## PERSONAL FINANCIAL STATEMENT

SUSQUEHANNA BANCSHARES, INC.



- If you are applying for individual credit in your own name and are relying on your own income or assets and not the income or assets of another person as the basis for repayment of the credit requested, complete only Sections 1 and 3.
- If you are applying for joint credit with another person, complete all Sections providing information in Section 2 about the joint application.

If you are applying for individual credit, but are relying on income from alimony, child support, or separate maintenance or on the income or assets of another person as a basis for repayment of the credit requested, complete all Sections, providing information in Section 2 about the person whose alimony, support, or maintenance payments or income or assets you are relying.

If this statement relates to your guaranty of the indebtedness of other person(s), firm(s) or corporation(s), complete Sections 1 and 3.

SECTION 1 – INDIVIDUA	AL INFORMATION (Type or Print)	SECTION 2 – OTHER P	SECTION 2 – OTHER PARTY INFORMATION (Type or Print)				
Name		Name	Name				
Residence Address		Residence Address	Residence Address				
City, State & Zip		City, State & Zip	City, State & Zip				
Position or Occupation		Position or Occupation	Position or Occupation				
Business Name	Business Name		Business Name				
Business Address		Business Address	Business Address				
City, State & Zip		City, State & Zip					
Home Phone No.	Business Phone No.	Home Phone No.	Business Phone No.				

#### SECTION 3 – STATEMENT OF FINANCIAL CONDITION AS OF \_\_\_\_\_, 20\_\_\_\_, 20\_\_\_\_,

ASSETS (Excluding Assets of doubtful value)	Individual (In Dollars)	Joint (In Dollars)	If Joint, with whom	LIABILITIES	Individual (In Dollars)	Joint (In Dollars)	If Joint, with whom
Cash on Hand & in Banks	\$	\$		Notes Payable to Banks – Secured	\$	\$	
Marketable Securities – Sch A	\$	\$		Notes Payable to Banks – Unsecured	\$	\$	
Non-Marketable Securities – Sch B	\$	\$		Due to Brokers	\$	\$	
Broker Held Securities - Margin Accts	\$	\$		Items Payable to Others - Secured	\$	\$	
Restricted or Control Stocks	\$	\$		Items Payable to Others - Unsecured	\$	\$	
Interest in Real Estate Equities – Sch C	\$	\$		Accounts and Bills Due	\$	\$	
Real Estate Owned – Sch D	\$	\$		Unpaid Income Tax	\$	\$	
Loans Receivable	\$	\$		Other Unpaid Taxes and Interest	\$	\$	
Automobiles/Other Personal Property	\$	\$		Real Estate Mortgages – Sch D	\$	\$	
Cash Value Life Insurance – Sch E	\$	\$		Other Debts – Itemize:	\$	\$	
Other Assets – Itemize:	\$	\$			\$	\$	
Retirement Accounts	\$	\$			\$	\$	
	\$	\$			\$	\$	
	\$	\$		TOTAL LIABILITIES	\$	\$	
	\$	\$		NET WORTH	\$	\$	
TOTAL ASSETS	\$	\$		TOTAL LIABILITIES AND NET WORTH	\$	\$	

SOURCES OF INCOME FOR YEAR ENDED	, 20		PERSONAL INFORMATION			
Salary, Bonuses, & Commissions	\$	Do you have a will?	If yes, name of executor:			
Dividends	\$	□ Yes □ No				
Real Estate Income	\$	Are you a partner or office	er in any other venture? If so, describe:			
Other Income (Alimony, child support, or separate maintenance inco you do not wish to have it considered as a basis for repaying this o	ome need not be revealed if bligation)					
	\$	Are you obligated to pay a	alimony, child support or separate maintenance payments? If so, describe:			
	\$					
TOTAL	TOTAL <sup>\$</sup>		Are any assets pledged other than as described on schedules? If so, describe:			
CONTINGENT LIABILITIES						
Do you have any contingent liabilities? If so, describe:		Income tax settled throug	h (date):			
As Endorser, Co-Maker, or Guarantor?	\$	Are you a defendant in any suits or legal actions?				
On Leases or Contracts?	\$					
Legal Claims	\$	Personal bank accounts of	arried at:			
Other Special Debt	\$	1				
Amount of Contested Income Tax Liens	\$	Have you ever been decla	ared bankrupt? If so, describe:			

#### (USE ADDITIONAL SCHEDULES IF NECESSARY)

#### SCHEDULE A – U.S. GOVERNMENTS & MARKETABLE SECURITIES

Number of Shares or Face Value (Bonds)	Description	In Name of	Are These Pledged?	Market Value
				\$
				\$
				\$
				\$

### SCHEDULE B – NON-MARKETABLE SECURITIES

Number of Shares	Description	In Name of	Are These Pledged?	Source of Value	Value
					\$
					\$
					\$
					\$

## SCHEDULE C - PARTIAL INTERESTS IN REAL ESTATE EQUITIES

Address & Type of Property	Title in Name of	% of Ownership	Date Acquired	Cost	Market Value	Mortgage Maturity	Mortgage Amount
		%		\$	\$		\$
		%		\$	\$		\$
		%		\$	\$		\$
		%		\$	\$		\$

### SCHEDULE D - REAL ESTATE OWNED

Address & Type of Property	Title in Name of	Date Acquired	Cost	Market Value	Mortgage Maturity	Mortgage Amount	Monthly Payment
			\$	\$		\$	\$
			\$	\$		\$	\$
			\$	\$		\$	\$
			\$	\$		\$	\$

## SCHEDULE E - LIFE INSURANCE CARRIED, INCLUDING N.S.L.I. AND GROUP INSURANCE

Name of Insurance Company	Owner of Policy	Beneficiary	Face Amount	Policy Loans	Cash Surrender Value
			\$		\$
			\$		\$
			\$		\$
			\$		\$

## SCHEDULE F – BANKS OR FINANCE COMPANIES WHERE CREDIT HAD BEEN OBTAINED

Name & Address of Lender	Credit in the Name of	Secured or Unsecured?	Original Date	High Credit	Current Balance
				\$	\$
				\$	\$
				\$	\$
				\$	\$

# Please submit this completed form to your Susquehanna lending representative.

The information contained in this statement is provided for the purpose of obtaining, or maintaining credit with you on behalf of the undersigned, or persons, firms or corporations in whose behalf the undersigned may either severally or jointly with others, execute a guaranty in your favor. Each undersigned understands that you are relying on the information provided herein (including the designation made as to ownership of property) in deciding to grant or continue credit. Each undersigned represents and warrants that the information provided is true and complete and that you may consider this statement as continuing to be true and correct until a written notice of a change is given to you by the undersigned. I shall annually supply an updated financial statement. The personal financial statement and any other financial or other information that I give you shall be your property. You are authorized to make all inquiries you deem necessary to verify the accuracy of the statements made herein, and to determine my/our credit-worthiness. You are authorized to answer questions about your credit experience with me/us.

	Signature (Individual)		
	SS. No	Date of Birth	
	Signature (Other Party)		
Date Signed, 20	SS. No	Date of Birth	