SERFF Tracking Number:	FRSS-127975439	State:	Arkansas		
Filing Company:	The Independent Order of Foresters	State Tracking Number:			
Company Tracking Number:					
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other		
Product Name:	Name: PlanRight Application 2012-Level				
Project Name/Number:	/				

# Filing at a Glance

Company: The Independent Order of Foresters	3	
Product Name: PlanRight Application 2012-	SERFF Tr Num: FRSS-127975439	State: Arkansas
Level		
TOI: L08 Life - Other	SERFF Status: Closed-Approved-	State Tr Num:
	Closed	
Sub-TOI: L08.000 Life - Other	Co Tr Num:	State Status: Approved-Closed
Filing Type: Form		Reviewer(s): Linda Bird
	Authors: Jennifer Daigle, Kerry	Disposition Date: 01/24/2012
	Shields, Tamara Kozma, Gita	
	Lakhan, Art Vikari, Gale Mcinally	
	Date Submitted: 01/20/2012	Disposition Status: Approved-
		Closed
Implementation Date Requested: On Approval		Implementation Date:
State Filing Description:		

## **General Information**

Project Name:	Status of Filing in Domicile: Not Filed
Project Number:	Date Approved in Domicile:
Requested Filing Mode: Review & Approval	Domicile Status Comments: The Insurance
	Laws of Canada where this Society is domiciled
	does not require approval of this filing.
Explanation for Combination/Other:	Market Type: Individual
Submission Type: New Submission	Individual Market Type:
Overall Rate Impact:	Filing Status Changed: 01/24/2012
	State Status Changed: 01/24/2012
Deemer Date:	Created By: Kerry Shields
Submitted By: Gita Lakhan	Corresponding Filing Tracking Number:
Filing Description:	
RE: The Independent Order of Foresters	
NAIC #763-58068; FEIN: 980000680	

Form Type: Application for Life Insurance and related forms

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Duciest Name/Number	1		

Project Name/Number:

The forms listed below are enclosed for your review and approval. These forms will replace the previously approved forms also listed below. No part of this filing contains any unusual or possibly controversial items from normal industry standards. Approval of these forms is not required by the Insurance Laws of Canada where this Society is domiciled.

Forms Submitted for Approval:

Submitted Form Name/Description Replaces Prior approval date and tracking ID 770554 AR 01/12 Application for Individual Life Insurance 770554 AR 11/08 Jan 8, 2009; FRCS-125958327 105366 US 01/12 Application Overflow Form 105366 US 06/11 July 8, 2011; FRSS-127300950 770705 AR 01/12 Application for Individual Life Insurance (Voice) none

Supporting Documents:

Form Number Form Description

770700 US 01/12 Notices (discusses MIB information and privacy rights) 770701 US 01/12 Notices (discusses MIB information and privacy rights) 770702 US 01/12 Acknowledgement of First Premium

The applications submitted for approval will be used with Foresters final expense whole life product series, 'Foresters PlanRight' (WL-PRL-US01-2009), approved January 8, 2009 under filing number FRCS-125958327. PlanRight is a simplified issue whole life product, with a level death benefit.

Application 770554 AR 01/12 and related supplemental forms will be completed by a licensed producer and signed by all applicable parties in hardcopy, traditional format or via electronic application software. In either case, upon issue, a copy of the completed, signed application is attached to the certificate and provided to the certificate owner. Depending on the method of generation and printing, the formatting and fonts may be slightly altered but all content will remain identical to the approved forms. The font size will never be less than the required font size.

• Hardcopy: Producers would complete the forms by hand, and wet signatures would be applied by all signees.

• Electronic: Producers would complete some or all of the forms using a computer or other mobile device. Our proposed electronic application software is a wizard-based, intelligent fillable forms program for straight-through processing. It will ensure that the proper application forms are utilized and the information collected is entered correctly, accurately, and securely. Producers will be provided with the option of printing the application for wet signature or utilizing an electronic signature process. When completed electronically the questions and statements on the forms will be identical to what was approved. PDFs of the completed forms will be presented for review on screen by applicable persons whose signatures are required. Any incorrectly entered data can be corrected at this time prior to signatures being applied.

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

### Project Name/Number:

Application 770705 AR 01/12 is similar to the application described above except it has wording and format changes to facilitate its use when the product is applied for via telephone and signed via voice. For example since this application has been tailored for our telephone application process, it does not allow payment of the first premium by check or for the owner or payer to be other than the proposed insured at the time of the application. The medical questions on all versions of the application (hardcopy, electronic or voice) are identical to ensure that underwriting is consistent regardless of which application method is used.

Under the telephone application sales process, the producer will not meet personally with the applicant. Rather, the producer will contact the applicant by telephone and will provide an overview of the whole life product for which this application is used. If the applicant agrees to apply for the product over the telephone, the producer will advise the applicant that the application questions and answers will be recorded. The applicant must voice his/her acknowledgement that they are aware of, and agree to, the recording; and upon completion of the telephone application the applicant will provide their signature electronically by way of voice recording. The responses to the application auestions obtained during the telephone interview will be entered, during that interview, into the relevant sections of the application. The completed application, signed by electronic (voice) signature(s) as indicated above, will be sent to Foresters electronically.

