REQUEST FOR PROPOSAL FIXED PRICE GOODS OR SERVICES (FIELD)

RFP NO: 15_005

PART A: COVER PAGE

ISSUED TO: The USAID | DELIVER PROJECT website and advertised in Nicaragua

SUBJECT: Request for Proposal for Virtual Course in Logistics and Rational Use of Medical

Supplies

The USAID | DELIVER PROJECT (herein referred to as "the Project") under John Snow, Inc. (JSI) is soliciting proposals for the provision of Subject services as described in the attached Statement of Work. The Project is funded by the U.S. Agency for International Development (USAID) and is subject to all applicable Federal Acquisition Regulation (FAR) and AID Acquisition Regulations (AIDAR).

Please submit your most competitive proposal in accordance with the attached instructions, with all required certifications. Any subcontract issued as a result of this RFP will be subject to all instructions, certifications, terms and conditions, and specifications included in this RFP. This solicitation document includes the following parts:

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This document is a request for proposals only, and in no way obligates the Project or USAID to make any award. Award(s) made subsequent to this solicitation will be subject to the terms and conditions described herein.

All proposals, inquiries, and correspondence, including the RFP number, pertaining to this solicitation are to be directed to the attention of:

Dr. Carolina Arauz,
Resident Advisor
USAID|DELIVER PROJECT
Planes de Altamira III.
ENITEL Villa Fontana 1 c. Este,
2 c. Norte, 1/2 c. Este
Managua, Nicaragua
Tel. (505)22703217 Cel. (505)88555293

Proposals can be submitted physically to the above address or by e-mail to: carauz@jsi.com.ni.

Robert Schlink Contract Administrator John Snow, Inc. Date

PART B: INSTRUCTIONS

a) **DEFINITIONS**

Offeror: The individual or firm providing proposals for the supplies or services requested under this RFP

Subcontractor: The individual or firm awarded the services requested under the RFP in the form of a subcontract

b) PROPOSAL DEADLINE AND REQUIREMENTS

The Offeror shall submit a proposal addressing the terms and conditions of this RFP by 5:00 pm local time on *April 17, 2015* to the name and address as provided in Part A. Cover Page.

The written proposal should not be of excessive length and must contain the following information:

i) Technical Volume

A concise technical proposal on how the Offeror will carry out the activity with a detailed work plan and schedule of tasks.

ii) Qualifications

A description of the Offeror's capability and experience in undertaking this task.

iii) Cost Proposal

- A fixed price, total cost proposal for completion of the work described in the Statement of Work
- A fixed price for each category of deliverable, each of which will be considered a fixed price budget for that specific segment of work.

iv) Other

A set of relevant attachments to the proposal (optional) which further document or explain the Offeror's approach and qualification, e.g. institutional brochure, letters of reference, publications list, financial/audit statements, etc.

JSI RESERVES THE RIGHT, IN ITS SOLE DISCRETION, TO MODIFY THE REQUEST, TO ALTER THE SELECTION PROCESS IN ANY WAY, TO ASK FOR ADDITIONAL INFORMATION FROM OFFERORS, TO REJECT ANY AND ALL PROPOSALS AND/OR TO MODIFY OR AMEND THE SCOPE OF THE PROPOSALS SUBMITTED. THE RELEASE OF THIS RFP IS NOT A COMMITMENT TO AWARD A CONTRACT.

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Each Offeror acknowledges and agrees that the preparation of all materials for submittal to JSI and all presentations made by the Offeror are at the Offeror's sole cost and expense, and JSI shall not, under any circumstances, be responsible for any cost or expense incurred by an Offeror. All documentation and/or materials submitted with a proposal shall become and remain the property of JSI.

c) OFFER VALIDITY

The Offeror's technical and cost proposals must remain valid for not less than 60 calendar days after the deadline specified above. Proposals must be signed by an official authorized to bind the Offeror to its provisions.

d) FINANCIAL RESPONSIBILITY

Offerors which are firms and not individuals, must certify in the proposal submitted to the Project that they have the financial viability and resources to complete the proposed activities within the period of performance and under the terms of payment outlined in the Statement of Work. The USAID | DELIVER PROJECT reserves the right to request and review the latest financial statements and audit reports of the Offeror as part of the basis of the award.

