



"Our Address Is Your Home"

The Informed Realtor®

April 2005

April Calendar

Sunday, April 3
Daylight Savings Time
"spring forward"

Thursday, April 7
Realtor® Roundtable Coffee Hour

Friday, April 8
Rookie Realtors®

Tuesday, April 12
Community Relations Task force

Wednesday, April 13
Board Forms Committee
Affiliate Task Force

Tuesday, April 19
MSI Board of Directors

Monday, April 25
New Member Orientation

Tuesday, April 26
GLAR Finance Committee

Thursday, April 28
GLAR Board of Directors



Greater Louisville Association
of REALTORS®

6300 Dutchmans Pkwy
Louisville, KY 40205
Tel: 502.894.9860
Fax: 502.894.9866

www.LouisvilleRealtors.com

Member Spring Fling!

You don't want to miss our first member appreciation day on Friday, April 15th at the Association office. The staff is busy preparing discounts, prizes, special offers, give-aways and treats! Look for details in the upcoming Realtor® Directs and make sure to put this event on your calendar. It'll be worth your while!

Walk With Us This Spring!

Now's the time to sign up for the spring walks! Be a part of the Realtor® walking team and support one or all of these great causes. To register and purchase the special Realtor® shirt, please call (502) 894-9860 or stop by the Association office.

March of Dimes, Walk America - Saturday, April 16



MS Walk Louisville - Saturday, April 16



Cystic Fibrosis's Great Strides - Saturday, May 14



Walk Rock & Roll For K.I.D.S. - Saturday, May 21



Spring Day at the Races



Be sure to attend this year's Spring Day at the Races on Wednesday, May 25th. We'll be located in the completely renovated and new Millionaire's Row. The ticket price is \$36 per person or \$288 for a table of 8 and includes admission, race program and the chef's table buffet. Seating is limited and assigned on a first-come, first-serve basis, so please purchase your tickets early. You can register via IMS on LouisvilleRealtors.com

Rookie Realtor® Meeting

This is a FREE informative meeting for Realtors® with less than 2 years experience. Join us at 9:00 am on Friday, April 8, for a discussion on Sales Contracts. All Rookies attending will be eligible to win a \$50.00 gift bag. April's Rookie Meeting is sponsored by Affiliate Member, Community Trust Bank. To register, logon to www.LouisvilleRealtors.com and register via IMS.



2004 - 05 GLAR Board of Directors

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Letter From Your GLAR President - Kathy McGann

Homeownership has become a reality for an unprecedented number of families and individuals in America since the early 90's. In part, this is due to the birth of the Subprime market. Subprime loans are geared to those with lower or blemished credit scores, allowing for more individuals to qualify, but priced at a higher rate to accommodate lender risk.

Unfortunately, the nature of the Subprime loan has created some undesirable situations for homeowners. For example, consumers who live where traditional banking services are limited, often turn to subprime lenders (often unregulated finance companies) regardless of their personal credit history. Also, an alarming rise in loans with predatory characteristics has occurred in the subprime market. While not all subprime loans are predatory, all predatory loans are subprime.

Making home mortgages available on fair terms to all borrowers is a major priority for Realtors®. Currently, those with the fewest financial resources pay the most to obtain financing.

If you are working with a buyer with a lower credit score, encourage them to carefully review their closing costs and interest rates on subprime products. It's in your client's best interest to obtain a second opinion from a different lender, and you'll be serving them well by making the suggestion.

Habitat needs a Realtor®!

Habitat for Humanity of Louisville is asking for assistance finding a campus-type property to launch "Restore" and to relocate the Habitat offices and Construction Center. The minimum space requirements include:

- 20,000 sq. ft. of high stack storage space (at least 24' ceiling height)
- 10,000 sq. ft. of high stack storage space for a Construction Center
- 6,000 sq. ft. of office space
- 30-40 parking spaces
- Easily accessible with possible space for expansion

Habitat is also looking for a 4,000-6,000 sq. ft. retail space below lease market price to utilize during the transition. The Realtor® support for this and all Habitat projects is appreciated. If you know of any buildings that meet these needs, please contact Lillian Wild, Realtor®, at (502) 551-1654.

