## Money Talks



## High-Intermediate and Advanced

## Objectives

$>$ Identify different types or purposes of loans.
$>$ Evaluate car loans based on interest rate and monthly payment.
$>$ Ask appropriate questions in order to select a loan.
$>$ Language and/or EFF skills practiced: use math to solve problems and communicate; cooperate with others; read with understanding.


## In this unit

Activity 6-1: Loans
Activity 6-2: Do You Have BIG Dreams?
Activity 6-3: Shopping for a Loan: Samuel and Miranda's Story
Activity 6-4: Which Loan Is Best?
Activity 6-5: Pronunciation Practice
Activity 6-6: Asking the Right Questions of the Loan Officer
Activity 6-7: Filling Out a Loan Application

## Materials

Overhead 6-A: Which Loan is Best?
Worksheet 6-1: The Car Loan Picture Story Sequencing
Worksheet 6-2: Do You Have Big Dreams
Worksheet 6-3: Shopping for a Loan
Worksheet 6-4: Which Loan is Best?
Worksheet 6-5: Pronunciation Practice
Worksheet 6-6: Asking the Right Questions of the Loan Officer
Worksheet 6-7: Filling Out a Loan Application - Worksheet and Answer Key Calculators

## Materials

Worksheet 6-1: The Car Loan Picture Story Sequencing
> Vocabulary: Use a mind map or word web to generate vocabulary from students about loans.

1. Write "loan" in a circle and draw other circles around it.
2. Encourage students to add related words to the outer circles.
3. Take a look at the words in the word web together, and, if the following words did not come up, add them to the list: "interest rate," "monthly payment," "debt," and "application."
4. Discuss the meanings of all terms.


Loans
High-Intermediate/ Advanced
Presentation
$>$ Transition: Ask students if they have any loans, and ask what they are for.
> Picture Story:
> Pass out the Worksheet 6-1, The Car Loan Picture Story Sequencing. (The story is out of order.)
$>$ Tell students that the pictures are out of order and that you are going to read the story in the correct order.
$>$ Before reading the story out loud, have students talk about what they think is going on in each picture.
$>$ Read the story out loud twice, and have students put the story in order (by placing numbers 1-10 in the box found on each picture or cutting the pictures up and putting them in order).
$>$ About halfway through the activity, read the story again so students can check their progress.

$>$ When students complete the story sequence, read the story again. Check students' work. Have students retell the story in their own words.
$>$ Extension: Students can write out the story in their own words for homework.

## The Car Loan

Marco can't afford a car, so he has to take the bus when he goes on dates with his girlfriend. She's angry because the bus is always late. He decides to save money for a down payment on a used car. After six months, he goes to a car lot called Friendly Joe's Used Cars.

He needs to get a loan, but he's confused by the loan terms. He meets with a loan officer who explains the numbers. Marco fills out a loan application and drives away in his new car.

Marco is very happy, and his girlfriend is too. But, the car breaks down on the way to their favorite Italian restaurant. The engine is smoking, and so is Marco's girlfriend!

At the repair shop, the mechanic hands Marco an estimate for the engine repair, \$500. Marco is shocked. He doesn't have enough money for the repair.

The next week, Marco waits at the bus stop once again. He sees his ex-girlfriend drive by in her new boyfriend's flashy new sports car.

## Wrap-up: Discuss

$>$ If you wanted to buy a car in your country, how would you do it?
> Would you get a loan?
$>$ What if you wanted to buy other things, like a computer, a vacation, or a home?

## Loans

Reading: Do You Have BIG Dreams?

## Materials

Worksheet 6-2: Do You Have Big Dreams?
> Ask students to read to themselves and complete the reading check.
> When finished, review and discuss the students' answers together.