e) NEGOTIATIONS

The Offeror's most competitive proposal is requested. It is anticipated that any award issued will be made solely on the basis of an Offeror's proposal. However, the Project reserves the right to request responses to additional technical, management and cost questions which would help in negotiating and awarding a subcontract. The Project also reserves the right to conduct negotiations on technical, management, or cost issues prior to the award of a subcontract. In the event that an agreement cannot be reached with an Offeror the Project will enter into negotiations with alternate Offerors for the purpose of awarding a subcontract without any obligation to previously considered Offerors.

f) REJECTION OF PROPOSALS

The Project reserves the right to reject any and all proposals received, or to negotiate separately with any and all competing Offerors. Offerors whose proposals are not selected will be notified in writing.

g) INCURRING COSTS

The Project is not liable for any cost incurred by Offerors during preparation, submission, or negotiation of an award for this RFP. The costs are solely the responsibility of the Offeror.

h) CANCELLATION

The Project may cancel this RFP without any cost or obligation at any time until issuance of a Subcontract.

i) SUBCONTRACT AWARD

i) Selection Criteria

Proposals will be evaluated first to ensure that they meet all mandatory requirements. Proposals that fail to meet these requirements will receive no further consideration. A non-responsive proposal to any element may be eliminated from consideration.

For the purpose of selection, the evaluation will be based on an integrated assessment of the proposal, including, but not limited to, the following:

- Technical capability and expertise
- Responsiveness to the RFP
- Cost/budget proposal
- Ability to meet the deliverables requirements
- Business status certification

See Part C for Additional criteria.

ii) Contract Type

The contracting document will be a Fixed Price Purchase Order (PO) to be awarded once a Subcontractor has been selected. The awarded PO will include a statement of the total fixed price; the scope with stated deliverables and due dates; the guiding USAID FAR and AIDAR clauses; and invoicing information. Please be advised that under a fixed price PO the work must be done within the specified total price. Any expenses incurred in excess of the agreed upon amount in the purchase order will be the responsibility of the Subcontractor and not that of JSI or USAID Therefore, the Offeror is duly advised to provide its most competitive and realistic cost proposal to cover all foreseeable expenses related to the tasks outlined in the Statement of Work.

i) REPRESENTATIONS AND CERTIFICATIONS

The proposal shall be accompanied by any requested representations or certifications signed by an authorized official of the Offeror.

PART C: STATEMENT OF WORK

The Statement of Work for this RFP is as described below:

1. Name of the Consultancy: Virtual Diploma in Logistics and Rational Use of Medical Supplies

2. Type of Contractor: Consultant Team training school

3. Place of Procurement: Managua

4. Background:

USAID has supported health and development programs in Nicaragua continuously since 1991, being the main donor to 2012 in population and sexual and reproductive health and family planning in Nicaragua, working closely with the Government of Nicaragua, the private sector and nongovernmental organizations (NGOs) and, together with UNFPA, has provided technical assistance in logistics management and financing systems and training for health care providers to improve the quality of services.

USAID | DELIVER PROJECT presence in the country since 2003, began technical assistance to public and private human resources training schools in health in 2010 which offer careers in pharmacy, medicine and nursing (UNAN Managua, UNAN León, UNICIT, BICU, UCAN León), by implementing an educational kit for the development of skills in the logistics and management of rational use of medical supplies incorporated into the curricula of these professionals, so that these skills are developed during the formation of the students of these programs. The educational kit to support the develop skills in logistics management and management of the rational use of medical supplies has helped to strengthen the link between training and the future performance of students, since this content is closely linked with the regulations of the Ministry of Health of Nicaragua.

Taking into account the experience gained at universities, it has been shown that the need to extend access to the contents of logistics and rational use to professionals and health technicians who are providing services in public and private establishments is evident. The Project hopes to increase this access through the development a virtual learning tool that will be utilized to improve the availability and use of medical supplies including HIV, as well as the quality of care to the population using health services.

