treated to Ign.5		
Traditional Har	nd Tufting	yes		yes		
Handles		Vertical 2 each side		al 2 each side uble sizes only	—	
Vents		Crystal	-			
Border Depth		l 65mm		l 50mm		
Divan headboa	ard fixings	optional extra	opt	optional extra		
90cm x 200 100cm x 20 ndard m edge sprung top ow divan on castors or glides	Ocm (3'0" x 6'3") Ocm (3'0" x 6'6") OOcm (3'3" x 6'6") Firma - Firm padded platfor top shallow divan on legs/castors or glides	Extra Firm - Firm padded platform top deep divan on castors or glides	6'6") I 80cm x 6'6") 200cm x Deluxe - Firm edge sprung top deep divan on castors or glides	<ul> <li>200cm (5'6" x 6'6")</li> <li>200cm (6'0" x 6'6")</li> <li>200cm (6'6" x 6'6")</li> <li>Super Deluxe         <ul> <li>Sprung edge sprutop deep divan on castors or glides</li> </ul> </li> </ul>	ing	
FONT 4.5cm 4.0cm 2.5cm	CHALFONT A 54.5cm B 52.5cm C 33.0cm D 32.0cm	CHALFONT A 57.5cm B 55.5cm C 37.0cm D 36.0cm	CHALFONT A 58.0cm B 56.0cm C 37.5cm D 36.0cm	CHALFONT A 60.0cm B 58.0cm C 39.5cm D 38.5cm	=	
BOURNE ON D4 DIVAN 3.5cm 3.0cm 0.5cm	WESTBOURNE ON D2 DIVA A 51.0cm B 48.0cm C 30.5cm D 30.0cm		WESTBOURNE ON D3 DIVAN A 58.0cm B 55.0cm C 37.5cm D 36.0cm	Zip and Link fa available on all dou see page 20 for oth options	ble sizes,	

Subject to wear test suitability and FR standards, customers own fabric can be applied to divans at an additional cost. Hypnos consistently pursues a policy of product development and improvement - technical specifications may therefore be varied from time to time without notification



# Flexible Options

In order to maximise room occupancy and 'Revpar' it is appreciated that flexibility in the sleeping configurations of a given guestroom may need to vary. A typical example might be that a Monday–Thursday 'business' bedroom needs to accommodate 'family' requirements at the weekend.

At Hypnos several solutions are available...

## Zip & Link Bed Sets

A double bed set can instantly be converted into a twin bed configuration.







### Sleep solutions for all occasions

## The Hypnos Z Bed

- The traditional Z Bed, provides a single bed

(size 75cm x 183cm) available with or without headboard and

is easily converted in to the folded configuration for efficient storage



#### The Westbourne Extra Bed

- A space efficient convertible bed option available in the

following overall sizes:



90cm x 200cm 100cm x 200cm 140cm x 200cm 150cm x 200cm

Further details available on request



## The Hypnos Family Four

- available in standard or customers own fabric

Through considerable involvement witin th UK budget hotel secrtor, we have developed the Family 4 bed where two 'extrabeds' ideal for children / younger teenagers are actually stored beneath the main bed set. The underbeds are available on castors to operate just above floor level or on a retractable leg system which elevates the sleeping guest to normal bed height.

This is an extremely cost efficient solution providing family accommodation within one bedroom without the

space consuming penalty of a sofa bed or Z bed.

The Family 4 principle is of course a logical extension of the Hotel Single Extra Bed set which has been in operation for many years. We've simply taken a successful formula and developed a further variation on the theme....

The Hypnos Family Four Bed is a bespoke product. Full details and prices on application according to your specific configuration.

## Headboards



Eden Headboard finished in customers own fabric



Eden Headboard finished in Suntex Tweed 'charcoal'

The Eden headboard available in close woven tweed or customers own fabric.

Height above mattress: 64cm. Depth: 8cm. Widths available: 90cm, 100cm, 135cm, 140cm, 150cm, 160cm, 180cm, 200cm



Model Range	Main Mattress Size		Extrabed Size(s)	
	cm	inches	cm	inches
Hypnos Z Bed set	75×183	30"x 72"	n/a	n/a
(Foldaway single bed set)				
Westbourne Extra bed	90x200	36"x 78"	90x183	36"x 72"
(One pull-out extrabed on folding legs)	100×200	39"x 78"	90×183	36"x 72"
Platform padded top divans finished in	140x200	55"x 78"	90x183	36"x 72"
Stamford black and white stripe	150x200	60"x 78"	90x183	36"x 72"
	180×200	72"×78"	90x183	36"x 72"
	200×200	78"78"	90x183	36"x 72"

Family Four bed set

Full details and prices on application according to your specific configuration.