Answers:

| 1. no | 2. yes | 3. yes | 4. yes | 5. yes |
| :--- | :--- | :--- | :--- | :--- |

## Materials

Worksheet 6-3: Shopping for a Loan

1. Look at pictures in the story and have students make predictions about what they see by asking leading questions like:
a. What is Samuel's job?
b. What does Samuel want to buy?
c. What do you think Samuel and Miranda are talking about?
2. Tell students that they will read about Samuel and Miranda's story and that they will need to read carefully to answer the series of questions that follow the story.
3. Read the first question out loud to show students the type of information they will need to answer; have them pay particular
 attention to amounts of money stated, and suggest circling or highlighting specific items.
4. Have students briefly read to themselves all the questions so they know the purpose of their reading.
5. Have students read the story, and then answer the questions.
6. Have students move on to the vocabulary check after they complete the questions about Samuel and Miranda.
7. For unfamiliar terms, suggest that students look at the story to decipher the meaning.
8. When everyone is finished, go over the answers together. Discuss any discrepancies.
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Answers:
1. How much money have Samuel and Miranda saved together? \$1200 (\$100 a month for 12
months)
2. How much did Samuel save when he was single? \(\$ 1680\) ( \(\$ 40\) a month for 42 months - He was
working for 3 1/2 years before he got married.)
3. Now, Samuel and Miranda have___for a down payment. \(\$ 2040\) (half of \(\$ 1680=\$ 840+\) \$1200)
4. What do Samuel and Miranda take home in pay each month? \(\$ 2010(\$ 1200+\$ 800)\)
5. What are their fixed expenses each month? \(\$ 1500(\$ 750+\$ 45+\$ 55+\$ 300+\$ 150+\$ 200)\)
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6. If they save $\$ 100$ per month, how much monthly income remains? \$410 (\$2010-\$1500 \$100)
7. What are some situations that Samuel and Miranda could encounter that would make their economic circumstances more difficult? Answers will vary but may include: 1) loss of job; 2) health problem or hospitalization; 3) having a baby, etc.
8. How much do you think they could safely spend on a car payment each month? Answers will vary, but should not be more then $\$ 200$.
$>$ Review the vocabulary check.

## Answers:

afford $=f$; benefits $=d$; down payment $=e$; expense $=i ;$ fee $=b ;$ gross $=g$; income $=k$; loan officer $=c ; \quad$ monthly $=a ; \quad$ net $=h ; \quad$ remain $=l ; \quad$ spend $=m$

## Loans

High-Intermediate/ Advanced
Practice: Which Loan Is Best?

## Materials

Overhead 6-A: Which Loan is Best?
Worksheet 6-4: Which Loan is Best?
> The story of Samuel and Miranda continues, and again students will need to read the story and answer questions.
$>$ This time they will need to look at a chart.
$>$ Show the first chart using an overhead, and be sure students understand how to read the chart and what the numbers
 mean. Talk about things like, "Is it better to get a high or low interest rate for your loan?" and explain why. Have students then read the continuation of the story, up to the point of the first chart, and with your guidance have them answer the first three questions.

California Mutual Bank
$>$ Which loan has the lowest monthly payment? Loan C
$>$ Which loan has the lowest interest rate? Loan A
$>$ Which loan has the lowest total cost? Loan A
$>$ Then, have students continue answering the questions. Discuss their answers together.

> * West Coast Federal Credit Union: What is best about this loan - its interest rate or its monthly payment? interest rate
> * Loans 'R Us Online: What is best about this loan - its interest rate or its monthly payment? monthly payment
> * Joe Friendly Used Cars: What is best about this loan - its interest rate or its monthly payment? monthly payment


Have students answer questions about loans A-F.
Answers:

1. Loan $E \quad$ 2. Loan $A \quad$ 3. Loan D $\quad$ 4. Loan F $\quad$ 5. Loan D (\$10,860) $\quad$ 6. Loan E $(\$ 12,240)$
2. 3 years; 4 years; 5 years; 6 years 8 . shorter loans 9 . longer loans 10. Answers will vary.

Loans
High-Intermediate/ Advanced
Pronunciation Practice

## Materials

Worksheet 6-5: Pronunciation Practice
> Have students drill the questions as pronunciation practice before moving on to the pair practice information gap exercises (next activity). Place stress (higher pitch) on the words that are underlined.
$>$ In preparation for Activity 6-6, have students look at the Golden State Bank chart at the bottom of Worksheet 6-5. Have them ask you an appropriate question to be able to fill in an amount for each box. As a follow up, model how to say each amount (for example, "eight and a half percent"). They will need to become comfortable with saying these types of amounts for Activity 6-6.


