Representation of how the coupon book looks inside the mailing envelope, as it is received by your customer.



Green line represents the large poly window on envelope.

Completed coupon book. All laser printed using black plus red or blue or green colors. Book is stitched and bound along the left edge.



## PO Box 34108 Seattle WA 98124 CONTRACT COLLECTION SERVICING

\*\*\*\*\* AUTO 5-DIGIT 98101 \*\*\*\*

PAYER NAME 1 PAYER NAME 2 PAYER NAME 3 123 MAIN STREET

SEATTLE, WA 98121-1234

# Twelve self-adhesive "peel & stick" address labels page. We insert 1 page for each 12 coupons found in the book

Pressure sensitive labels for your convenience. Simply peel and apply to your envelope.	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	AFTS - Lock Box Payments PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	AFTS - Lock Box Payments PO Box 1234 Seattle, WA 98121-1234	AFTS - Lock Box Payments PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	<b>AFTS - Lock Box Payments</b> PO Box 1234 Seattle, WA 98121-1234	AFTS - Lock Box Payments PO Box 1234 Seattle, WA 98121-1234

Each coupon page is laser printed using your design, or one of our standard layouts.

12345678 PAYMENT	AFT5 CONT	RACT SERVIO	CING PAYMENT	COUPON  AMOUNT ENCLOSED:
DUE	Account	Pay	By:	AMOUNT ENCLOSED.
10/18/98	123-45678-9	\$123.45	10/10/98	
AFTS 206-441-7445	Cross-selling message coupon book production be supported, this "sty	Extra amount:(Indicate why)		
DATE	PAYER NAME 1 PAYER NAME 2 PAYER NAME 3			
CHECK #	123 MAIN STREET SEATTLE, WA 98121-1	234		
AMOUNT		123456	789000123456	

Machine readable scan lines can be added to each payment coupon, using OCR, MICR or barcodes for data capture.

### Sample ACH setup form.

<b>AFT5 CONTRACT SI</b> Account 123-45678-9		OMATIC PAYMENT UTHORIZATION
PAYER NAME 1 PAYER NAME 2 PAYER NAME 3 123 MAIN STREET SEATTLE, WA 98121-1234	Save Never I AND THIS SERVIC	R PAY THIS AUTOMATICALLY? on postage be late again E IS ABSOLUTELY FREE nent along with a deposit slip or voided check
Please charge my account #	at (Bank)	
\$ on the day of	each month beginning/	/ and apply it to my account
I request and authorize my bank to	accept these charges. I may r	evoke this authorization at any time
Signature	Signature	Phone

We normally place this insert (and any others) before (ahead) of the coupon pages. This way, the payer sees this each month when making their payments, hopefully deciding to automate this process rather than issuing another check.

### Sample Change of Address form, bound into book for use when needed.

### AFT5 CONTRACT SERVICING ADDRESS CHANGE REQUEST

PLEASE NOTE ANY ADDRESS CHANGES AND RETURN THIS WITH YOUR NEXT PAYMENT.

ACCOUNT 123-45678-9

PAYER NAME 1 PAYER NAME 2 PAYER NAME 3 123 MAIN STREET SEATTLE, WA 98121-1234

Name	
address line	
addres line	
state WA	

### Sample cross-selling insert page.

### AFT CONTRACT SERVICING

### **BUYER NOTICES**

ACCOUNT 123-45678-9

Call us at AFTS 206-441-7445 or 800-275-2033 We can prepare these receipts for you, to be mailed the same day we receive your payment. They will show you the principal and interest calculations for each payment. Return this offer with your next payment and we will start this service for you. \$1.00 will be added to your payment.

```
Acct #:
            12345678
Amt Recd:
               210.69 Date Rec'd: 01/27/95 Int Pd to: 03/23/95 Int Rate: 10.000
                                                                           5302.14
                  This Payment
                                   Year-to-Date
                                                      Previous Balance:
                       162.26
                                        639.23
Principal:
                                                     Adjustments:
                                                                               .00
                        44.18
                                        132.94
                                                                           5139.88
Interest:
                                                      Current Balance:
Buyer's Fee:
                       4.25
                        35.00
                                                      Reserve Balance:
                                                                            142.00
Reserve:
                                                      Lte Chg Balance:
                                                                             15.00
Late Charge:
                                                Re:
                                                JOE SELLER
                                                12345 67TH AVE
                                                ANYTOWN USA 11111
```

Sample cross-selling insert page.

## INLAND TITLE COMPANY

### Representing

### FIRST AMERICAN TITLE INSURANCE



(208) 983-0150 1-800-794-9404 FAX (208) 983-3008 524 W. Main St. Grangeville, ID 83530

Title Insurance • Closings • Long Term Escrows

Sample cross-selling insert page.

### The Credit You Deserve

We specialize in "<u>no-documentation</u>" refinances. And we can pre-approve a refinance of this mortgage in minutes. For more information, or to request a pre-approval, please call 1-800-275-2033.

### MERIDIAN PARTNERS

Meridian Financial Services, Inc. — 123 Union Street, Suite 123— Seattle, WA 98101

Meridian is not affiliated with your bank, title company, or escrow company. Refinance offer void if prohibited or if your current mortgage carries a penalty for prepayment (unless waived by your lender). Valid only in the states of Washington, Oregon, Idaho, Arizona and Nevada. All pre-approvals are subject to final underwriting

Meridian is an equal housing lender. Visit us on the internet at www.afts.com.



# Substitute 1098 page available for mortgage loan type annual coupon books mailed in January of each year.

#### IMPORTANT TAX INFORMATION

Company Name Address City / State / ZIP Phone

PAYER'S Name & Address

PAYER NAME 1 PAYER NAME 2 PAYER NAME 3 123 MAIN STREET SEATTLE, WA 98121-1234

\* The amount shown may not be fully deductible by you on your Federal income tax return. Limitations based on the cost and value of the secured property may apply. In addition, you may only deduct the amount of mortgage interest to the extent it was incurred by you, actually paid by you, and not reimbursed by another person.

1998 Payment / Interest Statement
FORM 1098 OMB No. 1545-0901 (Mortgage Interest Statement)

Loan Number: 123-45678-9 Federal ID No: 999-22-4444

Payer's Federal ID No.

91-123456

1. Mortgage Interest\*

88.60

2. Points pd directly by PAYER

.00

3. Refund of overpaid interest

.00