



USAID-COMPETE /AGMARK FIELD TRIP REPORT FORM

Name(s)	NGWALLA, Steven O.		
Travel to	Mwanza, Bunda Musoma, and Sirari-Tanzania	Project - ATAB	Agrodealer Trade Across Borders (ATAB)
Purpose of Trip	<p>To plan the commencement and inception of ATAB Project in Tanzania; and to Engage with/Sensitize relevant Stakeholders on facilitating Cross-Border Cereals Trading.</p> <p>Meeting and sensitizing various stakeholders, grain traders, Agrodealers, Government officials and Custom Officers on the ATAB project.</p> <p>- Laying the ground for conducting Output Marketing training in Musoma.</p> <p>-Opportunity to Understand the cereals growing and trading situation in the Lake Region of Tanzania.</p>		
Trip Duration	From (05/06/2012)		To (09/06/2012)

1. Findings *(Write the activities done by date / Places visited)*

Date	Activity
05-06-12	<p>1. In the company of Rose Wanyiri (ATAB Project Coordinator at AGMARK); made a visit to Mwanza, Tanzania and briefed the following persons on objectives of ATAB Project:</p> <ul style="list-style-type: none"> ▪ Benezeth Kamihanda - of Community Resources Development Organization (CRDO) Mwanza, who we subsequently offered a Short-Term Technical Consultancy Assignment to assist in identifying potential stakeholders and beneficiaries, make appointments, and arrange logistics for conducting output marketing training aimed at facilitating cereals trading from the Lake Region of Tanzania. ▪ Cllr. Manasseh Onyango Okore-Councillor for Kurujare Ward and an Agrodealer in Karukekere, in Bunda District, who organised for hire of Transport and Hotel accommodation logistics for the AGMARK Team

<p>06-06-12</p>	<p>2. Made a courtesy call on the Mwanza Regional Agricultural Officer Mr. Ndaru Kuruijira.</p> <ul style="list-style-type: none"> ▪ Made a courtesy call on the Mwanza Regional Trade Officer Mrs. Christine F. Owenya. ▪ Visited various grain traders in Mwanza Town including Mr. Peter Chacha, Mr. Egesa Warioba, Mr. Selemani Hamisi Saidi and Mr. Laurent Bachunga.
<p>07-06-12</p>	<p>3. Travelled by road to Bunda in the morning.</p> <ul style="list-style-type: none"> ▪ Made a courtesy call on the District Commissioner Bunda District, Mr. Joshua Mirumbe. The team briefed him on the ATAB project. The DC was particularly excited at the opportunity for his district to be involved in the project and was grateful for the endeavor and pointed out the need to have farmers trained well on use of productivity enhancing agricultural inputs, proper agronomic practices and post-harvest grain handling in order to increase production as Bunda had appropriate climatic conditions and abundant land for increased food production. ▪ Made a courtesy call on the District Crop Officer Ms. Gladys Balisimaki Shija who we briefed on the ATAB Project. ▪ Proceeded on to Musoma Town. ▪ Made a courtesy call on the Musoma District Agricultural and Livestock Development Officer Mr. Mjema Mweja, who was briefed on the objectives of ATAB and solicited his support and assistance in identifying potential beneficiaries among existing Agrodealers/grain traders. On his part Mr. Mjema acknowledged that farmers in the district had faced challenges in marketing of grains. He was of the opinion that farmers still had maize from the previous harvests during the past two seasons due to lack of market and uncoordinated and restrictive grain trade policies. ▪ Visited and checked out various hotels as potential venues for conducting training in Musoma Town.
<p>08-06-12</p>	<p>4. Travelled to Sirari border point with Kenya.</p> <ul style="list-style-type: none"> ▪ Visited with the border-post Customs Officer at the Sirari border point Mr. Ben and his deputy Mr. Ninga. The team briefed him on the ATAB project and also made a request for a facilitator to handle the topic on Grain export and Import regulations, customs declaration and procedures during the forthcoming training which he agreed to facilitate. He explained to the AGMARK team the existing situation concerning grain trading across the Tanzanian border. ▪ Made a courtesy call on Ministry of Agriculture - Plant Health Inspectorate Services Officer, border-point, Mr. Zephania Kija and the Tanzanian Food and Drugs Authority (TFDA) Officer, Mr. Donald

