| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|------------------------|--------------------------------------|--|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) | |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | | |
| | | | | |

Filing at a Glance

| Company: State Auto National Insurance Company | | | | |
|--|--------------------------------|---|--|--|
| Product Name: Arkansas NSA - Rates and | SERFF Tr Num: STAT-125917412 | State: Arkansas | | |
| Rules | | | | |
| TOI: 19.0 Personal Auto | SERFF Status: Closed | State Tr Num: EFT \$100 | | |
| Sub-TOI: 19.0001 Private Passenger Auto (PPA) | Co Tr Num: SAN-AU-2008-465 | State Status: Fees verified and received | | |
| Filing Type: Rate/Rule | Co Status: | Reviewer(s): Alexa Grissom, Betty | | |
| | | Montesi | | |
| | Authors: Doug Griffith, Amanda | Disposition Date: 12/04/2008 | | |
| | Scott | | | |
| | Date Submitted: 11/24/2008 | Disposition Status: Filed | | |
| Effective Date Requested (New): On Approval | | Effective Date (New): 12/15/2008 | | |
| Effective Date Requested (Renewal): On Appr | Effective Date (Renewal): | | | |
| State Filing Description: | | | | |

General Information

| Project Name: Rates and Rules eff On Approval | Status of Filing in Domicile: |
|---|-------------------------------|
| Project Number: SAN-AU-2008-465 | Domicile Status Comments: |
| Reference Organization: | Reference Number: |
| Reference Title: | Advisory Org. Circular: |
| Filing Status Changed: 12/04/2008 | |
| State Status Changed: 12/02/2008 | Deemer Date: |
| Corresponding Filing Tracking Number: | |
| Filing Description: | |
| | |

With this filing we are revising our Non-Standard Auto program, as detailed below.

This filing is meant as an amendment to our filing ID SAN-AU-2008-20 SERFF Tracking number STAT – 125478208, effective May 17, 2008.

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|------------------------|--------------------------------------|--|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) | |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | | |

With the filing listed above our Rate Document and Departmental Form A-1 listed the Paid in Full discount as 10%; however it was not our intention to revise this discount from the 5% reported in our manual.

Attached are revised copies of our rating document and Form A-1.

Company and Contact

Filing Contact Information

Doug Griffith, Supervisor, State Filings 518 E. Broad Street Columbus, OH 43215 **Filing Company Information** State Auto National Insurance Company 518 E. Broad Street doug.griffith@stateauto.com (614) 917-5492 [Phone] (614) 887-1615[FAX]

CoCode: 19530 Group Code: 175 State of Domicile: Ohio Company Type: Property and Casualty

 PO Box 182822
 Columbus, OH 43215
 Group Name:
 State ID Number:

 (614) 464-5000 ext. [Phone]
 FEIN Number: 31-1334827

Filing Fees

| Fee Required? | Yes | |
|------------------|----------|--|
| Fee Amount: | \$100.00 | |
| Retaliatory? | No | |
| Fee Explanation: | | |
| Per Company: | No | |

| COMPANY | AMOUNT | DATE PROCESSED | TRANSACTION # |
|---------------------------------------|----------|----------------|---------------|
| State Auto National Insurance Company | \$100.00 | 11/24/2008 | 24116487 |

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|------------------------|--------------------------------------|--|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) | |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | | |

Correspondence Summary

Dispositions

| Status | Created By | | | Created On | | Date Submit | ted |
|---------------------------------|--------------------------------|------------|----------------|-----------------|---------|-------------|----------------|
| Filed Objection | Alexa Grisso Letters and Re | | ers | 12/04/2008 | | 12/04/2008 | |
| Objection | Letters | | | Response Letter | s | | |
| Status | Created By | Created On | Date Submitted | Responded By | Create | d On | Date Submitted |
| Pending Industry Response | Alexa Grissom | 12/02/2008 | 12/02/2008 | Amanda Scott | 12/03/2 | 2008 | 12/03/2008 |

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|------------------------|--------------------------------------|--|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) | |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | | |

Disposition

Disposition Date: 12/04/2008 Effective Date (New): 12/15/2008 Effective Date (Renewal): Status: Filed Comment:

Rate data does NOT apply to filing.

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|-------------------------|------------------------|-----------------|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passer | nger Auto (PPA) |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008 | 3-465 | | |
| Item Type | Item Name | Iter | m Status | Public Access |
| Supporting Documer | t A-1 Private Passenger | r Auto Abstract File | ed | Yes |
| Supporting Documer | t APCS-Auto Premium | Comparison Survey File | ed | Yes |
| Supporting Documer | t NAIC loss cost data er | ntry document File | ed | Yes |
| Supporting Documer | t NAIC Loss Cost Filing OTHER than Workers | | ed | Yes |
| Supporting Documer | Listen Transmittel D | ocument-Property & File | ed | Yes |
| Rate | Rate Document | File | ed | Yes |

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|--------------------------|---|------------------------|--------------------------------------|--|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) | |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | | |
| | | | | |

Objection Letter

| Pending Industry Response |
|---------------------------|
| 12/02/2008 |
| 12/02/2008 |
| |
| |
| |

This will acknowledge receipt of the captioned filing. Please clarify if the filing is only a clarification of the discount or if it is a rate change filing. If it is a rate change, please file the APCS and RF-1.

Please feel free to contact me if you have questions. Sincerely, Alexa Grissom

Response Letter

| Response Letter Status | Submitted to State |
|------------------------|--------------------|
| Response Letter Date | 12/03/2008 |
| Submitted Date | 12/03/2008 |

Dear Alexa Grissom,

Comments:

Response 1

Comments: This filing is meant as a clarification of the discount only.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Sincerely,

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas |
|--------------------------|---|------------------------|--------------------------------------|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 |
| Company Tracking Number: | SAN-AU-2008-465 | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) |
| Product Name: | Arkansas NSA - Rates and Rules | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008 | 3-465 | |
| Amende Ceett Deve (| | | |

Amanda Scott, Doug Griffith

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas |
|--------------------------|---|------------------------|--------------------------------------|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 |
| Company Tracking Number: | SAN-AU-2008-465 | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) |
| Product Name: | Arkansas NSA - Rates and Rules | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008-465 | | |

Rate Information

Rate data does NOT apply to filing.

