

# Earn Your ABR® Designation

## Accredited Buyer's Representative-Designation Course

**As a buyer agent, are you ready to take your business to a new level?**

The Accredited Buyer's Representative (ABR®) designation is designed for real estate buyer agents who focus on working directly with buyer-clients.

### By earning your ABR®, you gain:

- Valuable real estate education that elevates your skills and knowledge in the eyes of home buyers.
- Ongoing specialized information, programs and updates that help you stay on top of the issues and trends in successfully representing home buyers.
- Access to REBAC (Real Estate Buyer's Agent Council) members-only marketing tools and resources, which provide an additional competitive edge.

The ABR® designation enhances buyer representation skills and provides proof to prospective buyer-clients of proficiency in servicing their unique needs.

ABR® Education Requirements: To become an ABR® you must complete the **ABR® 2-Day Designation Course** and **one elective course**. ORRA will be offering the following elective courses in 2011:

- CIPS/Local Markets – October 4
- Short Sales and Foreclosures (CRS 111) – October 20
- Broker Price Opinion Resource Certification – October 31

To learn more about how to complete the ABR® Designation requirements, visit [http://rebac.net/abr\\_designation.cfm](http://rebac.net/abr_designation.cfm).

### Official NAR Designation



### Two-Day Designation Course Dates

**Monday & Tuesday, August 1 & 2, 2011**

8:30 a.m. – 5:30 p.m. Both Days

(Check-in begins at 8:00 a.m. on first day only)

Orlando Regional REALTOR® Association

### Instructor



**Richard T. Fryer, ABR®, DREI, AHWD, GREEN, RSPS, SRES, MBA**  
*President*  
*IFREC Real Estate Schools*

As a licensed real estate broker and instructor, Mr. Fryer has taught thousands of real estate students over the past 28 years. An ORRA past president, he was named 2002 Educator of the Year by Florida REALTORS® and currently serves on the National Advisory Board of the Real Estate Buyer's Agent Council (REBAC).

### Registration

ORRA Members: \$299 | Non-ORRA Members: \$314

On-site: Registration Fee + \$15

*Registration options and policies on reverse*

**11 CE Credits**

# Register today!

1. Visit **www.orrealtor.com**, log into "Members Only" and click on "Register for Classes"
2. **Phone** 407.513.7268
3. **Fax** 407.513.9120
4. **E-mail** education@orrealtor.com
5. **Mail** ORRA Education  
P.O. Box 609400  
Orlando, FL 32860-9400

## ORRA Course Registration Policies

**Location:** **ORLANDO REGIONAL REALTOR® ASSOCIATION**, 1330 Lee Road, Orlando, FL 32810 (unless otherwise noted on the front of this form)

**Cancellations/No-Shows:** 25% of registration fee if canceled within 3 days of course date or for no shows.

**Refunds/Cancellation Notice Requests:** Please contact us via one of the following methods:

Fax: 407.513.9120 Phone: 407.513.7268 E-mail: education@orrealtor.com

**Attendance:** To receive CE credits for any Continuing Education course, participants must:

1. Be physically present for the entire program from beginning to end;
2. Sign any/all morning or afternoon attendance sheets; and
3. Refrain from using cell phone and laptop except during designated break times.

## Registration Form

### YES! Register me for the **ABR® - Accredited Buyer's Representative Designation Course** on Monday and Tuesday, August 1 and 2, 2011.

Attendee Name

Member Number  Phone ()  -

E-mail

Course Fee:  ORRA Member – \$299  
(ORRA REALTOR® and Affiliate members only)

Non-ORRA Member - \$314  
(REALTOR® and Affiliate members of other REALTOR® associations and licensed salespersons of ORRA Broker members)

ORRA Member On-site – \$314

Non-ORRA Member On-site – \$329

Payment Method:

Check #  (Payable to ORRA)  Broker Account (ORRA members only. Broker approval required.)

VISA  MasterCard  American Express  Discover

Credit card #  Expiration  /

Credit card charge signature OR broker signature for broker approved account charge \_\_\_\_\_

Initial \_\_\_\_\_  I agree to the terms of the cancellation and attendance policy referenced above.

Special disabilities accommodated with advance notice. Courses not open to the public unless otherwise noted.