	<p>Mkonyi. The two briefed us on the various certificates required for grain trading across borders, which included;</p> <ul style="list-style-type: none"> ○ TFDA export permit ○ Plant Health Inspectorate Services Certificate ○ Kibali cha Kusafirisha Mazao Kwenda Nje ya Nchi from (MAFCs) ○ Certificate of Origin issued by the Chamber of Commerce ○ Tanzania Revenue Authority (TRA) Outward Report <p>At the conclusion of this trip the team Travelled back to Mwanza</p>
09-06-12	<p>Discussed the finer details of the STTA with Ben Kamihanda. Traveled back to Nairobi Kenya by Precision Air Flight at 19:30 hours.</p>

2. Challenges Encountered *(Provide brief comments on the challenges encountered)*

Having arrived in Mwanza, Tanzania to familiarize with key stakeholders in the Agricultural Sector in the Lake Victoria region for the conduct of our Agrodealer Cereal Trading across Borders (ATAB) project at short notice, engaging Mr. Benezeth Kamihanda (who had prior valuable experience working with Agrodealers under the CNFA/TAGMARK project) afforded us an opportunity to make valuable contacts. No significant challenges were encountered during this trip.

3. Recommendation *(Give your input on way forward)*

- Absence or lack of harmonized regulations on cross border cereals trading requirements among East African countries as well as different and varying interpretations of existing policies among the various arms of government in Tanzania remains a challenge to grain traders.
- Our inquiries with regard to these requirements for one to trade across border from the Trade Office, MAFSCs, PHIS and the Provincial administration yielded conflicting responses.
- In this very confusing environment, the traders and farmers who have surpluses to dispose of in neighboring countries cannot trade competitively. This naturally leads to accumulations of grain surpluses among the farmers going as far back as two seasons due to lack of markets.
- The need to harmonise cereals trading regulations within East Africa in the spirit of the East African Community Common Market is critical.
- The Lake Region of Tanzania has great potential for enhanced food production if productivity enhancing farm inputs can be made available to smallholder farmers through the medium of Agrodealers.

- Most agricultural produce traders lack sufficient capital with which to carry out business and access to appropriate credit is limiting. This invariably places severe constraints on the volumes that the traders can engage in profitably, especially if they were to target major value-chain drivers in the marketplace.
- Reliable market information particularly focusing on market availability, standards and agricultural produce prices could significantly improve trading in cereals in the region; and thereby facilitate farmer interest in using productivity enhancing inputs and services to increase production. At the moment, existing conditions act as a major disincentive to farmers to increase production beyond consumption requirements.

4. Key Contacts during trip (Provide list (including names, Tel, address) of contacts made i.e. Key farmers/Agrodealers, Implementing Agencies, Partners, e.t.c)

No.	NAME	ORGANIZATION/ TITLE	TEL. No.	EMAIL
1.	Mr. Benezeth Kamihanda	Community Resources Development Organization-STTA Consultant	+255 754 524007 +255 784 524007	benkamihanda@yahoo.com
2.	Cllr. Manasseh O. Okore	Councillor, Kurujare Ward, Bunda District	+255 787 055 881	
3.	Mr. Ndaru Kuruijira	Regional Agricultural Officer	+255 755 017 999	
4.	Christina F. Owenya	Regional Trade Officer	+255 686 593 096	christinaowenya2@yahoo.com
5.	Mr. Peter M. Chacha	Grain Trader	+255 784 931 771 +255 764 761 310	ngategirestella@yahoo.com
6.	Mr. Egesa Warioba	Grain Trader	+255 767 510 269	
7.	Mr. Selemani Hamisi Saidi	Grain Trader	+255 767 685 880	
8.	Mr. Laurent Bachunga	Grain Trader	+255 759 961 175	
9.	Madam Balisimaki Shija	District Crop Officer Bunda	+255 755 544 337	
10.	Mr. Aristariko L. Chibhunu	District Agricultural & Livestock Development Officer, Bunda District	+255 784 444 098	
11.	Mr. Zephania Kija	Plant Health Inspectorate Services – Sirari border point	+255 655 292 028	kkibipi@gmail.com
12.	Mr. Donald Mkonyi	Tanzania Food and Drugs Authority	+255 282 500 733 +255 685 888 888	mkonyi77@yahoo.uk
13.	Mr. Ninga	Deputy Customs Officer-Sirari	+255 784 895 540	
14.	Mr. Ben Kalamesi	Head of Customs Sirari Border	+255 777 340 000	kalamesi@hotmail.com