The Application Overflow form submitted for approval may be used by producers to record additional details on those occasions where space on the application is insufficient. This form may be used as a supplement to applications approved for use on the current and future approved PlanRight product series. When used, the form becomes part of the application and a copy of the form will be included with the completed application that is delivered to the certificate owner.

We certify that security measures will be in place to protect customer privacy. Foresters recognizes that the technology and regulations relating to computers, e-signatures, information security, and delivery is ever-changing and therefore we intend to remain flexible with our approach to ensure we can evolve and upgrade our technology for this process as needed in the future. Foresters confirms that our electronic process will comply with all federal and state regulations relating to digital/electronic signatures and information security, as well as meeting the requirements of all state insurance regulations.

## Supporting Documents:

Additional forms, such as those listed below which are being submitted as a supporting document herein, may be used during the application process.

• Notices: This form will be provided to the applicant at the time of application. It includes the required disclosures related to MIB information and privacy rights.

• Acknowledgement of First Premium: This form will be provided to the owner as confirmation of any payment provided with the application.

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

Enclosed please find:

- A final copy of the two application forms and the application overflow form submitted for approval.
- Notices, (MIB and privacy information) as supporting documentation.
- Acknowledgement of First Premium form, as supporting documentation.
- · Readability certification.
- · Statement of Variability

If I may provide any additional information relating to this submission, please feel free to contact me at 416-429-3000, ext. 4922, or email glakhan@foresters.com

Sincerely,

Gita Lakhan **Product Analyst** 

## **Company and Contact**

## **Filing Contact Information**

Kerry Shields, Compliance Analyst	kshields@foresters.com	
789 Don Mills Road	416-429-3000 [Phone] 4066 [Ext]	
Toronto, ON M3C 1T9	416-467-2525 [FAX]	
Filing Company Information	mation	
The Independent Order of Foresters	CoCode: 58068	State of Domicile: Ontario
789 Don Mills Road	Group Code:	Company Type: Fraternal Benefit
		Society
Toronto, ON M3C 1T9	Group Name:	State ID Number:
(416) 429-3000 ext. [Phone]	FEIN Number: 98-0000680	

## **Filing Fees**

\_\_\_\_\_

Fee Required? Yes Fee Amount: \$150.00 **Retaliatory?** No Fee Explanation:

SERFF Tracking Number:	FRSS-127975439		State:		Arkan	isas
Filing Company:	The Independent Order of For	resters	State	Tracking Number:		
Company Tracking Number:						
TOI:	L08 Life - Other		Sub-T	<i>OI:</i>	L08.0	000 Life - Other
Product Name:	PlanRight Application 2012-L	evel				
Project Name/Number:	/					
Per Company:	No					
COMPANY		AMOUNT		DATE PROCES	SED	TRANSACTION #
The Independent Orde	er of Foresters	\$150.00		01/20/2012		55636776

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

# Correspondence Summary

## Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	01/24/2012	01/24/2012

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

# Disposition

Disposition Date: 01/24/2012 Implementation Date: Status: Approved-Closed Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Sche	edule Item Status Public Access
Project Name/Number:	/		
Product Name:	PlanRight Application 2012-Level		
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Company Tracking Number:			
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
SERFF Tracking Number:	FRSS-127975439	State:	Arkansas

Concurre		
Supporting Document	Flesch Certification	Yes
Supporting Document	Application	No
Supporting Document	Supporting Documentation	Yes
Supporting Document	Statement of Variability	Yes
Form	Application for Individual Life Insurance	Yes
Form	Application for Individual Life Insurance	Yes
Form	Application Overflow Form	Yes

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

## Form Schedule

Lead Forn	Lead Form Number:										
Schedule	Form	Form Type	Form Name	Action	Action Specific	Readability	Attachment				
ltem	Number				Data						
Status											
	770554 AR 01/12		Application for Individual Life Insurance	Revised	Replaced Form #: 770554 AR 11/08 Previous Filing #: FRCS-125958327	49.800	770554 AR 0112_PlanRig ht Application (Level).pdf				
	770705 AR 01/12		Application for Individual Life Insurance	Initial		49.800	770705 AR 0112_PlanRig ht Application (VSOP).pdf				
	105366 US 01/12	Application, Enrollment Form	Application Overflow Form	Revised	Replaced Form #: 105366 US 06/11 Previous Filing #: FRSS-127300950	58.300	105366 US 0112_Applicat ion Overflow Form.pdf				



