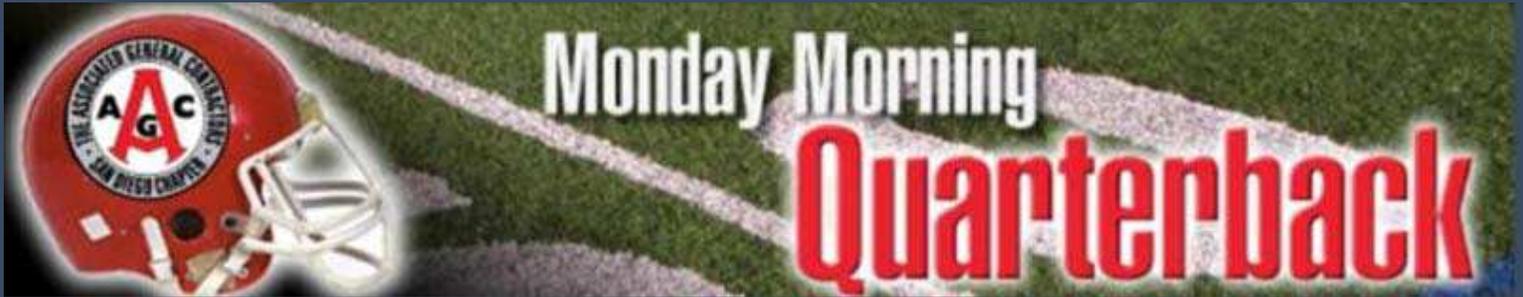


Having trouble viewing this email? [Click here](#)



The Associated General Contractors of America, San Diego Chapter, Inc.



November 17, 2014

We apologize for the delay in today's Monday Morning Quarterback. Constant Contact was experiencing technical issues throughout the day.

In This Issue

[AGC's 87th Annual Meeting - Dec. 16th](#)
[Tom Lemmon's Apprenticeship "Snake Oil"](#)

[CSEA Application- DUE TODAY](#)
[SD Agency Leaders to Discuss Capital Improvement Projects](#)
[November/December Classes](#)
[Council & Committee Meetings](#)

Get Social With Us:



More about
AGC San Diego

www.agcsd.org

[Join Our Mailing List!](#)

WELCOME
NEW AGC MEMBERS

The AGC Board of Directors and the AGC Staff would like to welcome the following new members to the Association

[Aramexx Construction](#)
[Curtis Drilling Co.](#)

AGC San Diego's 87th Annual Meeting.....AGC of America's President Al Landes, Herzog Construction to Speak!!

The AGC San Diego's 87th Annual Meeting will be held on Tuesday, December 16th, 2014 from 11:30 am- 1:30 pm at the Hilton San Diego Resort, which is located on Mission Bay at the I-5 SeaWorld exit.

This year's meeting will feature Mr. Al Landes, the President and COO of Herzog Contracting, and the current national President of the Associated General Contractors of America. Herzog Contracting is a long time AGC San Diego and AGC of California member. Al was elected AGCA President in March 2014.

The AGCA is very active in the politics of Washington D.C., and we are confident that he will be sharing with those attending the effect on the construction industry that is anticipated as a result of the recent election. Al is one of those guys that gets right to the point.....so those attending should have a good idea on how the political atmosphere in Washington will affect your business in 2015 and beyond!!

The Annual Meeting will also feature the election of new AGC San Diego Board of Director Members, and the election of Trustees to the various AGC San Diego Trusts. In addition, AGC San Diego CEO Jim Ryan, will present the AGC's Annual Report detailing the activities and finances of the AGC during the past year.

All AGC San Diego members are invited to attend. It should be noted that this meeting traditionally attracts the largest number of General Contractors of all AGC meetings.

A registration form may be accessed by [clicking here](#).