Within the approach to sustain the supported strategies, it is suggested it is important that the development of this virtual process be executed through a training school that has health programs that will execute the first phase as the development of the methodological design of a course certificate, and second phase in developing the first module.

General Objective of the Consultancy

• Design and implement the first edition of an online course in logistics and rational use of medical supplies.

Phase I: Development of virtual educational package, which should include:

- The academic and methodological requirements that the University demands as a human resources training school.
- Educational kit that should include:
 - o Content by topic and subtopic

- o Time to complete the workload for certification.
- o Time needed develop the course.
- o List of professional colaborators and facilitators in the development of the course.
- O Specifications for the development of the virtual platform that includes personalized education and group activities (training sessions, video conferencing, messaging and chat, file content viewer, whiteboard, recording and archiving).
- o Adoption of technical and methodological content of the DELIVER Logistic manual
- o Implementation of field testing and adjustment of content
- Presentation of a demo of the virtual course to USAID and the DELIVER project for approval
- List of academic pre-requisites for training of participants
- o Description of accreditation granted
- o Proposals for modality to be made: time invested per session (either virtual or in person)
- o Forms and / or routes of evaluating the performance of the graduate (baseline, periodic evaluations and average technical reports by time slices, final evaluation, etc.).
- o Proposal for incorporation or accreditation into the training offered by the institution.

Phase II: Development of the first group training with the use of virtual educational kit, which should include:

- Reproduction of materials required for the first edition of the course
- Proposal for dissemination of the course offering
- Proposal for selection of participants
- Report on the results of selected candidates
- Cost estimates for future editions
- Forms and / or process of evaluating the performance of the graduate (baseline, periodic evaluations and average technical reports by time slices, final evaluation, etc.).
- Use or adoption of system used to register trained persons by Deliver.
- Development of success stories and information on the progress of graduate.

5. Requirements:

Present technical-economic proposal including general process of work and time required for its completion. It should also include the total value of the requested activity including the development of virtual educational kit and the implementation of the first edition of the course.

You must define the contact person for ongoing review in the development of the course and post-implementation.

The proposal must be consistent with the requirements of the National Council of Universities (CNU) for this type of postgraduate training.

The thematic content should be based on the pedagogical kit for the development of competencies in logistics management and rational use of medical supplies, prepared by the Project.

6. Focal point: Dr. Carolina Aráuz. Resident Advisor USAID | DELIVER PROJECT. The hiring of this activity will require USAID Mission approval.

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7. Major tasks to fulfill (Estimate the time required to perform each task):

- 1. Meeting with the Resident Advisor USAID | DELIVER PROJECT to ensure understanding of the TOR and the nature of work.
- 2. Present proposed work plan and methodology for approval by the project.
- 3. Present proposed scheme phased development of online course for approval by the project.
- 4. Present a demo of the proposed project to the coordinator for field testing.
- 5. Perform field tests to adjust the contents
- 6. Develop a first draft of virtual course, which will receive feedback from the project.
- 7. Make adjustments to the proposed virtual course.
- 8. Present a final report on virtual the educational kit on logistics and rational use of medical supplies.
- 9. Provide technical and financial feasibility for each product in the proposal whether printed or audiovisual.
- 10. Provide training proposal in the course (Activities of the second phase) to a first group of participants to graduate.
- 11. Carry out training the first group of course participants.
- 12. Prepare a final report upon completion of the consultancy work, in physical and electronic copies written Word.

8. Estimated consultancy Duration: 8 months

- Organization, coordination and design of materials (Tasks 1-3): 1 month April 20 to May 19, 2015 (first report, 20% payment)
- Presentation of the first proposal and testing and adjustments (Tasks 4-7): 1 month May 20 to June 19, 2015 (second report, 20% payment)
- Presentation of final document (Task 8): 2 weeks June 22 to July 3, 2015 (third report, 20% payment)
- Call the diploma, participant selection, reproduction of materials needed (Task 9-10): 2 weeks (fourth report payment of 20%) July 6 to July 17, 2015
- Development of the first diploma (Tasks 11-12): 5 months (final report, payment, 20%) July 20 to December 18, 2015

9. Date of completion of the consultancy: 9 months after signing the contract.

10. Expected Results (reports, documents, art, signs, etc.)

- Work plan and methodology.
- Proposal virtual pedagogical package for review and approval.
- virtual educational package designed, approved and ready to deploy.
- Proposed implementation of the first edition of the online course
- Complete Final Report to include in the above annexes.

