



**GLAZE TRADING INDIA PRIVATE LIMITED**  
 HO. : A1/24, Main Najafgarh Road, Janakpuri, N. Delhi-58  
 Tel : 011- 46277200, 45602164, 41582231 Fax : 011-41582228  
 www.globalglaze.com

ID No.

Branch / Franchisee Name & Address Stamp with TIN & PIN No.

**BLUE COPY : To be handed over to Glaze Trading India Pvt. Ltd.**  
**GREEN COPY : To be retained by Branch/Franchisee**  
**RED COPY : To be retained by Applicant**

**APPLICATION FORM**

**Applicant Description/ आवेदक का विवरण** Please fill in English. Applicant(s) should be 18 years of age or above. All sections in blue colour are mandatory. The application form shall not be accepted without complete information & documents

Kindly give the entity name formed solely for Glaze Business /रलेज बिजनेस के लिए बनाई गई कम्पनी का नाम लिखें।

**Name of the Main Applicant / मुख्य आवेदक का नाम**

**Name of the Co-Applciant/ सह-आवेदक का नाम**

**Main Applicant-Date of Birth / मुख्य-आवेदक की जन्म तिथि**

**Age/आयु**

**Gender/लिंग**

**Occupation/ व्यवसाय**

**Co-Applciant -Date of Birth / सह-आवेदक की जन्म तिथि**

**Age/आयु**

**Gender/लिंग**

**Occupation/ व्यवसाय**

**Mailing Address**

**Mailing Address/ Locality**

**City / Town / Village**

**Post office**

**District**

**PIN Code**

**Residence Telephone (with STD Code)**

**Office Telephone (with STD Code)**

**Mobile**

**E-mail address:**

**PAN no. Holding/पैन नं.**

**Sole Prop. / Partnership / Pvt. Co. PAN no. /पैन नं.**

**Applied for/आवेदित**

Since we have to give you commission after deduction of TDS, your PAN no. is required /आपको कमीशन टी.डी.एस काट कर देने हेतु आपका पैन नं. होना आवश्यक है, इसलिए आपको पैन नं. देना अनिवार्य है।

**Beneficiary Name/उत्तराधिकारी का नाम**

**Relation/रिश्ता**

Beneficiary can be your father, mother, sister, brother, wife, daughter, son or close relatives/माता, पिता, बहन, भाई, पत्नी, बेटा, बेटी और करीबी रिश्तेदारों में से उत्तराधिकारी हो सकते हैं।

I hereby declare that I am resident of India, my age is more than 18 year as on date. I am legally qualified to do any Business or Agreement or declaration in India. I have no criminal history. I am qualified to do Glaze Business in India. I have read and understood all the terms and conditions given in front and back page of this application form. I also confirm that I know my sponsor and have full faith in him. My sponsor has explained me all the Details (DSK., Company and this Form) in vernacular and I have signed /affixed thumb impression only after understanding all the term and conditions. I kindly represent contractual offer to Glaze Trading India Pvt. Ltd. to appoint me as an Business/Independent Distributor for all Glaze products and services.

मैं घोषणा करता हूँ कि मैं भारत का नागरिक हूँ मेरी आयु 18 वर्ष से ज्यादा है। मैं कानूनी तौर पर भारत में बिजनेस करने या किसी भी तरह का समझौता करने या इकरारनामा करने के लिए पूरी तरह से योग्य हूँ। मेरा कोई अपराधिक इतिहास नहीं है। मैं घोषणा करता हूँ कि मैंने कम्पनी, कम्पनी के प्रोडक्ट, रलेज सेल और मार्केटिंग प्लान, नियम व शर्तों, कम्पनी की नीतियों, आदर्शों को अच्छे से देख, पढ़ और समझ लिया है। मैंने इस फार्म पर आगे व पीछे लिखी सभी समझौते की शर्तें पढ़ व समझ ली हैं। मैं इस बात की पुष्टि भी करता हूँ कि मैं अपने प्रयोजक को अच्छे से जानता हूँ और मैं उन पर पूर्ण विश्वास करता हूँ। मेरे प्रयोजक ने मुझे सभी जानकारी (डी.एस.के., कम्पनी और इस फार्म) मेरी भाषा में बली भांति समझा दी है और उससे सब कुछ पूरी तरह और बली भांति समझने के बाद ही हस्ताक्षर किये हैं/अगूदा निशान लगाया है। मुझे सभी नियम और शर्तें मंजूर है और मैं आपसे अनुरोध करता हूँ कि मुझे रलेज के उत्पादों व सेवाओं का स्वतन्त्र डिस्ट्रीब्यूटर नियुक्त करने की कृपा करें।

