PURCHASERS' QUESTIONNAIRE

CERTAIN STEEL THREADED ROD FROM CHINA

This questionnaire must be received by the Commission by no later than December 19, 2008

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning certain steel threaded rod from China (Inv. No. 731-TA-1145 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory, and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333 (a)). If you have any questions, please contact Craig Thomsen (202-205-3226 or craig.thomsen@usitc.gov).

City		State _	Zip code	-
World W	ide Web address			-
-	firm purchased certain steel c or foreign) at any time sin	`	the instruction booklet) from <u>any</u> sour	ce
□ NO	(Sign the certification below an	nd promptly return only this page	of the questionnaire to the Commission)	
☐ YES		arefully, complete all parts of the on so as to be received by the date	questionnaire, and return the entire e indicated above)	
		CERTIFICATION		
		fan de Carrerianian ar ar d	its employees and contract personnel,	
ation provided mmission on the owledge that in ission, its emplining the recorgations relating	in this questionnaire and three same or similar merchandinformation submitted in this loyees, and contract personneds of this investigation or rela	roughout this investigation in ise. (If you do not consent to so a questionnaire response and nel who are acting in the capated proceedings for which this tions of the Commission pursuents.	any other import-injury investigations consuch use, please note the certification according the control of the	onducte cordingl used by velopin l audits and tha
ation provided mmission on th owledge that in ission, its empl ining the recor gations relating of personnel wil	in this questionnaire and three same or similar merchandinformation submitted in this loyees, and contract personneds of this investigation or relayed the programs and operate	roughout this investigation in ise. (If you do not consent to so a questionnaire response and nel who are acting in the capated proceedings for which this tions of the Commission pursuents.	any other import-injury investigations consuch use, please note the certification according the constitution according to the consultation of the constitution of the consultation is submitted, or in internation is submitted, or in internation is submitted, or in internation is submitted.	onducte cordingl used by veloping l audits and tha

Phone

Fax

E-mail address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.	Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.					
			hours	dollars		
I-1b.		comments you may have for in ons. Please attach such comme				
I-2.		ddress of establishment(s) covereporting guidelines). If your fiing symbol.				
I-3.	Is your firm owned, in v	whole or in part, by any other fi	rm?			
	□ No □ Yes	List the following information.				
	Firm name	Address	Extent of ownersh	<u>nip</u>		

PART I.--GENERAL QUESTIONS - Continued

No YesList the following information. Firm name Address Address Affiliation Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain steel threaded rod? No YesList the following information. Firm name Address Affiliation	certain steel	tain steel threaded rod from China into the United States or which are engaged in exporting tain steel threaded rod from China to the United States?				
Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain steel threaded rod? No YesList the following information.	☐ No	YesList tl	ne following information.			
production of certain steel threaded rod? No YesList the following information.	Firm name		Address	<u>Affiliation</u>		
production of certain steel threaded rod? No YesList the following information.						
production of certain steel threaded rod? No YesList the following information.						
				foreign, which are engaged in the		
Firm name Address Affiliation						
	□No	YesList tl	he following information.			
	_	☐ YesList tl	Č	<u>Affiliation</u>		
	_	YesList tl	Č	Affiliation		

PART. II--PURCHASES

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of certain steel threaded rod.

		Calendar years		January-S	September		
Item	2005	2006	06 2007 2007				
	Quantity (in 1,000 pounds); Value (in dollars)						
PURCHASES OF	PURCHASES OF CERTAIN STEEL THREADED ROD PRODUCED IN THE UNITED STATES						
Quantity ¹							
Value							
PURCHASES OF	CERTAIN STEEL	THREADED ROI	PRODUCED IN	CHINA			
Quantity ¹							
Value							
PURCHASES OF	CERTAIN STEEL	THREADED ROI	PRODUCED IN	ALL OTHER COU	INTRIES ²		
Quantity ¹							
Value							
	ntities in any other mo	easurement than "po	ounds," please spe	cify here:			
² Please name th	nese other countries:						

II-2. If the relative shares of your firm's total purchases of certain steel threaded rod from different sources (both domestic and foreign) have changed since January 1, 2005, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/Decrease	Reason

II-3.	If, in question II-1, your firm indicated that it purchased certain steel threaded rod from only one country, please explain the reason(s) for doing so.