#### CUSTOMERS OWN FABRIC and CUSTOMER SPECIFIED FABRIC

Customers own selection of fabric can be upholstered to divans subject to compliance with relevant FR standards (BS 5852 Ign source 5 for hotels) - In most cases a FR interliner will be necessary (special charges apply). In selecting fabric, special attention must be paid to durability and suitability for intended purpose. Typically in hotel contract usage this will necesitate passing the Martindale Abrasion Test at 40,000 rubs.

#### HYPNOS REACTIVE PILLOW

Building on many years expertise in pocket spring technology, Hypnos has developed 'The ReActive Pillow' which actively improves head and neck support in the optimum position.

Unlike conventional pillows that need to be fluffed up to regain their original feeling of comfort, the pocket spring construction allows Hypnos ReActive Pillows to instantly spring back into shape. Air can also flow through the pillow - this helps to maintain a more even and comfortable temperature.



# Housekeeping and maintenance

We firmly believe at Hypnos that much of our success in bringing the right products and services to the market is dependent upon the opinions and comments of those who actually make things happen in hotels - the Housekeepers!

As members of the UK House Keepers Association at Hypnos we take a pro-active role in understanding the daily activities, problems and aspirations of the housekeeping staff - we provide effective solutions. Our Bed Survey service ensures that you are able to maintain the finest comfort levels that your guests expect (please see Contract Services page 27)

Today's employment conditions and legislation relating to Health and Safety factors focus us into the ever important elements of weight and ease of moving mattresses and divans. By their very nature, beds are large items of furniture and high quality is usually synonymous with additional weight.

These pages set out many solutions available in the form of castors and glides which can be used in various combinations to achieve the most effective balance between ease of movement by staff and bed stability for the hotel guest.

Spare bed legs, castors, glides and spindles are always available through our Contract Sales and Service desk.

# Hygiene Maintenance

## Accessories, Hygiene and Safety

It goes without saying that bedroom cleanliness and hygiene are of paramount importance in achieving consistent guest satisfaction.

#### **Mattress Protectors – Cirrus and Stratus**

Hypnos mattress covers afford hygienic protection and therefore extend the potential life of your mattress stock - they provide a simple and cost

effective means of defending your mattresses against the rigours and spills of daily use.

Convenient and easy to fit Hypnos mattress protectors provide a range of benefits and their easy care maintenance reduces housekeeping to a minimum.

**Cirrus** is a hard wearing mattress protector 25% heavier than many similar products in the market– a layer of regency ultrasonic quilted polyester adds to the all round comfort.

Manufactured to BS7175 flame retardancy, **Cirrus** is stain resistant and can be repeatedly washed at a temperature of 40 degrees thereby reducing the effect of dust mites.

Regular washing will not cause shrinking and **Cirrus** requires no ironing – easy care.

Stratus is the ultimate mattress protector. It is durable and comfortable in use.

Its waterproof barrier is impervious to liquids and body vapours yet it is breathable

Stratus therefore does not cause excessive perspiration during sleep - also the backing

material is soft and pliable eliminating any 'crackly plastic' feel.

Non Allergenic...

**Stratus** has the added benefit of being washable at very high temperature – the most effective way to eliminate dust mites. Specifications -

	Cirrus Mattress Protector	Stratus Mattress Protector
Fabric and Construction	50 gm/m2 polypropylene ultrasonic quilting on 85gm/m2 FR polyester wadding	100% cotton surface terry towelling on polyester base cloth with polyurethane breathable and waterproof membrane
Mattress sides /ends protection	Boxed corners only	All sides and ends fully fitted / covered
Fixing Method	Boxed corner fitted	Elasticated corner tapes
Waterproof	No	Yes
Cleaning Method	Easy care machine washable at economical low temperature (40°)	Easy care machine washable at 95° Can be tumble dried at 70°
Non - Allergenic	Regular washing reduces the effect of dust mites	Dust mites are eliminated at temperatures above 66 degrees

Cirrus and Stratus Mattress Protectors are available in the following standard sizes

Singles	Doubles	Large Doubles
90 x 190cm	135 x 190cm	180 x 200cm
90 x 200cm	135 x 200cm	200 x 200cm
100 x 200cm	150 x 200cm	

#### **Hypnos Pillows**

In a choice of four different fillings Hypnos pillows enable you to offer your guests a variety of comfort levels......

No. I	Pillow	Hollow fibre interior	Size	60cm x 40cm
No. 2	Pillow	Curled feather interior	Size	65cm x 40cm
No. 3	Pillow	Dacron Holofil interior	Size	65cm x 40cm
No. 4	Pillow	Duck feather & down	Size	70cm x 40cm



Cirrus

Stratus



#### Legs, castors and glides



Where bed legs are fitted the system used is a patented Hypnos design. The leg fixing plate is factory fitted to the underside of the bed and is always screwed into a hardwood cross lath. The use of hardwood ensures that the screw fixings gain a firm and permanent bite into the timber and will not subsequently work loose in time.

