

Otter Creek Institute supplemental resources work in tandem with *any* curriculum already in use. Order today, risk-free!



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Online Learning —  
*Your Training on Your Time*

Online Learning is available on-demand - 24/7, from anywhere you have access to the internet.

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[www.oci-sems.com](http://www.oci-sems.com)  
for details!

# OTTER CREEK INSTITUTE SUPPLEMENTAL RESOURCES

Product Catalog WINTER 2009



*Raising Classroom Achievement*

# HELPING YOU REACH EVERY STUDENT



## TRIED OTHER TEACHING PROGRAMS?

Teaching fads come and go. Our products are created using research-based methods that have been used and proven effective in real classrooms. Our commitment to “what works” means that only the most effective methods become Otter Creek Institute teaching products.



1-800-931-9193  
[www.oci-sems.com](http://www.oci-sems.com)

## Otter Creek Institute's Commitment to Effectiveness

Our commitment to “what works” sets us apart from other educational providers. We carefully monitor our products and choose only those that are proven to be effective in the classroom. We understand that there are many trends in education and that, over time, not all of them have proven to actually work in the classroom. We research our methods and pass along only those that have been classroom tested. We know that sometimes the best, most effective teaching methods are not in fashion, nor are they necessarily easy. We, like you, think our students are worth the extra effort.

## We Understand That Teaching is Hard Work

We're here to make your job easier and make you more effective — to help you reach each and every student in the classroom so they succeed. Since 1995, we have served tens of thousands of teachers across the country, who give us high marks for the effectiveness of our workshops. They have told us they can go back to their classrooms and use the information the next day and, more importantly, it really works!

## Research-Based Programs That Work

This catalog presents a number of supplemental teaching programs designed to optimize your success in strengthening, enhancing and elevating student knowledge and skills. All the math and reading programs from Otter Creek Institute have been developed through proven practices and researched results. That is why your satisfaction is assured with our risk-free guarantee.

\*All video-based teacher training programs in this catalog qualify for graduate elective units through Chapman University, which are not part of a degree program, but instead are used for professional advancement. One semester unit is equivalent to 15 hours.

# Teaching Programs That Will Make a Difference

## CLASSROOM-TESTED PROGRAMS THAT CAN ...

- ... teach your students needed math facts or word problem strategies in ten minutes a day.
- ... improve reading, writing and spelling through mastering phonics.
- ... accommodate students of all learning levels and any grade level.
- ... help you move bright students forward, but allow for slower students to work at their own pace.
- ... provide adequate practice for students to master skills.
- ... ensure student success through incremental design.
- ... inspire confidence in students who are afraid of math.
- ... give your students motivation through progress charts and achievement awards.

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# MASTERING MATH FACTS

## Supplemental Math Resources

**This innovative, classroom-tested program not only teaches students their math facts, it also helps them achieve automaticity, an essential skill for higher math functions.**

*Mastering Math Facts* is a structured, day-by-day way for kids to learn their math facts by operation (addition, subtraction, multiplication and division). Not only do they learn math facts, but the lessons are reviewed and repeated until your students' knowledge of facts is automatic — an essential skill for higher math operations. Designed to run in tandem with any math program you are currently using, this program takes no more than 10 minutes a day. Your students will get the math facts they need in a motivational, self-paced way that encourages success.

Author: Donald B. Crawford, Ph.D.

“All kids have a chance to learn math facts without being left behind!”

Maria Canalez  
4th Grade Teacher

“Easy-to-use materials, clear instruction, step-by-step - No guesswork!!”

Karen Line  
7th Grade Math Teacher

## Blackline Masters and Answer Keys for Individual Classroom Use Grades 1-8

Experience the satisfaction of your students' success with this complete, field-tested supplemental program. Designed for individual classroom use, this resource includes teacher directions, all blackline masters and answer keys for all grade levels.

Item Number: 02S1500E M2 .....\$69 hard copy  
Item Number: MF2CD .....\$69 on CD



Call 1-800-931-9193 for your FREE summary of the research behind the *Mastering Math Facts* program. You may also request free sample blackline master pages.

## Math Mat Game Grades 1-8

Developed as a companion tool to our popular *Mastering Math Facts* program, this fun, motivational game reinforces your students' math fact knowledge. The game packet includes game blackline masters.

Item Number: 00T6407E G1 .....\$12.95



## Schoolwide Site License Grades 1-8

Share the benefits of this program with the rest of your school. The schoolwide site license gives your school permission to duplicate all blackline masters and answer keys as needed. The site license also includes our *Math Mat Game* to reinforce math fact skills throughout the entire school! Choose site license in hard copy or on CD.

Item Number: 02S1500E SM .....\$629 (hard copy site license)  
Item Number: 06MFCDSL .....\$629 (site license on CD)



1-800-931-9193  
www.oci-sems.com



## Video-Based Teacher Training Program

Grades 1-8

If you can't attend one of our live seminars, you can still learn to use the *Mastering Math Facts* program in your classroom. Program author Dr. Donald Crawford explains and demonstrates the theory and practice of this classroom-tested method, presented chapter-by-chapter for your viewing convenience. 278 minutes.

**3 DVD Set**

**Item Number: 00T6482E DV.....\$249**



**Combo Package:**

## Teacher Training Program *and* Blackline Masters and Answer Keys for Individual Classroom Use

Grades 1-8

For the individual classroom teacher interested in implementing the *Mastering Math Facts* program in the classroom. Save money when you order the teacher training program AND the blackline masters! 278 minutes.

**3 DVD Set**

**Item Number: MMF3DV .....\$299**

**Combo Package:**

## Video-Based Teacher Training Program *and* Schoolwide Site License

Grades 1-8

Along with the *Mastering Math Facts* program (blackline masters and answer keys) and *Math Mat Game*, this package includes the video-based teacher training program. Watch as author Dr. Donald Crawford explains and demonstrates the strategies behind this innovative math program. The training is ideal for instructing teachers how to effectively use this supplemental program in their classrooms, presented chapter-by-chapter for your viewing convenience. 278 minutes.

**Hard Copy Site License + 3 DVD Set**

**Item Number: 00T6485E SLDV .....\$799**

**Site License on CD + 3 DVD Set**

**Item Number: MMFSL3DV .....\$799**



“This is my 35th year teaching. This is the BEST I have ever been to in over 20 years. I loved the information and speed of the workshop. I can use everything I saw today!”

**Ruby Hernandez**  
4th Grade Teacher

“The strategies are awesome recipes to success in math skills.”

**Janet Edson**  
1st Grade Teacher



### Did You Know?

High school music students score higher on SATs in both verbal and math than their peers. In 2001, SAT takers with coursework/experience in music performance scored 57 points higher on the verbal portion of the test and 41 points higher on the math portion than students with no coursework/experience in the arts.

(Source: Profile of SAT and Achievement Test Takers, The College Board, compiled by Music Educators National Conference, 2001.)



1-800-931-9193  
www.oci-sems.com

## MathBeat Grades 1-8

Get the beat ...the *MathBeat!* Now you can teach math facts and musical concepts at the same time using the *MathBeat* program. Developed as a supplement to *Mastering Math Facts*, *MathBeat* is a musical experience designed to teach children how to read musical notation and sign solfege patterns in music class. The program is also used in the general classroom to help students practice and reinforce their math fact mastery through singing.



Some children learn better when a variety of senses are engaged to learn a concept. *MathBeat* is for any student who needs to learn math facts fluently, especially those who struggle with memory work and memorization of math facts. Music or math teachers will be able to use this product to reinforce the math facts that are being taught in the regular classroom.

There is a *MathBeat* lesson to match each of the *Mastering Math Fact* levels for all operations (addition, subtraction, multiplication and division). Each music track on the CD has two tempos, fast and slow. The slower track may be used when students begin to learn the math facts, while the faster track provides more challenge once mastery is achieved. **This product option is recommended for schools and teachers that are already using the *Mastering Math Facts* program.**

### MathBeat includes:

- *MathBeat* blackline master reproducible pages for the music teacher
- *MathBeat* for the Music Teacher CD set (4 CDs)
- *MathBeat* for the Classroom CD set (9 CDs)
- Teacher directions for the general and music classrooms

Item Number: 13MBEAT .....\$99

### Combo Package:

## MathBeat and Mastering Math Facts

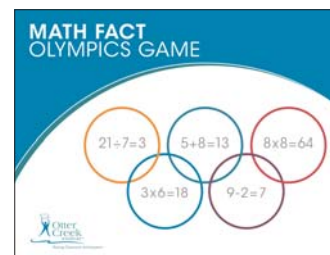
Save money when you purchase the *Mastering Math Facts* supplemental math program (a \$69 value) and *MathBeat!* Order now and save over 10% when you buy both programs together. **This product option is recommended for classroom teachers that are new to the *Mastering Math Facts* program.**

Item Number: 14MBEATMF .....\$149

## Math Fact Olympics Game

Developed as an add-on resource for the *Mastering Math Facts* program, this fast-paced game will help reinforce basic math fact mastery. Students are paired up in a variety of ways as they race to complete a math fact challenge. The game packet includes all blackline masters and answer keys needed.

