



FAYETTE COUNTY BOARD OF EDUCATION

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Superintendent

"Where Excellence Counts"

April 17, 2014

RFQ Title:	Endpoint Security Software
RFQ Number:	20141673
RFQ Closing Date:	May 6, 2014

The Fayette County Board of Education (FCBOE) Purchasing Office is requesting pricing for endpoint security software for computer terminals as described in this Request for Quotes (RFQ).

The intent of this quotation is to secure pricing for endpoint security software for a term of one year beginning in August 2014 with possible renewals for two additional years. Solutions should utilize the current configuration on endpoint devices and not separate appliance[s].

It is the proposer's responsibility to include all elements of pricing in the total cost. No additional charges may be added to the cost quoted, i.e. shipping, courier, setup, material increase, etc. The Fayette County Board of Education expects all pricing to be final for the period of the term listed above. **Any proposer failing to meet the General and Special Terms and Conditions may be excluded from this RFQ.**

General Terms & Conditions

1. Quotes are to be construed as the completely assembled delivery price unless otherwise specified (F.O.B. Destination).
2. Responders are required to provide three (3) references on the form provided within this RFQ.
3. Delivery time should be quoted as the number of business days after the receipt of order (ARO) for delivery to the location requested.
4. Unless otherwise stated, brand names are listed for reference purposes. Comparable items may be considered, provided they meet or exceed the specifications set forth in this RFQ. When quoting goods other than specified in this RFQ, include a complete description consisting of: manufacturer name, manufacturer's item number and a copy of the manufacturer's specifications for the alternate item. In the event a comparable item is given, the FCBOE reserves the right to make the final determination on what is the best solution.
5. Responders providing a quote must include a current e-verify affidavit as provided in this RFQ.
6. DO NOT INCLUDE TAX. Public schools are exempt.
7. The Fayette County Board of Education reserves the right to accept or reject any or all

- responses, waive any formalities, can make the entire award to one proposer or make awards by group or by line item, whichever is in the best interest of the school system.
8. Award information will be posted on the school system website (www.fcboe.org) and emailed to all responders.
 9. All questions regarding this request for quote should be submitted in writing to Matthew Roberts by email to roberts.matthew@mail.fcboe.org; no fax or telephone inquiries will be accepted or responded to.
 10. Responses and any samples are due before **10:00 AM, May 6, 2014**
 11. Once an award is made, all purchases will be made via purchase order to the awarded supplier. Award letter(s) will be posted to the FCBOE website at www.fcboe.org, under Departments, Purchasing, and 4-Solicitations and Awards.
 12. Return this completed RFQ including any attached or requested documents to: Matthew Roberts, Fayette County Board of Education Purchasing Office via fax (770-460-8191), email (roberts.matthew@mail.fcboe.org) or mail (210 Stonewall Avenue, Fayetteville, GA 30214).
 13. By submitting a response, responders agree to waive any claims they may have against the Fayette County Board of Education, its employees, agents, members, representatives and legal counsel arising out of, or in connection with: the administration, evaluation, ranking, recommendation or selection of any response; waiving of any representations under the RFQ and response documents; approval or rejections of any response or qualification; awarding of a contract.

Special Terms & Conditions

1. Responders must complete the included Quote Worksheet.
2. Responders must bid on all line items. Bids for single line items will not be considered.
3. Responders who wish to stay on this FCBOE proposer list must either complete a bid response or submit a "no bid" response on the response form. Vendors who fail to submit a response may be removed from the list.
4. All responses must be completed on the response forms provided in this RFQ and returned via email to roberts.matthew@mail.fcboe.org or via fax to 770-460-8191.
5. Use of brand name, trade name, make, model, manufacturer or proposer catalog number in specifications, is for the purpose of establishing a grade or quality of material only, unless otherwise specified. It is not the intent of the FCBOE to rule out other competition. Vendor may bid acceptable equal products unless otherwise specified. If a product other than specified is bid, it is the proposer's responsibility to submit with the bid; brochures, samples and/or detailed specifications on items bid. The FCBOE shall be the sole judge concerning the merits of the bid submitted.
6. Products bid must be available for the full term of the agreement. No substitutions may be made during the term of this agreement without written approval from Fayette County Schools Purchasing Office.
7. There are no guaranteed quantities listed and award should not be construed as guarantee for any future orders.
8. Responders must include all elements of pricing in their response including, but not limited to, quantity discounts, warranty plans or service, initial consultation and installation, or any necessary accessories for proper function or use.
9. Any solution submitted must meet the specifications listed in the included Quote Worksheet.

