

# Commercial mortgage application form

# **Submission details**

To enable us to issue you with 'an indicative offer' we will require the following documents to be submitted:-

'INDICATIVE OFFER' REQUIREMENTS End	losed
Fully completed and signed application form	
12 months mortgage history on all secured personal and business borrowings  Acceptable evidence – credit search payment profile within insight or lenders statements or bank statements clearly showing the lender details alongside the debit. This is valid for 3 months from the date of the last proved payment.	
If the commercial property is currently tenanted, evidence of conduct in the form of 12 months bank statements and a copy of the tenancy agreement	
3 months business and personal bank statements The last three months business and personal current account statements for all borrowers/guarantors.	
Internet statements are not acceptable.	
Copies of documents must be certified by a professional person, i.e. a UK lawyer, banker, an authorised financial intermediary or broker, accountant, post master/sub post master as 'original seen' and the date	
Full income proof	
Refinance Latest accounts completed by a qualified accountant; (if over 6 months old management accounts may be required), a business valuation appraisal report; an accountant's verification of income; a SA302 and proof of tax paid; last 3 months payslips and P60	
Purchase Vendor accounts or a business valuation appraisal report or if the purchase of the property is for expansion of an existing business own latest accounts.	
A business plan and cv will be required on all new business purchases	
Investment Market rent as confirmed by the surveyor.	
If the property is currently tenanted, evidence of current passing rent in the form of tenancy agreements and evidence of rental paid in the form of bank statements	
1. INTERMEDIARY SECTION	
Company name Contact name	
Partner ID Telephone number	
Email address	
Linai address	
The information in this form will be used to provide a decision in principle for a commercial mortgage. Please allow up to 3 days for a respissue of an offer of finance is subject to receipt of a full application, supplementary forms, satisfactory valuation, status and acceptance.	oonse. The
Please complete each section in BLOCK CAPITALS. Where a question does not apply, please state N/A or None.	
2. MORTGAGE DETAILS	
Application type	
Individual Ltd Company Sole trader Amount of loan (£)	
Partnership LLP Mortgage/repayment term years	
Purpose of mortgage Purchase Refinance Refinance & capital raising Capital raising Transfer of equity	
How will the funds be used? (A detailed breakdown is required. If improvements to the property are being made from the proceeds of this advance we v sight of all estimates, planning permissions etc)	vill require
I/we, the undersigned, declare that this loan is wholly or predominantly for the Yes No purposes of a business carried on, or intended to be carried on, by me/us	
Product Occupier Investor Facility 3 year 5 year 10 year Term Part Capital C&I Options	IO 🗌

1

# 3. PERSONAL DETAILS If there are more than 2 Borrowers/Guarantors, please complete a separate application form. Applications in the name of a Ltd Company will require all director(s) with shareholding of at least 20% to provide a personal guarantee. **Borrower/Guarantor 2** Borrower/Guarantor 1 Mr Mrs Ms Miss Other Mr Mrs Ms Miss Other First name First name Middle name(s) Middle name(s) Surname Surname Date of birth Date of birth Nationality Nationality Marital status Marital status Permanent residential address Permanent residential address Years at this address months Years at this address months years years Owner $\square$ Tenant $\square$ With relations/friends $\square$ Residential status Residential status Owner Tenant With relations/friends No 🗌 No 🗌 Do you have a mortgage/ Do you have a mortgage/ loan on this property? loan on this property? Mortgagee Mortgagee Mortgage balance (£) Mortgage balance (£) Mortgage payment (£) Mortgage payment (£) Previous address if less than 3 years Previous address if less than 3 years Home tel no Home tel no Business/work tel no Business/work tel no Mobile no Mobile no Email address Email address Home Business Mobile Email Home Business Mobile Email Please indicate how you Please indicate how you would like to be contacted? would like to be contacted? **Employment status** Employed (part time) Retired Unemployed Employed (part time) Retired Unemployed