## **Application for Individual Life Insurance**

1	I. P	roposed l	nsu	red (Full leg	jal name)								
F	irst n	ame				Middle nar	ne		Last na	me			
S	Street	address				•	City		State	Zip code	E-mail	Address (c	ptional)
ŀ	lome	phone #		Alternate ph	one/Cell #	Date of bir	th (mmm/dd/yyyy)	State & C	ountry of	birth	Social s	security #	
	Sex D Mal	e <b>O</b> Female	Hei	ght / Weight /	Used tobac months?		ne in any form wit es <b>O</b> No	hin the past		oresters member O Yes O No, a		or member	ship.
			4! -										
a	Licens	sed physician or	medi	cal practitioner	oses of these and "terminal	questions "yo illness" mean:	ou" means the propo s an illness that wo	uld reasonabl	"diagnose y be expe	ed", "advised", "test ected to cause deat	ted" and "t h within 12	reatment" n 2 months.)	iean by
1.	Are	you currently:	a res	ident in a nurs	sing home or	skilled nurs	ing facility; a patie	ent in a hosp	oital or ps	sychiatric facility;			
	rece	eiving, or have	been	advised to re	ceive, skilled	I nursing car	e, hospice care, o	or home hea	althcare; o	confined to a		<b>O</b> Yes	<b>O</b> No
2.	Do	you require a v	vheel	chair due to a	chronic illne	ss or diseas	e, or do you requ	ire assistan	ce (from a	anyone) with activ	vities of		
S				0		ressing, eati	ng, or toileting?					O Yes	<b>O</b> No
3.	a)	nin the past 12 Used, or bee	n adv	ised to use, o	xygen equipi	ment to assis	st with breathing (	excluding u	se for sle	ep apnea) or had	d, or		
	b)	been advised	l to ha	ave. kidnev dia	alvsis?		ostic test (excludi	-				O Yes	<b>O</b> No
	,	Immunodefici	iency	Virus (HIV)) v	vhich has no	t yet been st	arted, completed	, or for whic	h results	are not known?		O Yes	<b>O</b> No
4.							or bone marrow					<b>O</b> Yes	<b>O</b> No
5.	Hav a)	e you ever bee Amvotrophic	en dia Later	ignosed with, al Sclerosis (A	or received o	or been advi	sed to receive tre ilure, or any termi	atment or m	edication	n for: age disease?		<b>O</b> Yes	<b>O</b> No
	b)	Acquired Imm	nune	Deficiency Sy	ndrome (AID	S), AIDS Re	elated Complex (A	ARC), or test	ted positi	ve for Human			
	c)	Alzheimer's c	liseas	virus (HIV)? . se or dementia	a, or been pr	escribed: Ari	cept, Cognex, Do	nepezil, Ex	elon, Raz	zadyne, or Namei	nda?	O Yes O Yes	<b>O</b> No <b>O</b> No
6.	Hav	ve you ever had	d or b	een diagnose	d with more	than one oc	currence of the sa	ame or differ	ent type	of cancer; or do y	/ou		
		•	``	•		,						O Yes	<b>O</b> No
7.						•	, or received or b						
	a) b)	Complication	s of d	iabetes such	as: diabetic o	coma, insulir	n shock, retinopat	hy (eye), ne	phropath	y (kidney), or		<b>O</b> Yes	<b>O</b> No
				• • • •								O Yes	<b>O</b> No
8.		nin the past 2 y Angina (ches					i: ∕ type of heart or	circulatory s	urgerv?			<b>O</b> Yes	<b>O</b> No
	b)											O Yes	0 No 0 No
	c)	Brain tumor c	or ane	urysm?								O Yes	<b>O</b> No
9.	With or ra	hin the past 3 y adiation for car	/ears ncer (	have you had the term "can	or been diag	gnosed with s basal cell s	cancer, or receive kin cancer)?	ed or been a	advised to	o receive chemot	herapy	<b>O</b> Yes	<b>O</b> No
10		ve you ever had	d, or l	been diagnose	ed with, or re	ceived or be	en advised to rec	eive treatme	ent or me	edication for:		• )/	0.11
	a) b)	Liver or kidne	nseas ey dis	e or systemic ease or condit	ion (such as	chronic hep	atitis or cirrhosis	of the liver)	?			O Yes O Yes	<b>O</b> No <b>O</b> No
	c)						c bronchitis, or en					O Yes	O No

## If a "Yes" answer in Section 2, the proposed insured is not eligible for Foresters PlanRight. Do not complete or submit this Application.

Foresters <sup>TM</sup> is the trade name and a trademark of The Independent Order of Foresters ("Foresters"), a fraternal benefit society, Toronto, Canada M3C 1T9.

## 3. Other Insurance and Financial Questions

Does the proposed insured currently have any life insurance or an annuity in force?	O Yes	<b>O</b> No
Will insurance applied for in this application replace, reduce coverage or modify premiums paid for any existing life insurance or an annuity in force?	O Yes	<b>O</b> No
Is there an intention that a person or entity, other than the owner, will obtain a right, title, or interest in a certificate issued (including possible assignment)?	O Yes	<b>O</b> No

### 4. Insurance Applied For

Certificate	type	:
-------------	------	---

O Foresters PlanRight (With a level death benefit)

**Insurance Amount:** 

Premium Amount: (based on payment mode) \$ \_

Additional coverage: O Accidental Death Rider \$\_\_\_\_\_

O Other

\$

Automatic selection, insurance amount and premium adjustment – Owner agrees that if the proposed insured qualifies for the certificate selected above but the premium amount paid with this application is not sufficient for the insurance amount shown above. Foresters shall issue that certificate type for a reduced insurance amount based on the above, or modified if necessary according to the applicable rates, premium amount for that reduced insurance amount. If the premium amount shown above is more or less than the amount required for the certificate type issued, Foresters will increase or decrease the insurance amount and/or premium for that certificate.

Automatic premium loan provision elected? ("Yes" or "No" must be indicated)...... O Yes O No

If "Yes", overdue premium will be paid through a loan against, and for as long as there is, available cash value, if any. If "No", the certificate's Nonforfeiture provision will automatically apply, if premium is overdue at the end of the grace period, resulting in either reduced coverage or surrender.

