



**COUNTY OF ALAMEDA
GENERAL SERVICES AGENCY-PURCHASING**

**ADDENDUM No. 2
to
RFP No. 900423
for
Enterprise Imaging Solution**

**Specification Clarification/Modification and Recap of the Networking/Proposers Conferences
Held on March 5, 2008 and March 6, 2008**

NOTICE TO BIDDERS

THIS COUNTY OF ALAMEDA, GENERAL SERVICES AGENCY (GSA), RFP ADDENDUM HAS BEEN ELECTRONICALLY ISSUED TO POTENTIAL BIDDERS VIA E-MAIL. E-MAIL ADDRESSES USED ARE THOSE IN THE COUNTY'S SMALL LOCAL EMERGING BUSINESS (SLEB) VENDOR DATABASE OR FROM OTHER SOURCES. IF YOU HAVE REGISTERED OR ARE CERTIFIED AS A SLEB PLEASE ENSURE THAT THE COMPLETE AND ACCURATE E-MAIL ADDRESS IS NOTED AND KEPT UPDATED IN THE SLEB VENDOR DATABASE. THIS RFP ADDENDUM WILL ALSO BE POSTED ON THE GENERAL SERVICES AGENCY (GSA) CONTRACTING OPPORTUNITIES WEBSITE LOCATED AT [HTTP://WWW.ACGOV.ORG/GSA/PURCHASING/BID_CONTENT/CONTRACTOPPORTUNITIES.JSP](http://www.acgov.org/gsa/purchasing/bid_content/contractopportunities.jsp).

The following Sections have been modified to read as shown below. Changes from the version that was originally included with the RFP are indicated in ~~strikeout~~ for deletions and **bold** and **highlighted** for additions.

Question 13/Answer 13 of Addendum No.1 shall be modified as follows:

- Q13) Can DBA's(doing-business-as) be qualified as local and receive local preference?
A13 **A DBA that has a business license issued by a city within Alameda County or by Alameda County, is ~~independently operated and owned and not a franchise location,~~ can receive the local preference. Please include proof of locality as indicated in Exhibit G.**

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The following participants attended the Bidders' Conferences:

Company Name	Representative	Contact Information
Canon Business Solutions One Post Street, Suite 400 San Francisco, CA 94104	John Propersi	Phone: (415) 743-7303
		E-Mail: jpropersi@solutions.canon.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
Canon Business Solutions One Post Street, Suite 400 San Francisco, CA 94104	Letha P. Clement	Phone: (415) 743-7329
		E-Mail: lclement@solutions.canon.com
		Prime Contractor:
		Subcontractor:
		Certified SLEB:
Sharp Business Systems 470 Boulder Court, Suite 100 Pleasanton, CA 94566	Jonathan Wilson	Phone: (877) 737-2679 x4921
		E-Mail: wilsonjo@sharpusa.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
Sharp Business Systems 470 Boulder Court, Suite 100 Pleasanton, CA 94566	Ron Barham	Phone: (925) 931-4923
		E-Mail: barhamr@sharpusa.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
Caltronics Business Systems 6140 Stoneridge Mall Road Suite 325 Pleasanton, CA 94588	Brad Kunkel	Phone: (925) 225-3309
		E-Mail: kunkelb@caltronics.net
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
Caltronics Business Systems 6140 Stoneridge Mall Road Suite 325 Pleasanton, CA 94588	Mark Demeem	Phone: (925) 226-1277
		E-Mail: demeem@caltronics.net
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
Caltronics Business Systems 6140 Stoneridge Mall Road Suite 325 Pleasanton, CA 94588	Kai Chung	Phone: (408) 382-5181
		E-Mail: chungk@caltronics.net
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
ImageSource 612 Fifth Avenue SW Olympia, WA 98501	Christie Whitney	Phone: (916) 869-5433
		E-Mail: christiew@imagesourceinc.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
ImageSource 612 Fifth Avenue SW Olympia, WA 98501	Terry Butler	Phone: (206) 525-4399
		E-Mail: terryb@imagesourceinc.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:

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Company Name	Representative	Contact Information
SIRE Technologies 26741 Portola Parkway Suite 1E-201 Foothill Ranch, CA 92610	Bruce Elliott	Phone: (949) 768-8882
		E-Mail: belliot@siretechnologies.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
ECS Imaging 4737 Imhoff Place, Suite 1B Martinez, CA	Pete Herschelman	Phone: (925) 586-7549
		E-Mail: pete@ecsimaging.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
IKON 3062 Prospect Park Sacramento, CA 95670	Victor Dembowski	Phone: (916) 638-3333
		E-Mail: vdembowski@ikon.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
IKON 1900 Webster Oakland, CA 94612	Maurice Stewart	Phone: (510) 913-7847
		E-Mail: mstewart@ikon.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
IKON 1900 Webster Oakland, CA 94612	Robert Bullock	Phone: (510) 913-7847
		E-Mail: rbullock@ikon.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
IBM 720 4th Avenue, Suite 100 Kirkland, WA 98033	David Yorita	Phone: (425) 893-7201
		E-Mail: dyorita@us.ibm.com
		Prime Contractor:
		Subcontractor: Y
		Certified SLEB: N
Paperless Solutions 3887 Coolidge Avenue #101 Oakland, CA 94602	Jim Damian	Phone: (510) 499-0907
		E-Mail: jim@getpaperlessnow.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: Y
Sourcecorp 2054 Zanker Road San Jose, CA 95131	Liz Allan	Phone: (408) 436-1701 x131
		E-Mail: lizallan@srcp.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB:
DataBank 840 Riverside Parkway #60 West Sacramento, CA 95605	Laurel McAdams	Phone: (415) 760-7075
		E-Mail: lmcadams@datbankimx.com
		Prime Contractor:
		Subcontractor:
		Certified SLEB: N

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Company Name	Representative	Contact Information
Imagenow/Perceptive Software 22701 West 68th Shawnee, KS 66226	Tara Dyer	Phone: (913) 667-5042
		E-Mail: tara.dyer@imagenow.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: N
Integrity Sales Inc. 3553 Castro Valley Boulevard Suite J Castro Valley, CA 94546	Jackie Smith-McKaig	Phone: (510) 733-0540
		E-Mail: jmsmith@integritysales.com
		Prime Contractor:
		Subcontractor: Y
		Certified SLEB: Y
RS Computer Associates 37600 Central Court #210 Newark, CA 94560	Rakesh Shah	Phone: (510) 376-4311
		E-Mail: rmshah@rscompass.com
		Prime Contractor: Y
		Subcontractor:
		Certified SLEB: Y
Oracle Corp 1405 Sonny's Way Hollister, CA 95023	Ellen Zehna	Phone: (408) 310-7437
		E-Mail: elle.zehna@oracle.com
		Prime Contractor:
		Subcontractor:
		Certified SLEB: N

COUNTY OF ALAMEDA, GENERAL SERVICES AGENCY-PURCHASING EXHIBIT A – BID ACKNOWLEDGEMENT

RFP No. 900423, Addendum No. 2

The County of Alameda is soliciting bids from qualified vendors to furnish its requirements per the specifications, terms and conditions contained in the above referenced RFP number. This Bid Acknowledgement must be completed, signed by a responsible officer or employee, dated and submitted with the bid response. Obligations assumed by such signature must be fulfilled.