Item Number: MFOLY07 .....\$12.95



# MATH AND NUMERALS

## Supplemental Teaching Resources

### Mastering Math Facts: 10s, 11s & 12s

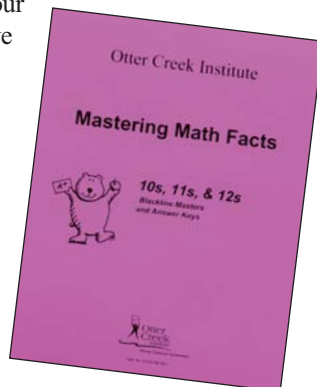
Are you required to teach the facts up through the 12s? Help take your students to the next level of math facts mastery. Using this innovative product, you can help your students develop fluency with the **multiplication and division math facts** for these additional facts! Appropriate after completing the *Mastering Math Facts* program which covers facts through the 9s. Available in two easy formats to meet your needs!

**Individual Classroom Use Blackline Masters and Answer Key**

**Item Number: 00T6410E MFA .....\$12.95**

**Schoolwide Use Site License**

**Item Number: 00T6411E MSLA.....\$99**



“I like how little time this program takes and how it not only teaches, but monitors AND motivates my students!”

**Beth Hunt  
Teacher**

### The Math Game Book

*Grades K-6*

Make math fun again! This edition includes motivating math games to challenge and reinforce key math concepts in the elementary classroom. Each game included in this book was submitted by a practicing teacher who has used the game in his or her own classroom. *The Math Game Book* identifies the target age/grade, math concepts reinforced, needed materials, and teacher directions for each game. You'll also receive all necessary blackline masters for each game which can be reproduced and used immediately.

**Item Number: 33GAMEBK .....\$7**



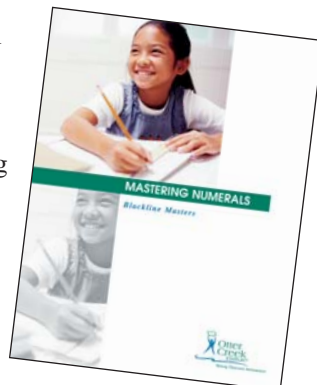
### Mastering Numerals

*(Mastering Handwritten Numerals from 0 to 12)*

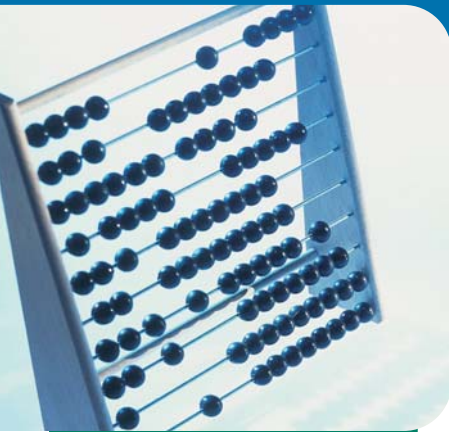
*Grades K-2*

Students start out writing one numeral at a time ... first large, then progressively smaller as practice and control increase. Upon mastering a number, students progress to the next numeral. One-minute timed trials verify mastery. Students track their progress on the *Rocket Chart*, a fun and quick way for teachers and students alike to monitor progress. Ideal for classrooms using the *Mastering Math Facts* program, *Mastering Numerals* also works well as a stand-alone program. Designed for individual classroom use, this practical program comes with a 22-page set of blackline master practice sheets.

**Item Number: 00T6449E MNUM .....\$12.95**







# MASTERING MATH FACT FAMILIES

Supplemental Math Resources

**Mastering Math Fact Families teaches students their math facts, one family at a time. This program also helps them achieve automaticity, an essential skill for higher math functions.**

*Mastering Math Fact Families* is a structured, day-by-day way for your kids to learn math facts, one family at a time. The first half of the program is structured around families of addition and subtraction facts ( $3+5=8$ ,  $5+3=8$ ,  $8-5=3$ ,  $8-3=5$ ) and has students practice them until each family is learned. Not only do students learn them, the lessons are reviewed and repeated until your students' knowledge of facts is automatic — an essential skill for higher math operations. Teachers of older students may want to begin with the second half of the program, multiplication and division families ( $4 \times 6=24$ ,  $6 \times 4=24$ ,  $24/4=6$ ,  $24/6=4$ ).

Author: Donald B. Crawford, Ph.D.

“An innovative way to teach math facts!”

Teresa Davis  
Teacher

“The fact that there is actually a plan or way to teach math facts is extremely exciting!”

Rebecca Leenerts  
3rd Grade Teacher

“You can implement this immediately at all grade levels.”

Deb Wolf  
Special Education Teacher



1-800-931-9193  
www.oci-sems.com

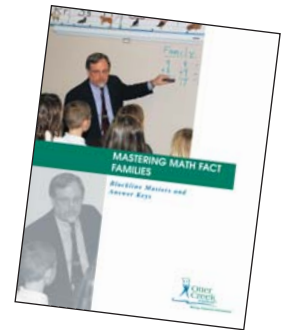
## Blackline Masters and Answer Keys for Individual Classroom Use

Grades 1-8

Planned to run in tandem with any math program you are currently using, this supplemental program takes no more than 7-10 minutes a day. Your students will get the math facts that they need in a motivational, self-paced way that ensures their success. Created for individual classroom use, this program includes all blackline masters and answer keys for all grade levels.

Item Number: 00T6451E MMFF .....\$69 hard copy

Item Number: MMFF2CD .....\$69 on CD



## Math Mat Game Grades 1-8

Now you can make learning math facts by families even more fun! Developed as a companion tool to our *Mastering Math Fact Families* program, this motivational mat game reinforces your students' math fact knowledge by family. The game packet includes game blackline masters.

Item Number: 00T6464E FFG2 .....\$12.95



## Schoolwide Site License

Grades 1-8

Share the benefits of this program with the rest of your school. The schoolwide site license gives your school permission to duplicate all blackline masters and answer keys as needed. The site license also includes our *Mastering Math Fact Families Math Mat Game* to reinforce math fact skills throughout the entire school!

Choose site license in hard copy or on CD.

Item Number: 00T6452E FFSM .....\$629 (hard copy site license)

Item Number: 06MMFFCDSL .....\$629 (site license on CD)





## Video-Based Teacher Training Program

### Grades 1-8

Learn to use the *Mastering Math Fact Families* program in your classroom. Program author, Dr. Donald Crawford discusses and demonstrates the theory and practice behind the Fact Families method. Presented chapter-by-chapter for your viewing convenience, it is now available in a video-based DVD format. 279 minutes.

3 DVD Set

Item Number: 00T6455E FFDV .....\$249



### Combo Package:

## Teacher Training Program and Blackline Masters and Answer Keys for Individual Classroom Use

### Grades 1-8

For the individual classroom teacher interested in implementing the *Mastering Math Fact Families* program in the classroom. Save money when you order the teacher training program AND the blackline masters! 279 minutes.

3 DVD Set

Item Number: FFAM3DV .....\$299

### Combo Package:

## Video-Based Teacher Training Program and Schoolwide Site License Grades 1-8

Bundled with the *Mastering Math Fact Families* program (blackline masters and answer keys) and the *Mastering Math Fact Families Math Mat Game*, this package includes the video-based teacher training program. Curriculum author Dr. Donald Crawford provides background information and offers practical suggestions for implementing this supplemental program in your classroom. 279 minutes.

Hard Copy Site License + 3 DVD Set

Item Number: 00T6458E FFSDV .....\$799

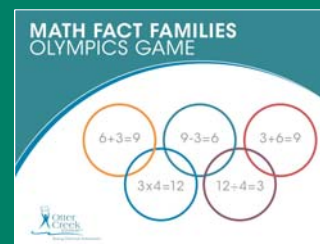
Site License on CD + 3 DVD Set

Item Number: FFAMSL3DV .....\$799



## Math Fact Families Olympics Game

Created as a new tool to add extra fun to *Mastering Math Fact Families*, this game will energize and motivate all of your students! Students are paired up in a variety of ways and encouraged to race “Olympic style” to complete a math fact challenge. When you order, you will receive all blackline masters and needed answer keys.



Item Number:

MFFOLYGM07.....\$12.95



# WORD PROBLEMS MADE EASY

*Supplemental Math Resources*

*Word Problems Made Easy* provides your students with a systematic way to tackle this often difficult concept. A concrete structure makes taking apart and solving word problems a snap! Each grade level set includes 160 days' worth of word problems.

Author: Donald B. Crawford, Ph.D.

## TEACHER TRAINING AND SUPPORT

As with our *Mastering Math Facts* program, we offer teacher training and support for our *Word Problems Made Easy* series. Simply visit our website, [www.oci-sems.com](http://www.oci-sems.com), to find training opportunities in your area. Our trainers are also available for districtwide training!



1-800-931-9193  
[www.oci-sems.com](http://www.oci-sems.com)

## Blackline Masters and Answer Keys for Individual Classroom Use *Grades 1-6*

### Word Problems Made Easy — Grade 1

Item Number: 00T6401E WP1 .....\$69 hard copy  
Item Number: WPCDO1 .....\$69 on CD

### Word Problems Made Easy — Grade 2

Item Number: 00T6402E WP2 .....\$69 hard copy  
Item Number: WPCDO2 .....\$69 on CD

### Word Problems Made Easy — Grade 3

Item Number: 00T6403E WP3 .....\$69 hard copy  
Item Number: WPCDO3 .....\$69 on CD

### Word Problems Made Easy — Grade 4

Item Number: 00T6404E WP4 .....\$69 hard copy  
Item Number: WPCDO4 .....\$69 on CD

### Word Problems Made Easy — Grade 5

Item Number: 00T6405E WP5 .....\$69 hard copy  
Item Number: WPCDO5 .....\$69 on CD

### Word Problems Made Easy — Grade 6

Item Number: 00T6406E WP6 .....\$69 hard copy  
Item Number: WPCDO6 .....\$69 on CD



*See page 13 for special pricing on a complete set of all six grade level books. Call 1-800-931-9193 for your FREE summary of the research behind the Word Problems Made Easy program. You may also request a set of sample pages showing problem types taught in each Word Problems grade level book.*

## Video-Based Teacher Training Program

Learn to use the *Word Problems Made Easy* program in your classroom. Choose from grades 1-3 or grades 4-6. Author Dr. Donald Crawford explains and demonstrates the theory and practice of this research-based method. This program is ideal for in-service training or individual teacher training and is presented chapter-by-chapter for your viewing convenience.