5. Paymer	5. Payment Information										
Payer is:	<b>O</b> Proposed i	nsured	O Owner (if other than propose	O Other (complete Payer ID Form)							
First premium provided by:	payment	<b>O</b> Pre-Authorized Check	k (PAC) (complete Payment Fo	vrm) <b>C</b>	<b>)</b> Check	<b>O</b> Other (complete Payment Form)					
Subsequent pr payments mad		<b>O</b> Pre-Authorized Check	k (PAC) (complete Payment Fo	orm) C	Direct bill	<b>O</b> Other (complete Payment Form)					
Payment mode	<b>)</b> :	O Monthly (PAC only)	O Quarterly	<b>O</b> Semi-a	nnually	<b>O</b> Annually					
ls a specific dr	aft date being i	requested? O No									

O Yes, draft on the \_\_\_\_ day (choose between 1<sup>st</sup> and 28<sup>th</sup>) of the month, beginning in \_\_\_\_\_ (month).

**Conversion Notification:** Foresters can process a check provided for payment as a check transaction or instead take the information from the check to make a one-time electronic fund transfer from the account that the check relates to.

6. Beneficiary Information (Each beneficient "irrevocable" next to the name of that beneficiary.		ciary is to be irrevocable, insert	the word
Full legal name, home phone # and address (street, cit	y, state, zip code) of each primary beneficiary.	Relationship to proposed insured	% Share
Name	Home phone #		Total
Address			Total
Name	Home phone #		must
Address			equal
Name	Home phone #		1000/
Address			100%
Full legal name, home phone # and address (street, cit	y, state, zip code) of each contingent beneficiary.	Relationship to proposed insured	% Share
Name	Home phone #		Total
Address			must
Name	Home phone #		equal
Address			100%

7. Owner (Complete only if other than the proposed insured.)											
Full legal name of Ind	Full legal name of Individual (First, Middle, Last), Institution, or Trust										
Street address			City		State	Zip code					
			Ony		olulo						
Home phone #	Alternate phone/Cell #	E-mail Address (optio	nal)		Social security/Tax	ID#					
Relationship to the pr	oposed insured	If individual:	Sex <b>O</b> Male <b>O</b> Female	Date of birth (m	nmm/dd/yyyy):						

## 8. Agreements

I, the proposed insured and/or owner, declare that I have reviewed all of the statements and answers as they pertain to me and that they are true and complete. The statements and answers in this application are the basis for an insurance contract (defined as a certificate and each rider attached to that certificate), if any, issued by Foresters. No information about me will be considered to have been given to Foresters by me unless it is stated in this application. A material misrepresentation, or untrue declaration, or failure to disclose all material facts, may result in loss of coverage or cancellation of the insurance contract. No producer, medical examiner, or any other person, except Foresters Executive Secretary or successor position, has power on behalf of Foresters to make, modify, or discharge an insurance contract. No person is authorized to advise me that any untrue or incomplete answer or information is acceptable. Foresters will have no liability until an insurance contract is issued based on this application, the first premium due is paid in full on or before the delivery date of that insurance contract, and provided that there has been no change in either an answer to an application question or the proposed insured's health or habits between the date this application was signed and the issue date of that insurance contract. Changes or corrections made to this application, Foresters Instruments of Incorporation and its Constitution now in force or subsequently enacted, shall form part of the entire contract with Foresters. This application and related documents may be sent by electronic means. Foresters may contact or send messages to me, including pre-recorded and text messages and calls or messages by use of an automatic telephone dialing system, using the phone number(s), including wireless number(s), either provided in this application or number(s) that I later provide. If I have chosen to provide an email address in this application or choose to provide one in the future. Foresters may use t

## 9. Authorization To Obtain And Disclose Information

"Authorized persons" means reinsurers, insurance agents and agencies and those performing services in relation to an application for insurance, insurance product or benefit claim. For purposes of assessing insurance coverage eligibility, coverage continuation and/or benefit claim, I, the proposed insured, authorize The Independent Order of Foresters ("Foresters") and its authorized persons, to obtain information, including previously restricted information, about me from any: physician, medical practitioner, hospital, clinic, or medical facility; employer; benefit plan, other insurer or institution; consumer reporting agency; public records, pharmacy, pharmacy benefits manager, or other pharmacy related services organization; or MIB, Inc. This includes records or other information as to past, current, or future: diagnosis, treatment and prognosis of a physical or mental condition, drug, physical and mental health, and alcohol-related information that may be protected by federal or state laws and regulations. Foresters may make a brief report to MIB, Inc. about me. Information may be disclosed: between and among Foresters and its authorized persons; companies that I have applied or may apply to for life or health insurance, or benefits; as required or permitted by law. Obtained or disclosed information may no longer be protected by federal privacy laws. This authorization is valid for two years from the date of this application. A copy of this authorization shall be as valid as the original. This authorization may be revoked at any time by written notice to Foresters, except that action(s) taken before receipt of notice will not be affected. A copy of this authorization will be provided upon request. I have been provided the Notices.