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas |
|--------------------------|---|------------------------|--------------------------------------|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 |
| Company Tracking Number: | SAN-AU-2008-465 | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger Auto (PPA) |
| Product Name: | Arkansas NSA - Rates and Rules | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008 | 3-465 | |
| | | | |

Rate/Rule Schedule

| Review Status | : Exhibit Name: | Rule # or Page Rate Action #: | Previous State Filing Attachments Number: |
|---------------|-----------------|-------------------------------|--|
| Filed | Rate Document | Entire Document Replacement | AR NSA Rate Document.pdf |

Order of Rate Calculation

Bodily Injury (BI) and Property Damage (PD)

(round to whole dollar for steps 6-17)

- 1. 1.00 + Violation Point Add-on
- 2. Result #1 x Age of Major Violation Factor
- 3. Result #2 x Age of Minor Violation Factor
- 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable) **Round to 2 decimals**
- 5. Result #4 + Driver Code 0-point factor 1.00 (no rounding)
- 6. Result #5 x Base Rate
- 7. Result #6 x Territory Factor
- 8. Result #7 x 1.00 (reserved for future use)
- 9. Result #8 x Model Year Factor DETERMINE HIGHEST RATED VEHICLE
- 10. Result #9 x Increased Limits Factor
- 11. Result #10 x Multiplicative Discount Factor
- 12. Result #11 x Renewal Discount Factor (if applicable)
- 13. Result #12 x Defensive Driver Discount Factor (if applicable)
- 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
- 15. Result #14 x Term Factor
- 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
- 17. Result #16 x Blue Chip Discount Factor

Uninsured Motorists (UM) and Underinsured Motorists (UIM) and Uninsured Motorists Property Damage (UMPD)

(round to whole dollar after each step)

- 1. Driver Code 0-Point Factor x Base Rate
- 2. Result #1 x Territory Factor
- 3. Result #2 x 1.00 (reserved for future use)
- 4. Result #3 x Model Year Factor DETERMINE HIGHEST RATED VEHICLE
- 5. Result #4 x Increased Limits Factor
- 6. Result #5 x Term Factor
- 7. Result #6 x Business Use or Student Away at School Surcharge Factor (if applicable)

Personal Injury Protection - Medical & Hospital Expenses (PIP MP)

(round to whole dollar for steps 6-17)

- 1. 1.00 + Violation Point Add-on
- 2. Result #1 x Age of Major Violation Factor
- 3. Result #2 x Age of Minor Violation Factor
- 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable) Round to 2 decimals
- 5. Result #4 + Driver Code 0-point factor 1.00 (no rounding)
- 6. Result #5 x Base Rate
- 7. Result #6 x Territory Factor
- 8. Result #7 x 1.00 (reserved for future use)
- 9. Result #8 x Model Year Factor DETERMINE HIGHEST RATED VEHICLE
- 10. Result #9 x Increased Limits Factor
- 11. Result #10 x Multiplicative Discount Factor
- 12. Result #11 x Renewal Discount Factor (if applicable)
- 13. Result #12 x Defensive Driver Discount Factor (if applicable)
- 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
- 15. Result #14 x Term Factor
- 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
- 17. Result #16 x Blue Chip Discount Factor

Personal Injury Protection - Wage Loss (PIP WL), and Accidental Death (PIP AD) (round to whole dollar for steps 6-18)

- 1. 1.00 + Violation Point Add-on
- 2. Result #1 x Age of Major Violation Factor
- 3. Result #2 x Age of Minor Violation Factor
- 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable) Round to 2 decimals
- 5. Result #4 + Driver Code 0-point factor 1.00 (no rounding)
- 6. Result #5 x Base Rate
- 7. Result #6 x Territory Factor
- 8. Result #7 x 1.00 (reserved for future use)
- 9. Result #8 x Model Year Factor DETERMINE HIGHEST RATED VEHICLE
- 10. Result #9 x Increased Limits Factor
- 11. Result #10 x Multiplicative Discount Factor
- 12. Result #11 x Renewal Discount Factor (if applicable)
- 13. Result #12 x Defensive Driver Discount Factor (if applicable)
- 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
- 15. Result #14 x Term Factor
- 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
- 17. Result #16 for PIP WL + Result #16 for PIP AD (if applicable^{*})
- 18. Result #17 x Blue Chip Discount Factor

*If either coverage is rejected, skip this step and apply the Blue Chip factor to Result #16

Other Than Collision (OTC)

(round to whole dollar for steps 6-18)

- 1. 1.00 + Violation Point Add-on
- 2. Result #1 x Age of Major Violation Factor
- 3. Result #2 x Age of Minor Violation Factor
- 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable) **Round to 2 decimals**
- 5. Result #4 + Driver Code 0-point factor 1.00 (no rounding)
- 6. Result #5 x Base Rate
- 7. Result #6 x Territory Factor
- 8. Result #7 x SA/ISO Symbol Factor
- 9. Result #8 x 1.00 (reserved for future use)
- 10. Result #9 x 1.00 (reserved for future use)
- 11. Result #10 x Model Year Factor
- 12. Result #11 x Deductible Factor DETERMINE HIGHEST RATED VEHICLE
- 13. Result #12 x Multiplicative Discount Factor
- 14. Result #13 x Renewal Discount Factor (if applicable)
- 15. Result #14 x College Graduate Scholastic Achievement Discount Factor (if applicable)
- 16. Result #15 x Term Factor
- 17. Result #16 x Business Use or Student Away at School Surcharge Factor (if applicable)
- 18. Result #17 x Blue Chip Discount Factor

Collision

(round to whole dollar for steps 6-19)

- 1. 1.00 + Violation Point Add-on
- 2. Result #1 x Age of Major Violation Factor
- 3. Result #2 x Age of Minor Violation Factor
- 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable) **Round to 2 decimals**
- 5. Result #4 + Driver Code 0-point factor 1.00 (no rounding)
- 6. Result #5 x Base Rate
- 7. Result #6 x Territory Factor
- 8. Result #7 x SA/ISO Symbol Factor
- 9. Result #8 x 1.00 (reserved for future use)
- 10. Result #9 x 1.00 (reserved for future use)
- 11. Result #10 x Model Year Factor
- 12. Result #11 x Deductible Factor DETERMINE HIGHEST RATED VEHICLE
- 13. Result #12 x Multiplicative Discount Factor
- 14. Result #13 x Renewal Discount Factor (if applicable)
- 15. Result #14 x Defensive Driver Discount Factor (if applicable)
- 16. Result #15 x College Graduate Scholastic Achievement Discount Factor (if applicable)
- 17. Result #16 x Term Factor
- 18. Result #17 x Business Use or Student Away at School Surcharge Factor (if applicable)
- 19. Result #18 x Blue Chip Discount Factor

Utility Trailers (OTC and Collision)

(round to whole dollar after each step)

- 1. Amount of Coverage (stated amount) / 100
- 2. Result #1 x Rate per \$100
- 3. Result #2 x Term Factor

Recreational Trailers (OTC and Collision)

(round to whole dollar after each step)

- 1. Base Rate x Territory Factor
- 2. Result #1 x Model Year Factor
- 3. Result #2 x SA/ISO Symbol Factor
- 4. Result #3 x Deductible Factor
- 5. Result #4 x RT Percentage Factor
- 6. Result #5 + Expense Load
- 7. Result #6 x Term Factor

HIGHEST RATED DRIVER (HRD)

- 1. Determine the HRD by adding the assigned driver class point relativities for each driver for the following coverages: BI, PD, UM, UIM, UMPD, PIP MP, PIP WL/AD, OTC, and Collision.
- 2. The HRD is the driver with the highest cumulative driver class point relativity.

LOWEST RATED DRIVER (LRD) - (Used only when there are more vehicles than drivers)

- 1. Determine the LRD by adding the zero (0) point driver class relativities for each driver.
- 2. Add all liability and physical damage coverages relativities. (Same coverages as HRD)
- 3. The LRD is the driver with the lowest cumulative driver class relativity.