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11. Required Qualifications / Professional experience:

• Training school with experience developing virtual training courses at the graduate level.

12. Remuneration:

Based on proposal, calcifications, and added value.

13. Special Instructions: (in the case of communication products, arts, printed materials, etc.)

All documents, materials or products of this consultancy are owned by USAID | DELIVER PROJECT and may not be used by others without your permission.

USAID | DELIVER will not assume mobilization, lodging and per diem to the consultants, neither for the reproduction of the necessary documents. USAID project does not guarantee insurance coverage for accident and health insurance coverage or life, so that the consultants must acquire on their own. USAID project is not committed to provide an office or computer equipment for use by the consultant.

Payment will be made with support from the USAID | DELIVER PROJECT.

14. Deadline for receipt of proposals: April 17, 2015 at 5:00 pm

PART D: ATTACHMENTS TO THE RFP

- 1. Certification Regarding: Prohibition on the Promotion or Advocacy of the Legalization or Practice of Prostitution or Sex Trafficking (Acquisition) (June 2010)
- 2. Contractor Code of Business Ethics (April 2010)
- 3. Information Regarding Responsibility Matters (April 2010)
- 4. Certification of Toxic Chemical Release Reporting (August 2003)
- 5. Certification and Disclosure Regarding Payments to Influence Certain Federal Transactions (Sep 2007)
- 6. Certification Regarding Debarment, Suspension, or Proposed Debarment (December 2010)

REQUIRED CERTIFICATION

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

<u>Prohibition on the Promotion or Advocacy of the Legalization or Practice of Prostitution or Sex</u> <u>Trafficking (Acquisition) (June 2010)</u>

- _(a) This contract is authorized under the United States Leadership Against HIV/AIDS, Tuberculosis, and Malaria Act of 2003 (Pub.L. No. 108-25), as amended. This Act enunciates that the U.S. Government is opposed to prostitution and related activities, which are inherently harmful and dehumanizing, and contribute to the phenomenon of trafficking in persons. The contractor shall not use any of the funds made available under this contract to promote or advocate the legalization or practice of prostitution or sex trafficking. Nothing in the preceding sentence shall be construed to preclude the provision to individuals of palliative care, treatment, or post-exposure pharmaceutical prophylaxis, and necessary pharmaceuticals and commodities, including test kits, condoms, and, when proven effective, microbicides.
- (b)(I) Except as provided in (b)(2) and (b)(3), by its signature of this contract or subcontract for HIV *I* AIDS activities, a non-governmental organization or public international organization awardee/sub awardee agrees that it is opposed to the practices of prostitution and sex trafficking because of the psychological and physical risks they pose for women, men, and children. [1 0]
- 10 The following footnote should only be included in awards to Alliance for Open Society International (AOSI), Pathfinder, or a member of GHC or InterAction (with the exception of DKT International, Inc.):
- (b)(2) The following organizations are exempt from (b)(I): the Global Fund to Fight AIDS, Tuberculosis and Malaria; the World Health Organization; the International AIDS Vaccine Initiative; and any United Nations agency. (b)(3) Contractors and subcontractors are exempt from (b)(I) if the contract or subcontract is for commercial items and services as defined in FAR 2.101, such as pharmaceuticals, medical supplies, logistics support, data management, and freight forwarding.
- (b)(4)Notwithstanding section (b)(3), not exempt from (b)(I) are contractors and subcontractors that implement HIV *I* AIDS programs under this contract or subcontract by: (i) providing supplies or services directly to the final populations receiving such supplies or services in host countries;
- (ii) providing technical assistance and training directly to host country individuals or entities on the provision of supplies or services to the final populations receiving such supplies and services; or
- (iii) providing the types of services listed in FAR 37.203(b)(1)-(6) that involve giving advice about substantive policies of a recipient, giving advice regarding the activities referenced in (i) and (ii), or making decisions or functioning in a recipient's chain of command (e.g., providing managerial or supervisory services approving financial transactions, personnel actions).
- (c) The following definitions apply for purposes of this provision:
- "Commercial sex act" means any sex act on account of which anything of value is given to or received by any person.
- "Prostitution" means procuring or providing any commercial sex act and the "practice of prostitution" has

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the same meaning.