10. Signature Section (For purposes of section	ns 1 to 9. Review entire Application b	efore signing.)		
X Proposed Insured's signature	_ Signed on: Date (mmm/dd/yyyy)	_ Signed at	:(City, State)	_
X Owner's signature (if other than the Proposed Insured)	_ Signed on: Date (mmm/dd/yyyy)	_ Signed at	:(City, State)	_
<b>11. Producer Certification</b> I certify the following: I am not aware of undisclosed inforinsurability. I complied with applicable regulatory requiren members of the United States military. All questions, to where the proposed insured were recorded as shown and this applicable proposed insured were recorded as shown and the proposed insured were recorded as shown are proposed were recorded as sho	nents including those relating to the soli nich an answer is shown, were asked as plication was reviewed with him/her befor	citation and sale of written in this apple e it was signed.	of life insurance to active du lication. The answers given	uty
Will the certificate applied for be a replacement for or a cha		O Yes	<b>O</b> No	
Producer's full name:	-			
Producer number:	Date (mmm/dd/yyyy)			



## Application for Individual Life Insurance

	. Proposed I	nsur	ed (Full leg	jal name)				1.				
Fi	irst name				Middle nar	ne		Last na	ame			
S	treet address					City		State	Zip code	E-mail	Address (d	optional)
Н	ome phone #		Alternate ph	ione/Cell #	Date of bir	th (mmm/dd/yyyy)	State & C	country o	f birth	Social	security #	
-	ex Male <b>O</b> Female	Hei	ght / Weight /	Used toba months?	cco or nicotir <b>O</b> Ye	ne in any form wit es <b>O</b> No	hin the past		Foresters memb O Yes <b>O</b> No,		or member	ship.
	. Medical Que											nean by
	Fo	ra "Y	es" answer,	you may be	e asked to in	idicate what par	t of the que	estion yo	ou are answerin	ig yes to.		
1.	Are you currently: receiving, or have correctional facility	been	advised to re	ceive, skilled	d nursing car	e, hospice care, o	or home hea	althcare;	confined to a		<b>O</b> Yes	<b>O</b> No
2.	Do you require a daily living such a										<b>O</b> Yes	<b>O</b> No
3.	<ul><li>been advised</li><li>b) Been advised</li></ul>	n advi I to ha I to ha	sed to use, o ve, kidney dia ve surgery, h	xygen equip alysis? ospitalizatio	n or a diagno	st with breathing stic test (excludi	ng tests rela	ated to th	e Human		O Yes	<b>O</b> No
4.	Immunodefic Have you ever rec complications of d	eived,	, or been adv	ised to recei	ve, an organ		transplant, o	or had ar	n amputation due	e to	O Yes O Yes	<b>O</b> No <b>O</b> No
5.	Have you ever be a) Amyotrophic	en dia Latera	gnosed with, al Sclerosis ( <i>A</i>	or received ( ALS), conges	or been advis stive heart fai		atment or m inal illness o	nedication or end-sta	n for: age disease?		O Yes	O No
	Immunodefic	iency '	Virus (HIV)?			cept, Cognex, Do					O Yes O Yes	<b>O</b> No <b>O</b> No
6.	Have you ever ha currently have car										<b>O</b> Yes	<b>O</b> No

7. Within the past 2 years have you had, or been diagnosed with, or received or been advised to receive treatment or medication for:

	a) b)	Alcohol or drug abuse, or have you used illegal drugs?	O Yes O Yes	<b>O</b> No <b>O</b> No
8.	With a) b) c)	in the past 2 years have you had, or been diagnosed with: Angina (chest pain), heart attack, cardiomyopathy, or any type of heart or circulatory surgery? Stroke or Transient Ischemic Attack (TIA/mini-stroke)? Brain tumor or aneurysm?	O Yes O Yes O Yes	O No O No O No
9.	With or ra	in the past 3 years have you had or been diagnosed with cancer, or received or been advised to receive chemotherapy idiation for cancer (the term "cancer" excludes basal cell skin cancer)?	O Yes	<b>O</b> No
10.	Hav a) b) c)	e you ever had, or been diagnosed with, or received or been advised to receive treatment or medication for: Parkinson's disease or Systemic Lupus (SLE)? Liver or kidney disease or condition (such as chronic hepatitis or cirrhosis of the liver)? Chronic Obstructive Pulmonary Disease (COPD), chronic bronchitis, or emphysema?	0 Yes 0 Yes 0 Yes	O No O No O No

Foresters <sup>TM</sup> is the trade name and a trademark of The Independent Order of Foresters ("Foresters"), a fraternal benefit society, Toronto, Canada M3C 1T9.

3. Other Insurance a	nd Financial Questio	ns				
Do you currently have any life i	nsurance or an annuity in forc	e?			O Yes	<b>O</b> No
Will insurance applied for in this application replace, reduce coverage or modify premiums paid for any existing life insurance or an annuity in force?					O Yes	<b>O</b> No
Is there an intention that a person or entity, other than you, will obtain a right, title, or interest in a certificate issued (including possible assignment)?					O Yes	<b>O</b> No
4. Insurance Applied	I For (Subject to state an	d product avai	lability.)			
Certificate type: C	<b>D</b> Foresters PlanRight (With a	level death bene	fit)			
Insurance Amount: \$_	Premiu	u <b>m Amount:</b> (ba	sed on payment mode) \$			
Additional coverage: O Act	cidental Death Rider \$		_			
<b>O</b> Ot	her					
Automatic premium loan pro	vision elected? ("Yes" or "No"	must be indicated)			O Yes	<b>O</b> No
If "Yes", overdue premium will Nonforfeiture provision will au surrender.	be paid through a loan again tomatically apply, if premium	nst, and for as lo is overdue at th	ong as there is, available cas le end of the grace period,	sh value, if any. If "No resulting in either redu	", the cert uced cove	tificate's rage or
5. Payment Informat	ion					
First premium payment provided by:	O Pre-Authorized Check (PA	C) (complete Pay	nent Form)	<b>O</b> Other (complete Pa	ayment For	m)
Subsequent premium payments made by:	<b>O</b> Pre-Authorized Check (PA	NC)	O Direct bill	<b>O</b> Other		
Payment mode:	O Monthly (PAC only)	<b>O</b> Quarterly	O Semi-annually	<b>O</b> Annually		

Is a specific draft date being requested? O No

O Yes, draft on the \_\_\_\_\_ day (choose between 1<sup>st</sup> and 28<sup>th</sup>) of the month, beginning in \_\_\_\_\_ (month).