1. **Preparation of bids:** (a) All prices and notations must be printed in ink or typewritten. No erasures permitted. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing bid. (b) Quote price as specified in RFP. No alterations or changes or any kind shall be permitted to Exhibit B, Bid Form. Responses that do not comply shall be subject to rejection in total.
2. **Failure to bid:** If you are not submitting a bid but want to remain on the mailing list and receive future bids, complete, sign and return this Bid Acknowledgement and state the reason you are not bidding.
3. **Taxes and freight charges:** (a) Unless otherwise required and specified in the RFP, the prices quoted herein do not include Sales, Use or other taxes. (b) No charge for delivery, drayage, express, parcel post packing, cartage, insurance, license fees, permits, costs of bonds, or for any other purpose, except taxes legally payable by County, will be paid by the County unless expressly included and itemized in the bid. (c) Amount paid for transportation of property to the County of Alameda is exempt from Federal Transportation Tax. An exemption certificate is not required where the shipping papers show the consignee as Alameda County, as such papers may be accepted by the carrier as proof of the exempt character of the shipment. (d) Articles sold to the County of Alameda are exempt from certain Federal excise taxes. The County will furnish an exemption certificate.
4. **Award:** (a) Unless otherwise specified by the bidder or the RFP gives notice of an all-or-none award, the County may accept any item or group of items of any bid. (b) Bids are subject to acceptance at any time within one hundred eighty (180) days of opening, unless otherwise specified in the RFP. (c) A valid, written purchase order mailed, or otherwise furnished, to the successful bidder within the time for acceptance specified results in a binding contract without further action by either party. The contract shall be interpreted, construed and given effect in all respects according to the laws of the State of California.
5. **Patent indemnity:** Vendors who do business with the County shall hold the County of Alameda, its officers, agents and employees, harmless from liability of an nature or kind, including cost and expenses, for infringement or use of any patent, copyright or other proprietary right, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
6. **Samples:** Samples of items, when required, shall be furnished free of expense to the County and if not destroyed by test may upon request (made when the sample is furnished), be returned at the bidder's expense.
7. **Rights and remedies of County for default:** (a) In the event any item furnished by vendor in the performance of the contract or purchase order should fail to conform to the specifications therefore or to the sample submitted by vendor with its bid, the County may reject the same, and it shall thereupon become the duty of vendor to reclaim and remove the same forthwith, without expense to the County, and immediately to replace all such rejected items with others conforming to such specifications or samples; provided that should vendor fail, neglect or refuse so to do the County shall thereupon have the right purchase in the open market, in lieu thereof, a corresponding quantity of any such items and to deduct from any moneys due or that may there after come due to vendor the difference between the prices named in the contract or purchase order and the actual cost thereof to the County. In the event that vendor fails to make prompt delivery as specified for any item, the same conditions as to the rights of the County to purchase in the open market and to reimbursement set forth above shall apply, except when delivery is delayed by fire, strike, freight embargo, or Act of God or the government. (b) Cost of inspection or deliveries or offers for delivery, which do not meet specifications, will be borne by the vendor. (c) The rights and remedies of the County provided above shall not be exclusive and are in addition to any other rights and remedies provided by law or under the contract.
8. **Discounts:** (a) Terms of less than ten (10) days for cash discount will considered as net. (b) In connection with any discount offered, time will be computed from date of complete, satisfactory delivery of the supplies, equipment or services specified in the RFP, or from date correct invoices are received by the County at the billing address specified, if the latter date is later than the date of delivery. Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the County warrant check.
9. **California Government Code Section 4552:** In submitting a bid to a public purchasing body, the bidder offers and agrees that if the bid is accepted, it will assign to the purchasing body all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Chapter 2, commencing with Section 16700, of Part 2 of Division 7 of the Business and Professions Code), arising from purchases of goods, materials, or services by the bidder for sale to the purchasing body pursuant to the bid. Such assignment shall be made and become effective at the time the purchasing body tenders final payment to the bidder.
10. **No guarantee or warranty:** The County of Alameda makes no guarantee or warranty as to the condition, completeness or safety of any material or equipment that may be traded in on this order.

THE undersigned acknowledges receipt of above referenced RFP and/or Addenda and offers and agrees to furnish the articles and/or services specified on behalf of the vendor indicated below, in accordance with the specifications, terms and conditions of this RFP and Bid Acknowledgement.

Firm:
Address:
State/Zip

By: _____ Date _____ Phone _____

Printed Name Signed Above: _____

Title: _____