Answers:
purchase price: $\$ 8,000$; down payment: $\$ 3,000$; amount financed: $\$ 5,000$; length of loan in months: 72; interest rate $8.5 \%$; monthly payment $\$ 89$; total interest to be paid: $\$ 1,400$; total cost: \$9,400; fees: $\$ 25$

## Loans

High-Intermediate/ Advanced
Practice: Asking the Right Questions of the Loan Officer

## Materials

Worksheet 6-6: Asking the Right Questions of the Loan Officer
> Have students complete the information-gap activity in pairs using similar questions and answers. For tutors working with only one student, the tutor takes one of the student roles.
$>$ Remind students to not allow their partner to see the answers but rather to ask their partner to clarify and repeat if necessary.
> Wrap up the activity by having volunteers say the answers out
 loud.

Loans
High-Intermediate/ Advanced
Application: Filling Out a Loan Application

## Materials

Worksheet 6-7: Filling Out a Loan Application: Worksheet and Answer Key

## Preparation:

Students can locate most of the information for the loan application form in the lesson's reading. Provide students with the additional information needed for the form either by providing the handout, Worksheet 6-7, writing the information on the board, or by dictation. Do this first before students start to fill out the form so they know what information they will need to locate in the readings.

When finished, students can share their answers. Answers for the information students need to find is in the Answer Key. You can review this together either by using an overhead or providing student
 copies of a form you complete.

## Which Loan is Best?

## California Mutual Bank (Samuel and Miranda's bank)

| Loan | Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| A | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 36 | $7.5 \%$ | $\$ 249$ | $\$ 959$ | $\$ 10,959$ |
| B | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 48 | $8.25 \%$ | $\$ 196$ | $\$ 1420$ | $\$ 11,420$ |
| C | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 60 | $8.25 \%$ | $\$ 163$ | $\$ 1790$ | $\$ 11,790$ |

Which loan has the lowest monthly payment?
Which loan has the lowest interest rate?
Which loan has the lowest total cost?

Put the story in order. Tell the story again.


High-Intermediate/Advanced

## Do You Have BIG Dreams?

Do you want to buy something big? A car? A house? Do you want to start your own business? Do you want to study at the university? If you answered "yes" to any of these questions, you will probably need to get a loan. There are many types of loans:

- car loans
- home loans (also called a mortgage)
- business loans
- student loans
- personal loans (to pay for other expensive things like computers or travel)

But before you get a loan, you need to know some important information. What are the fees? What is the interest rate? What will your monthly payments be? How long will you have to make payments? Like finding the best checking or savings account, you need to shop to find the best loan for you. You will want to ask experts to help you, people like financial planners or counselors, and loan officers at a bank.

## Reading Check:

Do you understand? Circle yes or no.

1. A car loan is also called a mortgage. yes no
2. A financial counselor is an example of a loan expert. yes no
3. You can get a loan to study at the university. yes no
4. You can use a personal loan to buy a computer. yes no
5. You always have to pay interest on a loan. yes no

## Shopping for a Loan

You are going to practice shopping for a loan by helping Samuel and Miranda find a car loan. Read carefully. You will need to answer some questions about Samuel and Miranda's savings. Read the questions first so you know what information to look for. As you read, you may want to highlight or circle information that will help you answer the questions.

## Samuel and Miranda's Story

Samuel Reyes has been living in the United States for five years. He started working after he had been here for six months. He is 26 years old and got married one year ago. When he was single, Samuel saved an average of $\$ 40$ per month, and was able to save $\$ 1,680$.

He and his wife do not have any children yet. Samuel is a custodian at an office building at night. He works for a company called Clean by Dawn and has been with them for three years. He makes $\$ 8.50$
 an hour, but he doesn't have any benefits. In other words, his company doesn't give him health insurance or any paid days off. His wife, Miranda, is 24 years old. She works part-time as a cashier in an electronics store called Electronics Depot, and she makes $\$ 7.75$ an hour. If Samuel had a car, he could get a custodial position in the school district. He would make $\$ 10.15$ an hour and receive benefits. He needs a car because custodians must travel to different schools when they are first hired.