Realtor® Roundtable / Coffee Hour – Marketing & The Power of Promotions

Don't miss the next Realtor® Roundtable/Coffee Hour. A Panel will be leading a discussion on Marketing. Join us on Thursday, April 7, at the Association Office. Enjoy networking with your fellow Realtors® over coffee and pastries beginning at 8:30am followed by our presentation at 9:00am. Attendees will be eligible to win a \$50 gift. March's roundtable is sponsored by Affiliate Members, Metropolitan Title Company and Pillar to Post. To register, email Alice Hilton at AliceH@LouisvilleRealtors.com or logon to www.LouisvilleRealtors.com and register via IMS.





2004 - 05 MSI Board of Directors

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MLS Tip of the Month

Saving searches is easier than ever! You are now able to save searches from the Quick Search screen by clicking the Save Search button. Type the name you wish to give to your search and click the save icon. It's that easy!

Letter From Your MSI President - Allison Bartholomew

One of the greatest assets of the MLS is the accessibility of contact information of all our members. It should be the first thing completed upon receiving the login ID information as a new member, and also when an agent moves from one company to another. Kentucky law requires a residence address change be submitted to the KREC within 10 days, and at such time those changes should also be submitted to the GLAR Membership department. If you have made changes to your contact phone numbers, website address, or email address make sure to reflect these changes under the setup heading and "Personal" tab in the MLS system.

With the technology of accessing the Directory from our mobile phones, it makes it so simple to follow up with feedback from showings to fellow Realtors either through email or voice mail, or retrieve fax numbers to submit offers. You can even use the Directory to confirm which office holds their license. But it only works if the information loaded by you into the system under "Personal" is correct. This same information is what appears as your contact information on each of your listings.

The ability to upload a current photo, logo and web address keeps your marketing up to date and professional looking, as it can be programmed to appear in custom flyers generated from the MLS, or even the customer reports sent to your buyers. Custom headers and footers can include your contact information or slogan, which personalizes what you hand out.

If you haven't viewed your information on the public website LouisvilleRealtors.com, I highly suggest you do so. The website is populated with the information you have submitted in the SETUP heading on the MLS. It is important to us all that a positive and professional page represents each of us to the general public. Should you need any assistance with uploading your photo or logo to the system please call upon our MLS staff to help. As we move closer to promoting the new and improved public site, we anticipate a jump in public viewing, and want to make sure our image is as professional as possible.

Should you run across someone who needs to update their information, please let the GLAR Membership department know.

Mastering the Power of the TREO 600

If you own a TREO 600 or 650, you won't want to miss "Mastering the Power of the Treo 600" taught by G. William James of Handheld Computer Solutions! In this course, you will learn to:

- optimize the use of your Treo including using the call log,
- managing your calendar, contact lists, memo-pad and to do lists,
- email and SMS text messages,
- browsing the web, bookmarks and assigning Quick Keys,
- pictures, customizing settings, beaming, syncing contacts and appointments,

Mark your calendar for Wednesday, April 27 from 9:00 to Noon, and register early as seating is limited. Members receive a special rate of only \$40 for course tuition! Call the GLAR Education Department at (502)894-9860 for more information, or log-on IMS at www.LouisvilleRealtors.com.

2006 NAR Committees

Those interested in serving on an NAR committee in 2006 must submit a recommendation form online at Realtor.org by May 20. Recommendations are compiled into nomination reports that are used by NAR officers in the committee selection process. To submit a recommendation using NAR's Committee Recommendation Database, logon to <http://www.realtor.org/comsel.nsf/webpage/mbrhome>. For more info, CONTACT: LaShawn Williams, 312/329-3289.



Become an Accredited Buyer Representative!