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
 Date Signature / Thumb impression\* of Primary Applicant  
 (Authorised signatory of proprietary concern / Partnership / Company)

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
 Date Signature / Thumb impression\* of Co-Applciant

Authorised Signatory

\*Thumb impression needs to be placed in presence of an Glaze executive.  
 अंगूठे का निशान केवल एग्लेज एग्जीक्यूटिव की उपस्थिति में लगाते

Please turn over the contract of Distributor ship

**SPONSOR DETAIL**

**Sponsor Name/परिचयकर्ता का नाम**

**RD Name/आर.डी. का नाम**

**Sponsor I.D. No.**

**Mobile No./मोबाइल नं.**

**RD I.D. No.**

**RD Mobile No./आर.डी. मोबाइल नं.**

I hereby declare that applicant(s) is known to me. I take responsibility for the fact that applicant(s) have applied for Glaze's Product distributorship only after he/she has read and I have explained him/her in vernacular about the company, company's product, Sales and Marketing plan, Code of Ethics, Rules of Conduct and Company Policies. I reconfirm that all the information and declaration given by Applicant(s) are true. I recommend that Glaze may accept the Application of Applicant(s) for distributorship of its Products and Services. Thanks.

मैं घोषणा करता हूँ कि मैं उपरोक्त आवेदक को अच्छे से जानता हूँ और इस बात की जिम्मेदारी लेता हूँ कि मैंने उपरोक्त आवेदक को कम्पनी, कम्पनी के प्रोडक्ट और सेवाओं, कम्पनी के सेल व मार्केटिंग प्लान, काम करने के नियम व शर्तों, आदर्श, कम्पनी की नीतियों को अच्छे से उसकी भाषा में समझा दिया है और उसने सब कुछ पूरी तरह और बली भांति समझने के बाद ही कम्पनी का डिस्ट्रीब्यूटर बनने का आवेदन किया है। मैं इस बात की पुष्टि करता हूँ कि आवेदक के द्वारा दी गयी जानकारीयों और घोषणाएँ पूरी तरह से सत्य है। मैं रलेज से सिफारिश करता हूँ कि उपरोक्त आवेदक को रलेज प्रोडक्ट और सेवाओं का स्वतन्त्र वितरक बनाने की कृपा करें।

Sponsor's Signature

RD's Signature

**Agreement/ समझौता पत्र**

**Definition :-** In this Agreement

- "Glaze" or "Global Collaborators" or "G.C." or "Global" or "Company" means **GLAZE TRADING INDIA PVT. LIMITED** a company duly incorporated under the Indian Companies Act 1956 with its registered office at A-3, Ground Floor, Commercial Complex, Shankar Garden, Vikas Puri, New Delhi - 110018, which is into the business of sales of goods & services.
- "Applicant(s)" or "Main Applicant" means the applicant(s) whose identification data and signature appears on the first page of this form.
- Glaze Product** means all those product & services which are manufactured/produced by glaze or product and services of all those company with which glaze are in exclusive agreement to sell their product & services through direct marketing.

- "DSK" or Distributor Starter Kit" means written manual which is also a part of this agreement and available on website (www.globalglaze.com) of company, containing all informations, rules & regulations, Policies, Code of Ethics, Rules of Conduct, Glaze Sales & Marketing Plan, Product Catalogue and Literature to support & promote the business.
- Sponsor-** Sponsor shall mean an existing Distributor who introduces a new member/applicant to be a Distributor of GLAZE and whose name appears on the new applicant's Distributor Application Form as the Sponsor.
- I.P. -** Shall mean Incentive value. The value on which incentive will be calculated on sold product as per sales and marketing plan.
- Downline -** Downline of an existing distributor is group of distributors which were introduced directly or indirectly by existing distributor to company to become Distributor.

इस फार्म के दोनो तरफ x के निशान पर आवेदक के हस्ताक्षर अनिवार्य है

P.T.O.

● इस फार्म पर हस्ताक्षर करने से पहले इसे जरूर पढ़ें व समझें

● यहाँ पर आपको किसी भी तरह की कोई नौकरी नहीं दी जा रही है

8. **TDS** - "Tax Deduction at source" The Tax deducted at the point of generation of your Income as per income tax law of Indian Government
9. **Distributor**- Shall mean a person who has applied according to code of ethics given in DSK and whose application has been accepted by Glaze and his operations are governed by Company Policy, Rules & Regulations, Code of Ethics, Rules of Conduct and Sales and Marketing Plan.