HIGHEST RATED VEHICLE (HRV)

- 1. Determine the HRV by rating each vehicle with their respective coverages on the policy using the driver class relativities of the HRD. (Do not include OTC and Collision coverage for liability only vehicles)
- 2. Calculate liability coverages (BI, PD, PIP MP, PIP WL, and PIP AD) through rating step 9 only, and uninsured motorists coverages (UM, UIM, and UMPD) through rating step 4 only.
- 3. Calculate physical damage coverages (OTC and Collision) through rating step 12 only.
- 4. Add liability, physical damage and any optional coverages (Towing & Extended Transportation Expenses).
- 5. The HRV is the vehicle with the highest total premium.

DRIVER/VEHICLE ASSIGNMENT:

- Assign the **HRD** to the **HRV**.
- Assign the 2nd HRD to the 2nd HRV, and so on.
- Assign the LRD to additional vehicles when there are more vehicles than drivers.

| _ | Male | | Fen | nale |
|-------|---------|--------|---------|--------|
| Age | Married | Single | Married | Single |
| 14-18 | A1 | B1 | C1 | D1 |
| 19-20 | A2 | B2 | C2 | D2 |
| 21-22 | A3 | B3 | C3 | D3 |
| 23-24 | A0 | B0 | C0 | D0 |
| 25-29 | A4 | B4 | C4 | D4 |
| 30-34 | A5 | B5 | C5 | D5 |
| 35-39 | A6 | B6 | C6 | D6 |
| 40-44 | V0 | X0 | Y0 | Z0 |
| 45-49 | V1 | X1 | Y1 | Z1 |
| 50-54 | V2 | X2 | Y2 | Z2 |
| 55-59 | V3 | X3 | Y3 | Z3 |
| 60-64 | V4 | X4 | Y4 | Z4 |
| 65-69 | V5 | X5 | Y5 | Z5 |
| 70-74 | V6 | X6 | Y6 | Z6 |
| 75-79 | A7 | B7 | C7 | D7 |
| 80-84 | A8 | B8 | C8 | D8 |
| 85+ | A9 | B9 | C9 | D9 |

DRIVER CODE DESIGNATIONS

Note: Use lowest rated driver class at 0 points when there are more vehicles on the policy than drivers.

| Base Rates | | |
|------------|-------|--|
| BI | \$222 | |
| PD | \$179 | |
| UM | \$24 | |
| UIM | \$19 | |
| UMPD | \$30 | |
| PIP MP | \$99 | |
| PIP WL | \$20 | |
| PIP AD | \$30 | |
| OTC | \$135 | |
| COLL | \$433 | |

| Term Factors | 6-Month | Annual |
|---------------|---------|--------|
| All Coverages | 1.00 | 2.00 |

INCREASED LIMIT FACTORS

| BI Limit Options | | |
|------------------|------|--|
| 25/50 | 1.00 | |
| 50/100 | 1.23 | |
| 100/300 | 1.64 | |
| 250/500 | 2.00 | |
| 500/500 | 2.50 | |

| PD Limit Options | | |
|------------------|------|--|
| 25 | 1.00 | |
| 50 | 1.03 | |
| 100 | 1.08 | |

| Valid BI/PD Combinations |
|--------------------------|
| 25/50/25 |
| 50/100/25 |
| 50/100/50 |
| 100/300/50 |
| 100/300/100 |
| 250/500/100 |
| 500/500/100 |

| UM/UIM Limit Options | UM Factor (single and multi-vehicle) | UIM Factor (single and multi-vehicle) |
|-------------------------|---|--|
| 25/50 | 1.00 | 1.00 |
| 50/100 | 1.50 | 1.70 |
| 100/300 | 2.25 | 2.50 |
| 250/500 | 3.00 | 3.21 |
| 500/500 | 3.20 | 3.71 |

| UMPD Limit Options | Factor (single and multi-vehicle) |
|-----------------------|--------------------------------------|
| 25,000 | 1.00 |
| 50,000 | 1.68 |
| 100,000 | 2.68 |

| PIP Limit Options | | | | | |
|-----------------------|-----------------|------|--|--|--|
| Coverage Limit Factor | | | | | |
| PIP MP | 5,000 | 1.00 | | | |
| PIP WL | see endorsement | 1.00 | | | |
| PIP AD | 5,000 | 1.00 | | | |

DEDUCTIBLE FACTORS

| OTC Ded. Options | | | | |
|------------------|------|--|--|--|
| 100 | 1.24 | | | |
| 250 | 1.00 | | | |
| 500 | 0.85 | | | |
| 1000 | 0.75 | | | |

| Coll Ded. Options | | | | |
|-------------------|------|--|--|--|
| 100 | 1.15 | | | |
| 250 | 1.00 | | | |
| 500 | 0.93 | | | |
| 1000 | 0.80 | | | |

TRAILERS

| Recreational Trailers | | | |
|-----------------------|------|--|--|
| RT Percentage Factor | 0.60 | | |

| All Other Trailers | | | | | | |
|--------------------|----------------|------------|----------------|--|--|--|
| 0 | тс | Collision | | | | |
| Deductible | Rate per \$100 | Deductible | Rate per \$100 | | | |
| 100 | \$0.51 | 100 | \$0.44 | | | |
| 250 | \$0.41 | 250 | \$0.38 | | | |
| 500 | \$0.35 | 500 | \$0.35 | | | |
| 1,000 | \$0.31 | 1,000 | \$0.30 | | | |

MODEL YEAR FACTORS

| Year | BI | PD | UM/UIM | UMPD | PIP MP | PIP WL/AD | ОТС | COLL |
|--------------|------|------|--------|------|--------|-----------|------|------|
| 2011 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.16 | 1.16 |
| 2010 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.10 |
| 2009 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.05 | 1.05 |
| 2008 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| 2007 | 0.96 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 0.95 | 0.95 |
| 2006 | 0.96 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.90 | 0.90 |
| 2005 | 0.96 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.87 | 0.86 |
| 2004 | 0.96 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.84 | 0.82 |
| 2003 | 0.96 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.81 | 0.76 |
| 2002 | 0.96 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.77 | 0.70 |
| 2001 | 0.90 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.73 | 0.64 |
| 2000 | 0.90 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.70 | 0.60 |
| 1999 | 0.90 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.66 | 0.57 |
| 1998 | 0.90 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.64 | 0.55 |
| 1997 | 0.90 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 0.62 | 0.52 |
| 1996 – 1989 | 0.88 | 0.99 | 1.00 | 1.00 | 1.00 | 1.00 | 0.62 | 0.52 |
| 1988 & Prior | 0.70 | 0.79 | 1.00 | 1.00 | 1.00 | 1.00 | 0.62 | 0.52 |

Physical Damage base premiums for the next subsequent model year shall be determined by multiplying the base premium for the current model year by 1.05, unless shown otherwise.