The 2-day ABR Designation course will be at GLAR on April 20 & 21, and the ABR elective New Home Sales course be held on April 22, both of which are necessary to receive the ABR Designation. For those of you who are looking for a course to fulfill your GRI elective credits, the 2-day ABR Designation course is approved for 16 hours of GRI elective credit as well. Now approved for 16 hours toward your KY Broker License! For the course flyers and more information about this designation call the GLAR Education Department at 502-894-9860 or go to our website at www.LouisvilleRealtors.com, click on Education/Designations.

Changes to Residential Sales Contract

The GLAR Board of Directors has approved several changes to the Residential Sales Contract as recommended by the Board Forms Committee. New Residential Sales Contracts will be available online and in the Realtor® Store mid to late April. We will announce when they become available in the Realtor® Direct and on the front page of LIST-IT. Following is a summary of the changes that you can expect to see on the updated contracts.

At top of page, Date moved to far right hand side.

Add an additional line under "Agent" so there will be room for two agents under Listing Company and Cooperating Company. Do the same for phone numbers. So there will be a total of four lines for agents, telephone, and fax.

Paragraph 3:

3. PAYMENT OF PURCHASE PRICE: The purchase price shall be paid as follows: earnest money to be credited thereon; \$ _____ down payment; balance of \$ _____ paid by (CASH) or by a (Conventional) (FHA) (VA) (fixed) (adjustable) (other: see attached addendum) loan amortized over _____ years, with interest not to exceed _____% per annum. For an adjustable rate mortgage, adjustments are limited to the following: _____.

Buyer agrees to pay.....(same paragraph). At the end of this paragraph, change "common to Kentucky legal practice" to "common to local custom."

This contract is contingent.....(same paragraph).

(this is an additional blank line inserted just before paragraph 4.)

Paragraph 4:

4. APPRAISAL CONTINGENCY (CHOOSE ONE):
Insert boxes to the left of A and B

Paragraph 13B

B. INSPECTIONS (CHOOSE ONLY ONE OPTION):

____ 1. Unless it is discovered that Seller failed to disclose a material defect which was known or reasonably should have been known, Buyer accepts this property in its "as is" condition. Buyer understands the risks associated with this decision and agrees to indemnify and hold harmless the real estate agents and Brokers from any damages sustained as a result of accepting the property in its "as is" condition. Notwithstanding the foregoing, Buyer and Buyer's licensed and/or certified representatives (chosen by Buyer) have the right to perform any and all desired inspections, within _____ calendar days after acceptance of this Contract (acceptance date not included) but Buyer may not request the Seller to make any repairs, corrections, or replacements, and Buyer agrees to purchase this property regardless of the results of the inspections.

However, if a clear wood destroying insect inspection is required by Buyer's lender, this Contract is contingent upon Buyer obtaining at Buyer's own expense, within _____ calendar days after acceptance of this Contract (acceptance date not included), a satisfactory certification (using NPMA-33 Form) from a reputable pest control company, of Buyer's choice, certifying the improvements to be free from visible evidence of active wood destroying insects, infestation or damage therefrom. Seller shall allow reasonable access and shall remove all personal belongings and/or debris that might obstruct a thorough inspection of the property and its improvements. Should the certification reveal active infestation and/or damage from wood destroying insects, Seller may pay for all treatment and/or repairs, and if Seller is unwilling to pay for same, Buyer shall have the right, in writing, to declare this Contract null and void.

...Continued

MLS Power Tools

Join Solid Earth President, Matt Fowler, on Monday, April 11 at 9:30 -11:00am to learn more about how to get the most out of your MLS System. The MLS System contains marketing features far beyond what is used by the average user. In this 90-minute seminar, Matt will guide you through a variety of these easy-to-use yet under-utilized techniques. This session is FREE to members, but a reservation is required as seating is limited. To reserve your seat, logon to Internet Member Services (IMS) at www.LouisvilleRealtors.com.



Pursuing Your Broker's License?

The next 48-hour Broker Management Skills course at GLAR is scheduled to begin Tuesday, April 12, 2005 through May 17, 2005. This course is required by the Kentucky Real Estate Commission for anyone who is applying for a Broker's License. For more information and a course flyer call the Education Dept. at 502-894-9860 or go to www.LouisvilleRealtors.com.