**Word Problems Made Easy — Grades 1-3 - 247 minutes  
3 DVD Set**

Item Number: WPME13 DV .....\$249

**Word Problems Made Easy — Grades 4-6 - 275 minutes  
3 DVD Set**

Item Number: WPME46 DV .....\$249



Effective word problem strategies are just a phone call away. **Call today! 1-800-931-9193**

## Schoolwide Site License *Grades 1-6*

Our schoolwide site license offers students of all grade levels the chance to learn word problems in a systematic, proven way. The site license gives your school permission to duplicate the chosen grade level of *Word Problems Made Easy* on a schoolwide basis.

**Word Problems Made Easy — Grade 1**

**Item Number: 00T6421E SL1 .....\$199**

**Word Problems Made Easy — Grade 2**

**Item Number: 00T6422E SL2 .....\$199**

**Word Problems Made Easy — Grade 3**

**Item Number: 00T6423E SL3 .....\$199**

**Word Problems Made Easy — Grade 4**

**Item Number: 00T6424E SL4 .....\$199**

**Word Problems Made Easy — Grade 5**

**Item Number: 00T6425E SL5 .....\$199**

**Word Problems Made Easy — Grade 6**

**Item Number: 00T6426E SL6 .....\$199**

*See page 13 for special pricing on a complete grade 1-6 schoolwide site license.*



“Very easy to understand and implement! The explicit direct strategy to get proven success with math facts and word problems is very valuable. My students will succeed now!”

**Dawn Trahan**  
*6th Grade Math Teacher*

“I always had trouble having students understand how to set up word problems. This is an excellent way to approach problem solving.”

**Cherie Oliver**  
*3rd Grade Teacher*

“This is a practical, consistent, and common-sense approach to problem solving using story problems!”

**Kathryn Feivor**  
*1st Grade Teacher*

### Combo Package:

## Video-Based Teacher Training Program and Schoolwide Site License *Grades 1-3 or 4-6*

This package includes a video-based teacher training program, along with the *Word Problems Made Easy* blackline masters and answer keys. Choose teacher training for grades 1-3 or 4-6. The program is ideal for training your staff in the theory and practice of this supplemental math program. You'll get a chance to hear directly from *Word Problems Made Easy* author Dr. Donald Crawford on how to effectively implement the program in the classroom.

**Word Problems Made Easy — Grades 1-3**

247 minutes

**3 DVD Set**

**Item Number: WPMES13 DV .....\$799**

**Word Problems Made Easy — Grades 4-6**

275 minutes

**3 DVD Set**

**Item Number: WPMES46 DV .....\$799**







# WORD PROBLEMS MADE EASY *Homework Practice Books*

## Blackline Masters and Answer Keys

### Grades 1-6

*Word Problems Made Easy Homework Practice Books* were developed as a companion to the *Word Problems Made Easy* program. For students needing extra practice on specific concepts or types of word problems, the homework practice books provide additional practice with word problems. Each homework book has 160 days' worth of homework practice pages, each one similar to the *Word Problems Made Easy* daily pages taught in school.

A homework page may be assigned each day to provide reinforcement on the types of problems covered that day in the *Word Problems Made Easy* class lesson. Or you may also assign isolated pages as needed for students having difficulty with a specific type of problem or concept. In either case, students should be able to recognize the type of problems on the homework practice page and do the work independently at home in 5-10 minutes.



### *Word Problems Made Easy Homework Practice Books: Individual Classroom Use*

- Grade Level 1  
Item Number: WPHB1 .....\$69
- Grade Level 2  
Item Number: WPHB2 .....\$69
- Grade Level 3  
Item Number: WPHB3 .....\$69
- Grade Level 4  
Item Number: WPHB4 .....\$69
- Grade Level 5  
Item Number: WPHB5 .....\$69
- Grade Level 6  
Item Number: WPHB6 .....\$69
- Complete Set Grade Levels 1-6  
Item Number: WPHB16 .....\$399

### *Word Problems Made Easy Homework Practice Books: Schoolwide Site License*

- Grade Level 1 Site License  
Item Number: HBSL1 .....\$199
- Grade Level 2 Site License  
Item Number: HBSL2 .....\$199
- Grade Level 3 Site License  
Item Number: HBSL3 .....\$199
- Grade Level 4 Site License  
Item Number: HBSL4 .....\$199
- Grade Level 5 Site License  
Item Number: HBSL5 .....\$199
- Grade Level 6 Site License  
Item Number: HBSL6 .....\$199
- Complete Set Grade Levels 1-6 Schoolwide Site License  
Item Number: HBSL16 .....\$995

## Word Problems Made Easy Mat Games

### Grades 1-6

Developed as a companion tool for our popular *Word Problems Made Easy* program, these grade level 1-6 games will reinforce your students' word problem solving skills. Each mat game set includes a series of games that match the problem types introduced in that level of *Word Problems Made Easy*. Game variations include use as a math center activity, mat game races and concentration. Each grade level game packet includes game blackline masters and answer keys.

- Grade 1 Mat Game  
Item Number: 01WPGAME.....\$12.95
- Grade 2 Mat Game  
Item Number: 02WPGAME.....\$12.95
- Grade 3 Mat Game  
Item Number: 03WPGAME.....\$12.95
- Grade 4 Mat Game  
Item Number: 04WPGAME.....\$12.95
- Grade 5 Mat Game  
Item Number: 05WPGAME.....\$12.95
- Grade 6 Mat Game  
Item Number: 06WPGAME.....\$12.95



“Bravo on a common-sense, easy way to present problem solving. Thank you!”

Marianne Brooke  
5th Grade Learning Specialist

“It is clearly laid out, easy to go back to the classroom and apply immediately!”

Anne Masinick  
Teacher



1-800-931-9193  
www.oci-sems.com

# SPECIAL OFFERS

*Our Best Values in Supplemental Teaching and Training Resources*

## How to Teach Math Facts and Word Problem Strategies to ALL Students

### Teacher Training Program

This quick, convenient introduction gives you an overview of the philosophy and design behind both the *Mastering Math Facts* and *Word Problems Made Easy* supplemental math programs. This 3 DVD Teacher Training Set will show how these systems can work for you. Great Value! 272 minutes.

Item Number: MFWP06DV .....\$249



## Word Problems Made Easy — Complete Set for Grades 1-6

### Blackline Masters and Answer Keys for Individual Classroom Use

This combination offers a special price and a convenient way to purchase all *Word Problems Made Easy* grade level books.

Item Number: 00T6416E WP16 .....\$399 hard copy

Item Number: WPCD16 .....\$399 on CD



## Word Problems Made Easy — Complete Set for Grades 1-6

### Schoolwide Site License

The entire school can benefit from this step-by-step word problem system when you purchase this schoolwide, all grade level site license. This special offer includes all blackline masters and answer keys, and gives your school permission to duplicate as needed.

Item Number: 00T6436E SL16.....\$995 (hard copy site license)

Item Number: WPMESLCD16.....\$995 (site license on CD)



### Combo Package:

## Mastering Math Facts and Word Problems Made Easy Teacher Training Programs and Blackline Masters and Answer Keys

### Schoolwide Site License

Your best value! This comprehensive package includes:

- DVD teacher training program introducing both *Mastering Math Facts* and *Word Problems Made Easy* - 272 minutes
- Blackline masters and answer keys for both *Mastering Math Facts* and all grade levels of *Word Problems Made Easy*
- *Math Mat Game*

Item Number: 00T6450E ALL.....\$1,595 (hard copy site license)

Item Number: 06MFWPCD .....\$1,595 (site license on CD)



## DO YOU HAVE OTHER TEACHING NEEDS?

Math is only one part of the teaching equation. At Otter Creek Institute, we've developed proven, classroom-tested teaching programs and products for reading, spelling, phonics, classroom management and other relevant topics. Call us at 1-800-931-9193 or visit our website, [www.oci-sems.com](http://www.oci-sems.com), to find out more about our other research-based programs.



# MASTERING MATH FACTS BEYOND THE BASICS

## PLACE VALUE

### Place Value *Grades 2-8*

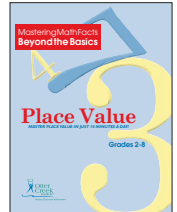
Help your students master place value, a crucial higher level math skill beyond basic math facts, with connections to many different areas of math. In just minutes a day, your students will learn to quickly and efficiently recognize the various place values in a systematic way. Students will learn whole number place values from ones to billions, as well as decimal place values from tenths through thousandths. This ready-to-use program includes placement tests, daily practice sheets, mastery tests and progress monitoring graphs.

