

Dear Nonprofit Colleague,

This *Grant Application* was developed by a task force of Ohio Grantmakers Forum (OGF) as part of a series of statewide common grant forms. OGF and its members created these forms to make the grant seeking process simpler and more efficient for nonprofits.

Please keep in mind that every funder has different geographic restrictions, guidelines and priorities, as well as different deadlines and timetables. **Before submitting this application to a potential grantmaker, it is very important that you check to see whether your project or program matches their published interests.** Any funder that has agreed to accept this form may request additional information as needed.

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### STRATEGIES FOR SUCCESSFUL GRANTSEEKING

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1. **Do your research** to determine whether the foundations' and corporations' goals and objectives for grantmaking are consistent with your type of grant request.
2. After you do the research, find out the preferred method of contact for the grantmaker, and contact the grantmaker to secure their specific grantmaking guidelines. Many funders generally like to have initial contact with you before receiving a written proposal.
3. Complete the Letter of Inquiry for those funders that require that form BEFORE completing this common application. The funder's guidelines will state whether a letter of inquiry is required or not.
4. Include a cover letter with each proposal that introduces your organization and your proposal, and makes a strategic link between your proposal and the funder's mission and grantmaking interests.
5. Provide responses that are typed, single-spaced, single-sided and use 11 or 12-point type.
6. Answer all the questions in each section, unless otherwise indicated by the funder. Submit the number of copies each grantmaker requests according to their guidelines.
7. Do not include any materials other than those specifically requested at this time.
8. If completing an online application, you are strongly encouraged to fill out and save the Microsoft Word version of the common grant application on your computer. Then proceed to cut and paste the requested information into the funder's online application.

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### RESOURCES

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- Call, write or check the website of each grantmaker to obtain a copy of their funding guidelines.
- Use OGF's *Guide to Ohio Grantmakers* and other directories listing foundations' interests and processes.
- Visit a Foundation Center Cooperative Collection which can be located at [www.fdncenter.org/cleveland](http://www.fdncenter.org/cleveland).

To download this form, visit OGF's website at: [www.ohiograntomakers.org](http://www.ohiograntomakers.org)



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**SECTION ONE**

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Funder to which this application is directed	
Date of Application	
<b>ORGANIZATION NAME</b>	
Applicant Organization (Full Legal Name)	
Doing Business As	
Previous Name, if changed	
IRS letter date	
Tax Exempt ID # (EIN)	
Name of Executive Director	
Name of Attorney (if applicable)	
Name of Accountant (if applicable)	
Name of Contract Fundraiser (if applicable)	
Name of Fiscal Sponsor (if applicable)	
<b>CONTACT INFORMATION</b>	
Proposal Contact Name	
Title	
Phone	
Fax	
E-mail	
Street Address	
City	
State	
Zip Code	
Organization Website	
Mailing Address (if different than street address)	
City	
State	
Zip Code	



<b>ORGANIZATION FINANCIAL INFORMATION</b>	
Organization's Budgeted Expenses for Current Year (give fiscal year end mm/dd/yy)	\$
Endowment Size (market value as of fiscal year mm/dd/yy)	\$
Organization's Major Funding Sources (e.g., United Way, local community foundation, county board of health, etc.) by percentage	

<b>ORGANIZATION'S AFFILIATION</b>
<b>United Way:</b> Yes No <b>Other</b> (specify):
Chapter of national or regional organization (specify):

<b>REQUEST DATA</b>	
Program/Project Title	
Total Budget for this Program/Project	\$
Amount of this request	\$
Grant Duration (e.g., one-year grant, etc.)	
Anticipated Project Start Date	
Community/Counties served by this Program/Project	
Total Number of people to be served during grant period	
Brief demographic description of population served by this Program/Project	
<b>TYPE OF REQUEST</b> (check all that apply and see glossary for definitions)	
<input type="checkbox"/> Capital <input type="checkbox"/> Technical assistance <input type="checkbox"/> Operating <input type="checkbox"/> Endowment <input type="checkbox"/> Program/Project Start-up <input type="checkbox"/> Other (specify)	
<b>SIGNATURES</b> (both are required unless otherwise specified by funder)	
Signature of Executive Director	
Signature of Board President	



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**SECTION TWO – ORGANIZATIONAL BACKGROUND**

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The following section should not exceed 2 pages in total (*please confirm any page limits with each foundation to which you are submitting the application*). Responses should be typed, single-spaced, single-sided and use 11 or 12-point type.

1. Brief summary of organization's history and statement of organization's mission
2. Brief description of current programs/projects and activities.
3. Evidence of organization's overall effectiveness (please list achievement of specific organizational or program goals).
4. Description of population and geographic region (community/counties) served by this organization.



In general, the following narratives, which include Sections Three through Six, should not exceed four pages in total (*please confirm any page limits with each foundation to which you are submitting the application*). Responses should be typed, single-spaced, single-sided and use 11 or 12-point type.

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**SECTION THREE – STATEMENT OF NEED OR COMMUNITY BENEFIT**

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1. What is the problem, challenge or need that is unaddressed or unmet? Or what is the community benefit that this program or project will impart?
2. What is the research, statistic(s) or evidence that shows this need or benefit exists?



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**SECTION FOUR – PROGRAM/PROJECT DESCRIPTION & METHODOLOGY**

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***IMPORTANT:*** Review the funder's program guidelines and restrictions before responding to this section.

