



**King County Bar Association**

**Continuing Legal Education**

600 BANK OF CALIFORNIA BUILDING  
900 FOURTH AVENUE  
SEATTLE, WA 98164-1060

Non-Profit  
U.S. Postage  
PAID  
Seattle, WA  
Permit No. 236

SESSION A: 3.00 GENERAL CLE CREDITS  
SESSION B: 1.25 GEN/1.75 ETHICS CREDITS  
SESSION C: 3.00 GENERAL CLE CREDITS  
SESSION D: 2.25 GENERAL & .75 CLE CREDITS

**APPROVED**



**King County Bar Association**

**Continuing Legal Education**

*The Leader in Quality CLEs since 1954*

# 10th Annual Real Estate Institute

*Washington State Convention & Trade Center  
December 11, 2002 8:30 a.m. to 5:00 p.m.*

**10th ANNUAL REAL ESTATE INSTITUTE**  
**December 11, 2002** Washington State Convention & Trade Center, Rms 204,205  
Seminar Chair: Thomas S. Linde, Law Offices of Karen L. Gibbon, P.S.

Registration for all Sessions is 8:00 a.m. to 8:30 a.m.

## Morning Sessions

**SESSION A**  
**CURRENT COMMERCIAL  
REAL ESTATE ISSUES**  
Chair: Cynthia Thomas  
Real Property Law Group PLLC

**SESSION B**  
**CURRENT ISSUES UPDATE**  
Chair: Thomas S. Linde  
Law Offices of Karen L. Gibbon, P.S.

8:30 Welcome & Overview

8:30 Welcome & Overview

8:40 Closings - Insights Into Closings  
and How to Keep the Big Picture  
in View While Also Minding the  
Details

Betty Schall

*Attorney at Law*

8:40 Case Law & Legislative Update  
Scott B. Osborne

*Preston Gates & Ellis LLP*

9:40 Most Common Problems in  
Residential Real Estate Transactions

Paul Drayna

*Paul S. Drayna, P.S.*

9:30 Hidden Agendas of  
Commercial Leases

Dave Lamont

*Pacific Real Estate Partners*

10:30 BREAK

10:15 BREAK

10:30 Sublease & Assignments-Increase  
Your Sophistication in this  
Increasingly Active Area

Cynthia Thomas

*Real Property Law Group PLLC*

Richard Moore

*Buck & Gordon LLP*

10:45 The Lawyer as the Foreclosure  
Trustee: Identifying & Avoiding  
Conflicts of Interest

David Kerruish

*David S. Kerruish, P.S.*

11:15 Ethical Issues in Real Estate  
Transactions: Conflicts Panel

Gail A. McMonagle,

*Conflicts Group Manager,  
Perkins Coie LLP*

Trevor Varnes, *Perkins Coie, LLP*

Jacquie Rogers, *Perkins Coie, LLP*

11:15 Revised Article 9 - What A Dirt  
Lawyer Needs to Know

John Hanley

*Heller Ehrman White & McAuliffe*

12:00 LUNCH (on your own)

12:00 LUNCH (on your own)

*Choose Session A or B  
for your Morning Session*

# 10h ANNUAL REAL ESTATE INSTITUTE

Washington State Convention & Trade Center, Rooms 204-205  
December 11, 2002 8:30 a.m. to 5:00 p.m.

## Afternoon Sessions

### SESSION C TREATMENT OF REAL PROPERTY IN BANKRUPTCY Chair: Gloria Nagler Nagler & Associates

- 1:30 Introduction**  
Gloria Nagler  
*Nagler & Associates*
- 1:40 Selling Real Property in  
Bankruptcy & Effects of Pending  
Legislation**  
Gloria Nagler  
*Nagler & Associates*
- 2:30 Treatment in Bankruptcy of  
Claims Secured by Real Property  
& Effects of Pending Legislation**  
Laurin Schweet  
*Suttell & Schweet*
- 3:15 BREAK**
- 3:30 Commercial Leases in Bankruptcy  
& Effects of Pending Legislation**  
Martin Snodgrass  
*Snodgrass & Warren*
- 4:15 Receiverships: Overview of  
Operation and Advantages of  
State Court Receiverships**  
James L. Austin.  
*Karl Tuttle Campbell*
- 5:00 ADJOURN**

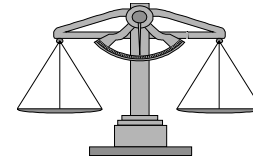
### SESSION D TITLE INSURANCE ISSUES Chair: Gretchen Valentine LandAmerica Financial Group, Inc.

- 1:30 Introduction**  
Gretchen Valentine  
*LandAmerica Financial Group*
- 1:35 Title Examination & Title Policy  
Preparation**  
Gretchen Valentine  
*LandAmerica Financial Group*
- 2:15 Title Insurance Coverage  
Policies & Endorsements**  
Catherine Clark  
*Williams & Williams, P.S.C.*
- 3:00 BREAK**
- 3:15 Ethics in the Closing Process**  
Brian Lawler  
*Lawler Burroughs and Baker, PC*
- 4:00 Curing Title Problems and  
Resolving Access and  
Road Issues**  
Panel: Gretchen Valentine  
Catherine Clark  
Brian Lawler
- 5:00 ADJOURN**

Choose Session C or D for your Afternoon Session

## ❖ Course Information ❖

- All King County Bar Association CLE seminars are satisfaction guaranteed.
- If you have a disability that may impact your participation in this seminar, please notify the CLE department. We cannot ensure the availability of appropriate accommodation without prior notification of need.
- If you must cancel, tuition will be refunded, less a \$30 handling fee, if cancellation is received by December 6, 5:00 p.m. After this date, no refund will be issued; however, substitute attendees will be accepted.
- Advance Registration is strongly recommended. Walk-ins are welcome on a first-come, first-served basis at the door.
- Course materials may be purchased without attending the seminar. Orders will be filled after the seminar.



## Three Ways to Register!

- Mail registration form & payment to:  
**King County Bar Association  
CLE Department  
900 Fourth Avenue, Suite 600  
Seattle, WA 98164-1060**
- Fax registration form to:  
**206-382-1270**
- On-Line at:  
**<http://www.kcba.org>  
(secured website)**

## 10th Annual Real Estate Institute Registration Form December 11, 2002, WSCTC

Please type or print

Mr./Ms. First Name M.I. Last Name

Firm/Organization

Address

City State Zip Code

Telephone Number Fax Number

State Bar # (please include)

## REGISTRATION FEES (Includes Written Materials)

- \$155 KCBA Member  
 \$185 Non-KCBA Member  
 \$135 Legal Staff/Non-Attorneys

Course materials ONLYy (available after the seminar)

- KCBA Member \$55  
 Non Member \$65

Method of Payment: Total Registration Fees

Check Enclosed #  
Made payable to: King County Bar Association

VISA  Master Card Exp. Date \_\_\_\_\_

Card No. \_\_\_\_\_

Name as it appears on card

Signature