OR

____ 2. Within _____ calendar days after acceptance of this Contract (acceptance date not included), Buyer may inspect the property for any purpose (including wood destroying insects) at reasonable times and at Buyer's expense. Within the same time period, Buyer may accept this property "as is" without requesting any repairs, corrections or replacements. In the alternative, Buyer may, within the same time period, in writing, either declare the contract null and void or request Seller to make repairs, corrections or replacements. If Buyer requests Seller to make repairs, corrections or replacements, Seller shall respond in writing to Buyer's requests within _____ calendar days from Buyer's written notification to Seller. If Buyer and Seller cannot agree on which items shall be repaired, corrected or replaced, or on payment of same, Buyer has _____ calendar days following Seller's last response to notify Seller in writing that Buyer either accepts the property "as is" (except for items that Seller agrees in Seller's last response to repair, correct or replace) or that Buyer voids this Contract. If Buyer declares this Contract null and void, then Buyer and Seller shall sign a mutual release within three (3) calendar days authorizing a refund of all earnest money to Buyer.

If Seller agrees to make repairs, replacements or corrections, all such improvements shall be made in a workmanlike and timely manner prior to closing.

Paragraph 20

20. Mediation/Binding Arbitration: Notice of Demand for Mediation and Notice of Demand for Arbitration must be made within 365 days after the party raising the claims knew, or should have known, of the existence of said claims. Any dispute or claim (including, without limitation, claims of fraud, misrepresentation, warranty and/or negligence) of Sellers, Buyers, Brokers, Agents or any of them for a sum greater than the limits of small claims court jurisdiction arising out of this Contract or the Breach thereof or arising out of or relating to the physical condition of the property covered by this Contract shall first be submitted to mediation in accordance with the guidelines of the Greater Louisville Association of REALTORS, Inc. Copies of these guidelines are available at the Greater Louisville Association of REALTORS, Inc. Disputes shall include (among other things) issues relating to representations made by the Buyer, Seller or any Broker or Agent, or other person or entity in connection with this sale and purchase. Any agreement signed by the parties pursuant to the mediation conference shall be binding.

If mediation does not result in an agreement signed by all the participants, all such claims or disputes shall be decided by binding arbitration in accordance with the guidelines of the Greater Louisville Association of Realtors and the laws of the Commonwealth of Kentucky. Copies of these guidelines are available at the Greater Louisville Association of REALTORS, Inc. An actual oral hearing shall be held unless the parties mutually agree otherwise. Any proceeding to determine damages shall be conducted by an arbitrator pursuant to this clause and not in court. By signing below, the agents, on behalf of themselves and their brokers, agree to be bound by this paragraph 20, but are not parties to this Contract for any other purpose. Paragraph 20 shall survive the closing.

The Kentucky Real Estate Commission still retains jurisdiction to determine violations of KRS324.160, and any and all claims related to said violations must be brought within the time frames set by the Kentucky Real Estate Commission.

Listing Agent's Signature Date/Time Cooperating Agent's Signature Date/Time

Registration and Refund Policies:

Phone reservations not accepted.
REFUNDS: Refunds for regular Continuing Education Classes given with minimum 24-hour advanced cancellation notice only. Refunds for GRI, ABR & other Designation Classes given only with minimum 48-hour notice minus a \$25 administrative fee. Students who register for a class and do not show up the day of the course, will not receive a refund after the course. Classroom door closes 10 minutes after the class begins, students arriving after the classroom door officially closes will not be admitted. Students must stay until the end of the course and fill out the Commission's evaluation to receive credit. Confirmations: If you would like to confirm that your registration was received (especially if faxing it), please call the Education Dept. at (502)894-9860. Bring a light sweater or jacket for your comfort.



*Classes held at the Greater Louisville Association of REALTORS, 6300 Dutchmans Pkwy, Louisville.

