



# Farm & Rural Risk Conference

April 24, 2014

Submitted for 6 CE Hours | \$110 per person (includes lunch) | IIAI Conference Center

3435 W. 96th Street

Indianapolis, IN



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# Farm & Rural Risk Conference Agenda

April 24, 2014

8:00 am - 8:30 am **REGISTRATION**

8:30 am - 10:30 am **A WALK AROUND THE FARM**

2 CE Hours Submitted

Our agribusiness clients have many exposures. This presentation takes a 'hands on' approach to the exposures that are readily evident on the farm as well as exposures that more often lie-in-wait for our insureds. What are the most common exposures? What exposures exist that might take some discovery? We will discuss commonly available Property and Liability forms in an attempt to meet our clients' needs.

10:30 am - 12:30 pm **IF IT MOVES ON THE FARM, IT PRESENTS A RISK**

2 CE Hours Submitted

Farmers use items which move. Some of these vehicles move under their own power, others are given mobility via a pulling unit. Regardless of how they are put into motion, that motion presents liability exposures for the owners and operators of these items. This discussion will explore such items. A review of coverages common in farm liability forms will be reviewed, as well as discussion of vehicles not provided coverage in those forms. What forms do we then use? Where are the gaps?

12:30 pm - 1:30 pm **LUNCH**

1:30 pm - 3:30 pm **FILLING INSURANCE GAPS & ADDING VALUE IN PERSONAL LINES** 2 CE Hours Submitted

Certainly, our farm clients are businessmen and women. We sometimes forget they are also individuals. Many times they are individuals with spouses and families. What personal exposures are lurking for these folks? How do we effectively use personal lines forms to their benefit? This discussion will remind us that our farmers do things in addition to farming. When they hunt, fish, play sports, undertake hobbies, go on vacation or involve themselves in business ventures not related to farming, are we providing adequate protection?

## Registration

(online registration: <http://tinyurl.com/farmconference14>)

Name on License: \_\_\_\_\_ Agency/Company: \_\_\_\_\_

Company City, State: \_\_\_\_\_ Job Title: \_\_\_\_\_

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## Payment

\$110, includes lunch

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**Event Cancellation Policy:** You will receive a ninety percent refund if cancellation is received in writing more than five working days before the event; seventy-five percent refund if cancellation is received in writing fewer than five working days before the event. You will not receive a refund if you do not notify us before the start of the event. Contact Registrar at [registrar@bigi.org](mailto:registrar@bigi.org), or for questions, 800/438-4424.

**ADA:** In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any requests for accommodation to that disability.

### Return to IIAI

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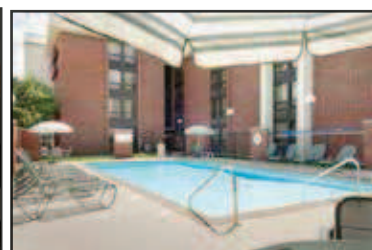
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