4. PERSONAL INCOME & EXPENDITURE			
Completion of this section is mandatory for all Borrowers/Guarantors  4a. Annual income			
Borrower/Guarantor 1	Borrower/Guarantor 2		
Annual salary/drawings (£)	Annual salary/drawings (£)		
Regular dividend/bonus (£)	Regular dividend/bonus (£)		
Rental income (£)	Rental income (£)		
Other income (f)	Other income (£)		
(please confirm full details in the additional information section in this form).	(please confirm full details in the additional information section in this form).		
Total gross annual income (£)	Total gross annual income (£)		
<b>4b. Personal monthly expenditure</b> Please note that if the Borrowers/Guarantors all reside at the same addre	ss, please complete the information in Borrower/Guarantor 1 section only.		
Borrower/Guarantor 1	Borrower/Guarantor 2		
Residential mortgage/rent payment (£)	Residential mortgage/rent payment (£)		
Name of lender	Name of lender		
Other mortgage payments (£)	Other mortgage payments (£)		
Bank loans (£)	Bank loans (£)		
Other loans/hire purchase (£)	Other loans/hire purchase (£)		
Credit/charge/store card (£)	Credit/charge/store card (£)		
Council tax (f)	Council tax (f)		
Home & life insurance policies (£)	Home & life insurance policies (£)		
Electricity/gas/water/telephone (£)	Electricity/gas/water/telephone (£)		
Car/travel expenses (£)	Car/travel expenses (f)		
Other regular expenses (£)	Other regular expenses (£)		
Total monthly expenditure (£)	Total monthly expenditure (£)		
Disposable monthly income (£) (total income less total expenditure)	Disposable monthly income (£) (total income less total expenditure)		

# 5. PERSONAL ASSETS & LIABILITIES Please note that if the Borrowers/Guarantors reside at the same address, please complete the information in Borrower/Guarantor 1 section only but complete it in relation to the assets and liabilities of <u>all</u> Borrowers/Guarantors. **Borrower/Guarantor 1** Liabilities Assets Home residence value (£) Home mortgage balance (£) Other properties value (f) Other properties balances (f) Bank loans/overdrafts (£) Cash resources (f) (bank, building society/cash) Stocks & shares (£) Other loans/HP balance (£) Endowment/life policies (£) Credit/charge/store (£) (estimated surrender values) (balances) Guarantees (£) Other investments (£) Other assets (£) Other liabilities (£) Total liabilities (£) Total assets (£) Total net worth (£) (assets less liabilities)

### **Borrower/Guarantor 2** Liabilities **Assets** Home residence value (f) Home mortgage balance (f) Other properties value (f) Other properties balances (f) Bank loans/overdrafts (£) Cash resources (f) (bank, building Society/cash) Stocks & shares (£) Other loans/HP balance (£) Endowment/life policies (£) Credit/charge/store (£) (estimated surrender values) (balances) Other investments (£) Guarantees (£) Other assets (£) Other Liabilities (£) Total assets (£) Total liabilities (£) Total net worth (£) (assets less liabilities)

6. PERSONAL FINANCIAL HISTORY					
Borrower/Guarantor 1			Borrower/Guarantor 2		
Have you ever;			Have you ever;		
Been bankrupt?	Yes	No 🗌	Been bankrupt?	Yes	No 🗌
Failed to keep up repayments on a mortgage, credit card or other financial arrangement?	Yes	No 🗌	Failed to keep up repayments on a mortgage, credit card or other financial arrangement?	Yes	No 🗌
Had a court order for debt registered against you?	Yes	No 🗆	Had a court order for debt registered against you?	Yes	No 🗌
Been subject to an Individual Voluntary Arrangement (IVA)?	Yes	No 🗌	Been subject to an Individual Voluntary Arrangement (IVA)?	Yes	No 🗌
If yes to any of the above questions please pro	vide full detai	ls in the addit	ional information section in this form		

7. BUSINESS DETAILS				
Business type Sole trader Pa	artnership 🔲 LLP 🔲 Limited Co	mpany Date of incorporation/e	stablished	
Limited company name				
Trading/business name		Registered name if different		
Business trading address		from trading/business name Company registration number		
business trading address				
		VAT number		
Telephone number		Business website address		
Nature of business (eg - retail, pub)		Number of employees		
Borrower/Guarantor 1		Borrower/Guarantor 2		
Are you actively involved in	Yes No No	Are you actively involved in	Yes No	
running the business?		running the business?	Charles D. O D	
What is your role in Director the business Partner	Shareholder Owner Salaried	What is your role in Director the business Partner	Shareholder Owner Salaried	
Please describe your main activities	in the business	Please describe your main activities in	the business	
How much of the business do you o	wn?	How much of the business do you ow	n?	
How long have you worked in this b		How long have you worked in this bus	siness?	
What experience do you have in this	s sector?	What experience do you have in this s	sector?	
Have you succession plans in place?	Yes No If yes, ple	ease provide full details in the 'addition	al information' section in this form	
Have you any insurances in place to protect key directors/staff?	this box i	can obtain a quotation for you. Please f you would not like to receive a quotat	ion	
Please provide details of any employ	yment outside this business	Please provide details of any employn	nent outside this business	
Name of employer  Job title		Name of employer  Job title		
Will this employment continue?	Yes L No L	Will this employment continue?	Yes No No	
	8. BUSINESS FINAN	ICIAL INFORMATION		
Do you have trading accounts	Yes No No	Can up to date management	Yes No No	
for the business? Breakdown of accounts		accounts be provided?		
	_		* A 15	
Year	Turnover	Gross profit	* Adjusted net profit	
	(£)	(£)	(£)	
	(£)	(£)	(£)	
12 months projections	(£)	(£)	(£)	
(*net profit + depreciation + existing mo	rtgage interest + rent if currently tenanted	- drawings)		
If you do not have trading accounts you evidence ability to service the le		SA302 Employme	nt Business appraisal valation	
Supporting information - please sub Has the business ever	omit 3 months business and personal b	pank statements		
Made a composition with creditors of a debt in full settlement including a Co		Yes No No		
Had a property repossessed?		Yes No No		
Had a court order for debt registere	ed against it?	Yes No No		
Failed to keep up repayments on a credit card or other financial arrange		Yes No No		
		dditional information section in this fo	orm	