**For individual classroom use:**

**Item Number: PLVAL28** .....\$19.95

**Schoolwide Site License:**

**Item Number: PLVALSL28** .....\$99.00



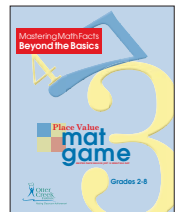
## THE IMPORTANCE OF UNDERSTANDING PLACE VALUE

Place value is crucial to counting large numbers efficiently. Our decimal system is a base ten numeral system. We assign place value from right to left — ones, tens, hundreds, thousands, ten thousands, hundred thousands, millions and so forth. Place values allow the decimal system to represent large numbers with a minimum of figures.

### Place Value Mat Game *Grades 2-8*

Developed as a companion tool to the *Beyond the Basics — Place Value* program, this motivational game packet includes 29 different mat games designed to reinforce your students' place value knowledge. This includes all needed blackline masters.

**Item Number: PVMAT07** .....\$12.95



### Place Value Go Fish *Grades 2-8*

This innovative card game will help your students learn to recognize and equate numbers in four forms: (i.e. standard - 516, expanded - 500+10+6, word - five hundred sixteen and expanded word - 5 hundreds 1 ten and 6 ones). The player who collects the most card groups in the four forms wins! Make reinforcing place value fun!

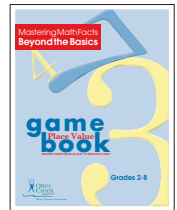
**Item Number: PVFISH08** .....\$12.95



### Place Value Game Book *Grades 2-8*

Help students learn and practice place value concepts with these five, ready-to-play games: How High Can You Go?; Five Digit Roll; Place Value Road Trip Game; Place Value Bingo; and Place Value War.

**Item Number: PVGBK28** .....\$8.95



### Price-Saving Combo Packages:

### Place Value Combo Pack — For Individual Classroom Use *Grades 2-8*

This comprehensive package includes the *Beyond the Basics — Place Value* program, the *Place Value Mat Game*, *Place Value Go Fish* and the *Place Value Game Book* for a special price. Perfect for teaching place value in your classroom.

**Item Number: PVCOMBO28** .....\$49.95

### Place Value Site License Combo Pack — For Schoolwide Use *Grades 2-8*

This complete schoolwide site license package offers students at all grade levels the chance to learn place value concepts in a systematic, proven way. The site license gives your school permission to duplicate on a schoolwide basis. This combo pack includes *Beyond the Basics — Place Value* program, the *Place Value Mat Game*, *Place Value Go Fish*, and the *Place Value Game Book*.

**Item Number: PVSLCM08** .....\$119.95



1-800-931-9193  
www.oci-sems.com



## GREATEST COMMON FACTORS

### Greatest Common Factors *Grades 4-8*

Understanding fractions allows students to understand algebra, which is the gateway to success in higher level math classes and high-states testing. Mastering greatest common factors is one of the foundations for understanding fractions. This excellent supplemental resource will help cement this fraction building block into place creating a staircase to higher mathematic functions. Students will learn to identify prime numbers, composite numbers, and greatest common factors. This ready-to-use program includes placement test, daily practice sheets, mastery tests and progress monitoring graphs.

**For individual classroom use:**

**Item Number:** GCFACCT-CU081 .....\$19.95

**Schoolwide Site License:**

**Item Number:** GCFACCT-SL082 .....\$99.00

### Greatest Common Factors Mat Game *Grades 4-8*

Developed as a companion tool to the *Beyond the Basics — Greatest Common Factors* program, this motivation game packet includes 24 different mat games designed to reinforce your students' understanding of greatest common factor mastery. This includes all needed blackline masters.

**Item Number:** GCFACCT-MG .....\$12.95

## LEAST COMMON MULTIPLES

### Least Common Multiples *Grades 4-12*

The *Least Common Multiple* program helps students quickly find common denominators when adding and subtracting fractions with different denominators. This 83-page supplemental program is filled with blackline masters designed to give you the practice you need on this important skill. This program includes placement tests, daily practice sheets - which get progressively more difficult, mastery tests and progress monitoring graphs.

**For individual classroom use:**

**Item Number:** LCOMM-5-12.....\$19.95

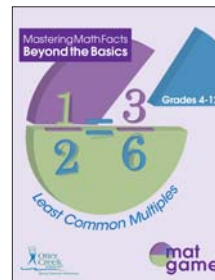
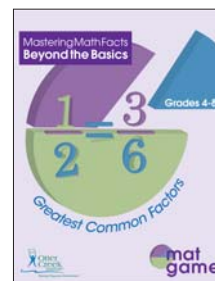
**Schoolwide Site License:**

**Item Number:** LCOMM-SL .....\$99.00

### Least Common Multiples Mat Game *Grades 4-12*

Adding and subtracting fractions are a snap when you are able to quickly handle least common multiples. This game packet includes 23 different mat games that will jumpstart and inspire your students. This includes all needed blackline masters.

**Item Number:** LCOMM-MG .....\$12.95



## Teacher Training and Support

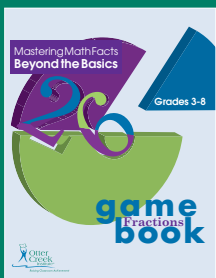
At Otter Creek Institute, we're dedicated to raising classroom achievement. In order to fulfill this mission, we've developed classroom-tested products to help your students learn reading and math. We're also committed to providing you with the tools you need to bring this knowledge to your students. We deliver comprehensive training through live workshops. To find out about training opportunities in your area, please visit our website at [www.oci-sems.com](http://www.oci-sems.com).

**We are also available for districtwide training!**



## Fractions Game Book Grades 3-8

Fractions CAN be fun! This book includes 14 motivational games and activities to challenge and reinforce fraction skills. Some of the concepts included in this innovative game book include equivalent fractions, greatest common factor, simplifying fractions, comparing fractions, and identifying fractions as decimals and percentages. This edition includes all reproducibles needed for each game. 111 pages.



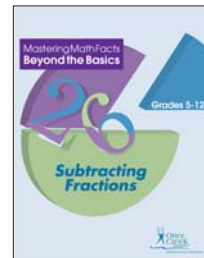
**Item Number:**  
FRACGB08 .....\$14.95

## SUBTRACTING FRACTIONS

### Subtracting Fractions *Grades 5-12*

Taking on fraction subtraction! This 75-page learning unit is packed with dozens of reproducible work pages designed to give you the practice you need on this important skill. This program includes placement tests, daily practice sheets - which get progressively more difficult, mastery tests and progress monitoring graphs.

**For individual classroom use:** **Schoolwide Site License:**  
**Item Number: FRACT-SUB1 .....\$19.95** **Item Number: FRACT-SBSL .....\$99.00**



### Subtracting Fractions Mat Game *Grades 5-12*

Give your students the added practice and reinforcement they need for sharpening their fraction subtraction skills. This game packet includes 24 different mat games that will challenge and motivate your students. This includes all needed blackline masters.

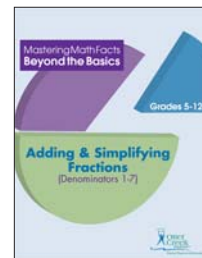
**Item Number: FRACT-GSB.....\$12.95**

## ADDING AND SIMPLYFING FRACTIONS

### Adding and Simplifying Fractions (Denominators 1-7) *Grades 5-12*

Understanding fractions allows students to understand algebra. Students who quickly simplify and add fractions are ready to focus on more complex math functions. Help your students master these fraction concepts and achieve success in higher level math. This ready-to-use program includes placement tests, daily practice sheets, mastery tests and progress monitoring graphs. This edition focuses specifically on fractions with denominators 1-7.

**For individual classroom use:** **Schoolwide Site License:**  
**Item Number: FRACT-17.....\$19.95** **Item Number: FRACT-SL17 .....\$99.00**



### Adding and Simplifying Fractions Mat Game (Denominators 1-7) *Grades 5-12*

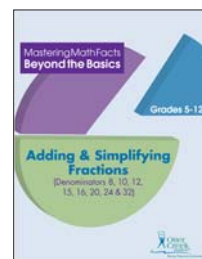
Developed as a companion tool to the *Beyond the Basics — Adding and Simplifying Fractions* program, this motivation game packet includes 26 different mat games designed to reinforce your students' understanding of fractions with denominators 1-7. This includes all needed blackline masters.

**Item Number: FRACT-MG .....\$12.95**

### Adding and Simplifying Fractions (Denominators 8, 10, 12, 15, 16, 20, 24 and 32) *Grades 5-12*

Understanding fractions allows students to understand algebra. Students who quickly simplify and add fractions are ready to focus on more complex math functions. Help your students master these fraction concepts and achieve success in higher level math. This ready-to-use program includes placement tests, daily practice sheets, mastery tests and progress monitoring graphs. This edition focuses specifically on fractions with larger denominators (8-32).

**For individual classroom use:** **Schoolwide Site License:**  
**Item Number: FRACT-832.....\$19.95** **Item Number: FRACT-SC8 .....\$99.00**



### Adding and Simplifying Fractions Mat Game (Denominators 8, 10, 12, 15, 16, 20, 24 and 32) *Grades 5-12*

Developed as a companion tool to the *Beyond the Basics — Adding and Simplifying Fractions* program, this motivation game packet includes 23 different mat games designed to reinforce your students' understanding of fractions with larger denominators. This includes all needed blackline masters.

**Item Number: FRACT-LMG .....\$12.95**

# GENERAL MATH RESOURCES

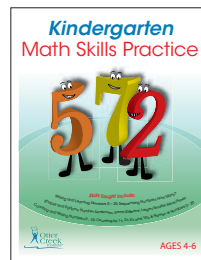
## Kindergarten Math Skills Practice

This essential workbook teaches kindergarten students basic math concepts and skill and provides a variety of practice opportunities. This new edition is filled with 153 pages of blackline master work pages.