III.-MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Please note that the questions in this section refer to domestic certain steel threaded rod and certain steel threaded rod imported from \underline{ANY} source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

III-1.		ing best describes your firm the specific end uses if kn		ertain steel threaded rod (ch	eck
	☐ END USER	(_)
	DISTRIBUTOR	(_)
	Other	(_)
III-2		distributor or reseller of ce you sell certain steel threa		od, what are the major types	s of
	(b) Do you compete you purchase certain		s with the manufactu	rers or importers from whic	h
III-3.	cost of the various e		ed for by the cost of	ate what percentage of the <u>t</u> the certain steel threaded ro	
III-4.		an end user of certain stee orporating certain steel thr		nas the demand for your firmince January 1, 2005? Other (please descri	
	(b) How has this o	change affected on your fir	m's demand for cert	ain steel threaded rod?	

☐ No	YesPlease explain and answer part	t (b).
(b) If the answer	is yes, please list in order of importance and add rod.	any products that may be substitut
(1)	(2)	(3)
(c) For each pos which they are	ssible substitute product, please give exar substitutes.	mples of applications and end use
(d) Have chang	es in the prices of these products affected	the price for certain steel threade
□ No	how long is the time lag for	s in their prices affect the price for Does this effect have a time lag? or each substitute product? Does the threaded rod or final end use?
(a) How has the January 1, 200	ne demand within the United States for ce 15?	rtain steel threaded rod changed s
January 1, 200	5?	Decreased
☐ Increased☐ Other (des	Did not change	Decreased
☐ Increased ☐ Other (des What were the	Did not change	Decreased mand in the United States?
☐ Increased ☐ Other (des What were the	Did not change cribe) principal factors affecting changes in de de demand outside the United States, (if k	Decreased mand in the United States?
January 1, 200 Increased Other (des What were the (b) How has the changed since Increased	Did not change cribe) principal factors affecting changes in de de demand outside the United States, (if k January 1, 2005?	Decreased mand in the United States? nown), for certain steel threaded Decreased

prices of ray methods of p which have	w changes occurred in any factors that affect supply (e.g., changes in availability materials; energy or labor; transportation conditions; production capacity as production; technology; export markets; or alternative production opportunitial altered the availability of U.Sproduced certain steel threaded rod in the U.S. January 1, 2005?
□ No	YesPlease note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had.
	nuary 1, 2005 have you experienced any short supplies, unavailability of spectore were you placed on allocation? Please indicate the specified products, computances.
	rtain steel threaded rod market subject to business cycles or conditions of distinctive to certain steel threaded rod?
□ NoPlea	ase skip to III-9. YesPlease explain and answer part (b).
	ease describe any changes in business cycles or conditions of competition fo threaded rod since January 1, 2005.

III-9.	Are you awar imported?	e whether the co	ertain steel threade	d rod you are p	ourchasing is U.S. produced or	
	Always	Usually	Sometimes	Rarely	☐ Never.	
III-10.	Do you know	the manufactur	er of the certain sto	eel threaded ro	d that you purchase?	
	Always	Usually	Sometimes	Rarely	Never.	
III-11.	To your know goods you su		buyers aware of a	nd/or interested	d in the country of origin of the	
	Always	Usually	Sometimes	Rarely	☐ Never.	
III-12.		de significant cl he last three yea		chasing pattern	s (e.g., change in frequency of	
	☐ No	YesPlea	se explain.			
III-13.	How many su	ippliers do you	generally contact b	efore making a	a purchase?	
III-14.	Have you cha	inged suppliers	since January 1, 20	005?		
	☐ No				hether each firm was added casons for the change.	r
						_

Are you aw the last thre	vare of any new suppliers, either foreign or domestic, that have entered the market in ee years?
☐ No	YesPlease identify the firms.
	uire your suppliers to become certified or prequalified with respect to the quality, other performance characteristics of the certain steel threaded rod they sell to your
☐ No	☐ Yes percent of purchases in 2007 ☐ Yesall purchases
	vide a general description of the certification or qualification process and the time grant or deny certification/qualification.
	cribe the factors that you consider when qualifying a new supplier (e.g. quality of liability of supplier, etc.) and estimate the time it takes to certify or qualify a new
	ary 1, 2005, have any domestic or foreign producers failed in their attempts to certify heir certain steel threaded rod with your firm or have any producers lost their tatus?
□ No	YesPlease identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

III-19. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for certain steel threaded rod.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Availability of consigned inventory			
Willingness to negotiate price or price terms			
Willingness of supplier to accept raw material cost increase risk			
Other (specify):			

III-19.	(b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase certain steel threaded rod for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).				
	1				
	2				
	3				
	Other factors or comments:				
III-20.	What characteristics does your firm consider when determining the quality of certain steel threaded rod?				
III-21.	How often does your firm purchase the certain steel threaded rod that is offered at the lowest price?				
	☐ Always ☐ Usually ☐ Sometimes ☐ Rarely ☐ Never.				
III-22.	Please list the names of any firms you considered price leaders in the certain steel threaded rod market since January 1, 2005. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.				
III-23.	Do the sales terms for certain steel threaded rod (e.g., how prices are set and adjusted, how fluctuations in raw material costs are addressed, etc.) differ between U.S. producers and importers of Chinese product?				
	☐ No ☐ YesPlease explain any such differences and the extent to which they are important for your firm's purchases of certain steel threaded rod.				