9. PRINCIPAL SECURITY DETAILS					
Property address		Description of property			
Current use		Intended use on completion			
Estimated value (£)					
Most recent valuation (£)		Date	Please submit	t a copy if available	
Tenure Freehold Feu	hold Leasehold	If leasehold, please give Unexpired term			
Title number		Ground rent (£)		p.a.	
Name of contact at property to arrang access for valuation purposes	ge	Contact telephone numbers			
Is the property currently registered for VAT?	Yes No No	If no, do you intend to register the property for VAT?	Yes	No 🗌	
_		this property together with an explana	tion of the basi	s upon which they	
Name of occupier	Date of birth	Relationship to applicant(s)	Basis upon wh	ich they occupy	
Any occupier not party to this mortga Please note that we may also insist th		enancy agreement will need to sign an legal advice.	'occupier waiv	er'.	
Will you or a related person (spouse, grandparent) dwell or intend to dwell			Yes	No 🗆	
If yes, does this part exceed 40% of the	ne total security area?		Yes	No 🗆	
On completion is  Owner occupied Investment Part owner occupied/part investment If yes, please complete Section 9a & 9b below  If yes, please complete Section 9a & 9b below  If yes, please complete Section 9a & 9b below					
If you are purchasing the property p	please complete this section				
Purchase price (f)		Current value (£)			
Deposit (to include stamp duty, legal fees etc) (£)					
Source of deposit monies Gift/fan Related		_	er borrowing (£	)	
If the deposit monies are being raised from a related sale please confirm the address of the property and the anticipated completion date.  If 'other' please confirm the details					
Have you discussed with your account to claiming your full entitlement to Ca			Yes	No 🗆	
If no, would you be interested in finding	ng out more about how Capital Allov	vances could save you tax?	Yes	No 🗆	
If you already own the property ple	ase complete this section				
Date property purchased		Price paid (£)			
Was the property acquired from an un	related party at full market value		Yes	No 🗌	
Name of current lender		Mortgage account number			
Arrears in last 12 months		Outstanding mortgage amount (£)			
Are there any other charges secured against the property (e.g overdraft)?	Yes No	If yes please give details in additiona	l information se	ction	

