REAL ESTATE SALES

Ask about Z
FREE Course
Credits

Georgia requirements for a real estate salesperson:

- at least 18 years of age;
- high school degree or equivalent;
- 75-hour pre-license program;

- pass the state licensing exam;
- 25-hour post-license program; and
- continuing education for renewal.

AREA has designed curriculum to meet and exceed the Georgia Real Estate Commission (GREC) requirements so that you can earn your real estate license in the shortest time while earning credit toward a second professional state license for FREE. Be sure to ask about AREA's innovative dual licensing curriculum. AREA believes your time and money are important. Save both with AREA!



In-Class – 75-HR Sales Pre-License Program

The in-class pre-license program is structured into two focused components each with their own exam that provide practical applications and additional online reference material for superior student support. This course curriculum also provides state credit towards becoming an appraiser in Georgia. Ask about **FREE** classes when you register for both the real estate and the appraisal program.

30-HR Real Estate Principles – \$235

This course provides a foundation for understanding real estate concepts, characteristics, and principles; covering legal aspects, markets, valuation, regulation and ethics. It also satisfies real estate sales and appraisal career requirements and you can get credit for BOTH! Want to stand out from your competitors? Take AREA's real estate course that can simultaneously lead you to a dual state license with a FREE class!

45-HR Real Estate Applications - \$280

Through lecture and practical exercises and simulations, this course will enable students to gain a deep understanding of various real estate topics including: writing sales and listing contracts; finance; buyer cost and net to seller estimates; mortgage fraud fair housing; GREC law and regulations and much more.

\$ Real Estate Sales Pre-License 75-Hour Package Classroom Program - \$480

Ready to begin your new career and **SAVE** money? Select the package program, which includes Real Estate Principles and Real Estate Applications. Students earn an additional discount on a future exam prep course.



ONLINE - 75-HR SALES PRE-LICENSE PROGRAM

Time or commuting constraints? Online format allows you to set your own pace and schedule and covers every area of real estate - terminology, contracts, agency, license law, and much more. Chapter and unit quizzes as well as homework will help ensure you absorb the material. By setting aside focused regular time to work on your course, you can be successful.

Free Demo at www.education-area-ga.com/online_student_news. Different courses for individual preferences.

Dearborn Program: \$350.00

Thompson Program: \$375.00

REAL ESTATE SALES EXAM PREP

Elective course to improve your understanding and test taking skills. Practice questions help you further explore real estate math and topics to gain a comprehensive understanding improving your chances of exam success.

In-Class with Instructor - \$95

Online: AMP Style - \$65

Online: AMP & GA - \$100

AREA saves you time and money!

FREE Courses - Earn yours today - Ask us how!

REGISTER AT - WWW.EDUCATION-AREA-GA.COM