Even though first premium payment is authorized, provided or collected there is no conditional or temporary coverage in effect and Foresters shall have no liability except as stated in the Agreements section of this application.

6. Beneficiary Information (Each beneficiary below is revocable unless the word "irrevocable" appears next to the name of that beneficiary.)				
Full legal name, home phone # and address (street, city	, state, zip code) of each primary beneficiary.	Relationship to proposed insured	% Share	
Name	Home phone #		Total	
Address			rotai	
Name	Home phone #		must	
Address			equal	
Name	Home phone #		4000/	
Address			100%	
Full legal name, home phone # and address (street, city	, state, zip code) of each contingent beneficiary.	Relationship to proposed insured	% Share	
Name	Home phone #		Total	
Address			must	
Name	Home phone #		equal	
Address			100%	

## 7. Agreements

I, the proposed insured, declare that I have reviewed all of the statements and answers as they pertain to me and that they are true and complete. The statements and answers in this application are the basis for an insurance contract (defined as a certificate and each rider attached to that certificate), if any, issued by Foresters. No information about me will be considered to have been given to Foresters by me unless it is stated in this application. A material misrepresentation, or untrue declaration, or failure to disclose all material facts, may result in loss of coverage or cancellation of the insurance contract. No producer, medical examiner, or any other person, except Foresters Executive Secretary or successor position, has power on behalf of Foresters to make, modify, or discharge an insurance contract. No person is authorized to advise me that any untrue or incomplete answer or information is acceptable. Foresters will have no liability until an insurance contract is issued based on this application, the first premium due is paid in full on or before the delivery date of that insurance contract, and provided that there has been no change in either an answer to an application question or my health or habits between the date this application was signed and the issue date of that insurance contract. Changes or corrections made to this application by Foresters, if any, are ratified by me if the insurance contract delivered, if any, is not returned during the cancellation period. This application, Foresters Instruments of Incorporation and its Constitution now in force or subsequently enacted, shall form part of the entire contract with Foresters. This application and related documents may be sent by electronic means. Foresters may contact or send messages to me, including pre-recorded and text messages and calls or messages by use of an automatic telephone dialing system, using the phone number(s), including wireless number(s), either provided in this application or number(s) that I later provide. If I have chosen to provide an email address in this application or choose to provide one in the future, Foresters may use that address to send messages or documents to me electronically. Foresters may review, transfer and otherwise use, information provided in this application to offer and issue (including post issue administration), other insurance products to me. Before issuing an insurance contract, Foresters may require and obtain information about me to validate my identification. Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

## 8. Authorization To Obtain And Disclose Information

"Authorized persons" means reinsurers, insurance agents and agencies and those performing services in relation to an application for insurance, insurance product or benefit claim. For purposes of assessing insurance coverage eligibility, coverage continuation and/or benefit claim, I, the proposed insured, authorize The Independent Order of Foresters ("Foresters") and its authorized persons, to obtain information, including previously restricted information, about me from any: physician, medical practitioner, hospital, clinic, or medical facility; employer; benefit plan, other insurer or institution; consumer reporting agency; public records, pharmacy, pharmacy benefits manager, or other pharmacy related services organization; or MIB, Inc. This includes records or other information as to past, current, or future: diagnosis, treatment and prognosis of a physical or mental condition, drug, physical and mental health, and alcohol-related information that may be protected by federal or state laws and regulations. Foresters may make a brief report to MIB, Inc. about me. Information may be disclosed: between and among Foresters and its authorized persons; companies that I have applied or may apply to for life or health insurance, or benefits; as required or permitted by law. Obtained or disclosed information may no longer be protected by federal privacy laws. This authorization is valid for two years from the date of this application. A copy of this authorization shall be as valid as the original. This authorization may be revoked at any time by written notice to Foresters, except that action(s) taken before receipt of notice will not be affected. A copy of this authorization will be provided upon request. I have been provided the Notices.

## 9. Signature Section

X Proposed Insured's signature	Signed on: Date (mmm/dd/yyyy)	Signed at	:: (City, State)
insurability. I complied with applicable regulatory members of the United States military. All question	osed information about the health, habits, or lifest requirements including those relating to the solicita ns, to which an answer is shown, were asked as wr cation was reviewed with him/her before it was signe	ation and sale	of life insurance to active duty
Will the certificate applied for be a replacement for	or a change to existing insurance or an annuity?	O Yes	<b>O</b> No
Draducaria full norma			

Producer	S	Iuli	name.	