April - May, 2005 Education Schedule

| Date | Time | Course Title | Cost | Credits |
|-------------------|-----------------|--|--|---|
| April 5 | 9:00am to Noon | NEW Class! Legal Update 2005 | \$15 Member \$35 Non-Member | 3 hrs KY Law |
| April 5 | 1:00 to 4:00pm | Code of Ethics vs. License Law | \$15 Member \$35 Non-Member | 3 hrs KY Law NAR ethics req. |
| April 11 | 9:30 to 11:00am | NEW Technology Class MLS Power Tools | FREE to Members | No CE Credits |
| April 12 - May 17 | 8:00am -5:00pm | 48-hour Broker Management Course <i>Classes held every Tuesday for 6 wks</i> <i>[Refunds given only with 3 day (72 hour) advance cancellation notice]</i> | \$425 Member \$475 Non-Memb. rsvp deadline: Apr. 5 | 48 hrs Broker Licensing Credit |
| April 13 | 9:00am -4:00pm | Kentucky Core Course | \$45 Member \$65 Non-Member | 6 hrs KY Core Law |
| April 14 | 9:00am to Noon | GLAR Sales Contract | \$15 Member \$35 Non-Member | 3 hrs KY Law |
| April 20 & 21 | 8:30am -4:00pm | ** DESIGNATION COURSE ** Accredited Buyer Rep. Designation Course (ABR) <i>[Refunds (minus \$25 fee) only w/ 48-hr cancel notice]</i> | \$260 by Apr 6 \$285 by Apr 19 \$300 first day | 6 hrs KY Law 16 hrs GRI elec 10hrs IND elec. 16 hrs KY Broker |
| April 22 | 8:30am -4:00pm | ABR Elective: Successful Buyers Representation-New Home Sales <i>[*Refunds (minus \$25 fee) only with 48-hr cancel notice]</i> | \$90 by Apr 8 \$105 by Apr 14 \$125 first day | 6 hrs ABR elective 4 hrs KY elective 6 hrs Indiana elec. 6 hrs KY Broker |
| April 27 | 9:00am to Noon | NEW Technology Class Mastering the Power of the TREO 600 <i>[Refunds given with 48-hr advance cancellation notice]</i> | \$40 Member \$80 Non-Member | No CE Credits |
| May 11&12 | 8:00am -5:00pm | ** DESIGNATION COURSE ** GRI 1: Professionalism in Real Estate <i>[Refunds (minus \$25 fee) given only with 48-hr advance cancellation notice]</i> | \$160 by Apr 27 \$175 by May 10 \$200 at-door | 16 hrs GRI 6hrs KY(3Lw&3E) 16 hrs KY Broker NAR Ethics Req. |
| May 16 | 5:30 to 8:30pm | New Evening Class! Litigation - Mediation - Arbitration: What's the Difference? | \$15 Member \$35 Non-Member | 3 hrs KY Law |
| May 19 | 9:00am to Noon | NEW Class! Caught on Camera: Anti-trust in the 21st Century | \$25 Member \$50 Non-Member | Credit pending |
| May 19 | 1:00 to 4:00pm | Excellence in Advertising: An Ad Writing Workshop | \$15 Member \$35 Non-Member | 3 hrs KY elective |

Registration Form

Name: _____ Member #: _____ SS#: _____ Phone: _____
 Address: _____ City: _____ ST: _____ Zip: _____
 Course Title: _____ Course Date: _____ Time: _____
 Course Title: _____ Course Date: _____ Time: _____
 Birth Month _____ *(needed if registering for KY Core Course)*
 Payment: Check: _____ Registrants Board Account: _____ VISA: _____ MASTERCARD: _____
 Credit Card Number: _____ Exp. Date: _____
 Signature: _____ *(Required if charging)* Date: _____

Send with payment to: Greater Louisville Association of REALTORS, 6300 Dutchmans Pkwy, Lou., KY 40205
 (or) FAX with payment to Fax # 502- 893-8787. Questions? Call Education Dept. at (502) 894-9860.

REGISTER ONLINE @ www.LouisvilleRealtors.com. Click on the IMS button.