"Sex trafficking" means the recruitment, harboring, transportation, provision, or obtaining of a person for the purpose of a commercial sex act. 22 U.S.C. 7102(9).

- (d) The contractor shall insert this provision in all subcontracts.
- (e) Any violation of this provision will result in the immediate termination of this award by USAID.
- (f) This provision does not affect the applicability of FAR 52.222-50 to this contract.

The Offeror (below named organization or firm) certifies that it has () has not () instituted a policy explicitly opposing prostitution and sex trafficking as required under this Request for Proposal and any possible subsequent subcontract.

Offeror:	
Authorized Signatory:	
Print Signatory Name:	
Title:	
Date:	

REQUIRED CERTIFICATION

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

CONTRACTOR CODE OF BUSINESS ETHICS (APR 2010)

	ACTOR CODE OF BUSINESS ETHICS (APR 2010)
	current active Federal contracts and grants with total
	r is is not a small business. The duration of the
	. The subcontractor hasdoes not have a Code
of Business Ethics which has been provided to	employees. The subcontractor is is not
exempt from the Code of Business Ethics. In	accordance with the subcontractor's Code of Business
	a Business Ethics Awareness and Compliance
	otes a culture of ethical conduct and commitment to
comply with the law and an internal control sy	stem that prevents and detects criminal conduct. In
accordance with the Business Ethics Awarene	
does does not provide effective training	
·	
	o the prime contractor and the agency office of the ontracting Officer, whenever, in connection with the
	ct or any subcontract thereunder, the subcontractor has
	igent, or subcontractor of the subcontractor has
	involving fraud, conflict of interest, bribery, or
gratuity violations in Title 18 of the US Code	of a violation of the civil Faise Claims Act.
at .	
Signature	
Printed Name	
Timed Name	
Company Name	
1 3	
Date	

REQUIRED CERTIFICATON

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

52.209-7 INFORMATION REGARDING RESPONSIBILITY MATTERS (APR 2010)

- (a) The offeror [] has [] does not have current active Federal contracts and grants with total value greater than \$10,000,000.
- (b) If the offeror checked "has" in paragraph (b) of this provision, the offeror represents, by submission of this offer, that the information it has entered in the Federal Awardee Performance and Integrity Information System (F APIIS) is current, accurate, and complete as of the date of submission of this offer with regard to the following information:
- (l) Whether the offeror, and/or any of its principals, has or has not, within the last five years, in connection with the award to or performance by the offeror of a Federal contract or grant, been the subject of a proceeding, at the Federal or State level that resulted in any of the following dispositions:
- (i) In a criminal proceeding, a conviction.
- (ii) In a civil proceeding, a finding of fault and liability that results in the payment of a monetary fine, penalty, reimbursement, restitution, or damages of \$5,000 or more.
- (iii) In an administrative proceeding, a finding of fault and liability that results in-
- (A) The payment of a monetary fine or penalty of \$5,000 or more; or
- (B) The payment of a reimbursement, restitution, or damages in excess of \$100,000.
- (iv) In a criminal, civil, or administrative proceeding, a disposition of the matter by consent or compromise with an acknowledgment of fault by the Contractor if the proceeding could have led to any of the outcomes specified in paragraphs (c)(1)(i), (c)(1)(ii), or (c)(1)(iii) of this provision.
- (2) If the offeror has been involved in the last five years in any of the occurrences listed in (c)(1) of this provision, whether the offeror has provided the requested information with regard to each occurrence.
- (d) The offeror shall enter the information in paragraphs (c)(1)(i) through (c)(1)(iv) of this provision in F APIIS as required through maintaining an active registration in the Central Contractor Registration database at http://www.ccr.gov (see 52.204-7).