REQUEST FOR QUOTE RESPONSE FORM
Endpoint Security Software RFQ 20141673

Proposer: _____

Telephone: _____

Address: _____

Fax: _____

Rep. Name: _____

Email: _____

Web Address: _____

Non-Discrimination:

Contractors and subcontractors may not discriminate against any employee or applicant for employment, to be employed in the performance of this contract with the respect to hiring, tenure, terms, conditions or privileges of employment because of race, color, religion, national origin, or ancestry, or because of age, handicap or sex, except where based on bona fide occupational qualifications.

Authorized Signature (Manual)

Authorized Title (Typed or Printed)

Non Collusion:

I certify that this proposal is made without prior understanding, agreement or connection with any corporation, firm or person submitting a proposal for the same materials, supplies or equipment and is in all respects fair and without collusion or fraud. I understand that collusive bidding is a violation of State and Federal law and can result in fines, prison sentences and civil damage awards. I agree to abide by all conditions of this RFP, and certify that I am authorized to sign this form for the proposer (O.C.G.A. 50-5-67). I further certify that the provisions of the Official Code of Georgia Annotated 45-10-20 et. seq. have not and will not be violated in any respect.

Authorized Signature (Manual)

Authorized Title (Typed or Printed)

REFERENCES

The FCBOE is interested in current/previous contracts with school systems or businesses that are similar in scope to this RFQ. The FCBOE is interested in securing information for projects that have occurred in the past 12 months. Vendor should supply a minimum of three (3) references. In order for references to be considered they must be completed on this form.

Reference 1

<i>School District or Organization:</i>	
<i>Address:</i>	
<i>Contact Name:</i>	
<i>Telephone:</i>	
<i>Email Address:</i>	
<i>Date of Projects/Contract:</i>	
<i>Description:</i>	

Reference 2

<i>School District or Organization:</i>	
<i>Address:</i>	
<i>Contact Name:</i>	
<i>Telephone:</i>	
<i>Email Address:</i>	
<i>Date of Projects/Contract:</i>	
<i>Description:</i>	

Reference 3

<i>School District or Organization:</i>	
<i>Address:</i>	
<i>Contact Name:</i>	
<i>Telephone:</i>	
<i>Email Address:</i>	
<i>Date of Projects/Contract:</i>	
<i>Description:</i>	

Quote Worksheet

Endpoint Security Software RFQ 20141673

Endpoint Security Software:

- malware, spyware, virus and vandal protection at the endpoint (terminal) level
- deep discovery, analysis and isolation of threats.
- forensics, containment and remediation.
- host intrusion prevention
- endpoint application control
- must meet Gartner quadrant which contains vendors at the forefront of making and selling products that are built for midsize business requirements (Upper Right).
 - Vendors in this quadrant lead the market in offering new safeguarding features, and in enabling customers to deploy them inexpensively without significantly affecting the end-user experience or increasing staffing burdens.
- Comparable solutions (please see Special Terms and Conditions-5):
 - Symantec [Endpoint Protection]
 - McAfee [Total Protection for Endpoint]
 - AVG [Business Edition]
 - TrendMicro [Enterprise Security]
 - Sophos [Endpoint Security]
 - Fortinet

Proposed Solution Name: _____

	price per license with a total terminal count less than 2,000
	price per license with a total terminal count between 2,000-5,000
	price per license with a total terminal count between 5,000-10,000
	price per license with a total terminal count greater than 10,000

****Terminal counts may fluctuate on a daily basis (currently at 10,346). Proposers may adjust terminal count tiers. Please notate in the table above next to the most applicable tier.**

O.C.G.A. 300-10-1-.07 Contractor Affidavit & Agreement

Endpoint Security Software RFQ 20141673

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm, or corporation which is contracting with Fayette County Board of Education has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with Fayette County Board of Education, contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. 13-10-91 on the subcontractor Affidavit provided in Rule 300-10-01-.08 or a substantially similar form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to the Fayette County Board of Education at the time the subcontractor(s) is retained to perform such services.

Company Name

EEV/Basic Pilot Program* User Identification Number

Date

Authorized Officer or Agent

Title

Signature of Authorized Officer or Agent

Before me on this the _____ day of _____, 20__.

Signature of Notary Public

Date Commission Expires
(Affix Seal Above)

*As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV/Basic Pilot Program" operated by the U.S. Citizenship and Immigration services Bureau of the U. S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).