Other Than Collision and Collision Symbols

| SA/150 | •• | e to Model 90 & Later | 04/100 | •• | e to Model 89 & Prior |
|--------|-------------|--------------------------|--------|-------------|--------------------------|
| SA/ISO | | | SA/ISO | | |
| Symbol | OTC | Coll | Symbol | OTC | Coll |
| 1 | 0.86 | 0.88 | 1 | 0.42 | 0.60 |
| 2 | 1.00 | 1.00 | 2 | 0.42 | 0.60 |
| 3 | 1.21 | 1.09 | 3 | 0.42 | 0.60 |
| 4 | 1.34 | 1.16 | 4 | 0.42 | 0.60 |
| 5 | 1.47 | 1.22 | 5 | 0.52 | 0.74 |
| 6 | 1.63 | 1.28 | 6 | 0.78 | 0.88 |
| 7 | 1.78 | 1.35 | 7 | 1.00 | 1.00 |
| 8 | 1.94 | 1.42 | 8 | 1.30 | 1.13 |
| 10 | 2.12 | 1.49 | 10 | 1.63 | 1.25 |
| 11 | 2.27 | 1.56 | 11 | 1.95 | 1.38 |
| 12 | 2.55 | 1.64 | 12 | 2.32 | 1.52 |
| 13 | 2.77 | 1.72 | 13 | 2.80 | 1.68 |
| 14 | 3.03 | 1.82 | *14 | 3.35 | 1.88 |
| 15 | 3.34 | 1.94 | 15 | 3.98 | 2.10 |
| 16 | 3.64 | 2.05 | 16 | 4.63 | 2.35 |
| 17 | 3.92 | 2.16 | 17 | 5.38 | 2.55 |
| 18 | 4.20 | 2.27 | 18 | 6.25 | 2.75 |
| 19 | 4.54 | 2.39 | 19 | 7.25 | 3.00 |
| 20 | 4.93 | 2.50 | 20 | 8.45 | 3.30 |
| 21 | 5.38 | 2.61 | 21 | See instruc | tions below |
| 22 | 5.95 | 2.75 | | | |
| 23 | 6.55 | 2.91 | | | |
| 24 | 7.45 | 3.14 | | | |
| 25 | 8.71 | 3.50 | | | |
| 26 | 10.05 | 3.85 | | | |
| 27 | See instruc | ctions below | | | |
| | | | | | |

The results of the computations below must be inserted at and/or after step 8 "Result #7 x SA/ISO Symbol" of the rating algorithms on page 3 when applicable.

Other Than Collision

1980 and Prior Model Years

- *a. 1976-1980 Symbol 14: apply the factor 3.55 to the Symbol 7 Base Rate.
- b. 1975 and Prior above \$10,000: multiply the Symbol 7 Factor by [1 + (0.20*X)], where X = each \$1,000 or fraction of \$1,000 above \$10,000 of Original Cost.

Develop the Other Than Collision Base Rates for Symbol 21/1989 and Prior Model Year vehicles by: Multiplying the Symbol 20 Factor by [1 + (0.017*X)], where X = each \$1,000 or fraction of \$1,000 in excess of \$65,000 Original Cost.

Develop the Other Than Collision Base Rates for Symbol 27/1990 and Later Model Year vehicles by:

- a. Increasing the factor for Symbol 26 by +1.43 for each \$10,000 or fraction of \$10,000 in excess of \$80,000 Original Cost, and
- b. Applying this factor to the Symbol 2 Base Rate.

<u>Collision</u>

1980 and Prior Model Years

- *a. 1976-1980 Symbol 14: apply the factor 1.95 to the Symbol 7 Base Rate.
- **b.** 1975 and Prior above \$10,000: multiply the Symbol 7 Factor by [1 + (0.05*X)], where X = each \$1,000 or fraction of \$1,000 above \$10,000 of Original Cost.

Develop the Collision Base Rates for Symbol 21/1989 and Prior Model Year vehicles by: Multiplying the Symbol 20 Factor by [1 + (0.014*X)], where X = each \$1,000 or fraction of \$1,000 in excess of \$65,000 Original Cost.

Develop the Collision Base Rates for Symbol 27/1990 and Later Model Year vehicles by:

- a. Increasing the factor for Symbol 26 by +.50 for each \$10,000 or fraction of \$10,000 in excess of \$80,000 Original Cost, and
- b. Applying this factor to the Symbol 2 Base Rate.

TERRITORY FACTORS

| Territory | BI | PD | UM/UIM | UMPD | PIP MP | PIP WL/AD | ОТС | COLL |
|-----------|------|------|--------|------|--------|-----------|------|------|
| 1 | 1.33 | 1.27 | 1.20 | 1.00 | 1.20 | 1.20 | 0.91 | 1.05 |
| 3 | 1.00 | 1.25 | 1.00 | 0.87 | 1.02 | 1.02 | 0.93 | 0.83 |
| 5 | 1.06 | 1.07 | 1.00 | 1.05 | 1.05 | 1.05 | 1.10 | 1.05 |
| 6 | 1.16 | 1.17 | 1.00 | 1.00 | 1.10 | 1.10 | 0.95 | 1.00 |
| 8 | 1.11 | 1.11 | 1.10 | 0.95 | 1.10 | 1.10 | 0.95 | 0.95 |
| 9 | 1.25 | 1.41 | 1.15 | 0.95 | 1.20 | 1.20 | 0.89 | 0.95 |
| 10 | 1.07 | 1.07 | 0.95 | 0.90 | 1.00 | 1.00 | 0.81 | 0.93 |
| 11 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| 15 | 1.03 | 1.03 | 1.00 | 1.05 | 1.07 | 1.07 | 0.97 | 1.04 |
| 50 | 1.10 | 0.90 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.00 |
| 51 | 1.07 | 0.96 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 0.92 |
| 52 | 1.06 | 1.06 | 1.00 | 1.00 | 1.00 | 1.00 | 1.17 | 1.05 |
| 53 | 0.93 | 0.94 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.05 |
| 54 | 1.07 | 0.96 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.05 |
| 55 | 0.93 | 0.94 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 0.95 |
| 56 | 0.93 | 1.09 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 0.95 |
| 57 | 0.93 | 0.94 | 1.00 | 1.05 | 1.07 | 1.07 | 1.07 | 1.02 |
| 58 | 1.13 | 0.94 | 1.00 | 1.05 | 1.07 | 1.07 | 1.07 | 0.95 |
| 59 | 1.08 | 1.08 | 1.00 | 1.05 | 1.07 | 1.07 | 1.07 | 1.14 |
| 60 | 0.97 | 0.89 | 1.00 | 1.05 | 1.07 | 1.07 | 1.02 | 0.97 |
| 61 | 0.97 | 0.89 | 1.00 | 1.05 | 1.07 | 1.07 | 1.02 | 0.91 |
| 62 | 0.95 | 0.89 | 1.00 | 1.05 | 1.07 | 1.07 | 1.05 | 0.95 |
| 63 | 0.92 | 0.96 | 1.00 | 1.05 | 1.07 | 1.07 | 1.00 | 1.00 |
| 64 | 1.00 | 1.12 | 1.00 | 1.00 | 1.00 | 1.00 | 1.15 | 1.15 |
| 65 | 0.98 | 0.91 | 1.00 | 1.00 | 1.00 | 1.00 | 0.98 | 1.05 |
| 66 | 1.08 | 0.91 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.05 |
| 67 | 1.05 | 1.05 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.08 |
| 68 | 1.10 | 1.10 | 1.00 | 1.00 | 1.00 | 1.00 | 1.10 | 1.00 |
| 90 | 1.19 | 1.19 | 1.05 | 1.00 | 1.15 | 1.15 | 0.76 | 0.87 |
| 91 | 2.07 | 2.07 | 1.75 | 1.10 | 1.65 | 1.65 | 1.00 | 1.08 |
| 93 | 1.01 | 1.01 | 1.00 | 1.00 | 1.00 | 1.00 | 1.07 | 0.97 |
| 96 | 1.54 | 1.54 | 1.15 | 1.00 | 1.31 | 1.31 | 1.10 | 1.00 |
| 97 | 1.02 | 1.02 | 1.00 | 1.00 | 1.00 | 1.00 | 0.85 | 0.93 |
| 98 | 2.59 | 2.59 | 2.19 | 1.38 | 2.06 | 2.06 | 1.38 | 1.35 |

