

## Confidential Buyer Information Form

Date \_\_\_\_\_ Broker \_\_\_\_\_

Buyer \_\_\_\_\_ Spouse \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_

Email Address \_\_\_\_\_

**Circle One:** Are you currently employed? **Yes / No** Do you own your own home? **Yes / No**

**Personal Comments** (Background, hobbies, experience, education, etc.): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Business Search Information

Have you owned your own business previously? **Yes / No**

If yes, describe the type, size, number of employees and **your** function(s): \_\_\_\_\_

\_\_\_\_\_

Types of businesses you've looked at buying to date: \_\_\_\_\_

\_\_\_\_\_

What did you like or dislike about them? \_\_\_\_\_

\_\_\_\_\_

Is there something specific a business should have? \_\_\_\_\_

\_\_\_\_\_

What are the types of businesses you are interested in? \_\_\_\_\_

\_\_\_\_\_

What are the types of businesses you are **not** interested in? \_\_\_\_\_

\_\_\_\_\_

How important are detailed financial statements to your purchase decision? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

How important are detailed financial statements to your purchase decision? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Cash available for down payment (non-borrowed funds): \$ \_\_\_\_\_

What is the annual income you desire? \$ \_\_\_\_\_

Partner's name(s): \_\_\_\_\_

Partner's cash amount: \$ \_\_\_\_\_

**Circle One:** How quickly are you thinking of buying a business?

**Immediately / 30-60 days / 60-90 days / 6 months / anytime / other**

Explain other: \_\_\_\_\_

How long have you been looking for a business? \_\_\_\_\_

Have you met with any other broker? **Yes / No** If yes, who? \_\_\_\_\_

**Circle One:** How did you find NAI Commercial? **Yellow Pages / Internet / Referral / Newspaper / Other**

Website Name: \_\_\_\_\_

Referring Person: \_\_\_\_\_

Newspaper Name: \_\_\_\_\_

Explain other: \_\_\_\_\_