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT

Please note that the questions in this section refer to domestic certain steel threaded rod and certain steel threaded rod imported from \underline{ANY} source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

IV-1.	V-1. Please indicate the countries of origin for certain steel threaded rod for which your firm has actual marketing/pricing knowledge.							
	United States							
	China							
	Other countries (Please	specify)					
(i.e., indic indic some	can they physically be used in ate that the products from a sp ate that the products are <i>frequ</i> times interchangeable, "never"	produced in the United States and in the same applications)? Please independently interchangeable, "sometimes" to indicate that the products are new ity with products from a specified co	cate below, using "always" to changeable, "frequently" to o indicate that the products are neer interchangeable, and "no					
	Country-pair	China	Other countries ²					
Unite	ed States							
China	a							
¹ For any country-pair producing certain steel threaded rod that you reported are <u>sometimes or never</u> interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below.								
"othe	Please note the country/counter countries" category.	ries of origin of the certain steel thre	aded rod that are included in the					

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

7-3 .	Do you or your customers ever specifically order certain steel threaded rod from one country in particular over other possible sources of supply?				
	No YesPlease identify all relevant countries (including the United State both subject and nonsubject foreign countries) from which you or customers prefer to order, and indicate why certain steel threade from these countries is preferred over that from other countries (protection of the specific product in your response).	r you ed roc			
7-4 .	Are certain grades/types/sizes of certain steel threaded rod available from only a single sourc domestic or foreign, including both subject and nonsubject countries)?	e			
	No YesPlease identify the source and the grade/type/size.				
7-5.	f you purchased certain steel threaded rod from one source although a comparable product wailable from another source at a lower price, please explain your reasons for doing so (pleat pecify by country, including the United States and both subject and nonsubject foreign country Possibilities might include transaction characteristics such as length of time to fill orders, minimarder size, reliability of supply, more favorable sales terms, willingness to enter into consigning transgements, willingness of suppliers to accept raw material fluctuations or currency exchangisks, etc.	se tries) imun ment			

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how certain steel threaded rod produced in each country you identified in your response to the first question in Part IV compare with certain steel threaded rod produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

<u>Electronic submissions</u>: For <u>each</u> country comparison manually <u>copy</u> and <u>paste IV-6 in a</u> <u>new page</u> in this document as necessary. (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.)

Comparison 1			
(specify country)	compared to	(specify co	untry)
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable			

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how certain steel threaded rod produced in each country you identified in your response to the first question in Part IV compare with certain steel threaded rod produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

<u>Electronic submissions</u>: For <u>each</u> country comparison manually <u>copy</u> and <u>paste IV-6 in a</u> <u>new page</u> in this document as necessary. (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.)

Comparison 2			
(specify country)	compared to	(specify co	ountry)
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable		П	

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

Comparison 3			
(specify country)	compared to	(specify co	untry)
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable sales terms			

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

	(a) How often does certain steel threaded rod produced in the United States meet minimum quality specifications for your uses or your customers' uses?							
	Always	Usually	☐ Sometimes	Rarely	☐ Never.			
A	dditional comm	ents:						
_ (t			hreaded rod impor		meet minimu	m quality		
	specifications	for your uses or	your customers'	uses?				
	Always	Usually	Sometimes	Rarely	☐ Never.			
A	Additional comments:							
_								
(0	(c) How often does certain steel threaded rod imported from nonsubject countries (countries other than China) meet minimum quality specifications for your uses or your customers' uses? Please specify each nonsubject country.							
C	country	Alwa	ys Usually	☐ Sometimes	Rarely	Never.		
C	Country	Alwa	ys Usually	☐ Sometimes	Rarely	Never.		
C	ountry	Alwa	ys Usually	☐ Sometimes	☐ Rarely	☐ Never.		

Part V--SUPPLIER IDENTIFICATION

Please identify below the names and addresses of your firm's five largest suppliers of certain steel threaded rod during January 2005-September 2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of certain steel threaded rod that each of these suppliers accounted for in 2007.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 purchases (%)
1					
2					
3					
4					
5					