POLICY FEES/CHARGES

The following fees/charges apply in addition to the coverage premium:

- **Policy Fee** \$10 for all policy terms (Applies to new business, renewal & rewritten policies)
- Reinstatement Fee \$20
- Installment Fee \$8 per installment billed
- Financial Responsibility Filing Fee \$20
- **<u>NSF Fee</u>** \$20 for any check returned for non-sufficient funds.

DISCOUNTS/SURCHARGES

No discounts apply to UM, UMPD, UIM, Extended Transportation Expenses, Towing and Labor, Additional and Custom Equipment, Family Account Coverage Extension and Difference in Value (Lease-Gap and Financed Vehicles).

Multiplicative Discount - applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages. Discount factors are as follows:

| 5% Paid In Full | 10% | 25% Multi-Car | 15% | 5% Mobile Home | Multiplicative Discount Factor |
|--------------------|-----------|------------------|-----------------|-------------------|-----------------------------------|
| | Homeowner | wulli-Car | Prior Insurance | морне поше | 1.00 |
| x | | | | | 0.95 |
| | × | | | | 0.90 |
| | x | | | | 0.90 |
| | | X | | | |
| | | | X | | 0.85 |
| | | | | x | 0.95 |
| X | X | | | | 0.86 |
| X | | X | | | 0.71 |
| X | | | X | | 0.81 |
| X | | | | X | 0.90 |
| | x | X | | | 0.68 |
| | x | | x | | 0.77 |
| | | X | X | | 0.64 |
| | | X | | X | 0.71 |
| | | | X | X | 0.81 |
| X | X | x | | | 0.64 |
| x | X | | x | | 0.73 |
| x | | x | x | | 0.61 |
| x | | x | | X | 0.68 |
| x | | | x | X | 0.77 |
| | x | x | x | | 0.57 |
| | | x | x | x | 0.61 |
| x | x | x | x | | 0.55 |
| x | | x | x | x | 0.58 |

- A **Renewal Discount** factor of 0.95 will apply to all policies after twelve (12) continuous months and a factor of 0.90 will apply after twenty-four (24) continuous months. Applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages.
- A **55+ years old Defensive Driving Discount** factor of 0.95 applies to BI, PD, PIP MP, PIP WL/AD, and Collision coverages, and only to the vehicle principally operated by the qualifying insured. If the qualifying insured operates more that one vehicle, the discount shall be applied to each vehicle the insured principally operates as long as there are no other operators assigned to any of the vehicles.
- A College Graduate Scholastic Achievement Discount factor of 0.95 applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision, and only to the vehicle principally operated by the qualifying insured. If the eligible insured has not been used to classify any vehicle on the policy, the discount shall be afforded to the one vehicle that the eligible insured operates. An insured is not eligible for this discount if he or she is a married operator who has been used to classify a vehicle on the policy.

DISCOUNTS/SURCHARGES (continued)

Blue Chip Discount Factors are as follows (apply to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages):

| | | Discount Factor | |
|-----------------|----------------------|--------------------------------|-------------------------------|
| Plue Chin Level | Saara | BI, PD, PIP MP, & PIP WL/AD | Discount Factor OTC & COLL |
| Blue Chip Level | Score | FIF WL/AD | |
| Level 1 | 775-997 | 0.60 | 0.69 |
| Level 2 | 750-774 | 0.61 | 0.69 |
| Level 3 | 725-749 | 0.63 | 0.69 |
| Level 4 | 700-724 | 0.65 | 0.69 |
| Level 5 | 675-699 | 0.67 | 0.69 |
| Level 6 | 650-674 | 0.69 | 0.69 |
| Level 7 | 625-649,998,999, 001 | 0.69 | 0.69 |
| Level 8 | 600-624 | 0.71 | 0.71 |
| Level 9 | 575-599 | 0.73 | 0.73 |
| Level 10 | 500-574 | 0.85 | 0.85 |
| Level 11 | 50-499 | 1.00 | 1.00 |

- A surcharge factor of 1.20 will apply to **Business Use vehicles**
- A surcharge factor of 1.20 will apply to Students Away at School with a covered vehicle in a state other than Arkansas. Students away at school in Arkansas with a covered vehicle are not subject to this surcharge.
- A surcharge factor of 1.15 will apply to any driver with three or more At-Fault Accidents and/or Major Violations.

OPTIONAL COVERAGES

Transportation Expenses (Optional Limits)

| Coverage Limit | 6-Month Premium |
|------------------------|-------------------|
| \$20 per day/\$600 Max | Included with OTC |
| \$25 per day/\$750 Max | \$8 |

Towing and Labor

\$50 per disablement Six month premium = \$8 per car

Named Non-Owner Coverage

Liability premium is determined by using the same rating steps as applicable coverages and current model year

Family Account Coverage Extension

Six-month premium of \$75 per scheduled driver is charged.

Difference in Value (Lease-Gap and Financed Vehicle) Coverage

The premium is determined by the following formula: (Final OTC rate + Final Collision rate) x 0.03 Apply surcharge after the term factor

