

# REFA EDUCATION

## Troubled Real Estate Restructuring The New Rules of Engagement

**Tuesday, February 23rd, 2010**

**Wilmer Cutler Pickering Hale & Dorr LLP**

**60 State Street, 26th Floor, Boston**

**Registration 7:30 a.m.; Program 8:00 – 9:30 a.m.**

**Q:** What do a money center bank, a special servicer and a government backed agency lender have in common?

**A:** Troubled debt in need of restructuring.

This program's panelists operate under three different sets of rules which shape their approach to dealing with troubled assets. They will give insight into the world they operate within and how to navigate through a restructure.

Areas of discussion will include: How are the approaches different by type of lender? What factors influence the restructuring template? What is the process and timetable? What can be negotiated and what is off the table? How does multi-creditor loan workout differ from a single creditor workout? Please join REFA and our panel of experts for this timely discussion.

### Moderator

**Ronald M. Lubin**

*Managing Director, Hilco Real Estate Debt Management*

### Panelists

**Drew Garfinkle**

*Senior Vice President, Wells Fargo Bank*

**Brian Hanson**

*Managing Director - Operations  
CWC Capital Asset Management LLC*

**Elizabeth H. Friedgut**

*Partner, DLA Piper US LLP*

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\_\_\_\_\_ \$50 REFA Member \_\_\_\_\_ \$80 Non-member

\*Walk-ins please add \$5 \*No shows will be charged

\*Please note 72 hour Cancellation Policy

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**Register on-line:** <http://ims.gbreb.com>

**Questions?** Please call Renee Russo at 617-399-7867