Samuel and Miranda have been saving money for a down payment on a car or small truck. A down payment is the money you pay to the car dealer when you purchase the car.

The larger the down payment you give, the less you will have to borrow.
Since they have been married, Samuel and Miranda have been putting $\$ 100$ a month for past 12 months into a special savings club to save for the down payment.

Samuel and Miranda decide to use half of Samuel's savings for the down payment in addition to the money they have saved together.

But before they shop for a loan, they need to think about how much they can afford to pay each month. Samuel grosses about $\$ 1,400$ per month, but after taxes and insurance, his take-home pay is approximately $\$ 1,200$. Miranda earns $\$ 950$ per month, but her net pay is only about $\$ 810$.

Samuel and Miranda have the following fixed monthly expenses: rent \$750; gas and electric - \$45; telephone -- \$55; food - \$300; transportation -$\$ 150$; money sent to families $\$ 200$.

They would also like to continue saving at least $\$ 100$ a month to save for a down payment on a house.

Finally, everyone needs to have money available for "rainy days", emergencies or unexpected expenses. ("Rainy days" is an idiom which means hard or difficult times.)

Now, Samuel and Miranda are ready to shop for a loan.


Shopping for a Loan
Lesson 6: Loans
Worksheet 6-3 page 3

As you read, write down information from the story to help you answer the comprehension questions.

| Who | What | How much | Comment |
| :--- | :--- | :--- | :--- |
|  <br> Miranda | Special savings <br> account for down <br> payment | \$100 for one year of <br> marriage (12 <br> months) | \$1200 total |
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## Comprehension Questions

1. How much money have Samuel and Miranda saved together?
2. How much did Samuel save when he was single? $\qquad$
3. Now, Samuel and Miranda have $\qquad$ for a down payment for their car or truck.
4. What do Samuel and Miranda take home in pay each month?
5. What are their fixed expenses each month?
6. If they save $\$ 100$ per month, how much monthly income remains?
7. What are some things that could happen to Samuel and Miranda that would make their money situation more difficult? $\qquad$
$\qquad$
$\qquad$
8. How much do you think they could safely spend on a car payment each month? $\qquad$

## Vocabulary Check: Match the vocabulary with the definition. There is one extra definition.

can afford __a. every month
benefits
b. extra charge
down payment ___
c. bank employee who helps find loans
expense $\qquad$ d. sick leave; vacation leave; medical insurance
fee $\qquad$ e. money you pay immediately when you buy a car or house
gross $\qquad$ f. what you are able to pay
$\qquad$ g. the total amount of your salary before taxes
loan officer $\qquad$ h. the amount you actually receive on your paycheck
monthly $\qquad$ i. the bills you must pay
net $\qquad$ j. the amount of the loan
remain $\qquad$ k. what you earn
spend $\qquad$ I. what is left
m. money you use or pay out

## Which Loan is Best?

## Which loan?

Samuel and Miranda decide that they will need to spend about $\$ 10,000$ to get the car they want. They plan to buy a used car, but they don't want it to be over three years old. They want it to have a warranty because they don't want to worry about repair costs right away. They are looking at four different places for their loan. At their bank, they have three options. Then, they find a loan with a lower interest rate at a local credit union. Next, they find a loan with a low monthly payment on the internet. Finally, they ask the car dealer what he can offer.
California Mutual Bank (Samuel and Miranda's bank)

| Loan <br> $\#$ | Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| A | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 36 | $7.5 \%$ | $\$ 249$ | $\$ 959$ | $\$ 10,959$ |
| B | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 48 | $8.25 \%$ | $\$ 196$ | $\$ 1420$ | $\$ 11,420$ |
| C | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 60 | $8.25 \%$ | $\$ 163$ | $\$ 1790$ | $\$ 11,790$ |

Which loan has the lowest monthly payment?
Which loan has the lowest interest rate?
Which loan has the lowest total cost?
West Coast Federal Credit Union

| Loan <br> $\#$ | Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest $)$ |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| D | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 36 | $6.75 \%$ | $\$ 246$ | $\$ 860$ | $\$ 10,860$ |

What is best about this loan - its interest rate or its monthly payment?
Loans ' $R$ Us Online

| Loan <br> $\#$ | Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $E$ | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 72 | $8.5 \%$ | $\$ 142$ | $\$ 2240$ | $\$ 12,240$ |

What is best about this loan - the monthly payment or the interest rate?