Producer's signature: X \_\_\_\_\_

Date (mmm/dd/yyyy):

www.foresters.com



## Application Overflow Form

Overflow for the most recent application for individual life insurance in which the owner is applying for a PlanRight certificate on the life of the proposed insured.

Proposed Insured			
First name: Middle name:	Last name:	Date of birth: (mmm/dd/yy	/y)
Beneficiary Information Section O	verflow		
Full legal name, home phone # and address (street, cit		Relationship to proposed insured	% Share
Name	Home phone #		
Address			
Name	Home phone #		
Address			
Name	Home phone #		
Address			
Name	Home phone #		
Address	•		
Full legal name, home phone # and address (street, cit	y, state, zip code) of each contingent beneficiary.	Relationship to proposed insured	% Share
Name	Home phone #		
Address			
Name	Home phone #		
Address			
Name	Home phone #		
Address			

## Signature Section – Application Overflow Form

"Application" means the application identified in this Application Overflow Form ("Form").

I, the owner, by signing this Form, declare that 1) I have provided the statements, answers, and representations shown in this Form and they are full, complete and true. 2) I understand and agree that: (a) this Form is part of and subject to the Application; and (b) the information provided in this Form will be relied upon as evidence of insurability that will influence the assessment and acceptance of the Application by Foresters.

Printed name of owner	Printed name of producer
X Signature of owner	X Signature of producer
Signed on:	Signed on: (mmm/dd/yyyy)
Signed at:(City, State)	

Foresters TM is the trade name and a trademark of The Independent Order of Foresters ("Foresters"), a fraternal benefit society, Toronto, Canada M3C 1T9.

SERFF Tracking Number:	FRSS-127975439	State:	Arkansas
Filing Company:	The Independent Order of Foresters	State Tracking Number:	
Company Tracking Number:			
TOI:	L08 Life - Other	Sub-TOI:	L08.000 Life - Other
Product Name:	PlanRight Application 2012-Level		
Project Name/Number:	/		

# Supporting Document Schedules

Satisfied - Item: Comments: Attachment: AR_Readable Score C	Flesch Certification	Item Status:	Status Date:
Bypassed - Item: Bypass Reason: Comments:	Application N/A	Item Status:	Status Date:
Satisfied - Item:	Supporting Documentation	Item Status:	Status Date:
Comments: Attachments: 700701 US 0112_Noti			
Satisfied - Item: Comments: Attachment: AR_Statement of Varia	Statement of Variability	Item Status:	Status Date:

## The Independent Order of Foresters

#### NAME OF COMPANY:

The Independent Order of Foresters Forester House, 789 Don Mills Road, Toronto, Ontario M3C 1T9 (416) 429-3000

#### A. Option Selected

1. Policy and its related forms are scored for the Flesch reading ease test as one unit and the combined score is below.

2. Policy and its related forms are scored separately for the Flesch reading ease test. Scores for the policy and each form are indicated below.

Form and Form Number to which Certification is Applicable:

Form	Form Number	Flesch Score
Application for Individual Life Insurance*	770554 AR 01/12	49.8
Application for Individual Life Insurance*	770705 AR 01/12	49.8
Application Overflow Form	105366 US 01/12	58.3

\**Removed the following:* 

Company Name: Foresters and Independent Order of Foresters Defined words: Certificate (Defined in the contract to which this is attached. Certain drugs and medical conditions:

- Aricept, Cognex, Donepezil, Exelon, Razadyne, or Namenda
- Transient Ischemic Attack, brain tumor or aneurysm, complications of diabetes
- Parkinson's disease or Systemic Lupus
- Nephropathy, circulatory
- Angina (chest pain), heart attack, cardiomyopathy, heart or circulatory surgery
- Neuropathy, dementia, kidney dialysis

#### **B.** Test Option Selected

- $\square$  1. Test was applied to entire policy form(s).
  - 2. Test was applied on sample basis. Form(s) contain(s) more than 10,000 words. Copy of form(s) enclosed indicating word samples tested.

#### C. Standards for Certification

#### A checked block indicates the standard has been achieved.

- 1. The policy text achieves a minimum score of 40 on the Flesch reading ease test in accordance with the option chosen in Section A above.
- 2. It is printed in not less than 10-point type, one point leaded. (This does not apply to specification pages, schedules and tables).
- 3. The layout and spacing of the policy separate the paragraphs from each other and from the border of the paper.
- 4. The section titles are captured in bold-faced type or otherwise stand out significantly from the text.
- 5. Unnecessarily long, complicated or obscure words, sentences, paragraphs or constructions are not used in the policy.
- 6. The style, arrangement and overall appearance of the policy give no undue prominence to any portion of the policy or to any endorsements or riders.
- 7. A table of contents or an index of the principal sections is included in the policy. (This applies only if the policy has more than 3,000 words or consists of more than 3 pages).

This certification must be signed by an officer of the insurer.

Digitally signed by Kerry Shields DN: cn=Kerry Shields, o=Foresters, ou=Compliance, email=Kshields@foresters.com, c=CA Date: 2012.01.19 10:10:12 -05'00'

Steve Lintner Director, Product Solutions January 19, 2012

Date

### Notices (This page must be given to the proposed insured.)

For purposes of these Notices the following words are defined: "Application" means the Application for Individual Life Insurance to which this Notice relates; "Producer" means the licensed individual who signed that Application as the producer; "Foresters", "we", "our", and "us" mean The Independent Order of Foresters; "You" and "your" mean the proposed insured. If you have questions, discuss them with your producer or contact us directly. Write to Foresters, Chief Underwriter 789 Don Mills Road Toronto, Canada M3C 1T9, or to our US Mailing Address at PO Box 179 Buffalo, NY 14201-0179.