[Elliott/Drinkward Construction, Inc.](#)
GB Construction, Inc.
[Hoffman Management & Const.Corp.](#)
[Hoop5 Networks LLC](#)
[Horeth Construction Corp.](#)
Orange County Acoustics, Inc.
[Timberline Construction, Inc.](#)

AGC's Motto:

*"It's Good Business to do Business with
an AGC Member."*



Tom Lemmon's Apprenticeship "Snake Oil" **By Jim Ryan, Chief Executive Officer**

If you read periodicals that focus on construction, you will no doubt find articles that focus on the construction craft worker shortage. **The "great recession" took its toll on craft construction workers.** Many retired, and many just left the industry for other careers. In addition, the industry went for an extended period of time with fewer individuals enrolling in apprenticeship programs. **That has resulted in fewer journeymen currently graduating from the programs.**

However, many observers feel that **California's construction apprenticeship system has insulated our state from the really severe craft worker shortages** that are being experienced in other parts of the country. In many states, the apprenticeship systems are exclusively the Joint Apprenticeship and Training Systems (JATC) that is offered only by the Building Trades Unions. Open shop contractors, which are a significant portion of the market in most states, must rely on either training craft workers themselves, or hiring the journeymen that have graduated from the union sponsored programs.

Since the 1980's, as a result of action brought by the AGC San Diego, California's Division of Apprenticeship Standards (DAS) has allowed contractor associations, in addition to unions to sponsor state-approved apprenticeship programs. The contractor association programs are called "unilateral" programs. The craft workers that enroll are not required to join a union, and are typically sponsored by open shop contractors. AGC San Diego has been approved by the DAS to sponsor apprenticeship training in seven different crafts. There are numerous other "unilateral" programs throughout the state sponsored by other contractor associations. The state does regulate, through an approval system, the number of programs that are approved in each area of the state.

AGC San Diego also participates in a number of union-sponsored JATC programs in San Diego and Southern California. Since AGC participates in both unilateral and JATC apprenticeship programs, the result is that signatory AGC contractors and open shop AGC contractors are both able to access trained apprentices and journeymen through a state certified program.

So....AGC San Diego's attitude toward training, when we discuss it with the unions, is that training is "neutral turf." The goal is to graduate highly trained craft workers in both the open shop "unilateral" and the union JATC programs. These craft workers will then go into the free market within the construction industry and work as journeyman for construction firms. If they choose to join a unionfine.....if they choose not to join a union....fine. **The goal is to get trained, skilled, craft workers into the industry.**

However, our "friend" Tom Lemmon, head of the San Diego Building and Construction Trades Council, seems to see all of this in a different light...and to be honest, so do many other union officials. **Tom takes every opportunity he can, to try to convince public and private owners that only the union JATC programs are training properly....despite the fact that thousands of craft workers are enrolled and thriving in the open shop "unilateral" programs.**

One of Tom's favorite apprenticeship "snake oil" pitches is that the union



Mahan Insurance
Brokers, Inc.

Comprehensive Insurance Solutions

Bob Mahan, Esq.

(619) 330-7061

bob@mahanins.com

Jessica Schellentrager

(714) 389-9450

jessica@mahanins.com

Contact us for a program evaluation
DOI# 0566836

DVBE Certified
#1392240

**10% OFF
LABOR**

On all makes and models!

Expiration Nov. 30, 2014

RDO Equipment Co.

Lakeside

10108 Riverford Road

619-270-4300

Promo code: MMQB
Must mention at time of order



AGC EVENTS

2014

EVENTS CALENDAR

**** Nov. Event ****

AGC/EGCC DINNER MEETING

November 19, 2014

San Diego Yacht Club

REGISTRATION

**** Dec. Events ****

AGC ANNUAL TOY DRIVE

AGC is collecting new, unwrapped toys
from Dec. 1- Dec 17, 2014. Please bring

JATC programs have a much higher "graduation rate" than the open shop "unilateral" programs. We agree that graduation rates in these programs are important. But they are not the same as high school graduation rates.

Apprenticeship graduation rates are always going to be lower.