## Joe Friendly Used Cars

| Loan <br> $\#$ | Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| F | $\$ 10,000$ | $\$ 2,000$ | $\$ 8,000$ | 60 | $9.15 \%$ | $\$ 167$ | $\$ 1999$ | $\$ 11,999$ |

What is best about this loan - the monthly payment or the interest rate?

## Answer the following questions about all the loans, $A-F$.

1. Which loan has the lowest monthly payment?
2. Which loan has the highest monthly payment?
3. Which loan has the lowest interest rate?
4. Which loan has the highest interest rate?
5. What is the lowest total cost?
6. What is the highest total cost?
7. How many years is

36 months? $\qquad$
48 months? $\qquad$
60 months? $\qquad$
72 months? $\qquad$
8. Which loans have lower interest rates - shorter loans or longer loans?
9. Which loans have lower monthly payments - shorter loans or longer loans?
10. Discuss which loan you think is best for Samuel and Miranda.

Which one do you recommend? $\qquad$
What are your reasons for choosing this loan?
$\qquad$
$\qquad$
$\qquad$

## Pronunciation Practice

Pronunciation: Practice asking these questions that you will need to ask a loan officer or financial consultant. Stress the words that are underlined.

What's the length of the loan?
What's the interest rate?
What's the interest rate for a 36 month loan? (or 60 , or 72 , etc.)
What will my monthly payment be?
What's the total interest I will pay on the loan?
What is the total cost of the car with interest?
Are there any additional fees?

## Information Gap Warm Up Activity

Ask and answer questions about the loans.
Example. Students ask Teacher: "What is the purchase price of the car?", etc.

Golden State Bank

| Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) | Fees |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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Asking the Right Questions
To the Loan Officer

Lesson 6: Loans
Worksheet 6-6

## Asking the Right Questions of the Loan Officer (Information Gap Activity)

Teacher: ------ Cut Here

## Student A ask Student B

Golden State Bank

| Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) | Fees |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 8,000$ |  | $\$ 5,500$ |  | $7.5 \%$ |  | $\$ 659$ |  | NONE |

Teacher: ------ Cut Here

Student B ask Student A
Golden State Bank

| Purchase <br> Price | Down <br> Payment | Amount <br> Financed | Length <br> of Loan <br> (in <br> months) | Interest <br> Rate | Monthly <br> Payment | Total <br> Interest <br> to be <br> Paid | Total Cost <br> (down <br> payment + <br> principal + <br> interest) | Fees |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$ 2,500$ |  | 36 |  | $\$ 171$ |  | $\$ 8,659$ |  |

## Filling Out a Loan Application

## Loan Application: Fill out the Ioan application for Samuel and Miranda Reyes.

The final step in getting a loan is filling out a loan application. You can find some of the information in the story. Write it down on the application. Then, your teacher will give you the additional information you will need.

## CREDIT APPLICATION

Check $\square$ If you are applying for individual credit in your own name.
Appropriate $\square$ If you are married, complete section B about your spouse.
Box $\quad \square$ If this is an application for joint credit with another person, complete all sections.
Section A. Information Regarding Applicant

