

Are You Ready for... More Success

More Choices

More Freedom

More Income

More Business

More!

More You

Promote To Team Leader

Promotion Goal Date: _____

ACTIONS:

- Book 7-12+ parties/events per month (2-3 per week)
- Sponsor at least 2 people each month to start their own business (your Team Leader will train them)
- Attend 1-2 events with your Team Leader if possible

RESULTS:

- Title Promotion: **Team Leader** (You Did It!!!)
- 11% Additional Income (on your sales AND your team's sales)
- Team Leader Cash Bonus: \$100
- New Team Leader Travel Incentive Bonus Points
- **If you Promote while in your Incentive Period (first 12 weeks):**
 - o Hundreds of Dollars in Free books & Cash from Write Your Own Success Story Rewards!
 - o **\$200 CASH & \$300 Bonus FREE BOOKS of your choice!**
 - o **Member of President's Club** (this position will entitle you to free books, gifts, and a voice at a round table meeting with our home office).

A Goal is a Dream with a Deadline.



Promote to Team Leader
&
Give Yourself a Raise!

Promoting to Team Leader: What You Need to Do:

- Personally recruit 3 people.
- 3 or more Success Bound* recruits by your promotion date.
- 3 or more **Active recruits by your promotion date (active & success bound can be the same people).
- \$750 net personal sales for two consecutive months.
- \$2000 net group sales for two consecutive months (your \$750 counts towards this \$2000).
- Fill out a Team Leader application by the 15th of the month before your promotion date.

Example Promotion for May 1st

- ✓ Month of February, recruit 2-3 people
- ✓ Month of March: Sell \$1000 net, 2 recruits sell \$1000 net= total group sales of \$2000 net. Recruit 1 reaches Success Bound, recruit third team member.
- ✓ Month of April: Sell \$750, 2nd and 3rd recruit reach success bound, team sales total \$1250 + your \$750= \$2000
- ✓ Promotion May 1st!



*Success Bound= \$750 in net sales during incentive period.

* Active= \$350 net over a three month period.

Your Promotion!

Goal Date: _____ (must be the 1st of the month)

Month 1: _____

- \$750 in personal net sales
- \$2000 in group net sales

Month 2: _____

- \$750 in personal net sales
- \$2000 in group net sales
- Fill out Team Leader Application by the 15th

Success Bound Recruit 1 _____

Success Bound Recruit 2 _____

Success Bound Recruit 3 _____

Active Recruit 1 _____

Active Recruit 2 _____

Active Recruit 3 _____

Congratulations!!!



My Action Plan

Month 1: _____

A. Business Building Show - Date: _____

B. Sponsor 2 people who want to sell Usborne & Kane Miller books

1. _____

2. _____

C. 8+ Book Shows/In-Person Events

Name	Show/Event Date	Net Sales
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
TOTAL		

D. Attend local training and/or conference call with: _____

Date _____ Time _____ Details _____

A Goal is a Dream with a Deadline.

My Action Plan

Month 2: _____

A. Business Building Show - Date: _____

B. Sponsor 2 people who want to sell Usborne & Kane Miller books

1. _____

2. _____

C. 8+ Book Shows/In-Person Events

Name	Show/Event Date	Net Sales
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
	TOTAL	

D. Attend local training and/or conference call with: _____

Date _____ Time _____ Details _____

CELEBRATE!

A Goal is a Dream with a Deadline.

Why?

Think about it....WHY do you want to promote to Team Leader?

There may be many reasons...list them here:

Now, if you could write the story of your business, what would you LOVE to have happen from your business? (Pay off debt, dream home, family vacation(s), quit current job, climb to top of success ladder, afford to greatly give to charity of choice, etc.).

This business CAN have a great impact on your life, and on the lives of your most important people...**let yourself dream BIG!**

There may be many things...list them here:

This is a great topic to discuss with your Team Leader...let them help you to make a plan to achieve Team Leader.

A Goal is a Dream with a Deadline.