### Skills taught include:

- Writing and Learning Numbers 0-20
- Sequencing Numbers
- How Many?
- Shapes and Patterns
- Number Sentences
- Same/Different, Larger/Smaller, More/Fewer
- Counting and Writing Numbers 0-10
- Counting by 1s, 2s, 5s and 10s
- Names of Numbers 0-20

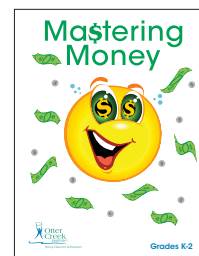
Item Number: **KMATHSK1** .....\$14.95



## Mastering Money Grades K-2

This essential workbook is a useful and practical guide to mastering basic money skills providing a variety of practice opportunities. This edition includes over 180 pages of blackline masters focusing on key money concepts involving pennies, nickels, dimes, quarters and dollars. Each concept has multiple pages for teachers to choose from to match the skill level of your students.

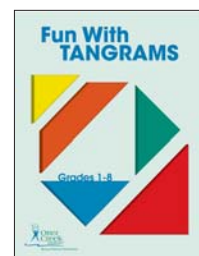
Item Number: **MONEYK2** .....\$14.95



## Fun With Tangrams Grades 1-8

Tangrams are a fun way to develop logical thinking, spatial imagination skills plus a creative and entertaining way to understand fractional concepts. This edition includes 18 tangram puzzles, classroom activities and blackline masters to give your students hands-on experience.

Item Number: **MATHGE-TAN35** .....\$8.95



## 7-Piece Tangram Set

Item Number: **MATHGENER-TN081** .....\$8.95

### Combo Package:

## Tangram Combo Set

Special pricing for these two helpful resources - *Fun With Tangrams* and the *7-Piece Tangram Set*.

Item Number: **MATHGE-SET1** .....\$10.95



*No Child Left Behind* puts special emphasis on ensuring that all students are taught by teachers who know their subject matter and how to teach. Federal funding is targeted to support professional development training programs that work and improve teacher quality. Our on-site workshops provide the custom training you need to ensure you and your school have highly qualified teachers in every classroom.

See page 31 for a snapshot of some of the workshops now available!



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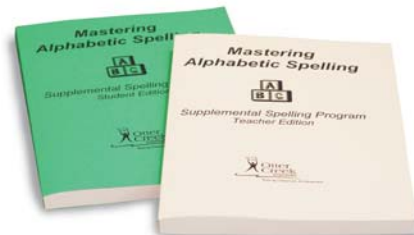
# SPELLING

## Supplemental Teaching Resources

Author: Donald B. Crawford, Ph.D.

### Mastering Alphabetic Spelling Grades K-3 (Includes all of Mastering Dictated Sentences)

Teach your students to become confident, strategic spellers with this innovative new spelling program. You will be amazed by the improvement in their spelling skills — especially in their writing! In 120 carefully sequenced lessons, *Mastering Alphabetic Spelling* systematically teaches to mastery the 500 most common words needed by students for writing. The 83 most common sound-symbol relationships are each taught with a key word. Each daily lesson sequentially introduces several of these sound-symbol pairs and includes their key word. Each lesson teaches four new words, including the key words for the sounds. Each new word is in three lessons in a row and is then put into a practice sentence for six more lessons. Working with peers, students spell sounds, words and sentences from dictation every day. Students may repeat lessons until they master them, allowing students to move at their own pace. The sentence dictation component in this spelling program establishes an essential link between spelling words on tests and spelling in real student writing. Each book includes a tracking form used to monitor student progress.



- Teacher Edition**  
Item Number: 00T6465E MAST .....\$99
- Student Edition Package (Set of 5 Student Books)**  
Item Number: 00T6466E MASS.....\$40
- Individual Student Edition**  
Item Number: 00T6467E MAS .....\$9

### Mastering Dictated Sentences Grades K-3

Do you already have a spelling program, but your students still misspell their spelling words in written work? Research indicates that sentence dictation is the key to improving spelling in written work — because it more closely simulates the conditions of real writing. *Mastering Dictated Sentences* teaches to mastery the 500 most common words needed by students for writing (taught in *Mastering Alphabetic Spelling*). These frequently used words are strategically introduced and practiced in dictated sentences included the program’s 120 lessons. Students will develop automaticity at spelling these key words, enabling them to spell these words correctly even when they are distracted by the demands of authoring. Directions for an individualized peer-tutoring approach and for a teacher-directed, whole class method are included in the teacher edition. Each book comes with a handy tracking form used to monitor student progress.



- Teacher Edition**  
Item Number: 00T6460E MDST .....\$49
- Student Edition Package (Set of 5 Student Books)**  
Item Number: 00T6462E MDSP.....\$30
- Individual Student Edition**  
Item Number: 00T6461E MDSS.....\$7



“A different strategy to use with my students that helps them enhance their spelling!”

Sandra Horton-Teague  
Teacher

“Practical ideas for use in the classroom.”

Dorothy Bodnar  
Teacher



1-800-931-9193  
www.oci-sems.com

# WRITING & SPELLING

## Supplemental Teaching Resources

### Improving the Writing and Spelling of Kids Who Won't Write and Can't Spell *Grades 1-6* Video-Based Teacher Training Program

Do you have students who won't write and can't spell? This exciting new video-based training program will give you proven classroom tools that will turn those students into writers and spellers! Many students are overwhelmed when writing by handling both the author function (thinking of what to say) and the secretarial function (getting it down on paper). You'll receive step-by-step guidance on what to do to strengthen student secretarial skills (handwriting and spelling). This approach results in students that are successful, confident and who enjoy writing.

Program author, Dr. Donald Crawford, tackles the hardest problems you face in spelling. Learn the six common spelling practices that don't work and what does work according to research studies. You'll come away with a specific plan for improving how you teach spelling in four easy steps. As an added bonus, you'll receive *Mastering Dictated Sentences* Teacher Edition, a companion resource that is proven to help improve spelling in written work.

#### The program includes:

- Video-based training program on DVD - 262 minutes
- *Improving the Writing and Spelling of Kids Who Won't Write and Can't Spell* resource manual
- *Mastering Dictated Sentences* Teacher Edition

#### 3 DVD Set

Item Number: 02WRITSPEL .....\$249



### Strategy Instruction in Writing: Developing Writing Teachers and Student Writers *Grades 3-12*

This outstanding video training program introduces a system for teaching writing that really works! Dr. Mark Hallenbeck provides a solid framework from which to both teach and learn effective expository writing skills. Teacher-student and student-student dialogues enable students to internalize these thought processes. A series of think-sheets provides structure to each stage of the writing process. Receive effective intervention strategies for overcoming common writing difficulties.

#### The program includes:

- Video-based training program on DVD - 242 minutes
- *Strategy Instruction in Writing* resource manual

#### 3 DVD Set

Item Number: CSIDVD01.....\$249



### Combo Package: Writing

Special pricing for these two outstanding teacher training programs — *Improving the Writing and Spelling of Kids Who Won't Write and Can't Spell* and *Strategy Instruction in Writing: Developing Writing Teachers and Student Writers*. Order now and save 10% when you buy both programs for just \$450.

#### DVD Set

Item Number: WRITPKG01 .....\$450 (a savings of \$48!)



“I found a way to manage an effective spelling program. I finally have a better grasp on evaluating writing levels!”

Cathy Myers  
3rd Grade Teacher

“The information presented can be taken back and used right away with the spelling program we are currently using.”

Susie Shell  
Special Education Aide



1-800-931-9193  
www.oci-sems.com



## On-Site Workshop Available:

Research-Based Reading:  
Teach a Child to Read in 100 Easy Lessons

Based on the critically acclaimed book, *Teach Your Child to Read in 100 Easy Lessons*, this on-site training program will teach you a tutoring method that will help you teach at-risk students to read in 100 easy lessons. This simple, logistical system can help even the slowest learner achieve a second grade reading level.

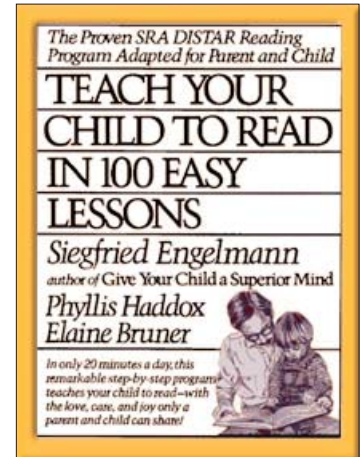
Call 1-800-931-9193 for more information!

## Teach Your Child to Read in 100 Easy Lessons

By Siegfried Engelmann,  
Phyllis Haddox and  
Elaine Brunner

Twenty minutes a day is all you need, and within 100 teaching days your child will be reading at a solid second grade reading level. It is an easy-to-follow and enjoyable way to help your child gain the essential skills of reading. 395 pages.