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Date

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"Principal" means an officer, director, owner, partner supervisory responsibilities within a business entity (division or business segment; and similar positions).	
Signature	_
Printed Name	-
Company Name	-

REQUIRED CERTFICATION

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

52.223.13 CERTIFICATION OF TOXIC CHEMICAL RELEASE REPORTING (AUG 2003)

By signing this offer, the offeror certifies that:

- 1) As the owner or operator of facilities that will be used in the performance of this contract that are subject to the filing and reporting requirements described in section 313 of the Emergency Planning and Community Right-to-Know Act of 1986, (EPCRA) and requirement section 6607 of the Pollution Prevention Act of 1990 (PPA) (42 U.S.C. 13106), the offeror will file and continue to file for such facilities for the life of the contract the Toxic Chemical Release Inventory Form (Form R) as described in sections 313(a) and (g) of EPCRA and section 6607 of EPA; or
- 2) None of its owned or operated facilities to be used in the performance of this contract is subject to the Form R filing and reporting requirements because each such facility is exempt for at least one of the following reasons: (check each block that is applicable)
- 3) () (i) The facility does not manufacture, process, or otherwise use any toxic chemicals listed in 40 CFR 372.65:
- 4) () (ii) The facility does not have 10 or more full-time employees as specified in section 313(b)(1)(A) of EPCRA, 42 U.S.C. 11023(b)(1)(A);
- 5) () (iii) The facility does not meet the reporting thresholds of toxic chemicals established under section 313(f) of EPCRA, 42 U.S.C. 11023(f) (including the alternate thresholds at 40 CFR 372.27, provided an appropriate certification from has been filed with EPA);
- 6) () (iv) The facility does not fall within the following Standard Industrial Classification (SIC)codes or their corresponding North American Industry Classification System sectors:
 - (A) Major group code 10 (except 1011, 1081, and 1094,
 - (B) Major group code 12 (except 1241)
 - (C) Major group codes 20 through 39.
 - (D) Industry code 4911, 4931, or 4939 (limited to facilities that combust coal and/or oil for the purpose of generating power for distribution in commerce).
 - (E) Industry code 4953 (limited to facilities regulated under the Resource Conservation and Recovery Act, Subtitle C (41 U.S.C 6921 et seq.), or 5169, or 5171, or 7389 (limited to facilities primarily engaged in solvent recovery services on a contract or fee basis); or

()	(v)	The	Facili	ty is	not lo	ocated	in the	United	States	or its	outlying	areas.

Signature	
Printed Name	
Organization and Date	

REQUIRED CERTIFICATON

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

52.203-11Certification and Disclosure Regarding Payments to Influence Certain Federal Transactions (SEP 2007)

Please complete OMB Standard Form LLL which is attached and the certification below:

The offeror, by signing its offer, herby certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, and officer or employee of Congress, or an employee of a Member of Congress on its behalf in connection with the awarding of this contract.

If any registrants under the Lobbying Disclosure Act of 1995 have made a lobbying contact on behalf of the offeror with respect to this contract, the offeror shall complete and submit, with its offer, OMB Standard Form LLL, Disclosure of Lobbying Activities, to provide the name of the registrants. The offeror need not report regularly employed officers or employees of the offeror to who payments of reasonable compensation were made.

Signature	
Printed Name	
Company	
Date	

REQUIRED CERTIFICATION

As a condition of accepting a subcontract under this RFP, the selected vendor is required to certify to the following mandatory clause:

Protecting the Government's Interest When Subcontracting with Contractors Debarred, Suspended, or Proposed for Debarment (DEC 2010)

This is is not a commercial subcontract. This subcontract is is not for the procurement of off-the-shelf items. The total price of the subcontract is is not greater \$30,000.
The subcontractor or its principals have or have not been debarred, suspended, or proposed for debarment.
Signature
Printed Name
Company Name
Date