Apprentices often find that construction is not what they want to do after a year or two in a craft apprenticeship program, and they move to another career path. Or they move from one craft to another after they are exposed to the roles of the various crafts, which also results in a lowering of the graduation rates.

So the other day, at some hearing in San Diego, Tom was again alleging that the union graduation rates were much higher, and that the "unilateral" programs were not doing the job and whomever he was addressing should require all apprentices to be in the union JATC programs only.

Well Tom.....when you look at the most recent [statistics published by the DAS](#), you will find that AGC San Diego's seven crafts had a graduation rate in 2012 (the latest year statistics are available) that was 44.58% compared to 36.15% for the union JATC programs.

Tom.....apprenticeship training is neutral turf. AGC contractors support both union JATC programs and open shop "unilateral" programs with participation and enthusiasm. So should you. San Diego needs trained craft workers...quit making this whole area one of your "snake oil" pitches. **You must be smarter than that!!!!**

**AGC Construction Safety Excellence Award (CSEA)
Applications DUE TODAY!!**

By RaeMarie Blaha-Jonas

CLICK HERE or CSEA Application

Applications may be returned by email, fax or dropped off by 5:00 p.m. at the AGC office.

The CSEA competition recognizes contractor's safety programs that excel. We urge you to enter. Firms that wish to compete in the AGC of America's CSEA Program will have the opportunity to use their local applications for submission to the AGCA by December 15, 2014. *It should be noted that firms selected to compete in the AGC of America competition will be requested to interview at the AGC of America Convention, which will be held March 16th-19th in San Juan, Puerto Rico. The awards will be presented during the Willis sponsored Safety Awards Breakfast on March 19, 2015.*

The awards will be presented during the AGC's Annual Installation Dinner, which will be held at the Marriott Marquis and Marina, located downtown San Diego on **Tuesday, January 20, 2015**. We expect over 500 will attend

a toy either to the AGC Holiday Dinner Dance or drop off at the AGC office.

AGC ANNUAL DINNER DANCE

December 6, 2014

INVITATION

Hotel Del Coronado

AGC ANNUAL MEETING

December 16, 2014

Mission Bay Hilton

REGISTRATION



2015 EVENTS CALENDAR

***** Jan. Events *****

INSTALLATION DINNER

Jan. 20, 2015

Marriott Marquis & Marina

REGISTRATION

WINTER CONFERENCE

SPONSORSHIP

Jan 29, 2015- Feb 1, 2015

Ritz Carlton, Lake Tahoe

SOLD OUT

***** March Event *****

AGC NATIONAL CONVENTION

March 18-21, 2015

San Juan, Puerto Rico

REGISTRATION

***** May Event *****

SPRING CONFERENCE

May 6-10, 2015

Ritz Carlton, Rancho Mirage

SAVE THE DATE

[AGC 2013 ANNUAL REPORT](#)

this event, and a key part of the evening is devoted to recognizing firms that have competed in the CSEA Program.

Questions: please contact [RaeMarie Blaha-Jonas](mailto:raemarie@agcsd.org) at (858) 558-7444, ext. 110

Wednesday, Nov. 19th... San Diego Agency Leaders to Discuss Capital Improvement Projects for 2014/2015 By Eddie Sprecco, Director of Engineering Construction & Industry Relations

On Wednesday, November 19th AGC's Engineering & General Contractors Council will hold a forum in which leaders of five major agencies will detail the construction projects they intend to bid or negotiate during 2014/2015. This will involve millions of dollars of construction opportunities for AGC member firms.

