



## Izenda Case Study Worksheet and Template

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# Worksheet

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Customer approves: \_\_\_\_ Yes \_\_\_\_\_ No

Customer signature \_\_\_\_\_

## Customer profile

<b>Customer name</b>	Docusphere
<b>Contact Name</b>	Mike Cain
<b>Contact Title</b>	Development
<b>Address</b>	885 Commerce Drive, Suite B
<b>City, state, ZIP Code</b>	Perrysburg, OH 43551
<b>Phone number</b>	419-872-1930
<b>E-mail address</b>	<a href="mailto:Mike.cain@docusphere.com">Mike.cain@docusphere.com</a>
<b>Web site address</b>	<a href="http://www.docusphere.com">www.docusphere.com</a>
<b>Industry</b>	Financial
<b>Number of employees</b>	
<b>Annual revenue</b>	

# Template

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## Case Study for Docusphere Company profile

FOUNDED IN 1993 AND HEADQUARTERED IN PERRYSBURG, OHIO, IMAGE INTEGRATION SYSTEMS' ENTIRE FOCUS IS ON THE DEVELOPMENT, ENHANCEMENT, MAINTENANCE, IMPLEMENTATION, AND SUPPORT OF ITS OWN DOCUSPHERE SOLUTION FOR ACCOUNTS PAYABLE AUTOMATION. IMAGE INTEGRATION SYSTEMS DELIVERS "THE DOCUSPHERE DIFFERENCE: THE PREEMINENT CONNECTED, BUSINESS-DRIVEN AP AUTOMATION SOLUTION – DELIVERED BY EXPERIENCED PEOPLE FOR A FIXED FEE."EXAMPLE:

## Business situation

Your enterprise, like many, is likely under a lot of pressures these days. Here are some common challenges organizations with whom we speak are facing on the Procure to Pay side of their businesses:

- Cost of capital, material costs, and cost of processing accounts payables are all too high
- There is a lack of visibility as to what invoices have been received and overall financial liability
- There is a lack of control over the time-to-payment and use of cash discounts is low
- People are spending over 50% of their time responding to suppliers requesting payment status or complaining about late payment

Zeroing in on the accounts payable department, the main obstacle to gaining efficiencies is all that paper! Depending on whose study you subscribe to, some 75-90% of invoices are still received on paper.

## Technical situation

[So what are the main challenges faced across accounts payable organizations? According to an IAPP-TAWPI survey from 2010, the top three challenges are:

- Manual Data Entry
- Routing for Approval
- Resolving Errors/Exceptions

Let's take a look at what these circumstances all mean from a time and money perspective. The Aberdeen Group published the results of a survey they conducted with their membership that involved those members' performance regarding accounts payable processing (Aberdeen Group, May 2011, "Invoice and Workflow: Integrating Process Automation to Enhance Operational Performance." This study focused on three key metrics:

- The cost to process a single invoice
- The cycle time from receipt to scheduling of payment for an invoice
- The rate at which organizations can increase its capture of prompt payment discounts as measured in year-to-year improvement

Aberdeen segmented the respondents through their survey results with the top 20% of the performers being termed as "Best in Class," the middle 50% as "Industry Average," and the bottom 30% as "Laggards." As shown in the table below, there was widely varying performance across the three metrics for these organizations.

## Solution

Image Integration Systems delivers a comprehensive set of consulting and professional services via its certified and experienced services team to implement transaction processes, like accounts payable. As part of the DocuSphere All-in-One for Accounts Payable solution packaging, IIS services include:

- On-Site Analysis
- Statement of Work and Detailed Design
- Software Installation
- Workflow Build and Configuration
- Training and Go-Live Support

Beyond the initial implementation, IIS continues to deliver additional consulting and services as desired by our clients, plus world-class product support of our DocuSphere solution suite. In addition to being experts in the application of our DocuSphere solution to a variety of transactional processes, IIS personnel carry various industry certifications including:

- Certified Document Imaging Architect (CDIA)
- Business Process Management Masters (BPMm)
- Project Management Institute (PMI) Certified Project Manager (PMP)

## Benefits

Image Integration Systems (IIS) now offers DocuSphere® All-in-One for AP, an accounts payable automation solution packaged and tailored for the SAP ERP market. For a fixed price, it provides a standard configuration, faster implementation, lower cost, less risk and accelerated time-to-benefits. All-in-One for AP is derived from real-world expertise developed by IIS consultants from their [...]

## Products and services your company used

- Izenda Reports
- **AnyDoc Software**
- **EntropySoft**
- **Fujitsu Computer Products of America, Inc. (FCPA)**
- **IBM**
- **Imation**
- **Kodak**
- **Kofax**
- **Microsoft**
- **Sharepoint**
- **Arctools**: Data Purge and Archiving with Integrity
- **Image Integration Systems**: AP Automation and Business Process Management

## CASE STUDY WORKSHEET AND TEMPLATE

- **InsightSoftware.com:** Financial Reporting, Operational Analytics, and Data Reconciliation
- **Magic Software:** iBOLT JDE Connect™ integrates JD Edwards EnterpriseOne, XE and World with your company's entire range of business processes
- **Q Software:** Security and Compliance Solutions
- **RF-SMART:** Mobile Supply Chain and Construction Solutions
- **Velocity:** Enterprise Application Cloud Services for the 21st Century