The actual leg is finished with a patented ratchet-top that engages with special notches in the fixing plate. This system when properly tightened 'locks' the leg onto the plate to prevent any possibility of looseness in normal use.

It is estimated that a normal person turns in bed between 30 and 60 times per night. On a carpeted floor the castors tend to become embedded and 'gripped' within the depression they create. Normal sleeping movement would eventually slacken a non-locked bed leg at the point where it meets the underside of the bed - the Hypnos patented ratchet leg system overcomes this problem. It must be stressed however that the bed legs need to be FULLY TIGHTENED when installed.





Special 'Braked' Castors are available as a bespoke item. Prices and details on application.

Full Size Leg with twin castor



Overall height

21 cm (8")

Half Leg with twin castor



Overall height 14cm (5½")





Overall height 5.7cm (2<sup>1</sup>/<sub>4</sub>") Full Size Leg with glide



Half Leg with glide



14cm (5½")

Twin glide with spindle



Overall height 5.7cm (2<sup>1</sup>/<sub>4</sub>")

23

21 cm (8")



All Hypnos divans are manufactured using Scandinavian redwood with solid hardwood corner blocks and hardwood cross laths at load bearing points. The divan types are constructed to withstand the rigorous usage of the hotel and leisure industry yet offer a variety of comfort levels and styles as detailed below....

Hypnos contract divans are manufactured without headboard fixings – they are available as an optional extra. The Kingston Low Line divan is the exception where headboard fixings are fitted as standard.

Single divans up to 100cm wide are manufactured in one piece

Double divans: 135cm – 150cm wide are manufactured in one piece, but can be made two piece (for ease of room access) at additional cost.

Double divans 160cm - 200cm wide are manufactured in two pieces.

Hypnos has a strict Company policy to purchase all timber from fully managed forest sources where controlled felling and replanting are inherent disciplines.





Firma - Firm padded platform top shallow divan on legs/castors or glides

Standard - Firm edge sprung top shallow divan on legs/castors or glides



Extra Firm - Firm padded platform top deep divan on castors or glides



Deluxe - Firm edge sprung top deep divan on castors or glides



Super Deluxe - Sprung edge sprung top deep divan on castors or glides

# Flame

Specialising in the manufacture of beds and upholstery for the hotel and leisure industry means compliance with Government legislation and Fire Department requirements.

U.K. Fire regulations and safety standards are amongst the highest in the world. As such British Standard 7177 1996 (Ignition Source 5) involves passing a very stringent fire testing procedure for hotel beds before certification is granted.

The illustration below shows a Hypnos mattress undergoing the flammability test of BS7177 at F.I.R.A. – Furniture Industry Research Association.

Copies of the FR test certificates are available upon request. BS7177 stipulates a continuous testing process with clearly defined re-test frequencies according to production volumes and time scales for individual products.



The lighting of the 'crib' with the Hypnos mattress on the left



4½ minutes later, the Hypnos mattress has not burnt, the other mattress is ablaze



## ervices project management installation enviromental disposal

The dedicated hotel product range is complemented by a range of services relevant to the hotel industry.....

#### **Bed Surveys**

Hypnos trained staff will carry out an inspection of your existing bed stock and submit an unbiased report outlining the wear and remaining life status of the beds in situ at the time.

The bed survey report service carries a nominal charge but is an invaluable investment in maintaining comfort standards

and guest satisfaction. The bed survey report provides a constructive basis for the preparation of budgets and cost plans for future maintenance and refurbishment works. Our survey document can be easily converted into a quotation for the supply of new beds in line with your programme.

Following receipt of a defined project order our Contract Team will schedule each delivery phase according to your specific needs.

At Hypnos we have gained considerable experience and understanding working with building contractors and project management consultants.

We therefore appreciate the significance of tight time parameters associated with fast track new-build and refurbishment programmes and reflect this in the accurate detailing of our site



delivery and installation service. As such the Hypnos Contract service extends far beyond the realms of manufacture / delivery and endeavours to appreciate the working culture of both the hotel and construction industries. Indeed our installation teams are conversant with the procedural requirements in respect of Health and Safety regulations at building sites - they expect to attend pre installation safety briefings, they carry out risk assessments and they are equipped with hard hats, reflective vests and protective

shoes.

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Where we have been contracted to deliver and position beds or furniture into the actual bedrooms our installation teams will work closely with the hotel operational staff and housekeepers in order to effect a smooth and professional job with the minimum disruption. Supervision and quality control are just as critical during on-site operations

as in the design and manufacturing process.

Following the installation all packaging and protective materials will be removed from site prior to the final quality inspection. Hypnos also offers a disposal service whereby your old beds can be removed from individual rooms, transported off site to our Recycling plant.

HYPNOS





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