The following agencies will be featured:

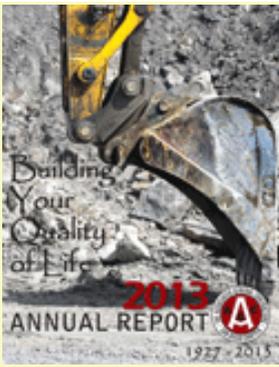
- **Tony Heinrichs**, Deputy C.O.O. Infrastructure / Public Works, City of San Diego
- **James Nagelvort**, Director Public Works Department, City of San Diego
- **Jim Linthicum**, Director of Mobility Management & Project Implementation, SANDAG
- **Iraj Ghaemi**, Director Facilities Development, San Diego Regional Airport Authority
- **Ramin Abidi**, CIP Program Manager", County of San Diego
- **Amer Bata**, Acting Deputy Director of Construction District 11, Caltrans



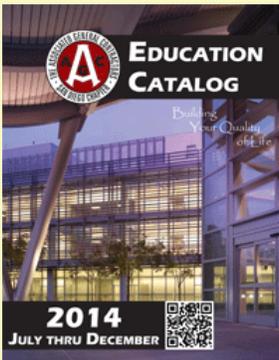
The event will be held at the **San Diego Yacht Club** located at 1101 Anchorage Lane (near Shelter Island). It will begin at **5:30 p.m.** with a social hour in which you will be able to visit with our agency guests. Dinner and the presentations by each agency will begin at 6:30 pm. Cost for the event is only \$50 per person.

To view a registration form [click here!](#) **RSVP's will close Wednesday, Nov. 12th**

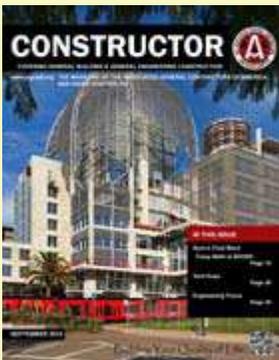
And...if you really want to make an impression, [sponsorship opportunities](#) for this meeting are available! Contact RaeMarie Blaha-Jonas at raemarie@agcsd.org



**July-Dec 2014
EDUCATION CATALOG**



**AGCSD CONSTRUCTOR
SEPTEMBER ISSUE**



ONLINE PLAN ROOM

BID MORE PROJECTS
with the
AGC Online Plan Room
AGC Member Benefit!

Not an AGC Member?
Get a Free Trial!
(858) 874-8560




NOVEMBER CLASSES

- Nov. 19 **Bluebeam Basics**
- Nov. 19 **Contract/Subcontract Review Strategies**
- Nov. 19 **Construction Stormwater Sampling**
- Nov. 20 **Project Engineer's Boot Camp**
- Nov. 20-21 **CQM Training**
- Nov. 21 **Spanish CPR/First Aid Training**
- Nov. 25 **Lead Worker Safety (Lead Awareness)**

DECEMBER CLASSES

- Dec. 1,8,15 **Primavera P6**
- Dec. 2 **Site Management**
- Dec. 2, 9,16 **Commercial Blue Print**
- Dec. 2 &9 **Trenching & Excavation CPT**
- Dec. 2 **Microsoft PowerPoint**
- Dec. 2 **QSP Forum**
- Dec. 3 **Heavy Equipment Safety Awareness**
- Dec. 4 **Scaffold Hands-on User**
- Dec. 4 **Forklift Operator Safety Training**
- Dec. 4 **Foreman & Superintendent Boot Camp**
- Dec. 4 **Traffic Control Technician & Flagger Training**
- Dec. 5 **Construction Health & Safety Technician (CHST) Pre-Test**
- Workshop**
- Dec. 8-12 **HazWoper 40-Hour**
- Dec. 11 **Ergonomics in Construction**
- Dec. 8-12 **EM 385-1-1 Military Safety Requirements 40-Hour Training**
- Dec. 9 **Bluebeam Basics**
- Dec. 9 **Trenching &Excavation CPT**
- Dec. 10 **Latest Trends for Recover of Lost Productivity &Delay**
- Claims**
- Dec. 11 **Preventing Sexual & Other Unlawful Harassment**
- Dec. 16 **The Collaborative Project**
- Dec. 16 **Global Harmonized System**
- Dec. 17 **CPR/First Aid Training**
- Dec. 17 **Workplace Bloodborne Patogens**
- Dec. 18 **CPR/Fist Aid/ AED Training**
- Dec. 18 **Confined Space Refresher**
- Dec.18 **Communication Skills for Workers at the Construction Field**
- Level**
- Dec.18-19 **CQM Training**
- Dec. 22 **EM 385-1-1 Certification Refresher Course**