Driver Code 0 Point Factors

| . | | | | | | | | |
|------------|--------------|--------------|--------------|--------------|--------------|-----------|------|--------------|
| Class Code | BI | PD | UM/UIM | UMPD | PIP MP | PIP WL/AD | OTC | COLL |
| A0 | 1.38 | 1.38 | 1.00 | 1.00 | 1.00 | 1.00 | 1.34 | 1.36 |
| A1 | 3.72 | 3.72 | 1.00 | 1.00 | 1.90 | 1.90 | 2.18 | 3.36 |
| A2 | 2.44 | 2.44 | 1.00 | 1.00 | 1.52 | 1.52 | 1.67 | 2.46 |
| A3 | 1.64 | 1.64 | 1.00 | 1.00 | 1.21 | 1.21 | 1.42 | 1.73 |
| A4 | 1.12 | 1.12 | 1.00 | 1.00 | 1.00 | 1.00 | 1.15 | 1.20 |
| A5 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| A6 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 0.97 | 0.98 |
| A7 A8 | 2.05 2.05 | 2.05 2.05 | 1.00 1.00 | 1.00 1.00 | 0.69 0.69 | 0.69 | 0.45 | 1.20 1.20 |
| A0 A9 | 2.05 | 2.05 | 1.00 | 1.00 | 0.69 | 0.69 | 0.45 | 1.20 |
| B0 | 1.64 | 1.64 | 1.00 | 1.00 | 0.83 | 0.83 | 1.38 | 1.20 |
| B0 B1 | 5.57 | 5.57 | 1.00 | 1.00 | 1.68 | 1.68 | 1.66 | 5.13 |
| B1 B2 | 2.91 | 2.91 | 1.00 | 1.00 | 1.00 | 1.00 | 1.67 | 3.41 |
| B2 B3 | 2.08 | 2.08 | 1.00 | 1.00 | 1.02 | 1.02 | 1.46 | 2.54 |
| B4 | 1.30 | 1.30 | 1.00 | 1.00 | 0.72 | 0.72 | 1.25 | 1.55 |
| B5 | 1.24 | 1.24 | 1.00 | 1.00 | 0.79 | 0.79 | 1.09 | 1.38 |
| B6 | 1.14 | 1.14 | 1.00 | 1.00 | 0.79 | 0.79 | 1.00 | 1.25 |
| B7 | 2.42 | 2.42 | 1.00 | 1.00 | 0.69 | 0.69 | 0.61 | 1.74 |
| B8 | 2.42 | 2.42 | 1.00 | 1.00 | 0.69 | 0.69 | 0.61 | 1.74 |
| B9 | 2.42 | 2.42 | 1.00 | 1.00 | 0.69 | 0.69 | 0.61 | 1.74 |
| CO | 1.16 | 1.16 | 1.00 | 1.00 | 1.00 | 1.00 | 1.03 | 1.11 |
| C1 | 2.68 | 2.68 | 1.00 | 1.00 | 1.69 | 1.69 | 1.66 | 2.90 |
| C2 | 1.66 | 1.66 | 1.00 | 1.00 | 1.44 | 1.44 | 1.27 | 1.62 |
| C3 | 1.36 | 1.36 | 1.00 | 1.00 | 1.16 | 1.16 | 1.07 | 1.30 |
| C4 | 0.92 | 0.92 | 1.00 | 1.00 | 0.92 | 0.92 | 1.03 | 1.06 |
| C5 | 0.86 | 0.86 | 1.00 | 1.00 | 0.92 | 0.92 | 0.91 | 0.96 |
| C6 | 0.91 | 0.91 | 1.00 | 1.00 | 0.92 | 0.92 | 0.87 | 1.00 |
| C7 | 1.58 | 1.58 | 1.00 | 1.00 | 0.69 | 0.69 | 0.45 | 1.05 |
| C8 | 1.58 | 1.58 | 1.00 | 1.00 | 0.69 | 0.69 | 0.45 | 1.05 |
| C9 | 1.58 | 1.58 | 1.00 | 1.00 | 0.69 | 0.69 | 0.45 | 1.05 |
| D0 | 1.47 | 1.47 | 1.00 | 1.00 | 1.20 | 1.20 | 1.01 | 1.36 |
| D1 | 4.29 | 4.29 | 1.00 | 1.00 | 2.04 | 2.04 | 1.11 | 3.60 |
| D2 | 2.50 | 2.50 | 1.00 | 1.00 | 1.43 | 1.43 | 1.07 | 2.07 |
| D3 | 1.75 | 1.75 | 1.00 | 1.00 | 1.24 | 1.24 | 1.02 | 1.60 |
| D4 | 1.22 | 1.22 | 1.00 | 1.00 | 1.07 | 1.07 | 1.00 | 1.26 |
| D5 | 1.14 | 1.14 | 1.00 | 1.00 | 1.07 | 1.07 | 0.96 | 1.16 |
| D6 | 1.15 | 1.15 | 1.00 | 1.00 | 1.21 | 1.21 | 0.94 | 1.13 |
| D7 | 1.52 | 1.52 | 1.00 | 1.00 | 0.69 | 0.69 | 0.46 | 1.12 |
| D8 | 1.52 1.52 | 1.52 1.52 | 1.00 1.00 | 1.00 1.00 | 0.69 0.69 | 0.69 | 0.46 | 1.12 1.12 |
| D9 V0 | 1.01 | 1.02 | 1.00 | 1.00 | 0.89 | 0.69 | 0.40 | 0.97 |
| V0 V1 | 1.01 | 1.01 | 1.00 | 1.00 | 0.93 | 0.93 | 0.89 | 0.97 |
| V1 V2 | 0.97 | 0.97 | 1.00 | 1.00 | 0.93 | 0.93 | 0.85 | 0.86 |
| V2 V3 | 1.02 | 1.02 | 1.00 | 1.00 | 0.33 | 0.33 | 0.00 | 0.85 |
| V3 V4 | 1.02 | 1.02 | 1.00 | 1.00 | 0.79 | 0.79 | 0.72 | 0.85 |
| V5 | 1.24 | 1.24 | 1.00 | 1.00 | 0.69 | 0.69 | 0.64 | 0.92 |
| V6 | 1.36 | 1.36 | 1.00 | 1.00 | 0.69 | 0.69 | 0.64 | 0.92 |
| X0 | 1.09 | 1.09 | 1.00 | 1.00 | 0.79 | 0.79 | 0.99 | 1.07 |
| X1 | 1.09 | 1.09 | 1.00 | 1.00 | 0.79 | 0.79 | 0.99 | 1.07 |
| X2 | 0.99 | 0.99 | 1.00 | 1.00 | 0.79 | 0.79 | 0.91 | 1.00 |
| X3 | 1.21 | 1.21 | 1.00 | 1.00 | 0.79 | 0.79 | 0.78 | 1.01 |
| X4 | 1.21 | 1.21 | 1.00 | 1.00 | 0.79 | 0.79 | 0.78 | 1.03 |
| X5 | 1.64 | 1.64 | 1.00 | 1.00 | 0.79 | 0.79 | 0.71 | 1.28 |
| X6 | 1.64 | 1.64 | 1.00 | 1.00 | 0.79 | 0.79 | 0.71 | 1.34 |
| Y0 | 0.99 | 0.99 | 1.00 | 1.00 | 0.92 | 0.92 | 0.85 | 0.97 |
| Y1 | 0.99 | 0.99 | 1.00 | 1.00 | 0.92 | 0.92 | 0.84 | 0.97 |
| Y2 | 0.89 | 0.89 | 1.00 | 1.00 | 0.86 | 0.86 | 0.80 | 0.95 |
| Y3 | 0.91 | 0.91 | 1.00 | 1.00 | 0.69 | 0.69 | 0.69 | 0.88 |
| Y4 | 0.94 | 0.94 | 1.00 | 1.00 | 0.69 | 0.69 | 0.68 | 0.88 |
| Y5 | 1.13 | 1.13 | 1.00 | 1.00 | 0.69 | 0.69 | 0.52 | 0.94 |
| Y6 | 1.24 | 1.24 | 1.00 | 1.00 | 0.69 | 0.69 | 0.53 | 0.94 |
| Z0 | 1.12 | 1.12 | 1.00 | 1.00 | 1.21 | 1.21 | 0.88 | 1.04 |
| Z1 | 1.12 | 1.12 | 1.00 | 1.00 | 1.21 | 1.21 | 0.89 | 1.04 |
| Z2 | 0.97 | 0.97 | 1.00 | 1.00 | 1.00 | 1.00 | 0.79 | 0.94 |
| Z3 | 1.04 | 1.04 | 1.00 | 1.00 | 0.90 | 0.90 | 0.72 | 0.95 |
| Z4 | 1.04 | 1.04 | 1.00 | 1.00 | 0.90 | 0.90 | 0.72 | 0.95 |
| Z5 | 1.30 | 1.30 | 1.00 | 1.00 | 0.69 | 0.69 | 0.57 | 0.97 |
| Z6 | 1.37 | 1.37 | 1.00 | 1.00 | 0.69 | 0.69 | 0.58 | 1.07 |
| | | | | | | | | |