Classifieds

Credit Union

FlexRate Certificate

Kentucky Telco Federal Credit Union's FlexRate Certificate lets you improve your life and your rate! Start your 60 month share certificate now and you can improve your rate at any one time during your term...with no penalties! With deposit rates on the rise, you won't want to miss this incredible opportunity. Call us at 502-449-3000 or 800-292-9490 or stop in any of our offices today to find out more about our new FlexRate Certificate.

Inspections / Mold

All ✓ Check Home Inspections LLC

Always a **Free** Termite inspection with every home inspection. ASHI and NAHI inspectors on staff. We send a team of inspectors to get the job done faster. We also can check for Radon, mold, and the duct work. Call **ALL CHECK Home Inspections LLC**. 231-6087 (fax 231-3689) Toll Free 1-877-255-2435.

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We offer certified inspectors, Allergen and Mold spore removal. We also handle borate treatments, positive drainage techniques and installation of vents, vapor barriers, sump pumps- exterior sloping and dry carpet allergen extraction. Mention this ad and receive 50% off initial inspection fee. Call 502-231-1155. **"A MOLD COMPANY WITH FRESH IDEAS."**

AmeriSpec Home Inspection Services 426-2719 Number One in North America! Award winning office since 1991. ASHI and KREIA certified. Radon testing available. Computer generated or on-site reports to meet your specific needs. 200 Page Home Maintenance Manual with every inspection. Full E&O coverage and Realtor referral protection for complete peace of mind. Give us a call today to schedule your next home inspection and receive a \$15.00 discount for mentioning this ad. Inspecting Louisville One House At A Time!

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ASHI certified and KREIA member - Radon & Carbon Monoxide testing. Computerized reports w/photos - E&O Insured with Realtor referral protection- 7 days scheduling available.

MOLD INSPECTIONS AND ANALYSIS

Microbac Laboratories, Inc., the nations 4th largest environmental laboratory group, has been serving the Louisville area for over 28 years. Mold identification is one of our areas of expertise. In fact, we are one of the few companies in the U.S. licensed by the EPA to perform mold analysis by PCR (DNA) techniques. In addition, we offer a number of other services including radon, lead, asbestos, and potability testing. For any of these services including all types of mold inspections, investigations, or analyses **please call our local office at 502-962-6400.**

REALTORS BEWARE who you are referring to do your clients' home inspection, it reflects directly on you and your company. Visit www.ashi.org to be certain you are referring a true A.S.H.I. member. Visit www.bbb.org to be certain you are referring someone who has a good record. Don't get surprised. www.reliancehomeinspection.com family owned & operated since 1999. **CALL 448-3505**

Mortgage Companies

REALTORS, PLEASE REFER YOUR CLIENTS TO BORROWERS CHOICE

MORTGAGE. We offer free pre-approval, no application fee, guaranteed closing costs, fast closings, personalized service, and very low rates. We will attend your closings to make sure your transactions are correct. We are locally owned in St. Mathews and a member of the better business bureau. Call Drew Schaefer or Scott U'Sellis at 502-896-2616 for a low rate quote.

Pest Control/Repairs

BRIGHT PEST CONTROL CO. Specializing in termite inspections for Real Estate closings and all of your pest control needs. Same day service upon request...Saturday appointments are no problem! Courteous, uniformed, State Certified Inspectors. **Termite reports generated electronically on-site. Independent Carpenter on call.** East 452-9600 / West 935-3500 / So. Indiana 282-3600.

Ohio Valley Termite and Pest Control/Repairs

Full Service for your termite problems from the Ohio Valley Termite And Pest Control. Termite inspections for Real Estate closings. Treatment procedures where necessary and **NOW ---DAMAGE REPAIRS.** Why go anywhere else? We now repair / replace damage caused by termites, carpenter ants and wood mold (rot) to floor joists, sill plates, sub floors and flooring and other parts. We install vapor barriers and crawl or attic vents. Call **Ohio Valley** now, because: "The Bug Stops Here"! Phone 231-6088. Fax 231-3689.