[CLICK HERE](#) FOR THE JULY- DEC 2014 EDUCATION CATALOG

QUICK LINKS

EVERYTHING IN ONE PLACE

[AGCSD Chapter Website](#)

[Annual Reports Archive](#)

[Apprenticeship Information](#)

[Construction Acronyms](#)

[Constructor Magazine Archive](#)

[Committee Volunteer Form](#)

[Council/Committee Meeting Schedule](#)

[Education Training](#)

[Journeyman Upgrade Training](#)

[Safety Training](#)

[Military Training](#)

[Education Catalog July- Dec. 2014](#)

[Events Calendar](#)

[Government Relations/PAC](#)

[2014 Holidays](#)

[Labor Relations/Prevailing Wage](#)

[Master Labor Agreements](#)

[Wage Rates](#)

[Membership Inquiries](#)

[Member List](#)

[Members' Goods & Services](#)

[Member Discounts](#)

[Member Website Link Form](#)

[Fringe Benefits](#)

[Photo Gallery](#)

[Plan Room](#)

[Online Plan Room](#)

[AGC On Demand](#)

[Room Rental](#)

[Sponsorship Opportunities](#)

[Staff Services](#)



(All meetings are held at the AGC San Diego Chapter office unless otherwise noted)

NOVEMBER COMMITTEE/COUNCIL MEETINGS

Nov. 18 **Meetings & Events Committee** 12:00 p.m.

DECEMBER COMMITTEE/COUNCIL MEETINGS

Dec. 2 **Engineering & General Contractors' Council (EGCC)** 7:00 a.m.

Dec. 3 **Safety Committee** 7:00 a.m.

Dec. 4 **NAVFAC Liaison Committee** 11:30 a.m.

Dec. 4 **Technology Trends in Construction Committee @ TBD**

Dec. 5 **City Liaison Committee @ AGC**

Dec. 10 **County Liaison Committee @ County Operations Center**

Dec. 12 **Caltrans SANDAG Liaison Committee @ Caltrans, 4050 Taylor St.**

GET INVOLVED... JOIN A COMMITTEE!

Get involved in the AGC by serving on a committee...the more you put into AGC, the more you'll get out! A great way to network with other AGC members.

SIGN UP



Have You Moved Lately?
Keep us "in the know"

Please notify us if your company has moved, or if there are any other changes to your company's listing (contacts, job title changes, CSI codes, certified business, etc.) Thank you!

We strive to keep our membership listing up-to-date

Email [Marcy Knopman](mailto:Marcy.Knopman) of any necessary changes.

FYI: The updates for your company's listing for the 2015 AGC San Diego Chapter Membership Directory will be due

October 31, 2014

[DIRECTORY UPDATES](#)

About Monday Morning Quarterback

AGC San Diego Chapter's Monday Morning Quarterback is a "hot off the press" and to the point Monday morning briefing on the important issues facing San Diego's construction industry. It is prepared by AGC Chief Executive Officer, Jim Ryan, and Vice President Government Relations, Brad Barnum.

Please contact [Jim Ryan](#) or [Brad Barnum](#) with your comments, or with information that should be conveyed to the industry through this service. Well over 2,000 individuals employed by AGC member firms are part of this system.

[ARCHIVE](#)

The Associated General Contractors, San Diego Chapter, Inc.
6212 Ferris Square, San Diego, CA 92121 | Phone (858) 558-7444 | Fax (858) 558-8444
www.agcsd.org



"Building Your Quality of Life"

[Forward this email](#)



This email was sent to jessica@agcsd.org by mknopman@agcsd.org | [Update Profile/Email Address](#) | Rapid removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