Item Number: 100EZ .....\$14.99

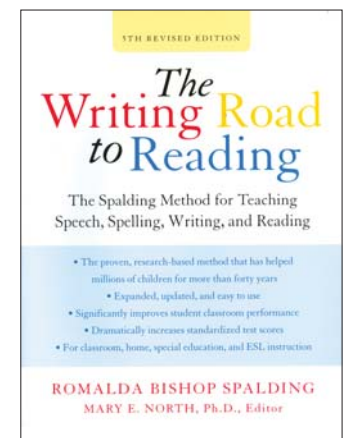


## The Writing Road to Reading 5th Rev. Ed.: The Spalding Method for Teaching Speech, Spelling, Writing, and Reading

By Romalda Bishop Spalding and  
Mary Elizabeth North

The Spalding Method is a total language arts approach that has been used by teachers and parents for nearly 50 years to teach millions of students to spell, write, and read. Children connect speech sounds to print and begin to write and read almost magically!  
496 pages.

Item Number: WRITROAD.....\$14.99





# WRITING & READING

## Supplemental Teaching Resources

### Helping Students Meet State Benchmarks in Writing *Grades 4-8* Video-Based Teacher Training Program

Do your students groan and roll their eyes when you tell them it's time to work on writing? Take the frustration out of writing and make it one of the calmest, most productive parts of your day. This must-have professional development resource will teach you an easy to remember, explicit way to teach the writing process to your students. You'll receive step-by-step lesson plans for writing fact paragraphs, short reports, persuasive essays, descriptive writing, personal narratives and imaginative stories. You'll get graphic organizers, planning think sheets and examples of good writing that you can reproduce and use in your classroom immediately to jumpstart writing success.



This teacher training program features experienced teacher and trainer, Dr. Steve Isaacson, demonstrating a variety of proven, practical strategies for helping your students meet state benchmarks in writing. This program is an excellent resource for your staff development library for self-study by individual teachers or teacher teams.

#### The program includes:

- Video-based training program on DVD - 262 minutes
- *Helping Students Meet State Benchmarks in Writing* resource manual

#### 3 DVD Set

Item Number: **BENWRITDV1** .....\$249

### Practical Reading Fluency: Getting Slow Readers Up to Speed *Grades 2-6* Video-Based Teacher Training Program

Eliminate the gap between word recognition and comprehension! This innovative training program will help shatter the barriers to comprehension using simple techniques, such as repeated re-reading and peer-assisted reading. You'll increase the effectiveness of your reading instruction without using up precious class time.



Dr. Donald Crawford and Randi Saulter, both experienced teacher trainers and administrators, provide instructional models, explanations and teaching methods for how to develop fluent readers in your classrooms. You'll learn how to monitor comprehension progress and set challenging but achievable goals for your students. This program provides hands-on practice and easy-to-implement strategies that will get your slow readers up to speed in a snap!

#### The program includes:

- Video-based training program on DVD - 220 minutes
- *Practical Reading Fluency: Getting Slow Readers Up to Speed* resource manual

#### 3 DVD Set

Item Number: **PRACFLDV1** .....\$249



“Excellent! Best speaker I’ve seen. Lots of useful information that I can actually use. Thanks!!”

Daphne LaFargue  
2nd Grade Teacher

“This is the best reading workshop I have ever been too. I will use this immediately!”

Karen Wilson  
Reading Recovery Teacher

“Great practical, usable materials and strategies!”

Peg Germann  
Teacher

# READING

## Supplemental Teaching Resources



### Strengthening Student Skills in Reading Fluency

#### Grades K-8

This training program teaches you how to assess oral reading fluency skills using *The Reading Fluency Monitor*, a research-based program that provides training in a variety of intervention and instructional strategies. *The Reading Fluency Monitor* serves as an assessment tool (including software) that helps screen students for reading problems.

#### **Strengthening Student Skills in Reading Fluency includes:**

- Teacher training program
- Reading Fluency resource manual
- *The Reading Fluency Monitor* assessment tool with software

#### **3 DVD Set**

**Item Number: FLUEDV1 .....\$349**



### Create Powerful Silent Readers with Reading Advantage

#### Grades 4-12 Video-Based Teacher Training Program

After children have developed excellent decoding, word attack and oral reading strategies, they are expected to develop the ability to read “silently” with comprehension and at even faster rates than before. What about those students who don’t automatically read with fluency and understanding? Can they be helped? Silent reading is the type of reading required in the real world. It is one of the most important skills a teacher can help a student develop. Do you have the tools you need to meet the challenge?

Program authors, Colleen M. Thomas and Debra L. Tolman of The Learning Center, will share amazing techniques for improving silent reading comprehension and retention immediately. Learn how silent reading will help your students improve test scores and daily performance. Increase your students’ ability to pass state tests. Find out how this reading method can help your students complete more homework in less time.



### Teacher Training Program for Individual Classroom Use

For the individual classroom teacher interested in implementing the *Reading Advantage* approach in the classroom. The program **includes:**

- Video-based training program on DVD (2 DVDs) - 199 minutes
- *Reading Advantage* workshop manual which contains
  - Training manual and lesson plans
  - *Ten Tips for Fluent Reading* handbook
  - Reading Professor computer practice CD
  - Timer

**Item Number: READ06DV .....\$299**

### Additional Materials for Schoolwide Training

If your school is interested in training multiple staff members on the *Reading Advantage* approach to building powerful silent readers, please note that each person being trained will need his/her own *Reading Advantage* workshop manual. **Increase your savings per person as you train more teachers!** Purchase the teacher training program above and order the quantity of workshop manuals you’ll need from the choices below. Get everything you need to train your entire staff!

Each additional *Reading Advantage* workshop manual (when you order 2-10)

**Item Number: READADV .....\$40**

Each additional *Reading Advantage* workshop manual (when you order 11 or more)

**Item Number: READASG06 .....\$35**

“New ideas galore!”

Darlene Seig  
Teacher

“Real tools I can use to teach students and myself to read better silently. Real life long learning!”

Susan Carpenter  
Communications Teacher

“In such a short amount of time my reading comprehension and speed doubled!”

Pamela Williams  
H.S. English Teacher

“How easily it will fit into my current reading program.”

Deb Casterton  
2nd Grade Teacher

# PHONICS

## Supplemental Teaching Resources

### Forward Phonics, Forward Reader *Grades K-5*

Build spelling, reading and writing success through this research-based, supplemental program, developed by experienced classroom teacher, Sharon Goetz. You'll discover how to use *The Clock Method* to make handwriting instruction a snap! This program teaches students how to identify and pronounce 70 basic phonograms which make up 85% of all the English words. Through phonogram cards, word marking techniques found in the handy resource manual, and by listening to the sounds on the phonogram audiotape, you have all the tools you need to get your kids on the way to reading success. And, *Forward Phonics* will work with any core reading program already in place!

The *Forward Phonics Teacher Kit* has everything you need to easily and systematically implement this supplemental phonics program in your classroom immediately. The resource book includes a sample spelling notebook and many classroom activities you can use to make phonics fun!

#### The *Forward Phonics Teacher Kit* includes:

- *Forward Phonics, Forward Reader* resource manual - 108 pages
- Phonogram cards
- Phonogram audiotape
- Otter Creek Institute tote bag



Item Number: 01FPHONKIT .....\$125

### Forward Phonics Teacher Training Program

This program is ideal for training your staff in the theory and practice of this supplemental phonics program or as an excellent resource for your staff development library for self-study by individual teachers or teacher teams.

#### The Teacher Training Program includes:

- Video-based training program on DVD - 264 minutes
- *Forward Phonics, Forward Reader* resource manual
- 70 Phonogram Flash Cards (5.5" x 4.25")
- Phonogram audiotape – includes correct pronunciation of all 70 phonogram sounds



3 DVD Set

Item Number: FORPHONDV1 .....\$299

### Phonogram Cards

One set of 70 phonogram flash cards (5.5" x 4.25"). Phonograms appear on one side and teacher directions on opposite side of card.

Item Number: 02PHONCARD .....\$10

### Phonogram Audiotape

Audiotape includes correct pronunciation of all 70 phonogram sounds.

Item Number: 4PHONAUD .....\$7.50



“I now have the tools to teach an unreachable student. This program gives encouragement that all non-readers can become good readers!”

Tamy Ailey  
3rd Grade Teacher

“The program makes sense and is very workable. I can't wait to get started!”

Bev Buckalew  
2nd Grade Teacher

“The materials and information given are classroom ready!”

Jeanan Herman  
5th Grade Teacher

“Easy concept, easy materials - easy, easy, easy to implement.”

Shawn Powell  
Teacher





# HANDWRITING

## Supplemental Teaching Resources

Save on these packages!

### Combo Package: Mastering Printing

Special pricing for these two printing resources – save 25%! Use *Mastering Printing* to teach letter formation and follow up with *Mastering Printing Practice* to provide additional repetition to mastery.

Item Number:  
03MPRINTCB .....\$30

### Combo Package: Mastering Cursive and Mastering Printing

SAVE 10% by ordering the set!

Special pricing for these two handwriting resources! Use *Mastering Printing* to teach formation and mastery of the manuscript alphabet. Follow this with *Mastering Cursive* to learn cursive strokes and technique.

Item Number:  
02MCURPRIN .....\$45

## Mastering Printing Grades K-2

Your students will master printing the manuscript alphabet, uppercase and lowercase, in this complete handwriting program. Students learn to write one letter at a time, first large, and then progressively smaller as practice and small motor control increases. Step-by-step directions will guide your students in the formation of each letter. Designed for individual classroom use, this program comes with 102 pages of blackline master sheets.

Item Number: 01MPRINT .....\$24.95



## Mastering Printing Practice

This reproducible student practice and homework book will give your students the extra repetition they need to master printing their uppercase and lowercase alphabet. The book includes 52 pages of handwriting practice sheets, one for each uppercase and lowercase letter. Ideal for classrooms using *Mastering Printing*, but also works well as a stand-alone handwriting practice resource.