1. Description of program/project, including:
  - a. Summary description of overall program/project to be funded under this grant
  
  - b. Brief description of goals and objectives for program/project
  
  - c. Timetable for implementation and duration of program/project
  
  - d. Evidence of use of best practices (For example, is this program/project based on a program that has been shown to be effective in other settings? Is it based on national standards?). If the initiative is a pilot project and has not been done before, please list assumptions on why new approach will succeed.
  
2. How and with whom will the organization collaborate on this particular program/project?
  
3. Why is your organization positioned to address this need or benefit (e.g., skills, location, etc.)?
  
4. How is your project different from similar existing projects at other organizations?



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**SECTION FIVE – EVALUATION AND RESULTS**

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*Please see glossary for definition of “Outcomes,” as well as the funder’s guidelines before completing this section.*

1. Provide specific short-term, intermediate and/or long-term outcomes of this program/project and the timeframe within which they will occur.
2. How will outcomes be measured and who (e.g. staff, consultant, etc.) will measure them?
3. How will the results be used and disseminated by your organization and/or others?
4. How will the project’s constituents and/or clients be actively involved in evaluating the project?
5. If this is an ongoing program/project or if its purpose is to provide direct support to an ongoing program/project, summarize past quantitative and qualitative outcomes of that program/project.



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**SECTION SIX – PROGRAM/PROJECT FUNDING PLANS**

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1. List of other funders to whom this **current proposal** has been and will be submitted. For each funder, indicate amount requested and status of request (e.g. “to be submitted,” “pending,” “funded,” or “declined”). If funded, specify amount of grant and date received.
  
2. Other anticipated funding for this current proposal including:
  - a. Earned revenue
  
  - b. In-kind support
  
  - c. Special events
  
  - d. Fundraisers, etc.
  
3. If this will be an ongoing program/project, describe plans and specific sources for future/long-term funding.





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**SECTION SEVEN – REQUIRED FINANCIAL ATTACHMENTS**

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1. List of grants greater than \$5,000 (including funder name, amount, and brief description) received during your organization’s two most recently completed fiscal years.
2. Total organizational budget for current fiscal year\* including a column showing the organization’s year-to-date status (budget vs. actual).
3. Project request budget\* for your entire project.
4. Two most recently completed Form 990s.
5. If your organization has an endowment greater than \$100,000, please provide your endowment spending policy.
6. Additional financial forms including:
  - a. Most recently completed audit if available, including auditor’s notes and management letter if issued.
  - b. Statement of Revenue/Support and Expenses\* for your organization’s most recently completed fiscal year.
  - c. Current Balance Sheet.

*\*Available as common form*

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**SECTION EIGHT – OTHER REQUIRED ATTACHMENTS**

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1. IRS letter of determination 501(c)(3), or if such a letter does not exist see specific funder requirements
2. Names and organizations of board members, plus a brief narrative on the board’s operations that answers the following questions:
  - a. What are the term limits of board members?
  - b. What are the standing committees of the board?
  - c. What is the fundraising responsibility of the board?
  - d. How frequently does the full board receive financial reports?
  - e. How frequently does the full board meet and what percentage attend on average?
  - f. What (if any) long-range or strategic plan has the board adopted?
3. List of key staff members and qualifications, or an organizational chart
4. One example of each of the following (if available):
  - a. Annual reports
  - b. Organizational brochure
  - c. Sample newsletter
  - d. Program brochureThese items can be mailed to the funder if they are not available electronically.
5. Letters of commitment from collaborating organizations, if appropriate.

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**Before using the Common Grant Application, please visit the funder’s website or call to learn additional information about the funder and how it uses the Application**

The Common Grant Application is a collaborative effort of funder and nonprofit organizations working to build the performance capability of the nonprofit sector in Ohio.

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GLOSSARY

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**Capital Request** – A planned undertaking to purchase, build or renovate a space or building, or to acquire equipment.

**In-Kind Support** – A contribution of equipment/materials, time, and or services that the donor has placed a monetary value on for tax purposes.

**Methodology** – A sequence of activities needed to accomplish the program objectives.

**Operational Support** – A grant given to cover an organization’s day-to-day expenses such as salaries, utilities, office supplies, etc.

**Outcomes** – The changes in (or benefits achieved by) individuals or communities due to their participation in program/project activities. This may include changes to participants’ knowledge, skills, values, behavior, condition or status. In general, outcomes are described in quantitative or qualitative terms.

**Quantitative (or Measurable) outcomes** are changes or benefits that can be measured or counted and expressed with a numerical value. For example, 30 of the 40 third-grade students participating in the literacy program will increase their reading level by one grade level.

**Qualitative outcomes** are changes or benefits that refer only to the characteristics of something being described, rather than exact numerical measurement. Qualitative changes can be observed (or detected through the senses) and are generally described in a narrative form. For example, the mother of a student participating in the literacy program stated that her daughter no longer feared reading aloud in class now that she could read at the same level as her classmates.

**Program** – An organized set of services designed to achieve specific outcomes for a specified population that will continue beyond the grant period.

**Project** – A planned undertaking or organized set of services designed to achieve specific outcomes that begins and ends within a specified time period. (A successful project may become an ongoing program.)

**Technical Assistance** – Operational or managerial assistance given to a nonprofit organization. It may include fundraising assistance, budgeting or financial planning, program planning, legal advice, marketing or other aids to management. Assistance may be offered directly by a foundation or corporate staff member or in the form of a grant to pay for the services of a consultant.