**Privacy** - Personal information we obtain about you is confidential. As permitted by privacy laws, we may disclose information without further authorization to insurance companies to which you have applied for coverage or benefits, those providing services for us and those conducting bona fide actuarial, marketing or scientific studies or audits. We may also disclose information to your physician and MIB, Inc. ("MIB"). You can make a written request to review personal information about you in our file. However, we will not disclose information to you that was prepared for an anticipated claim, civil or criminal proceeding. You may request correction of information which you believe to be inaccurate or irrelevant. Upon written request, we will provide more information about these procedures.

**Medical and Personal Information** - The Underwriting process evaluates information about you to see if you qualify for the requested insurance. Answers in the Application are our principal source of information. We may contact other sources, such as a doctor, clinic, hospital, other insurers, or a lending institution. No adverse underwriting decision will be made based upon an individual's implied or confirmed sexual orientation or an individual's concern about or consultation for AIDS information.

**MIB**, Inc. -Information regarding your insurability will be treated as confidential. Foresters or its reinsurers may, however, make a brief report thereon to MIB, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file. Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734. Foresters, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its Website at www.mib.com.



# Foresters $\gamma$

## **Notices** (This section must be given to the proposed insured.)

For purposes of these Notices the following words are defined: "Application" means the Application for Individual Life Insurance to which this Notice relates; "Producer" means the licensed individual who signed that Application as the producer; "Foresters", "we", "our", and "us" mean The Independent Order of Foresters; "You" and "your" mean the proposed insured. If you have questions, discuss them with your producer or contact us directly. Write to Foresters. Chief Underwriter 789 Don Mills Road Toronto. Canada M3C 1T9. or to our US Mailing Address at PO Box 179 Buffalo. NY 14201-0179.

Privacy - Personal information we obtain about you is confidential. As permitted by privacy laws, we may disclose information without further authorization to insurance companies to which you have applied for coverage or benefits, those providing services for us and those conducting bona fide actuarial, marketing or scientific studies or audits. We may also disclose information to your physician and MIB, Inc. ("MIB"). You can make a written request to review personal information about you in our file. However, we will not disclose information to you that was prepared for an anticipated claim, civil or criminal proceeding. You may request correction of information which you believe to be inaccurate or irrelevant. Upon written request, we will provide more information about these procedures.

Medical and Personal Information - The Underwriting process evaluates information about you to see if you qualify for the requested insurance. Answers in the Application are our principal source of information. We may contact other sources, such as a doctor, clinic, hospital, other insurers, or a lending institution. No adverse underwriting decision will be made based upon an individual's implied or confirmed sexual orientation or an individual's concern about or consultation for AIDS information.

MIB, Inc. -Information regarding your insurability will be treated as confidential. Foresters or its reinsurers may, however, make a brief report thereon to MIB, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file. Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734. Foresters, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its Website at www.mib.com.

Foresters<sup>TM</sup> is the trade name and a trademark of The Independent Order of Foresters"), a fraternal benefit society, Toronto, Canada M3C 1T9.

770700 US 01/12

Foresters  $\gamma$ 

The Independent Order of Foresters ("Foresters") - A Fraternal Benefit Society. 789 Don Mills Road, Toronto, Canada M3C 1T9 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com

#### Acknowledgement Of First Premium (This section must be given to the owner.)

It is acknowledged that an amount of \$ was provided to be applied as the first premium payment for the certificate issued, if any, in response to the Application for Individual Life insurance on the life of

Proposed insured's name.

This amount will be refunded, if collected by us, if no certificate is issued. The first premium amount may be adjusted based on the certificate type issued.

There is no conditional or temporary insurance coverage even though an amount was provided, or collected, as the first premium payment.

Insurance will only come into effect on the issue date of the certificate issued, if any, and subject to the terms of that certificate, provided a) that first premium payment is honored when presented to the financial institution from which it is to be collected, and b) that there has been no change in either an answer to an application guestion or the proposed insured's health or habits between the date the application was signed and the issue date of that insurance contract.

Producer's signature: X \_\_\_\_\_\_ Date (mmm/dd/yyyy.) \_\_\_\_\_

## The Independent Order of Foresters

## **Statement of Variability**

## Application for Individual Life Insurance 770554 AR 01/12 770705 AR 01/12

Page 1

- 1. Foresters head office and US mailing addresses, telephone number and corporate logo are bracketed to allow for change if Foresters moves or changes its phone number.
- 2. The bar code is bracketed to allow for Foresters future implementation of an application tracking system for administrative purposes only.

## Page 2

The bar code is bracketed to allow for Foresters future implementation of an application tracking system for administrative purposes only.

Page 3

The bar code is bracketed to allow for Foresters future implementation of an application tracking system for administrative purposes only.

## Application Overflow Form 105366 US 01/12

Page 1

- 1. Foresters head office and US mailing addresses, telephone number and corporate logo are bracketed to allow for change if Foresters moves or changes its phone number.
- 2. The bar code is bracketed to allow for Foresters future implementation of an application tracking system for administrative purposes only.