### New Strategies for Protecting Trademarks Against Trademark Bullying - New Litigation Best Practices & Better Understanding How to Both Use & Defend Against Cease & Desist Letters

Description:

In New Strategies for Protecting Trademarks Against Trademark Bullying, ExecSense examines the most upto-date strategies and best practices being used by leading trademark attorneys to protect their clients against resource-rich trademark owners who employ legal means to prevent others from using trademarks that could potentially cut into their market share. Take the 60 minutes to view this webinar (on your computer, mobile phone, iPad, Kindle or printed out) to improve your understanding of the trademark bullying phenomenon and learn valuable tips and techniques for defending against cease and desist letters from bullying trademark owners.

Upon ordering, ExecSense will email you a link to download the webinar files for viewing on your computer, mobile phone, iPod, iPad, Kindle or printed out. The downloaded files will include the PowerPoint presentation, audio narration and jpeg images of the slides (for watching on your mobile media device). Take advantage of your next commute, flight, business trip, lunch, or free hour in your schedule to view this webinar.

The webinar is led by an expert in protecting against trademark bullying, Michael O. Warnecke (Partner, Perkins Coie), and focuses on:

- Everything you need to know in 60 minutes to defend your clients against cease and desist letters from bullying trademark owners

- Tips and techniques being used by leading intellectual property attorneys to protect their clients from trademark bullying and defend against cease and desist letters, including tips for choosing a trademark with an eye towards limiting future legal conflicts, how to educate your clients with trademark knowledge needed to identify bullying attempts, how to refute an infringement or dilution claim, tips for using alternative dispute resolution to defend against trademark bullying, how to determine whether or not your client should offer to sell their mark and how to determine fair price, how to publicize trademark bullying to get your client's customers and the public on their side and generate negative publicity for the trademark bully, and more

The 10 questions being asked the most by intellectual property attorneys about what actions they need to be taking in 2011 to protect their clients from trademark bullying and unwarranted cease and desist letters and how to avoid any pitfalls that could lead to infringement actions being brought against their clients
Case studies of other leading intellectual property attorneys who have successfully protected their clients from trademark bullying, what techniques worked best, and important lessons learned

Praise for ExecSense Webinars:

"An expeditious way to obtain authoritative current information and ideas on a subject of interest." – David Kera, Partner, Oblon Spivak

"Just in time information to improve knowledge of current topics and trends." – Thomas M. Armstrong, Attorney, Reid and Riege

"Well organized, well articulated, and easy to follow. The ExecSense webinar I attended was the best virtual learning experience I've had in quite some time." – Brian K. Moore, HR Communications, Humana

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