| LASTNAME (PRINT) FIRST | MIDDLE INITIAL | $\begin{array}{r} \hline \text { BIRT1 } \\ 5 / 23 \end{array}$ |  |  | AGES OF DEPENDENTS | - MARRIED - UNMARRIED SEPARATED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DRIVER'S LICENSE NUMBER SOCIAL SECURITY NUMBER |  |  |  |  |  |  |
| ADDRESS |  | CITY | STATE | ZIP | HOME PHONE | HOW LONG? YRS MOS |
| PREVIOUS ADDRESS (TO COVER 5 YEARS RESIDENCE) |  | CITY | STATE | ZIP | HOW LONG? YRS MOS | LIVED IN COMMUNITY? |
| PREVIOUS ADDRESS (TO COVER 5 YEARS RESIDENCE) |  | CITY | STATE | ZIP | HOW LONG? | LIVED IN COMMUNITY? |
| OCCUPATION PRESENTEMPLOYER | ADDRESS | CITY | STATE | ZIP | PHONE <br> (619) 230-2013 | HOW LONG? <br> YRS MOS |
| PREVIOUS EMPLOYMENT (TO COVER 5 YEARS) | ADDRESS | CITY | STATE | ZIP | PHONE <br> ( ) | HOW LONG? $\qquad$ |
|  | ADDRESS | CITY | STATE | ZIP | PHONE <br> ( ) | HOW LONG? $\qquad$ |
| NEAREST RELATIVE NOT LIVING WITH APPLICANT | ADDRESS | CITY | STATE | ZIP | $\begin{aligned} & \text { PHONE } \\ & (\quad) \\ & \hline \end{aligned}$ | RELATIONSHIP |

[^0]
## Filling Out a Loan Application Worksheet and Answer Key

## Lesson 6: Loans <br> Worksheet 6-7 page 2

| B. Information regarding Spouse, or Co-Applicant (Use separate sheets if necessary.) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| LASTNAME (PRINT) FIRST INITIAL | $\begin{aligned} & \text { BIRTHDATE } \\ & \text { 12/1/ } \end{aligned}$ |  |  | AGES OF DEPENDENTS | - MARRIED -UNMARRIED SEPARATED |
| DRIVER'S LICENSE NUMBER SOCIAL SECURITY NUMBER |  |  |  |  |  |
| ADDRESS | CITY | STATE | ZIP | HOME PHONE $(\quad)$ | HOW LONG? <br> YRS MOS |
| PREVIOUS ADDRESS (TO COVER 5 YEARS RESIDENCE) | CITY | STATE | ZIP | HOW LONG? | LIVED IN COMMUNITY? |
| PREVIOUS ADDRESS (TO COVER 5 YEARS RESIDENCE) | CITY | STATE | ZIP | HOW LONG? | LIVED IN COMMUNITY? |
| OCCUPATION PRESENTEMPLOYER ADDRESS | CITY | STATE | ZIP | PHONE (858) 672-1900 | HOW LONG? <br> 2 YRS MOS |
| PREVIOUS EMPLOYMENT (TO COVER 5 YEARS) ADDRESS | CITY | STATE | ZIP | PHONE <br> ( ) | HOW LONG? <br> YRS MOS |
| ADDRESS | CITY | STATE | ZIP | PHONE <br> ( ) | HOW LONG? YRS MOS |
| .I+,Iko7u6nibiNEAREST RELATIVE NOT LIVING WITH APPLICANT ZIP | ADDRESS | CITY | STATE | PHONE <br> ( ) | RELATIONSHIP |

INCOME: Joint Applicant's gross monthly income from employment $\qquad$ . $\$$
Alimony, child support, or separate income (need not be revealed if you do not wish to have it considered as a basis for repaying this obligation)...................................................................................... $\$$
...
Amount of other monthly income and source(s)...................................................................... $\$$
TOTAL MONTHLY INCOME
. $\$$ $\qquad$

SECTION C. Asset and Debt Information: List all debts including Alimony, Child Support, Separate Maintenance (Use a separate page if necessary.)

| LANDLORD OR MORTGAGE HOLDER ADDRESS  <br> OWN J.C. Park 4915 Bates Road | MORTGAGE BALANCE | PAYMENT OR RENT |
| :---: | :---: | :---: |
| DATE HOME PURCHASED MARKET VALUE | $2^{\mathrm{ND}}$ MORTGAGE AMOUNT | PAYMENT |
| TYPE OF CREDIT COMPANY NAME ACCOUNTNO. | BALANCE | MONTHLY PAYMENTS |
| TYPE OF CREDIT COMPANY NAME ACCOUNTNO. | BALANCE | MONTHLY PAYMENT |
| TYPE OF CREDIT COMPANY NAME ACCOUNTNO. | BALANCE | MONTHLY PAYMENT |
| PRESENT VEHICLE FINANCED BY ACCOUNTNO. | BALANCE | MONTHLY PAYMENT |
| BANK REFERENCE ACCOUNTNUMBER | BRANCH <br> _ CHECKING <br> _ SAVINGS | BALANCE |