Violation Point Add-Ons

| POINTS | BI | PD | PIP MP | PIP WL/AD | OTC | COLL |
|--------|------|------|--------|-----------|------|------|
| 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1 | 0.12 | 0.12 | 0.04 | 0.04 | 0.03 | 0.24 |
| 2 | 0.31 | 0.31 | 0.19 | 0.19 | 0.15 | 0.31 |
| 3 | 0.58 | 0.58 | 0.24 | 0.24 | 0.15 | 0.52 |
| 4 | 0.71 | 0.71 | 0.30 | 0.30 | 0.29 | 0.66 |
| 5 | 0.87 | 0.87 | 0.47 | 0.47 | 0.31 | 0.81 |
| 6 | 1.06 | 1.06 | 0.53 | 0.53 | 0.36 | 0.99 |
| 7 | 1.19 | 1.19 | 0.60 | 0.60 | 0.48 | 1.22 |
| 8 | 1.52 | 1.52 | 0.73 | 0.73 | 0.59 | 1.43 |
| 9 | 1.79 | 1.79 | 0.85 | 0.85 | 0.64 | 1.80 |
| 10 | 2.07 | 2.07 | 0.94 | 0.94 | 0.74 | 2.08 |
| 11 | 2.35 | 2.35 | 1.04 | 1.04 | 0.84 | 2.36 |
| 12 | 2.63 | 2.63 | 1.13 | 1.13 | 0.94 | 2.64 |
| 13 | 2.91 | 2.91 | 1.22 | 1.22 | 1.03 | 2.92 |
| 14 | 3.19 | 3.19 | 1.31 | 1.31 | 1.13 | 3.20 |
| 15 | 3.46 | 3.46 | 1.41 | 1.41 | 1.23 | 3.48 |
| 16 | 3.74 | 3.74 | 1.50 | 1.50 | 1.33 | 3.76 |
| 17 | 4.02 | 4.02 | 1.59 | 1.59 | 1.43 | 4.04 |
| 18 | 4.30 | 4.30 | 1.68 | 1.68 | 1.53 | 4.32 |
| 19 | 4.58 | 4.58 | 1.78 | 1.78 | 1.62 | 4.60 |
| 20 | 4.86 | 4.86 | 1.87 | 1.87 | 1.72 | 4.88 |
| 21 | 5.14 | 5.14 | 1.96 | 1.96 | 1.82 | 5.16 |
| 22 | 5.42 | 5.42 | 2.05 | 2.05 | 1.92 | 5.44 |
| 23 | 5.70 | 5.70 | 2.15 | 2.15 | 2.02 | 5.72 |
| 24 | 5.98 | 5.98 | 2.24 | 2.24 | 2.12 | 6.00 |
| 25 | 6.25 | 6.25 | 2.33 | 2.33 | 2.21 | 6.28 |
| 26 | 6.53 | 6.53 | 2.42 | 2.42 | 2.31 | 6.56 |
| 27 | 6.81 | 6.81 | 2.52 | 2.52 | 2.41 | 6.84 |
| 28 | 7.09 | 7.09 | 2.61 | 2.61 | 2.51 | 7.12 |
| 29 | 7.37 | 7.37 | 2.70 | 2.70 | 2.61 | 7.40 |
| 30 | 7.65 | 7.65 | 2.79 | 2.79 | 2.71 | 7.68 |

| Number B | | | |
|-------------|--------------|------------|-----------------------|
| 0-12 Months | 13-24 Months | 25+ Months | Factor |
| 0 | 0 | 0 | 1.000 |
| 0 | 0 | 1 | 0.947 |
| 0 | 0 | 2 | 0.947 |
| 0 | 0 | 3+ | 1.042 |
| 0 | 1 | 0 | 1.000 |
| 0 | 1 | 1 | 0.974 |
| 0 | 1 | 2 3+ | 1.062 |
| 0 | 2 | 0 | 1.062 1.000 |
| 0 | 2 | 1 | 1.080 |
| 0 | 2 | 2 | 1.100 |
| 0 | 2 | 3+ | 1.100 |
| 0 | 3+ | 0 | 1.100 |
| 0 | 3+ | 1 | 1.080 |
| 0 | 3+ | 2 | 1.100 |
| 0 | 3+ | 3+ | 1.100 |
| 1 | 0 | 0 | 1.105 |
| 1 | 0 | 1 | 1.105 |
| 1 | 0 | 2 | 1.105 |
| 1 | 0 | 3+ | 1.105 |
| 1 | 1 | 0 | 1.105 |
| 1 | 1 | 1 | 1.105 1.105 |
| 1 | 1 | 2 3+ | 1.105 |
| 1 | 2 | 0 | 1.105 |
| 1 | 2 | 1 | 1.105 |
| 1 | 2 | 2 | 1.105 |
| 1 | 2 | 3+ | 1.105 |
| 1 | 3+ | 0 | 1.105 |
| 1 | 3+ | 1 | 1.105 |
| 1 | 3+ | 2 | 1.105 |
| 1 | 3+ | 3+ | 1.105 |
| 2 | 0 | 0 | 1.242 |
| 2 | 0 | 1 | 1.242 |
| 2 | 0 | 2 | 1.242 |
| 2 | 0 | 3+ | 1.242 |
| 2 | 1 | 0 | 1.242 |
| 2 | 1 | 1 | 1.242 |
| 2 | 1 | 2 | 1.242 1.242 |
| | | 3+ | 1.242 |
| 2 | 2 | 0 | 1.242 |
| 2 | 2 | 2 | 1.242 |
| 2 | 2 | 3+ | 1.242 |
| 2 | 3+ | 0 | 1.242 |
| 2 | 3+ | 1 | 1.242 |
| 2 | 3+ | 2 | 1.242 |
| 2 | 3+ | 3+ | 1.242 |
| 3+ | 0 | 0 | 1.490 |
| 3+ | 0 | 1 | 1.490 |
| 3+ | 0 | 2 | 1.490 |
| 3+ | 0 | 3+ | 1.490 |
| 3+ | 1 | 0 | 1.490 |
| 3+ | 1 | 1 | 1.490 |
| 3+ | 1 | 2 | 1.490 |
| 3+ | 1 | 3+ | 1.490 |
| 3+ 3+ | 2 | 0 | <u>1.490</u> 1.490 |
| 3+ | 2 | 2 | 1.490 |
| 3+ | 2 | 3+ | 1.490 |
| 3+ | 3+ | 0 | 1.490 |
| 3+ | 3+ | 1 | 1.490 |
| 3+ | 3+ | 2 | 1.490 |
| 3+ | 3+ | 3+ | 1.490 |

Age of Violation Factors (Majors, Accidents & DUI)

