

Presenters:

Bob Cropp, Agriculture Agent,
Pepin County UW Extension

Carl Duley, Agriculture Agent,
Buffalo County UW Extension

Matt Glewen, Agriculture Agent,
Calumet County UW Extension

Gregg Hadley, Assistant Professor & Farm
Management Specialist, UW-River Falls

Phil Harris, Farm Law Specialist,
UW Cooperative Extension

Joy Kirkpatrick, Outreach Specialist,
UW-Center for Dairy Profitability

Alan Linnebur, Farm Business Ag
Development Educator, Washington County
UW Extension

Nick Schneider, Agriculture Agent,
Winnebago County UW Extension

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For multi-partner and/or multi-generational farms

Returning to the Farm is a four day program for farm businesses that are in or are considering entering a multiple generation farm business.

- ◆ Discover how to address major issues that can lead to failure in a multiple generation farm business.
- ◆ Learn about estate planning tools
- ◆ Find out whether an existing operation is large enough to support an additional partner(s)
- ◆ Uncover alternatives for transferring farm assets
- ◆ Get the most recently published resources for those considering farm business succession

**A Four Day Program for up to four people from each farming unit for
Only \$250 (early bird price)**

Friday/Saturday, January 30 & 31, 2009

Friday/Saturday, February 20 & 21, 2009

Byron Center

W6545 Hwy F

Brownsville, Wisconsin

REGISTER TODAY!

Early-bird Deadline: **January 12th**

Returning to the Farm



Developing a Plan For Your Farm Business Succession



Returning to the Farm

Sponsored by UW-Cooperative Extension and UW-Center for Dairy Profitability

Returning to the Farm is partially funded by a Dairy Industry Revitalization grant.

Comments from Past Participants:

"By attending the workshop, it made us, as a family really sit down and discuss things. The workshop made our situation 'real'."

"Thank you so much for taking the time and resources to help a befuddled family sit down and truly talk and reach a decision without any hurt feelings and each of us actually have more respect for each other. I'd recommend this for every farm family considering the transition of their farm to the next generation."

"The information forced me to consider thinking seriously about retirement and to consult a professional in order to begin planning."

Until my son approached me about coming to this conference, I wasn't sure that he wanted to come back to farm."

"A lot of information! But it is good because it got us really going and talking (communicating) on what each of us is thinking."

FOR MORE INFORMATION:

Call: Joy Kirkpatrick
Outreach Specialist
(608) 263-3485

Email:
joy.kirkpatrick@ces.uwex.edu

Friday/Saturday, January 30 & 31, 2009

Fri: 9:00 am - 5:30 pm; Sat: 9:00 am—3:00 pm

- * How Big is Your House?
- * What Do We Want? What Do We Need?
What Do We Expect? What Do We Fear?
- * Legal Issues For Farmers
- * Tax Issues Regarding Farm Succession
- * Ag Law 101: Farm Business Arrangements
- * Communications 101 & 102
- * Finance 102
- * Homework Assignments

LUNCHES & BREAKS INCLUDED

Friday/Saturday, February 20 & 21, 2009

Fri: 9:00 am - 5:30 pm; Sat: 9:00 am—3:00 pm

- * Finance 201
- * Realities of Transition Planning
- * Dealing with the 5Ds
- * Retirement Planning
- * Finance 202
- * Putting it All Together into a Cohesive Plan

LUNCHES & BREAKS INCLUDED

Lodging is available for the evenings of Friday, January 30 and Friday, February 20, 2009 at the Byron Center. One dorm room per farming unit is available at no additional charge. This includes two sleeping rooms and a bath, accommodating up to four people.

Please contact Joy Kirkpatrick 608.263.3485, joy.kirkpatrick@ces.uwex.edu with lodging requests. Lodging requests must be made by January 20, 2009.

Returning to the Farm REGISTRATION

Early-Bird Registration Deadline: January 12, 2009

PARTICIPANTS:	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
	Name: _____	<input type="checkbox"/> Student	<input type="checkbox"/> Parent	<input type="checkbox"/> Sibling	<input type="checkbox"/> Spouse	<input type="checkbox"/> Other
Credit Card #:		_____				
Exp. Date:		____/____/____ (mo/year)				

PARTICIPANTS:	Name: _____
	Address: _____
	Phone: _____
	Email: _____
	<input type="checkbox"/> Student <input type="checkbox"/> Parent <input type="checkbox"/> Sibling <input type="checkbox"/> Spouse <input type="checkbox"/> Other
\$250 Early-Bird (before 1/12/09) \$ _____	
(Includes 4 participants)	
\$75 for each participant above 4	
\$300 Registration (after 1/12/09)	
TOTAL: _____	

It's Easy to Register!

By Mail: Center for Dairy Profitability
266 Animal Science Building, ATTN: Cathy
1675 Observatory Drive
Madison, WI 53706

By Fax: (608) 263-9412 **By Email:** rook@wisc.edu

Payment Options:
Make checks payable to **CDP**
Credit Card - See Registration Form

Please indicate dietary and/or accessibility needs.