

Productivity Models in Home Health and Hospice

presented by
Karen A. Vance, OTR,
Supervising Consultant,
BKD Health Care Group, Colorado Springs, CO



Tuesday, February 10, 2015 * 2:00 – 3:30 p.m. EST

Webinar Overview: Traditional standard of measuring productivity in home health and hospice is counterintuitive to the product being delivered. This session will discuss the flawed logic of longstanding assumptions behind productivity measures. We will then introduce an alternative that better aligns the product sold with the measures of productive service delivery. Sample processes and tools will be used to illustrate operationalizing this productivity model.

Objectives: After attending this webinar, the home health participant will be able to:

- Explain baseline assumptions for productivity standards;
- List strategies for effective productivity monitoring; and
- Describe elements for objective management of productivity.

Speaker:

Karen A. Vance, OTR
Supervising Consultant
BKD Health Care Group, Colorado Springs, CO

Karen has been with BKD Health Care Group since 2003, delivering clinical and operations consulting services to home care providers. She also provides reimbursement and compliance consulting services and helps home care providers establish and maintain quality management practices. With home care experience since 1981 as a provider, clinical and regulatory manager, Karen has presented home care seminars since 1988 for national, state and regional health care associations and industry media organizations.



Target Audience: Administrators, clinical managers, HR personnel

The Association for Home & Hospice Care of North Carolina
Productivity Models in Home Health and Hospice

Convenience: Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

Confirmation: Approximately five days prior to the webinar, a confirmation will be e-mailed to you. This confirmation will include a link to access the presentation handouts, the sign-in sheet, and evaluation, as well as a link enabling you to access the webinar.

Registration Fee: Registration fees are based on one phone/webinar connection; multiple site participation for your agency will require a separate registration fee for each connection.

Members: \$149 per agency line
Non-Members: \$298 per agency line

Registration Deadline: Friday, February 6, 2015

Cancellations: Cancellations will only be accepted if written cancellation is received by Tuesday, February 3, 2015. We consider an e-mailed registration to be a commitment for payment by the agency registering.

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Three Easy Ways to Register:

By Mail: (If paying by check or credit card) mail registration form with total registration fees to: AHHC, 3101 Industrial Drive, Suite 204, Raleigh, N.C., 27609

By Fax: (If paying by credit card) fax a copy of the registration form with the appropriate credit card information and signature to 919.848.2355. Our fax lines are open 24 hours a day.

On Line: for convenient on-line registration, go to <http://imis.homeandhospicecare.org/imispublic/>

Please contact **Richard Fowlkes** if you have any questions about registration at richardfowlkes@homeandhospicecare.org