Age of Violation Factors (Speeds, Minors)

| Number B | | | |
|-------------|----------------------------------|------------|----------------|
| 0-12 Months | ased on Age of O 13-24 Months | 25+ Months | Factor |
| 0 | 0 | 0 | 1.000 |
| 0 | 0 | 1 | 0.947 |
| 0 | 0 | 2 | 0.947 |
| 0 | 0 | 3+ | 0.995 |
| 0 | 1 | 0 | 1.000 |
| 0 | 1 | 1 | 0.974 |
| 0 | 1 | 2 | 1.014 |
| 0 | 1 | 3+ | 1.014 |
| 0 | 2 | 0 | 1.000 |
| 0 | 2 | 1 | 1.032 |
| 0 | 2 | 2 | 1.051 |
| 0 | 2 | 3+ | 1.051 |
| 0 | 3+ | 0 | 1.051 |
| 0 | 3+ | 1 | 1.032 |
| 0 | 3+ | 2 | 1.051 |
| 0 | 3+ | 3+ | 1.051 |
| 1 | 0 | 0 | 1.060 |
| 1 | 0 | 1 | 1.060 |
| 1 | 0 | 2 | 1.060 |
| 1 | 0 | 3+ | 1.060 |
| 1 | 1 | 0 | 1.060 |
| 1 | 1 | 1 | 1.060 1.060 |
| 1 | 1 | 2 | |
| 1 | 1 2 | 3+ 0 | 1.060 1.060 |
| 1 | 2 | 1 | 1.060 |
| 1 | 2 | 2 | 1.060 |
| 1 | 2 | 3+ | 1.060 |
| 1 | 3+ | 0 | 1.060 |
| 1 | 3+ | 1 | 1.060 |
| 1 | 3+ | 2 | 1.060 |
| 1 | 3+ | 3+ | 1.060 |
| 2 | 0 | 0 | 1.180 |
| 2 | 0 | 1 | 1.180 |
| 2 | 0 | 2 | 1.180 |
| 2 | 0 | 3+ | 1.180 |
| 2 | 1 | 0 | 1.180 |
| 2 | 1 | 1 | 1.180 |
| 2 | 1 | 2 | 1.180 |
| 2 | 1 | 3+ | 1.180 |
| 2 | 2 | 0 | 1.180 |
| 2 | 2 | 1 | 1.180 |
| 2 | 2 | 2 | 1.180 |
| 2 | 2 | 3+ | 1.180 |
| 2 | 3+ | 0 | 1.180 |
| 2 | 3+ | 1 | 1.180 |
| 2 | 3+ | 2 | 1.180 |
| 2 | 3+ | 3+ | 1.180 |
| 3+ | 0 | 0 | 1.250 |
| 3+ | 0 | 1 | 1.250 |
| 3+ | 0 | 2 | 1.250 |
| 3+ | 0 | 3+ | 1.250 |
| 3+ | 1 1 | 0 | 1.250 1.250 |
| 3+ 3+ | 1 | 2 | 1.250 |
| 3+ | 1 | 3+ | 1.250 |
| 3+ | | 0 | 1.250 |
| 3+ | 2 2 | 1 | 1.250 |
| 3+ | 2 | 2 | 1.250 |
| 3+ | 2 | 3+ | 1.250 |
| 3+ | 3+ | 0 | 1.250 |
| 3+ | 3+ | 1 | 1.250 |
| 3+ | 3+ | 2 | 1.250 |
| 3+ | 3+ | 3+ | 1.250 |
| - | | - | |

| SERFF Tracking Number: | STAT-125917412 | State: | Arkansas | |
|-----------------------------|---|------------------------|---------------------------|------------|
| Filing Company: | State Auto National Insurance Company | State Tracking Number: | EFT \$100 | |
| Company Tracking Number: | SAN-AU-2008-465 | | | |
| TOI: | 19.0 Personal Auto | Sub-TOI: | 19.0001 Private Passenger | Auto (PPA) |
| Product Name: | Arkansas NSA - Rates and Rules | | | |
| Project Name/Number: | Rates and Rules eff On Approval/SAN-AU-2008 | 8-465 | | |
| Supporting Do | cument Schedules | | | |
| | | | | |
| | | | Review Status: | |
| Satisfied -Name: | A-1 Private Passenger Auto | | Filed | 12/04/2008 |
| - | Abstract | | | |
| Comments: | | | | |
| Attachment: | | | | |
| FORM A-1 Private pas | ssenger automobile abstract.pdf | | | |
| | | | | |
| | | I | Review Status: | |
| Bypassed -Name: | APCS-Auto Premium Comparison | I | Filed | 12/04/2008 |
| | Survey | | | |
| Bypass Reason: | N/A | | | |
| Comments: | | | | |
| | | | | |
| | | I | Review Status: | |
| Bypassed -Name: | NAIC loss cost data entry docume | nt l | Filed | 12/04/2008 |
| Bypass Reason: | N/A | | | |
| Comments: | | | | |
| | | | | |
| | | | Review Status: | |
| Bypassed -Name: | NAIC Loss Cost Filing Document | | Filed | 12/04/2008 |
| uypasseu -maine: | for OTHER than Workers' Comp | I | | 12/04/2000 |
| Bypass Reason: | N/A | | | |
| Comments: | | | | |
| | | | | |
| | | | B · · · · | |
| Damage 1 11 | Uniform Transmittel Deserves | | Review Status: | 1010110000 |
| Bypassed -Name: | Uniform Transmittal Document- | | Filed | 12/04/2008 |
| Bunges Bagoon | Property & Casualty N/A | | | |
| Bypass Reason: Comments: | | | | |
| Comments: | | | | |

ARKANSAS INSURANCE DEPARTMENT

FORM A-1 Rev. 4/98

PRIVATE PASSENGER AUTOMOBILE ABSTRACT

<u>Instructions:</u> All questions must be answered. If the answer is "none" or "Not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent homeowners rate/rule submission that do not alter the information contained herein need not include this form.

| NAI | C No | ne | Group No | | | | | | | |
|-------|----------------------|---|---|---|--|--|--|--|--|--|
| 1. | Are t | Are there any areas in the State of Arkansas in which your company will not write automobile insurance | | | | | | | | |
| 2. | Do ye Over | Do you furnish a market for young drivers? | | | | | | | | |
| 3. | | Do you require collateral business to support a youthful driver risk? | | | | | | | | |
| 4. | Do y | Do you insure driver with an international or foreign driver's license? | | | | | | | | |
| 5. | Speci | Specify the percentage you allow in credit or discounts for the following: | | | | | | | | |
| | a. b. c. d. | Driver Over 55 Good Student Discount Multi-car Discount Accident Free Discount* *Please Specify Qualification for D | Discount | % % | | | | | | |
| | e. f. | Anti-theft Discount Other (specify) | - | % % % % % | | | | | | |
| 6. | Do y If so, | ou have an installment payment plan fo what is the fee for installment payment | r automobile insurance? | | | | | | | |
| Does | you com | pany utilize a tiered rating plan? | If so, list the programs and State the | d percentage difference. current volume for each | | | | | | |
| progr | | | | | | | | | | |

THE INFORMATION PROVIDED IS CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

Signature

Title

Telephone Number

AID PC A-1 (4/98)

7.