## Filling Out a Loan Application Worksheet and Answer Key

## Lesson 6: Loans

Worksheet 6-7 page 3

| HAVE YOU EVER HAD ANY PROPERTY REPOSSESSED? $\qquad$ <br> _ YES $\qquad$ NO | DO YOU HAVE ANY LAWSUITS PENDING AGAINSTYOU? $\qquad$ YES $\qquad$ NO | HAVE YOU EVER FILED BANKRUPTCY? $\qquad$ YES $\qquad$ NO |
| :---: | :---: | :---: |
| PERSONAL FRIENDS KNOWN OVER ONE YEAR ADDRESS 1. 2. | ZIP | PHONE |

INSURANCE - IF YOU WISH TO APPLY FOR VEHICLE INSURANCE IN CONNECTION WITH THIS CREDIT APPLICA TION, COMPLETE THE FOLLOWING:

| PREVIOUS INSURANCE CO. OR AGENT PHONE | WHERE WILL VEHICLE BE GARAGED? | POLICY NO. |
| :---: | :---: | :---: |
| HAS YOUR INSURANCE EVER BEEN CANCELED BY ANY COMPANY? $\qquad$ _ YES $\qquad$ NO | IF YES, WHY? | NO. OF INSURANCE LOSSES IN PAST 5 YEARS $\qquad$ <br> TOTAL AMOUNT OF LOSSES <br> \$ $\qquad$ |

I, the undersigned make the above representations, which are certified correct, for the purpose of securing credit.
$X$
Applicant's Signature

X
Co-Applicant's Signature

## Filling Out a Loan Application Worksheet and Answer Key

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## Loan Application Answer Key

## Loan Application

In order to fill out the form for Sam and Miranda, students can locate the following information in the readings and activities in this lesson:

## Section A

Applicant

| Last name: | Reyes |
| :--- | :--- |
| First name: | Samuel |
| Status: | married |
| Birth date: | Story states he is 26 years old. Students can figure year. |
| Occupation: | custodian |
| Present Employer: | Clean By Dawn for 3 |
| years Total Monthly Income: | $\$ 1400$ |

Section B
Spouse or Co-Applicant

| Last name: |  | Reyes |
| :--- | :--- | :--- |
| First name: |  | Miranda |
| Occupation: |  | cashier |
| Present Employer: |  | Electronics Depot |
| Income: |  | $\$ 950$ |

Section C
Assets and Debts

| Rent: | $\$ 750$ |
| :--- | :--- |
| Bank: | California Mutual Bank, checking and savings |
| Balance: | $\$ 2040$ |

Students can sign for Sam and Miranda.
If you would like, you can also dictate additional information (part or all) to students.

## Section A

Driver's License Number N9482776
Soc. Sec. Number:
Address:
660-25-9711
4019 Logan Ave.
\#14 San Diego,
CA 92113
Samuel has lived there for 5 years.
Phone Number:
Previous Employer:
619-264-5995
Number 1 Cleaners
Section B
No driver's license
Soc. Sec. Number: 699-11-0407
No previous employment
Nearest Relative:
His phone number is
Miranda's brother Jose Garcia lives in San Diego. 619-640-9782.
Section C
No home purchased.

| Credit: | Credit Card -- Sears |
| :--- | :--- |
|  | No Balance |
| Account Number: | 1010-5556-9321-0003 |
| No property repossessed; | No lawsuits; No Bankruptcy. |
| Personal Friends: | Mike Johnson, San Diego, 92104, 619-280-5953 |
|  | Cruz Castro, San Diego, 92093, 858-534-8224 |


[^0]:    INCOME: Applicant's gross monthly income from employment
    . $\$$
    Alimony, child support, or separate income (need not be revealed if you do not wish to have it considered as a basis for repaying this obligation.

    Amount of other monthly income and source(s).................................................................... $\$$
     $\qquad$