7. FRINCIPAL SECON	TY DETAILS CONTINUED		
9a Investment details			
This section is only to be completed if the property or part of the property is or will be let on completion			
Is the property currently let? Yes No If yes, pl	ease forward a copy of all tenancy agreements with this application		
If yes, how many commercial tenants will there be?	How many residential tenants will there be?		
Current to	nancy details		
Tenant 1	Tenant 2		
Current annual rent (£)	Current annual rent (£)		
Commencement date	Commencement date		
Term	Term		
Tenancy type	Tenancy type		
Name of tenant	Name of tenant		
Tenant 3  Current annual rent (f)	Tenant 4 Current annual rent (£)		
Commencement date	Commencement date		
Term	Term		
Tenancy type	Tenancy type		
Name of tenant	Name of tenant		
How long have you been letting property?	How many properties do you currently own?		
	Please complete supplementary schedule of investment properties confirming portfolio details		
Do you manage the properties? Yes No	If no, please give the name and address of the management company		
If the property is part let and part owner occupied, please state which area is let and owner occupied	CECUDITY DETAILS		
10. ADDITIONAL	SECURITY DETAILS		
Property address	Description of property		
Name of contact at property to arrange			
	Contact telephone numbers		
access for valuation purposes  Is this property  Owner occupied  Tenanted	Contact telephone numbers		
access for valuation purposes	Contact telephone numbers  If leasehold, please give Unexpired term		
access for valuation purposes  Is this property  Owner occupied  Tenanted	If leasehold, please give		
access for valuation purposes  Is this property  Owner occupied  Tenanted  Tenure  Freehold  Feuhold  Leasehold	If leasehold, please give Unexpired term		
access for valuation purposes  Is this property Owner occupied Tenanted  Tenure Freehold Feuhold Leasehold  Title number	If leasehold, please give Unexpired term  Ground rent (f) p.a.		
access for valuation purposes  Is this property Owner occupied Tenanted  Tenure Freehold Feuhold Leasehold  Title number  Date property purchased	If leasehold, please give Unexpired term Ground rent (£) p.a.  Price paid (£)		
access for valuation purposes  Is this property Owner occupied Tenanted  Tenure Freehold Feuhold Leasehold  Title number  Date property purchased  Estimated value (£)	If leasehold, please give Unexpired term Ground rent (£) p.a.  Price paid (£)  Outstanding mortgage amount (£)		
access for valuation purposes  Is this property Owner occupied Tenanted  Tenure Freehold Feuhold Leasehold  Title number  Date property purchased  Estimated value (f)  Name of current lender  Are there any other charges secured against the property (e.g overdraft)?  Confirmation of the identity of anyone aged 17 or above who will occupy	If leasehold, please give Unexpired term  Ground rent (f) p.a.  Price paid (f)  Outstanding mortgage amount (f)  Mortgage account number  If yes please give details in additional information section  this property together with an explanation of the basis upon which they		
access for valuation purposes  Is this property	If leasehold, please give Unexpired term  Ground rent (f) p.a.  Price paid (f)  Outstanding mortgage amount (f)  Mortgage account number  If yes please give details in additional information section  this property together with an explanation of the basis upon which they cation)		
access for valuation purposes  Is this property	If leasehold, please give Unexpired term  Ground rent (f) p.a.  Price paid (f)  Outstanding mortgage amount (f)  Mortgage account number  If yes please give details in additional information section  this property together with an explanation of the basis upon which they		

11. ADDITIONAL INFORMATION CONTINUED
Additonal details referred to in the relevant sections of this form to be included below in support of your application

	12. BUILDING	S INSURANCE
us. The buildings sum assure		d would request that you forward a valid buildings insurance schedule to t value given by the surveyor. Please note that completion cannot take arge
	rance is arranged through us but we can obt this box if you would <b>not</b> like to receive a qu	
	13. SOLICIT	ORS DETAILS
Solicitors must be registered	with the Law Society	
Purchase applications	You will be required to instruct your own so	olicitors
Refinance applications	You have the option to proceed with or wit your own solicitors in certain circumstances	hout solicitors however, we do reserve the right to insist that you instruct
Name of firm		Telephone number
Contact name		Fax number
Address		Email address
	14. BROKER FI	EE DEDUCTION
By signing this declaration yo be deducted from the mortga		ee detailed below direct to your broker on completion. The broker fee will
Broker name		Signed on behalf of all borrowers
A fee amounting to (£)		Date
		Print name
You understand that if your b	roker is not the intermediary who submitted	the application to Whiteaway Laidlaw Bank (the 'submitting
not a condition of the advanc	e that any broker fees are payable and any b	ary for onward distribution to your broker. You also understand that it is roker fee is a matter for agreement between you and your broker. Your
broker will be acting as your a	agent.	
Marie La III De la III		MENT DECLARATION
Whiteaway Laidlaw Bank will and telephone number for us		rveyors to value the security property(ies). Please provide a contact name
Name of contact		Best contact number
		within work hours
16, 1	NSTRUCTIONS TO YOUR BANK OR B	UILDING SOCIETY TO PAY DIRECT DEBITS
Name of account holder(s)		Name & full postal address of your bank/building society
Account number		
Account number		

# Name of account holder(s) Name & full postal address of your bank/building society Account number Sort code Please pay Whiteaway Laidlaw Bank Direct Debits from the account detailed on this instruction subject to the safeguards assured by the direct debit guarantee. I, the customer, understand that this instruction may remain with Whiteaway Laidlaw Bank and, if so, details may be passed electronically to my Bank/Building Society

### 17. DECLARATION

# **Declaration**

# **USE OF YOUR INFORMATION**

To administer and service this application and any mortgage advance that may be made by any company within the Whiteaway Laidlaw Bank (WLB) group and for related purposes WLB may obtain, use and process personal data on you and the individuals named in this form and transfer such data to our group companies, professional advisers, third party mortgage service and administration companies and our group funders and their professional representatives. If you have asked for a buildings and/or life insurance quote then WLB Buildings and Protection Limited will pass your personal data to insurers. Such data may include "sensitive personal data", as defined by the Data Protection Act 1998.