**Terms :-**

1. This instrument here after referred to as the agreement, executed between Applicant(s) and Glaze.
2. Glaze hereby appoints identified applicant as its independent Distributor for its products & services and the applicant(s) (here in after referred as the "Distributor" or "Business Distributor" or "BD") accept(s) such appointment.
3. No Fee is charged to become Glaze Product's Business Distributor(s).
4. This agreement shall become effective on the date Glaze acknowledges & accept of Distributorship by issuing the membership (ID) card or upon entering the details of distributors in Glaze's Distributors Database. Glaze, at its discretion may accept or reject this application for any reason including incomplete, inaccurate, false or misleading information in application(s).

**Distributor agrees that -**

1. He/she entered into this agreement as distributor of Glaze's Products. Distributor is a separate Independent entity, associated purely on the present contractual term, and shall have no power of authority to incur any debt, contracts, obligation or liabilities or to make any representation of any warranties on behalf of GLAZE
2. He/she shall not be an employee or agent of glaze or in partnership relationship with glaze or any other labour relationship with glaze.
3. He/she shall act as an independent vendor on his/her own name at his/her own responsibility and for his/her own account while purchasing and selling glaze products.
4. He/she shall not sell any glaze product for a price more than maximum Retail Price (MRP) However Distributor may charge at his discretion any price that is lower than MRP indicated on the label of any product.
5. The relation and all activities between glaze and him/her shall be governed by the rules contained in "DSK", addition to this agreement. DSK includes (a) Sales and Marketing Plan (b) Code of ethics and rules of conduct (c) Product Catalogue (d) G. C. Success Story.
6. Glaze may amend any of the term and conditions in this agreement and DSK through notice on its website [www.globalglaze.com](http://www.globalglaze.com). If distributor does not agree by such amendments he/she may terminate this agreement within 30 days of such publication by giving a written notice to company. Distributor's continued relationship with Glaze, will be considered as an acceptance to all the amendments.
7. The Distributor agrees that his/her decision has been made directly by him/her and not under any influence. Before starting glaze business he/she has read and understood all information given on the web site [www.globalglaze.com](http://www.globalglaze.com) and DSK regarding company, product and Glaze Sales & Marketing Plan, rule of conduct and Code of Ethics. So he/she shall not be held liable for any loss or cost or claim of liability arising from his/her activities as an distributor damage in any way to company and any other glaze distributor.
8. Glaze will deal exclusively with the main applicant in respect of all business matters and will make all payments on account of return or refund through Bank transfer, account payee cheque drawn in favor of main applicant only.
9. He/she is authorizing Glaze to share, release and circulate all or part of the information set forth herein to other glaze distributors & customers with in or outside of India and (he/she has read and understood Glaze's privacy policy stated on [www.globalglaze.com](http://www.globalglaze.com))
10. He/she will be authorised to sponsor a prospect into the glaze business only after availing Coral Distributor level. To Qualify Coral Distributor level he/she needs to do a minimum 40 I.P. retailing, in no time limit of Glaze products.
11. There is no yearly renewal needed for Glaze Distributorship as long as the distributorship is active. Active Distributor means a distributor who has at least one personal purchase transaction in each calendar year.
12. He/she may terminate this agreement at any time by giving a written notice to Glaze.
13. He/she can not transfer this agreement nor any of the right or obligations arise out of it to any body else without prior written consent of Glaze.
14. He/she shall sell and deliver the product to ultimate consumer ethically and professionally.
15. He/she shall provide bonafide supervision and training to down line Distributors included on-going contact, communication, encouragement and support.
16. He/She/It shall be personally responsible for all kind of taxes viz. Income Tax, Sales Tax, Service Tax or any other Govt. dues, levies or statutory liabilities arising due to any Earning / Income from Glaze Business.
17. He/she shall comply with all applicable laws, regulation and ordinance (central, state, local) applicable to his/her Glaze Business.
18. He/she shall not use the Glaze's other Distributors for benefit of another companies or to not engage directly or indirectly in any activity or sell any other goods which are in same product categories as in Glaze.
19. He has applied for Distributorship of Glaze products according to the terms and condition mentioned in DSK (G.C. Business Plan, Code of Ethics, Rules of Conduct, Rules & Regulations) and are available on company's website. [www.globalglaze.com](http://www.globalglaze.com)
20. Glaze reserves the right to recover back any bonus paid to any Distributor under the following circumstances.
- a) Product returned under Buy Back Policy
- b) Returned to any Branch/Franchisee under any applicable law or
- c) Stolen or obtained by illegal means.