Item Number: 02MPRINTPR .....\$14.95



## Mastering Cursive Grades 3-4

Help your students to master cursive handwriting (similar in style to simplified Zaner-Bloser cursive) both in uppercase and lowercase, using this complete handwriting program. Students learn to use the four basic kinds of strokes to form each letter. Letters that begin with the same type of stroke are introduced and learned together. Illustrations are included of how to form the individual letter along with step-by-step directions. Designed for individual classroom use, this program comes with 80 pages of blackline master sheets.

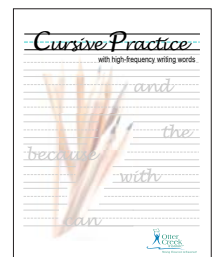
Item Number: 01MCURSIV .....\$24.95



## Cursive Practice With High-Frequency Writing Words Grades 3-4

Give your students the cursive practice they need with the 538 words\* they encounter most often in their reading and writing. This supplemental handwriting resource will provide students with additional practice exercises in cursive writing (Zaner-Bloser cursive) using high-frequency words. This product includes 112 reproducible cursive word practice and 28 sentence practice sheets. May be used as a stand-alone handwriting resource or as a companion tool to Mastering Alphabetic Spelling or Mastering Cursive.

Item Number: CURPRAC140 .....\$24.95



\*Words included in each handwriting worksheet are the same words found in *Mastering Alphabetic Spelling*.

## Mastering Cursive and Cursive Practice With High-Frequency Writing Words Combo Package

Special pricing for these two cursive handwriting resources. Use *Mastering Cursive* to teach cursive handwriting strokes and letter formation. Then use *Cursive Practice With High-Frequency Writing Words* as a natural follow-up providing practice writing frequently-used words. Save 10% by ordering the set!

Item Number: 04CURCOMBO .....\$45.00

# LESSON PLANNING

## Lesson Planning 101: Plan Your Work and Then Work Your Plan Grades K-12

### Video-Based Teacher Training Program

Learn how to develop effective instruction and assessment that increase student performance! This exciting new teacher training program will provide you with the time-saving tools you need to easily develop creative, productive plans that raise standards. The planning strategies included in this program are based on the eight crucial steps of the learning cycle and how you can use this to boost the effectiveness of your instruction. The resource manual includes sample lesson, unit and assessment plans for your convenience. Nationally known author and educator, Dr. Linda Karges-Bone will give helpful insight into how to best link instruction and assessment, and you'll receive two of her best-selling resources. This program will change the way you teach!!

This teacher training program includes *A Plan Book for Everyday*, a yearly planner which includes ideas, inspirations, reminders, remedies, tips and strategies. *A Checklist for Everything* CD has hundreds of research-based, time-saving checklists to help you better assess your students, target specific skills, manage your classroom, design grants and proposals, enhance parent communication and more.

The program **includes:**

- Video-based training program on DVD - 245 minutes
- *Lesson Planning 101: Plan Your Work and Then Work Your Plan* resource manual
- *A Plan Book for Everyday* by Dr. Linda Karges-Bone
- *A Checklist for Everything* CD by Dr. Linda Karges-Bone

**Item Number: LESSON101 .....\$299**

## A Checklist for Everything CD Grades 3-6

Simple assessment tools for student projects, grants and parent communication.

**Item Number: CHECKLIST22CD .....\$19.95**

## A Plan Book for Everyday Grades K-6

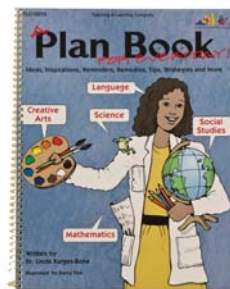
Organize your busy day, deliver more effective instruction, save valuable time, design some of your best lesson plans ever and enjoy your craft with this resource packed with practical, inspiring and state-of-the-art strategies and ideas...powerful planning tools you simply cannot get anywhere else! Comes with spiral binding. (144 pages)

**Item Number: PLANBOOK23 .....\$14.95**

## Planning and Checklist Combo Package

Special pricing for these two outstanding resources - *A Checklist for Everything* and *A Plan Book for Everyday*.

**Item Number: PLANCOMBO24.....\$32.95**



“This is the second Otter Creek Workshop I’ve attended and like the first one, I will be able to take it back with me and use it at my school! Bravo!”

**Brenda Dean**  
Teacher

“Great workshop and materials that are practical and useable.”

**Edwin Hall**  
4th Grade Teacher

“...a fresh perspective on lesson planning and identifying with the students we teach...plus a way of applying what I learned in school to real world teaching!”

**Jennifer Duddleston**  
1st Grade Teacher

“Exceeded expectations by leaps and bounds! Brain research-based lesson plans were awesome.”

**Michelle Alcorn**  
Teacher

“The examples of long-range and short-range planning were most valuable.”

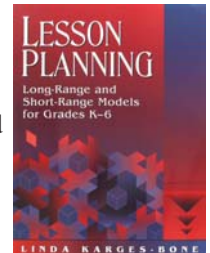
**Claudia Hernandez**  
Teacher



# LESSON PLANNING, STUDY SKILLS & ELL

## **LESSON PLANNING** Long-Range and Short-Range Models Grades K-6

In this book, Dr. Linda Karges-Bone shows elementary teachers exactly how to plan, specifying what is expected of student and intern teachers from their first day on the job. Besides offering many helpful tips for good planning, she provides clear guidelines for long-range, short-range, and daily plans, and includes detailed samples of each. This genuinely helpful teacher resource book is designed to be read, written in, planned in and consulted on a regular basis.

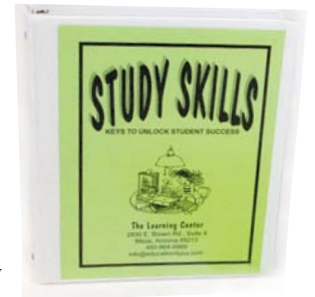


**Item Number: LESSONLRK6 .....\$29.95**

## **Study Skills — Keys to Unlock Student Success** Grades K-12

Everyone can improve study habits. By teaching students study strategies, we are empowering them to be successful in the classroom. Students will also develop lifelong learning skills that they will take with them and use long after graduation!

This 97-page teacher study skills resource provides a practical and comprehensive collection of techniques, teaching tools and materials for organizing, reading, note taking, writing, time management and assessment. You'll also receive student reproducibles that will help students apply the study techniques they are taught. Get your students on the road to effective learning with this excellent program!



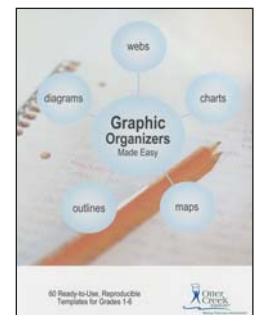
### **The program includes:**

- *Study Skills — Keys to Unlock Student Success* binder and resource materials (by Colleen M. Thomas and Debra L. Tolman of The Learning Center)

**Item Number: STUSKIL1.....\$50**

## **Graphic Organizers Made Easy** Grades K-6

This helpful resource book includes 60 full-page, ready-to-use, reproducible graphic organizers for students in grades K-6. You'll find webs, maps, charts, outlines and diagrams all designed to help keep your students organized. You'll have a variety of additional tools you can use immediately to help students brainstorm ideas, organize their thoughts, put things in sequential order, problem solve, find solutions, compare and contrast. Reproducible for individual classroom use.



**Item Number: GRAPHORG60 .....\$14.95**

## **HELP! My Students Don't Speak English: A Basic Translator For Classroom Survival** Grades K-6

This educational tool is a must for every teacher who needs to know some basic school classroom phrases in Spanish. The colorful flip book offers teachers the phrases in English, Spanish and phonetic translations that anyone can use during classroom situations, recess, emergencies and P.E.  
By Tonnie Martinez.



**Item Number: ELLTRANS07 .....\$17.95**



# DISCIPLINE, MOTIVATION & CLASSROOM MANAGEMENT

## Successful Intervention With the Chronically Disruptive Student

Grades K-12

### Video-Based Teacher Training Program

Working with challenging students is no easy task, and there are no easy answers. Now is your chance to experience a workshop that focuses on what educators can do to make a difference. You'll take a look at many practical techniques and successful intervention strategies that work with chronically disruptive students. Increase your confidence and skill in your work with challenging youth.

Experienced educational consultant, David J. Trebach, will show you how to effectively teach students how to control themselves. Teach students the 5 steps of conflict resolution and receive sure-fire methods for inspiring your unmotivated students to work and learn. Don't miss this unique opportunity to empower your class to influence appropriate behavior and establish an effective support team immediately!

This program **includes:**

- *Successful Intervention With the Chronically Disruptive Student* resource manual (55 pages)
- Video-based training program on DVD - 221 minutes (3 DVDs)

**Item Number: INTERV06 .....\$299**



## Motivating the Hopeless, Uninterested, Uninvolved and Disruptive Student: Practical Strategies That Work

Grades K-12

### Video-Based

### Teacher Training Program

If you've ever struggled with disinterested, unmotivated students, you know how emotionally draining it can be.

What was once expected behavior—paying attention, completing assignments, being respectful—seems to have fallen by the wayside. Today's kids expect to be entertained in the classroom, and given easy grades for merely paying attention to you. How do you fundamentally change the way students think about their responsibilities in the learning process? How do you get them interested and fired up about learning? In this breakthrough program, you'll learn sure-fire motivational techniques that will pay off for years to come—for both you and your students.