Virtual Tours

Martin Crane Virtual Tours

Virtual tour packages starting at \$75. Includes a 5 scene virtual tour and 8 photos. Tour scenes and 6 photos uploaded to Realtor.com. Link for MLS and images provided on CD. For information visit www.martincrane.com or call 502-592-7868.

Misc.

Moving help! We can pack, load, move your clients after you have closed the sale! Insured & dependable. Call Margaret's Temps (502) 664-9971.

Prime Office Space

Prime office location for real estate broker wanting to make a huge impact in the south end. Space located on Preston Hwy next to southern HS. Signage, 2,150 Sq. Ft., 2nd floor, 15K DTC Call 821-0349.

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call 502-574-I-OWE
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Louisville, KY 40205
www.LouisvilleRealtors.com

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KREC Phone Number Changes

Effective immediately, KREC's new phone number is 502-429-7250. The new fax number is 502-429-7246. The toll free number (888-373-3300) will not change.

The First New Member Orientation Class.



Welcome New Members!

New Affiliate Members

Tim Erskine, OBEO

New Designated Realtors®

Carol Fairman, Fairman Realty

New Realtor® Members

Kay B. Ackerson, Metts Company REALTORS
Ashley Ballard, Century 21 Realty Group-Hagan LLC
Carol Bloyd, Century 21 Realty Group-Hagan LLC
Chase Blume, Semonin REALTORS
Alexis Brinkman, Rainey, Jones & Shaw REALTORS
Merry L. Brumback, Duane Realty, Inc.
Berenda Burns, Century 21 Realty Group-Hagan LLC
Jim Cosby, A+ Jewell REALTORS, LLC
James T. Crain VI, Hoagland Commercial REALTORS
Maria D. Cruz, Semonin REALTORS
Anita M. Curpier, Semonin REALTORS
Stephanie Donovan, Semonin REALTORS
Allison East, Rainey, Jones & Shaw REALTORS
Christopher D. Easton, Semonin REALTORS
Stuart D. Fleischaker, Housing Associates
Randall Fleming, Mayer REALTORS
Jennifer Harrison, Century 21 Realty Group-Hagan LLC
Billie Jo Hayes, Coldwell Banker/McMahan Co.
Andrew Holden, River Glen Realty
Jennifer L. Holden, River Glen Realty
Rosemary O. Howard, Harrod Realty, LLC
Linda Hurst, Semonin REALTORS
Ben W. Jackson, Metts Company REALTORS
Renee R. Janocik, Coldwell Banker/Action, RLTRS
Bobby Jewell, Mayer REALTORS

Larry R. Jones Jr., Russ Gailor & Associates
Larry R. Jones Sr., Russ Gailor & Associates
Cara M. King, Opia Properties LLC
Jennifer R. Lee, Commonwealth Commercial Real Estate
Don Lepley, Thoroughbred Real Estate
Janice A Longmeyer, The Breland Group
Aaron Maddox, The Realty Channel
Brian Martin, Coldwell Banker/McMahan Co.
Gene Mc Murry, Bartley R.E. & Associates, LLC
Mike Messex, Semonin REALTORS
Melody Mills, Century 21 Advantage Plus
Kyle Noland, Coldwell Banker/Foremost, RLTS
Susan Phillips, S. G. Priest REALTORS
Kim Ray, Century 21 Advantage plus
Glenetta Roberts, Walton Jones REALTORS, Inc.
Stephanie L. Sandmann, Hometown Real Estate Company
Vicki Satterthwaite, Rainey, Jones & Shaw REALTORS
Craig Shellman, Mayer REALTORS
Shawna Smith, The Realty MarketPlace
Michael Starck, Coldwell Banker/Foremost, RLTS
Larry Stickler, Kentucky Select Properties
Chris Thomas, SCB Realty Group
Anthony Thornton, Semonin REALTORS
Connie A. Tutwiler, Semonin REALTORS
Nancy L. Weaver, Semonin REALTORS
Donald S. Woods, RE/MAX Associates of Louisville
Gina G. Wuetcher, Semonin REALTORS