21. Glaze reserves the full and absolute right, at any point of time, to with held or suspend distributors benefits including but no limited to bonus, incentives, commissions, entitlements etc. in case he does not comply with the terms and conditions mentioned in DSK (code of ethics, Rules and Regulation , Declaration form, Rule of Conduct, Sales and Marketing Plan)
22. The selling price (MRP) of any Glaze product is determined by Glaze and no distributor shall be allowed to reduce or increase the price including by way of tempering with the selling price as affixed or decided by Glaze on the label or packing of the product. Breach of the regulation shall result in suspension or termination of Distributorship by Glaze.
23. Glaze reserves the right, at any point of time to revise the selling price including IP of the product without any prior notice.
24. A Distributor Shall be held liable and responsible for false claims misrepresentation etc about Glaze business, quality, quantity, content, usage or benefits of products other than those mentioned in authorized product catalogue specified by Glaze and all such acts shall lead to disciplinary action including suspension or termination of distributorship.
25. A Distributor shall not sponsor any person by improper ways such as -
- a) Sponsoring a Distributor who is already a distributor of another group.
- b) Sponsoring the spouse of a person who is already a Distributor of another group.
26. Glaze reserves the right to take following actions if improper sponsoring is proven to have occurred.
- a) Distributorship shall be terminated with immediate effect. If the Distributorship is terminated, all distributors who were improperly sponsored will be transferred to their original sponsors.
27. He/she shall not be involved directly or indirectly (including by proxy) in any activities of other direct sales companies or any other activities that will bring negative effects to Glaze.
- Glaze reserves the right to terminate any distributor who commits such offence.
28. He/she have understood that he/she and his/her customer can take full refund within 30 days from the date of delivery of their product. The products should be in re-saleable condition. A) re-saleable condition means the condition in which the price label is clean and intact and in good condition. B) The production of the refunded product has not yet stopped. C) The product seal (shrink rapping) should be unopened. D) The product should have a reasonable shelf (Date of expiry) life period.
29. Distributors who wish to terminate their Distributorship can return all unsold products that they have purchased in last 90 days from the date of termination applied at Glaze Branch/Franchisee. The Product should be in original and re-saleable condition.
- (i) If the Distributor returns the products within 30 days from the date of product purchase then he/she will get complete DP amount in refund.
- (ii) If he/she returns the product between 31st day to 90th day then Glaze will refund the money after deducting VAT(as applicable) paid by the company and 25% of DP as Handling Charges.
- (iii) Purchase returned should be accompanied with the following documents.
- a) Relevant cash bills/ Invoice (only original is considered valid)
- b) Filled in buy back form.
30. In the event of doubt as to the true meaning concerning this Glaze Distributorship Rules and Regulations, or any portion thereof in relation to its translated versions, the English version shall prevail.

**Company's Rights and Obligations :**

1. The Company will make its products available to a Distributor and shall pay him/her various commissions as set forth in the Sales & Marketing Plan or Company Policy.
2. The Company shall comply with its obligations in accordance with the DSK and this agreement.
3. TDS as applicable will be deducted by the Company from the commissions paid to distributor(s) as per the Income Tax Rules.
4. Glaze may terminate this agreement by giving written notice for (a) breach of any term and condition of this agreement and of DSK. (b) non-performance (c) violation of provisions of rules of conduct. (d) if GLAZE for any reason arrive at the decision that he/she should not be continued as a distributor of GLAZE.
5. In case of dispute or any loss whether in contract, tort or otherwise the arising out of this agreement liability of glaze shall not exceed the lesser of any of these (a) actual damage or loss assessed by arbitrator or any other dispute resolution arrangement adopted by both the parties (b) total commission earned by the distributor during the preceding six months of the date of dispute.
6. Any dispute arising in future between the independent distributor and the company shall be entertained by the court situated in the Delhi Jurisdictions only .
7. Products can be purchased by cash (or by any mode of payment so accepted by Glaze) from company Branch/Franchisee. A Receipt and Bill will be issued for each private purchase (Distributor)
8. All Incentives (Performance, Bonus and Royalty Income) will be paid according to Glaze Sales & Marketing Plan given in DSK (Your Sales & Marketing Plan).
9. Company will issue a provisional incentive list on its official website one week prior to the incentive issue Date If there is any discrepancy in incentive. Glaze should be informed with in 5 days from the date of issue of provisional list.
10. Company reserves the full and absolute right, at any point of time, even without any prior notice to change, vary or amend or modify the Glaze Distributorship rules and regulations, DSK, Code of ethics, Glaze Sales & Marketing Plan and any of its policies and to suspend or terminate the Distributorship of any Distributor or person as and when necessary.

**Advisory - Our Distributor should follow "Just in Time" Policy rather than to stock the product. They should buy the product if and if only when customer order the product to them.**

सलाह - हमारी सभी डिस्ट्रीब्यूटरों को यह राय है कि वह "जब जरूरत हो तब खरीदें (Just in Time)" की नीति पर काम करें और प्रोडक्ट को स्टॉक करने की बजाय सिर्फ और सिर्फ तभी खरीदें जब कस्टमर ने प्रोडक्ट को ऑर्डर किया हो।