Don't miss this rare opportunity to hear nationally recognized educators and co-authors of *Discipline With Dignity*®, Dr. Richard Curwin and Dr. Allen Mendler provide you with a five-step framework that can be implemented immediately to motivate your students every day!

**The program includes:**

- Video-based training program on DVD - 259 minutes.
- *Motivating the Hopeless, Uninterested, Uninvolved and Disruptive Student* resource manual (58 pages)
- *Motivating Students Who Don't Care: Successful Techniques for Educators* by Dr. Allen Mendler

**DVD Format:**

**Item Number: MOTIVDV2 .....\$299**



**New On-Site Workshop Available!**

## Structuring Your Classroom for Academic Success

Bring this exciting new program to your school. Experienced teacher, trainer and educational consultant Randi Sautler will present a fast-moving, thought-provoking workshop full of practical insights and ideas you can use immediately with your students. This workshop can be customized to meet your specific training needs in a convenient one day or multi-day format.

**Agenda topics include:**

- Research Base
- Organizing Classroom Space
- Involving Others in the Classroom
- Managing Student Behavior Utilizing Your Attention
- Establishing and Implementing Classroom Rules
- Managing Time in the Classroom - Scheduling and Managing Instructional Time
- Managing Materials in the Classroom
- Handling Student Requests for Assistance
- Managing Paperwork
- Dealing with Behavior Problems
- Developing Good Work Habits
- Phasing Out the Special Procedures

Call **1-800-931-9193** for more information on how you can bring this innovative program to your school.

# DISCIPLINE BOOKS



## We are also available for district-wide training!

Here are some of our most popular on-site discipline workshops:

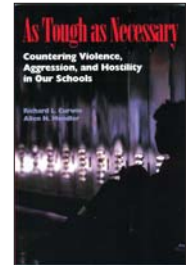
- Successful Interventions With the Chronically Disruptive Student
- Motivating Defiant and Disruptive Students
- Motivating the Unmotivated: Teaching Self-Motivation, Self-Discipline and Responsibility
- Increasing Student Motivation, Achievement and Self-Responsibility Using Effective Teacher Talk
- No Child Left Unmotivated: Interventions and Strategies That Work on Your Toughest Students
- Discipline Without Stress® — How to Handle Every Discipline Problem

## As Tough as Necessary: Countering Violence, Aggression and Hostility in Our Schools

*By Dr. Richard Curwin and Dr. Allen Mendler*

This book details a three-dimensional approach for handling anger, hostility, and aggressive behavior in the classroom. Teachers and administrators will learn how to establish prevention strategies, methods of action and resolution procedures. 150 pages.

**Item Number: TOUGHAS .....\$10.00**



## Motivating Students Left Behind

*By Dr. Richard Curwin*

This book contains hundreds of strategies for getting even your most troubled students to succeed. Learn how to motivate challenging students so all can be successful in the classroom. 101 pages.

**Item Number: LEFTBE .....\$10.00**

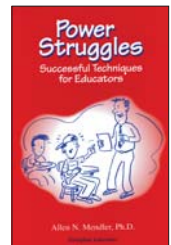


## Power Struggles: Successful Techniques for Educators

*By Dr. Allen N. Mendler*

Timely suggestions and proven practical strategies for preventing power struggles between educators and students. 68 pages.

**Item Number: POWER.....\$11.95**

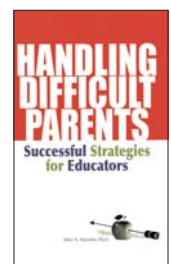


## Handling Difficult Parents

*By Dr. Allen N. Mendler*

This is a book of practical strategies designed to gain and keep support from even the most difficult parents. Includes specific methods to help deal with aggressive, uncooperative and uninvolved parents. 110 pages.

**Item Number: PARENT .....\$13.95**



# SPECIAL EDUCATION

## Making IEPs Easy *Grades 1-12*

### Video-based training using curriculum-based measurement

This outstanding video training program introduces the concept of Curriculum-Based Measurement (CBM) and how to use this tool to write more effective and meaningful IEPs. Every student is different, yet classroom settings don't allow you to teach each one independently. Your Individualized Education Plan, however, can make a big difference.

You'll learn specific ways to measure student progress, how to use normative aimlines, and how to write annual goals and short-term objectives for reading, writing and math. Master teacher and national trainer, Dr. Donald B. Crawford, will share with you his approach that uses the advantages and strengths of CBM to make writing IEPs a snap!

#### The program includes:

- Video-based training program on DVD - 278 minutes
- *Making IEPs Easy* resource manual

#### 3 DVD Set

**Item Number: IEPDV3 .....\$249**



*This program can help you prepare effective IEPs with purpose and objectivity.*



“I can use and share this immediately! This information is exactly what I've been looking for for 30 years as a special education teacher.”

Lynda Legue  
*Intervention Specialist*

## Special Education Law Update - Learn How To Comply and Avoid Liability *Grades K-12*

### Video-Based Teacher Training Program

If you work with children who have special needs, you know what a challenging and rewarding experience it can be. Since the revision of the Individuals with Disabilities Education Act, trying to help your students reach their full potential has become a bit more complex. In order to comply with regulations, avoid liability and handle difficult situations that arise on a regular basis, you need a solid understanding of the law. Know the important details of the revised IDEA so you can create proper IEPs and stay in compliance. Appropriately handle disciplinary actions for students with special needs that don't jeopardize you or your school. Ensure that you are successfully following due process procedures. Protect your students' rights by knowing exactly what they are.

#### The program includes:

- Video-based training program on DVD - 235 minutes
- *Special Education Law Update* resource manual (159 pages)

**3 DVD Set Item Number: SPECEDVD.....\$249**



## Special Education Law Update resource manual only

Chapter 1 — Establishing the Framework for Special Education Law

Chapter 2 — Requirements of the IDEA

Chapter 3 — Successful Ways to Handle Disciplinary Actions for Special Needs Students

Chapter 4 — Ensuring Successful Due Process Procedures

Chapter 5 — Maintaining an Ethical Balance

Chapter 6 — Protecting the Rights of Children With Special Needs

**Item Number: XSPECEDBK2.....\$99**



1-800-931-9193  
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# Four Easy Ways to Order Today:



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**Order by Phone:** Call in your order information toll-free at 1-800-931-9193.



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## Risk-Free Guarantee!

Otter Creek Institute is absolutely committed to your satisfaction. We're so confident that our products will help you become more successful that they are unconditionally guaranteed. If you are not satisfied, simply return your order within 60 days and we will promptly and happily refund your money — no questions asked.

# ON-SITE TRAINING PROGRAMS

## Grow your teaching team's success through Otter Creek Institute's customized on-site training programs.

Our on-site programs offer proven solutions to the challenges that teachers face in their classrooms every day. A customized program can meet your team's specific training needs. Otter Creek presenters are teachers who have actually used these methods and know firsthand what works. Here are some of the on-site workshops now available:

### MATH

- How to Successfully Teach Math Facts and Word Problem Strategies to ALL Students
- Mastering Math Facts in Your Classroom (Grades 1-8)
- Word Problems Made Easy
- Mastering Math Facts in Your Elementary Classroom
- How to Successfully Overcome Fraction Anxiety

### DISCIPLINE, MOTIVATION & CLASSROOM MANAGEMENT

- Successful Intervention With the Chronically Disruptive Student
- Successfully Structuring Your Class Including Disruptive, Chaotic and Unorganized Students
- No Child Left Unmotivated: Effective Strategies that Work on Your Toughest Students
- Motivating the Unmotivated: Teaching Self-Motivation, Self-Discipline and Responsibility

### LANGUAGE ARTS

- Practical Reading Fluency: Getting Slow Readers Up to Speed
- Engaging Strategies that Strengthen Students' Reading Comprehension
- Powerful Strategies for Building Students' Vocabulary and Comprehension
- Reading in the Content Areas
- Improving the Writing (and Spelling) of Kids Who Won't Write and Can't Spell

### OTHER TOPICS

- HELP! My Students Don't Speak English
- 6-Traits of Writing: The Crash Course
- Differentiated Instruction...One Size Does Not Fit All
- Lesson Planning 101: Plan Your Work and Then Work Your Plan
- Practical Strategies for Teaching Students With Asperger Syndrome (Including Autism)

### Benefits of Otter Creek Institute's On-Site Training Programs

- **Programs are developed** to meet your school's unique training needs and requirements.
- **Save up to 50%** on your training investment, spend less time away from the classroom, plus reduce employee travel expenses.
- **Conferring with our Program Planner** before the program enables you to influence the final product and achieve a successful outcome.
- **Each participant receives a resource manual** to help reinforce the skills and strategies your staff acquired during the program.
- **Flexible scheduling** allows you to arrange a program compatible with your staff's timetable and location.



“It put real-life applications to use for me. I can take the materials and resources and begin using them with my students tomorrow!”

J. Wilson  
3rd Grade Teacher

Investing in your staff's training will increase team motivation and raise classroom achievement. **Call today for more information! 1-800-931-9193**

# ONLINE LEARNING — *Your Training on Your Time*



## **WE HEARD YOU!**

We know you're busy and getting time out of the school is nearly impossible, especially with the increased demands placed on all teachers throughout the country. So **we've brought the training to you — anytime, anywhere. Online Learning is available on-demand — 24/7, from anywhere you have access to the internet.**

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**That's convenient. That's flexible.**  
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