You consent to disclosure by WLB of any confidential information (whether financial or otherwise) to any person who may be asked to provide any security or guarantee for the mortgage or their legal adviser. You agree to WLB discussing the progress of this application (and any associated matters) with, and to sending copies of any correspondence to, your Intermediary and our professional advisers.

It is important that you provide accurate information. WLB will search records relating to you at credit reference agencies ("your records"). They will add details of our search and your application to your records and this will be seen by other organisations that make searches.

If false or inaccurate information is provided and fraud is identified, details will be passed to fraud prevention agencies. Law enforcement agencies may access and use this information.

We and other organisations may also access and use this information to prevent fraud and money laundering, for example, when:

- Checking details on applications for credit and credit related or other facilities
- Managing credit and credit related accounts or facilities
- Recovering debt
- · Checking details on proposals and claims for all types of insurance
- Checking details of job applicants and employees

Please telephone WLB on 01277 751 110 if you want to receive details of the relevant fraud prevention agencies. You have a legal right to these details.

We and other organisations may access and use from other countries the information recorded by fraud prevention agencies.

WLB, the credit reference agencies and the fraud prevention agencies will also use your records for statistical analysis about credit, insurance and fraud. WLB may also use information about you to carry out market research.

You have a right to receive a copy of the information WLB holds about you if you request it in writing. A fee will be payable.

# DECLARATION

I/We, the undersigned, declare that the replies to the questions contained herein are true and complete in every respect to the best of my/our belief and I/We understand that they will be relied upon by, and may form the basis of any contract between, the applicant(s) and the WLB group company making the advance.

Signature of borrower/guarantor 1	Signature of borrower/guarantor 2
Date	Date
PRINT NAME	PRINT NAME
Where borrower is a Ltd Company or partnership	
Capacity	Capacity

To enable us to issue you with a 'formal offer' in addition to the indicative offer documents the following will be required:-

FORMAL OFFER REQUIREMENTS	
Valuation report To be instructed by Whiteaway Laidlaw Bank upon payment of fee from the borrower. Business valuation appraisals on public houses, bars, hotels, guesthouses, bed and breakfast with a restaurant or public bar or 6 or more letting rooms, new business purchases or where accounts are not available. Any specialist reports and estimates recommended by the surveyor	
Signature identification Acceptable evidence – current signed passport, current full driving licence, current and signed national identity card, current shotgun/firearms certificate. Copies of documents must be certified by a professional person, i.e. a UK lawyer, banker, an authorised financial intermediary or broker, accountant, post master/sub post master as 'original seen' and the date	
Proof of residency  If 3 years residency cannot be proved from the voters roll check on the credit search, alternative proof must be provided in the form of utility bills for the years not shown.  Copies of documents must be certified by a professional person, i.e. a UK lawyer, banker, an authorised financial intermediary or broker, accountant, post master/sub post master as 'original seen' and the date	
Client telephone interview All borrowers/guarantors will be interviewed over the telephone in order for the details of the proposal to be discussed in full	
Licences (if relevant)  If the property sells alcohol such as restaurants, off licences, guest houses or public houses, a copy of the premises licence will be required.  If a property is used as a children's day nursery a copy of an applicable OFSTED approval certificate is required.  A property in multiple occupation (HMO), planning approval and or an appropriate licence is required	
Proof of deposit (purchases only)  Evidence to cover the difference between the loan amount and purchase price, legal fees and stamp duty in the form of bank statements if monies are from own funds. If the monies are from a related sale, confirmation from solicitors	
Occupier waivers (if relevant)  Anyone aged 17 or over, residing in the property on or after completion and not party to the mortgage (other than tenants), will be required to sign an occupier waiver form	
Minutes of board meeting (limited companies only)	

To following items are to be submitted prior to 'completion':-

'COMPLETION' REQUIREMENTS	
Signed formal offer letter Original signed by all borrowers/guarantors Commitment fee cheque/debit card payment	
Signed legal charge Original signed and witnessed by all borrowers/guarantors	
Buildings insurance schedule Required on all properties taken as security The buildings sum assured must be for the full reinstatement value as recommended by the surveyor	
Redemption statements (refinances only)	
Independent legal advice certificate (if required)	
Legal conditions precedent	

Please note that the above criteria is for guidance only and is subject to change. All applications are subject to status and acceptance.



# Commercial mortgage application form

**t:** 01277 751 111 **f:** 01277 751 145

e: brokerenquiries@whiteawaylaidlawbank.co.uk